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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 20-F**

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(Mark One)

☐ REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934

OR

☒ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2023

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

OR

☐ SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of event requiring shell company report

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 333-179250

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**Navios South American Logistics Inc.**

(Exact name of Registrant as specified in its charter)

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Not Applicable

(Translation of Registrant's Name into English)

Republic of the Marshall Islands  
(Jurisdiction of incorporation or organization)

Aguada Park Free Zone  
Paraguay 2141, Of. 1603  
Montevideo, Uruguay  
(Address of principal executive offices)

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(Name, Telephone, E-mail and/or Facsimile number and Address of Company Contact Person)

**Securities registered or to be registered pursuant to Section 12(b) of the Act:**

<b>Title of each class</b>	<b>Trading Symbol</b>	<b>Name of each exchange on which registered</b>
None	N/A	N/A

**Securities registered or to be registered pursuant to Section 12(g) of the Act:**

None  
(Title of Class)

**Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act:**

None  
(Title of Class)

Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report:

There is no public market for the registrant's common stock. There were 20,000 shares of the registrant's common stock, par value \$1.00 per share, issued and outstanding as of December 31, 2023.

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ☐ No ☒

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or (15)(d) of the Securities Exchange Act of 1934. Yes ☒ No ☐

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☐ No ☒

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or emerging growth company. See the definition of "large accelerated filer," "accelerated filer," and "emerging growth company" in Rule 12b-2 of the Exchange Act.:

Large Accelerated Filer ☐ Accelerated Filer ☐ Non- Accelerated Filer ☒ Emerging Growth Company ☒

If an emerging growth company that prepares its financial statements in accordance with U.S. GAAP, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards† provided pursuant to Section 13(a) of the Exchange Act. ☐

The term "new or revised financial accounting standard" refers to any update issued by the Financial Accounting Standards Board to its Accounting Standards Codification after April 5, 2012.

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report. ☐

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements. ☐

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to §240.10D-1(b). ☐

Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:

U.S. GAAP ☐ International Financial Reporting Standards as issued by the International Accounting Standards Board ☒ Other ☐

If "Other" has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow.

☐ Item 17 ☐ Item 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

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*In this report, references to “Navios Logistics,” the “Company,” “we,” “us” and “our” refer to Navios South American Logistics Inc., a Republic of the Marshall Islands corporation and its consolidated subsidiaries, as the context may require. References to “Navios Holdings” are to Navios Maritime Holdings Inc., a Republic of the Marshall Islands corporation. Navios Holdings is, along with its subsidiaries, our controlling stockholder. References to “Navios Shipmanagement” are to Navios Shipmanagement Inc., a Republic of the Marshall Islands corporation.*

#### **FORWARD-LOOKING STATEMENTS AND RISK FACTOR SUMMARY**

Certain statements under the captions “Item 3.D Risk Factors”, “Item 4 Information on the Company” and “Item 5 Operating and Financial Review and Prospects” and elsewhere in this report relating to our business and financial outlook (including our statements concerning plans and objectives of management for future operations or economic performance, or assumptions related thereto) constitute “forward-looking statements.” These forward-looking statements are not historical facts, but rather are based on our current expectations, estimates and projections about our industry, and our beliefs and assumptions. Such statements include, in particular, statements about the strength of world economies, fluctuations in currencies and interest rates, general market conditions, including fluctuations in vessel contract rates, changes in demand for the transportation or storage of grain and mineral commodities and petroleum products, the development of Navios Logistics’ planned Port Murtinho and Nueva Palmira Free Zone port terminal facilities, our relationships with Navios Holdings and Navios Shipmanagement, the financial condition of each of Navios Holdings, Navios Shipmanagement and their respective affiliates, our ability to enter into innovative financing, changes in our operating expenses, including, drydocking and insurance costs, as well as costs related to changes in governmental rules and regulations or actions taken by regulatory authorities, political, economic and other issues specifically affecting South America, weather conditions in the region, potential liability from pending or future litigation, general domestic and international political conditions, potential disruption of river or seaborne transportation due to water levels, accidents or political events, outbreaks and effects of highly contagious diseases or viruses, the success of pilot contracts or new business opportunities with our customers and other statements described in this report. In some cases, you can identify the forward-looking statements by the use of words such as “may,” “could,” “should,” “would,” “expect,” “plan,” “anticipate,” “intend,” “forecast,” “believe,” “estimate,” “predict,” “propose,” “potential,” “continue” or the negative of these terms or other comparable terminology.

We caution readers of this annual report on Form 20-F not to place undue reliance on these forward-looking statements, which reflect our view only as of the date of this report. These statements are not guarantees of future performance and are subject to certain risks, uncertainties and other factors, some of which are beyond our control, are difficult to predict and could cause actual results to differ materially from those expressed or forecasted in the forward-looking statements.

These risks and uncertainties include, but are not limited to:

- our ability to implement our business strategy, including areas of possible expansion;
- future operating or financial results and future revenues and expenses;
- general market conditions and international logistics and commodities transportation and storage trends, including contract rates, vessel values and factors affecting supply and demand;
- our ability to expand and maintain relationships with existing customers and obtain new customers, the loss of a customer, our relationships with them or the ability or willingness of a customer to perform its obligations under a contract;
- the impact of extraordinary external events, including (i) global pandemics and their collateral consequences, including labor shortages and government restrictions such as factory closures and restrictions on travel, resulting in the extended disruption of economic activity in our markets, and (ii) armed conflicts around the world, such as the Russia/Ukraine war, the Israel’s war on Gaza and their collateral consequences including volatility and changes in commodity prices as well as the global economic impact of sanctions imposed by many countries on Russia and Belarus;
- our financial condition and liquidity, including our ability to service our debt, comply with our financial covenants and obtain additional financing in the future to refinance our 2025 Notes, fund capital expenditures, acquisitions and other corporate activities;
- the ability of our contract counterparties to fulfill their obligations to us;

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- projections and estimates of revenues under agreements with our customers;
- our future capital expenditures and investments in the construction, acquisition and refurbishment of our vessels or port facilities (including the amount and nature thereof and the timing of completion thereof, the delivery and commencement of operations dates, expected downtime and lost revenue);
- our ability to leverage Navios Holdings' and Navios Shipmanagement's relationships and reputation within the shipping industry to our advantage;
- our anticipated general and administrative expenses;
- fluctuations in currencies and interest rates;
- general political, economic and business conditions in Argentina, Brazil, Uruguay, Paraguay and in other countries in which we operate, as well as policies and potential changes to address these matters or otherwise in each jurisdiction in which we operate, including economic and fiscal reforms, any of which may negatively affect growth prospects in such jurisdictions;
- weather conditions in the region;
- navigation conditions in the Parana-Paraguay River system;
- environmental and regulatory conditions, including changes in laws and regulations or actions taken by regulatory authorities;
- general domestic and international political conditions, including unrest, wars, acts of piracy and terrorism;
- potential liability from pending or future litigation; and
- other risks and uncertainties discussed in "Item 3. Key Information - D. Risk Factors" of this annual report.

We are not obliged to update these statements or publicly release the result of any revisions to them to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events. New factors emerge from time to time, and it is not possible for us to predict all of these factors. Further, we cannot assess the impact of each such factor on our business or the extent to which any factor, or combination of factors, may cause actual results to be materially different from those contained in these forward-looking statements.

You should read this report completely and with the understanding that actual future results may be materially different from expectations. All forward-looking statements made in this report are qualified by these cautionary statements. These forward-looking statements are made only as of the date of this report, and we do not undertake any obligation, other than as may be required by law, to update or revise any forward-looking statements to reflect changes in assumptions, the occurrence of unanticipated events, changes in future operating results over time or otherwise.

## **PART I**

### **Item 1. Identity of Directors, Senior Management and Advisers**

Not Applicable.

### **Item 2. Offer Statistics and Expected Timetable**

Not Applicable.

### **Item 3. Key Information**

#### **A. [Reserved]**

#### **B. Capitalization and Indebtedness**

Not applicable.

#### **C. Reasons for the Offer and Use of Proceeds**

Not applicable.

## **D. Risk Factors**

*You should carefully consider all of the information included in this report and the risks described below when evaluating our business and prospects. If any of the following risks actually occurs, our business, results of operations, financial condition or cash flows could be materially adversely affected. For a summary of these risks and uncertainties, see “Forward-Looking Statements and Risk Factor Summary.” In evaluating our business, please refer to the other information set forth in this report, including “Operating and Financial Review and Prospects” and our consolidated financial statements and the related notes included herein.*

### **Risks Relating to Our Industry and Our Business**

- The international transportation industry is generally cyclical and volatile, and this may lead to volatility in, and reductions of, our vessel contract rates and volatility in our results of operations.*
- Our grain port business has seasonal components linked to the grain harvests in the region. At times throughout the year, the capacity of our grain port terminal (the “Grain Port Terminal”), including the loading and unloading operations, as well as the space in silos could be exceeded, which could materially and adversely affect our operations and revenues.*
- We are subject to certain operating risks in our Liquid Port Terminals and the Dry Port Terminals (collectively the “Port Terminal Business”) that could affect the performance of our contractual commitments, and in our barge and cabotage businesses including vessel breakdowns or accidents that could result in a loss of revenue from the affected vessels, which could result in a loss of revenue and could have a material adverse effect on our results of operations or financial condition.*
- We derive a significant part of our revenues from a small number of customers, and the loss of one or more of these customers could materially and adversely affect our revenues.*
- Vale’s payments represent a significant portion of our revenue and if Vale were unable or unwilling to fulfill their obligations under the in-force agreements with us, it could significantly reduce our revenues and cash flow.*
- When our contracts expire, we may not be able to replace them.*
- Our industry is highly competitive, and we may not be able to compete successfully for services with new companies with greater resources.*
- Our business can be affected by adverse weather conditions, effects of climate change, public health concerns and other factors beyond our control, which can affect production of the goods we transport and store as well as the navigability of the river system on which we operate.*
- Delays, cancellations or non-completion of deliveries of purchased vessels, including second-hand and newbuilding vessels could have an adverse effect on our operating results.*
- We face risks and costs associated with ports and vessels, which risks and costs increase as the operational port equipment and vessels age.*
- Spare parts or other key equipment needed for the operation of our ports and fleet may not be available off the shelf and we may face substantial delays in securing necessary parts or equipment. Failure to obtain necessary spare parts or key equipment in a timely manner could result in a loss of revenue.*
- Our failure to receive required approvals to timely complete construction and commence full operation or secure satisfactory commercial contracts of our new planned Port Murtinho Terminal and Nueva Palmira Free Zone port terminal facilities could negatively affect our business operations, and we may experience difficulty managing our growth as we expand our business.*
- Rising crew costs, fuel prices and other cost increases may adversely affect our profits.*
- If we fail to fulfill the oil majors’ vetting processes, such failure could materially and adversely affect the employment of our tanker vessels in the spot- and period- markets, and consequently have a negative impact on our results of operations.*
- A failure to pass inspection by classification societies could result in one or more vessels being unemployable unless and until they pass inspection, resulting in a loss of revenues from such vessels for that period and a corresponding decrease in operating cash flows.*
- Our vessels could be subject to seizure through maritime arrest or government requisition.*
- The smuggling of drugs or other contraband onto our vessels may lead to governmental claims against us.*
- We may employ our fleet on the spot market and thus expose ourselves to risk of losses based on short-term decreases in shipping rates.*
- Because the fair market values of vessels may fluctuate significantly, we may incur losses when we sell our vessels.*
- Our industry has inherent operational risks that our insurance may not adequately cover.*
- Because we obtain some of our insurance through protection and indemnity associations, we may also be subject to calls, or premiums, in amounts based not only on our own claim records, but also on the claim records of all other members of the protection and indemnity associations.*

## **Risks Relating to Environmental Matters**

- *We are subject to various laws, regulations, and international conventions, particularly environmental and safety laws that could require significant expenditures both to maintain compliance with such laws and to pay for any uninsured environmental liabilities including any resulting from a spill or other environmental incident, which could affect our cash flows and profit.*

## **Risks Relating to the Countries in which we Operate**

### ***Risks Relating to Argentina***

- *The economic conditions of Argentina may affect the financial condition and results of operations of our Argentine subsidiary.*
- *Continuing inflation may have material adverse effects on the Argentine economy.*
- *The current and future foreign exchange policy of Argentina may affect the ability of our Argentine subsidiary to make cash remittances outside of Argentina.*
- *The Argentine government has made certain changes to its policies and tax rules that affected our operations in Argentina in the past, and could further increase the fiscal burden on our operations in Argentina in the future.*
- *Fluctuations in the value of the Argentine peso could adversely affect the Argentine economy, and consequently our results of operations in Argentina or the financial condition of our Argentine subsidiary.*
- *The Argentine economy could be adversely affected by economic developments in other global markets.*

### ***Risks Relating to Uruguayan Free Zone Regulation***

- *We may be materially and adversely affected by any termination, non-renewal or non-extension of the tax incentives that benefit certain of our subsidiaries in Uruguay.*

### ***Other Risks Relating to the Countries in which We Operate***

- *As an international company, we are exposed to the risks of doing business in many different countries, including risks associated with operating in emerging market countries, whose economies, markets and legal systems may be less developed.*
- *Changes in rules and regulations with respect to cabotage or the interpretation of such rules and regulations in the markets in which we operate could have a material adverse effect on our results of operations.*
- *Because we generate the majority of our revenues in U.S. dollars but incur a significant portion of our expenses in other currencies, exchange rate fluctuations could cause us to suffer exchange rate losses, thereby increasing expenses and reducing income.*

### **Risks Relating to Our Indebtedness**

- *We have substantial debt and may incur substantial additional debt, which could adversely affect our financial health and our ability to obtain financing in the future, react to changes in our business and make payments on the \$500.0 million in aggregate principal amount of 10.75% Senior Secured Notes due 2025, issued by us and Navios Logistics Finance (US) Inc. as Co-Issuers on July 8, 2020 and due on July 1, 2025 (the “2025 Notes”) and our other obligations.*
- *The agreements and instruments governing our debt contain restrictions and limitations that could have a significant negative impact on our ability to operate our business.*
- *Our ability to generate the significant amount of cash needed to service our debt obligations and our ability to refinance all or a portion of our indebtedness or obtain additional financing depends on many factors, many of which may be beyond our control. There is a risk that we may not be able to secure necessary financing to refinance the 2025 Notes on commercially reasonable terms, or at all.*
- *We are subject to volatility in interest rates, including Secured Overnight Financing Rate (“SOFR”) under our debt obligations, which could affect our profitability, earnings and cash flow.*
- *The market values of our vessels may fluctuate significantly, which could cause us to be in breach of certain debt covenants that we currently have or debt covenants that we may incur in the future.*
- *We may be unable to raise funds necessary to finance the change of control repurchase offer required by the indenture governing the 2025 Notes.*
- *The international nature of our operations may make the outcome of any insolvency or bankruptcy proceedings or other exercise of remedies outside of bankruptcy difficult to predict.*
- *Certain requirements must be met for the recognition and enforceability of a foreign judgment by courts outside the United States.*
- *Obligations under the guarantees are subordinated to certain statutory preferences.*
- *The 2025 Notes are subject to certain fraudulent transfer and conveyance statutes, which may have adverse implications for the holders of the 2025 Notes.*

### **Risks Relating to Our Organizational Structure**

- *We are a majority-owned subsidiary of Navios Holdings, through which significant controlling stockholders, along with members of our management team, may exert considerable influence over our actions in ways that may not serve the interests of investors.*
- *We have meaningful relationships with Navios Holdings and Navios Shipmanagement, and we depend on them for certain services and benefit from their global networks to obtain competitive financing. If their financial condition deteriorates or conflicts of interest arise or if our relationship with Navios Shipmanagement ends or is significantly altered, our business and results of operations could be materially and adversely affected.*
- *Certain of our directors, officers, and principal shareholders are affiliated with entities engaged in business activities similar to those conducted by us or that compete directly with us, causing such persons to have conflicts of interest.*
- *Our success depends upon our management team and other employees, and if we are unable to attract and retain key management personnel and other employees or our management team fails to provide the capabilities that we require, our results of operations may be negatively impacted.*
- *We are incorporated in the Republic of the Marshall Islands, a country that does not have a well-developed body of corporate law, which may negatively affect the ability of public common shareholders to protect their interests.*
- *We and certain of our officers and directors may be difficult to serve with process as we and our subsidiaries are incorporated in various jurisdictions outside the United States (the “U.S.”) and certain of our officers and directors reside outside of the United States.*
- *We are a holding company, and depend entirely on the ability of our subsidiaries to distribute funds to us in order to satisfy our financial and other obligations.*
- *We are a “foreign private issuer” which exempts us from certain SEC requirements.*



## General Risks

- *We are subject to certain credit risks with respect to our counterparties on contracts, and the failure of such counterparties to meet their obligations could cause us to suffer losses on such contracts and thereby decrease revenues and income.*
- *We may be unable to obtain financing for our growth or to fund our future capital expenditures, which could materially and adversely affect our results of operations and financial condition.*
- *As we expand our business, we may have difficulty managing our growth, including the need to improve our operations and financial systems, staff and crew or to receive required approvals to implement our expansion projects. If we cannot improve these systems, recruit suitable employees or obtain required approvals, we may not be able to effectively control our operations.*
- *Disruptions in world financial markets and the resulting governmental action in Europe, the United States and in other parts of the world could have a material adverse impact on our ability to obtain financing required to acquire vessels or new businesses. Furthermore, such a disruption would materially and adversely affect our results of operations, financial condition and cash flows.*
- *A change in tax laws, treaties or regulations, or their interpretation, of any country in which we operate could result in a high tax rate on our earnings, which could result in a significant negative impact on our earnings and cash flows from operations.*
- *Our international activities increase the compliance risks associated with economic and trade sanctions imposed by the United States, the European Union (the “EU”), the United Kingdom (the “UK”) and other jurisdictions/authorities.*
- *We may be unable to prevent our directors, executive officers, employees and suppliers from engaging in corrupt, fraudulent or irregular practices, which could result in regulatory fines and damage to our reputation.*
- *We could be materially and adversely affected by violations of the U.S. Foreign Corrupt Practices Act, the U.K. Bribery Act, and anti-corruption laws in other applicable jurisdictions.*
- *Security breaches and disruptions to our information technology infrastructure could interfere with our operations and expose us to liability that could have a material adverse effect on our business, financial condition, cash flows and results of operations.*
- *The emergence of a pandemic could disrupt charter rates, vessel values and could have an adverse impact on our business, financial condition, results of operations or prospects.*
- *We may not be able to implement our business strategy as planned.*
- *Unfavorable decisions in judicial, administrative or arbitration proceedings may adversely affect us.*
- *Changing laws and evolving reporting requirements could have an adverse effect on our business, including the Environmental, Social and Governance (“ESG”) disclosure rules applicable to us.*

## Risks Relating to Our Industry and Our Business

***The international transportation industry is generally cyclical and volatile, and this may lead to volatility in, and reductions of, our vessel contract rates and volatility in our results of operations.***

The international transportation industry is generally both cyclical and volatile, with frequent fluctuations in contract rates. The markets in which we operate are still developing and the nature of the industry’s cycle with respect to rates is difficult to determine, including the timing and amount of fluctuations in contract rates and spot market rates. We expect that our industry will exhibit significant cyclicity and volatility as it matures. The contract rates earned by the tankers in our Cabotage Business and barges and pushboats in our Barge Business will depend in part upon the state of the coastal and river markets at the time we seek to charter them. We cannot control the forces affecting the supply and demand for these vessels or for the goods that they carry or predict the state of the respective markets on any future date.

Some of the factors that influence the demand for vessels include, but are not limited to:

- global and regional production of, and demand for, dry bulk commodities, in particular, soybean and iron ore, and petroleum and refined petroleum products;
- the price of refined petroleum products, including the effects of existing or contemplated local government subsidies;
- regulations in the regions where we operate, including IMO regulations;
- embargoes and strikes; and
- changes in river, sea and other transportation patterns and the supply of and rates for alternative means of transportation.

Some of the factors that influence the supply of vessels include, but are not limited to:

- the number of newly constructed vessel deliveries in the area in which we operate;
- the scrapping rate of older vessels;
- the price of steel and other inputs;
- the number of vessels that are out of service at a given time;
- changes in licensing regulations and environmental and other regulations that may limit licenses, the useful life, carrying capacity or the operations of our fleet; and
- port or canal traffic and congestion.

Further, public health or safety concerns and governmental restrictions, including those caused by outbreaks of pandemic diseases, that cause us or our customers to suspend operations in affected areas, may impact both demand for, and supply of, our vessels in some of the countries in which we operate, or cause an economic downturn adversely affecting demand for our services.

***Our grain port business has seasonal components linked to the grain harvests in the region. At times throughout the year, the capacity of our Grain Port Terminal, including the loading and unloading operations, as well as the space in silos could be exceeded, which could materially and adversely affect our operations and revenues.***

A significant portion of our grain port business is derived from handling and storage of soybeans and other agricultural products produced in the Hidrovía Region mainly during the season between April and September. This seasonal effect could, in turn, increase the inflow and outflow of barges and vessels in our dry port and cause the space in our silos to be exceeded, which in turn would affect our timely operations or our ability to satisfy the increased demand. Inability to provide services in a timely manner may have a negative impact on our clients' satisfaction and result in loss of existing contracts or inability to obtain new contracts.

***We are subject to certain operating risks in our Port Terminal Business that could affect the performance of our contractual commitments, and in our barge and cabotage business including vessel breakdowns or accidents, which could result in a loss of revenue from the affected vessels, which could result in a loss of revenue and could have a material adverse effect on our results of operations or financial condition.***

Our operations are subject to a number of risks affecting our Port Terminal Business and the port facilities under development. These risks include, but are not limited to, mechanical and electrical failure, accidents, personal injury, loss or theft of cargo, or damage, fires, explosions, business interruption, political conditions and hostilities, labor strikes, adverse weather conditions such as floods, natural disasters, accidents on waterways or in coastal routes or accidents in our loading or unloading terminals, including environmental accidents and collisions, each of which could result in damages, penalties, fines, indemnities or costs payable to third parties and other claims against us. Further, public health or safety concerns and governmental restrictions, including those caused by outbreaks of pandemic diseases, may cause us to suspend operations in affected areas. Our exposure to these operating risks in our existing port facilities may adversely affect our capacity to duly perform our contractual obligations under our take-or-pay contracts. In addition, these operating risks may result in additional repair costs for equipment, including cranes, conveyor belts, stacker-reclaimer, shiploaders, or piers, which are unpredictable and can be substantial. The loss of earnings while these damages are being repaired, as well as the actual cost of these repairs, could decrease our revenues and earnings substantially, particularly if this leads to a default under our contracts, which would materially affect our financial condition and results of operations.

Our exposure to operating risks of vessel breakdown and accidents mainly arises in the context of our owned or bareboat chartered and operated vessels, including barges, tankers and pushboats. If any of the vessels in our fleet suffers damage, it may need to be repaired at a dry-docking facility. The costs of dry-docking are unpredictable and can be substantial. The loss of earnings while these vessels, barges and pushboats are being repaired and repositioned, as well as the actual cost of these repairs, could decrease our revenues and earnings substantially, particularly if a number of vessels, barges and pushboats are damaged or dry-docked at the same time. Most of the operating risks relating to vessels that we charter-in remain with their owners. If we charter-in a vessel or barge at a lower rate than the rate of hire we receive from a sub-charterer of such vessel, a breakdown or loss of the vessel due to an operating risk suffered by the owner will, in all likelihood, result in our loss of the positive spread between the two rates of hire. Breakdowns, accidents or dry-docking costs of our vessels and losses relating to chartered vessels that are not covered by insurance would result in a loss of revenue which may materially and adversely affect our financial condition and results of operations.

***We derive a significant part of our revenues from a small number of customers, and the loss of one or more of these customers could materially and adversely affect our revenues.***

In each of our businesses, we derive a significant part of our revenues from a small number of customers. We expect that a small number of customers will continue to generate a substantial portion of our revenues in the future. For the year ended December 31, 2023, our largest customers, Vale International S.A. ("Vale") and YPF SA ("YPF") accounted for 21.1% and 11.0%, respectively, of our revenues, and our five largest customers accounted for approximately 49.9% of our revenues, with no such customer (other than Vale and YPF) accounting for greater than 10% of our revenues. For the year ended December 31, 2022, our largest customers, Vale and YPF accounted for 21.0% and 13.2%, respectively, of our revenues, and our five largest customers accounted for approximately 55.5% of our revenues, with no such customer (other than Vale and YPF) accounting for greater than 10% of our revenues. For the year ended December 31, 2021, our largest customers, Vale and YPF accounted for 23.4% and 10.1%, respectively, of our revenues, and our five largest customers accounted for approximately 53.6% of our revenues, with no such customer (other than Vale and YPF) accounting for greater than 10% of our revenues. In addition, some of our customers, including many of our most significant customers, operate their own vessels and/or barges as well as port terminals and these customers may decide to cease or reduce the use of our services for various reasons, including utilizing their own vessels and/or port terminals. The loss of any of our significant customers, including our large take-or-pay customers, the change of the contractual terms of any one of our most significant take-or-pay contracts, or any significant dispute with one of these customers could materially and adversely affect our financial condition and our results of operations.

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If one or more of our customers does not perform under one or more contracts with us and we are not able to find a replacement contract, or if a customer exercises certain rights to terminate the contract, we could suffer a loss of revenues that could materially and adversely affect our business, financial condition and results of operations.

We could lose a customer or the benefits of a contract if, among other things:

- the customer fails to make payments because of its financial inability, the curtailment or cessation of its operations, any disagreements with us, or otherwise;
- the customer terminates the contract because we fail to meet the customer's contracted storage needs and/or the contracted operational performance;
- the customer terminates the contract because we fail to deliver the vessel within a fixed period of time, the vessel is lost or damaged beyond repair, there are serious deficiencies in the vessel or prolonged off-hire, or a default under the contract; or
- the customer terminates the contract because the vessel has been subject to seizure for more than a specified number of days.

The loss of any of our customers or a decline in payments under our contracts, could have a material adverse effect on our business, results of operations and financial condition, as well as our cash flows, or our ability to continue to service our indebtedness.

We could also become involved in legal disputes with customers relating to our contracts, including but not limited to our long-term take-or-pay customers, be it through litigation, arbitration or otherwise, which could lead to delays in, or suspension or termination of our contracts and result in time-consuming, disruptive and expensive litigation or arbitration. If such contracts are suspended for an extended period of time, or if a number of our material contracts are terminated or renegotiated, our financial condition and results of operations could be materially and adversely affected. Even if we prevail in legal disputes relating to our customer contracts, which could entitle us to compensation, we cannot provide any assurance that we would receive such compensation on a timely basis or in an amount that would fully compensate us for our losses.

***Vale's payments represent a significant portion of our revenue and if Vale were unable or unwilling to fulfill their obligations under the in-force agreements with us, it could significantly reduce our revenues and cash flow.***

Vale's payments, including in connection with the Vale port contract, to us represented approximately 21.1%, 21.0% and 23.4% of our revenue for the years ended December 31, 2023, 2022 and 2021, respectively. Reductions in the demand for or the oversupply of iron ore would place Vale under financial pressure and may increase the likelihood of Vale being unable or unwilling to pay us contracted rates or renew contracts upon termination.

If Vale were to terminate or not renew the Vale port contract, we may be unable to enter into new contracts under similarly favorable terms or at all.

In addition, the ability and willingness of Vale to perform its obligations under its port contract with us will depend upon a number of factors that are beyond our control and may include, among other things, general conditions of the Brazilian economy, general international economic conditions, the state of the capital markets, the condition of the commodities industry and charter hire rates. Should Vale fail to honor its obligations under the agreement with us, we could sustain significant losses, which in turn could have a material adverse effect on our business, results of operations and financial condition, as well as our cash flows. Notwithstanding the foregoing, our contract has dispute resolution clauses and protections that we may seek to enforce in such events. For example, on June 10, 2016, the Company initiated arbitration proceedings against Vale pursuant to the dispute resolution provisions of the Vale port contract. On December 20, 2016, the arbitration tribunal ruled that the Vale port contract remains in full force and effect, and if Vale were to further repudiate or renounce the contract, we may elect to terminate the contract and be entitled to damages calculated by reference to guaranteed volumes and agreed tariffs for the remaining period of the contract. As of the date hereof, no further claim has been made or received from Vale. Any litigation or arbitration proceeding would be costly and time consuming and may result in the deterioration of our commercial relationships with Vale.

In July 2022, Vale S.A. announced the closing of the sale of its iron ore, manganese ore and logistics assets in the midwestern system to J&F Mineracao Ltda., an entity controlled by J&F Investimentos S.A. The Vale port contract entered into between Corporacion Navios S.A., a company controlled by Navios Logistics, and Vale, dated September 27, 2013, remains in full force and effect.

***When our contracts expire, we may not be able to replace them.***

The process for concluding contracts for our services, including port logistics services, vessel contracts and longer-term time charters generally involves a lengthy and intensive screening and vetting process and the submission of competitive bids. In addition to the quality and suitability of our ports and fleet, medium- and longer-term contracts tend to be awarded based upon a variety of other factors relating to the operator, including but not limited to:

- environmental, health and safety record;
- compliance with regulatory industry standards;
- reputation for customer service, technical and operating expertise;
- shipping and port operating experience and quality of operations, including cost-effectiveness;
- construction management experience, including the ability to procure on-time delivery of vessels according to customer specifications;
- ability to negotiate contract terms, including those allocating operational risks;
- competitiveness of the bid in terms of overall price; and
- general reputation in the industry.

As a result of these factors, when our contracts, including our long-term port contracts and charters, expire, we cannot provide any assurance that we will be able to successfully replace them promptly or at all or at rates sufficient to allow us to operate our business profitably or to meet our obligations, including payment of debt service to our noteholders or lenders. Our ability to renew the contracts on our current or future vessels by the time of their expiration or termination, and the rates payable under any replacement contracts, will depend upon, among other things, economic conditions in the sectors in which our vessels operate at that time, changes in the supply and demand for vessel capacity and changes in the supply and demand for the transportation and storage of commodities as described above.

However, if we are successful in employing our vessels under longer-term contracts, our vessels will not be available for trading in the spot market during an upturn in the market cycle, when spot trading may be more profitable. If we cannot successfully employ our vessels with profitable contracts, our results of operations and operating cash flow could be materially and adversely affected.

***Our industry is highly competitive, and we may not be able to compete successfully for services with new companies with greater resources.***

We provide services through our ports and employ our fleet in highly competitive markets. The river and coastal sea logistics market is international in scope and we compete with many different companies, including other port or vessel owners and major oil companies.

With respect to loading, storage and ancillary services, the market is divided between transits and exports, depending on the cargo origin. In the case of transits there are other companies operating in the river system that are able to offer services similar to ours. With respect to exports, our competitors are Montevideo Port in Montevideo, Ontur and Terminales Graneleras Uruguayas S.A. (“TGU”) in Nueva Palmira.

Brundir S.A. (an entity wholly owned by the Company), entered into an agreement with COFCO International Uruguay S.A. (“COFCO”) to acquire 36% of the equity in TGU for a purchase price of \$6.1 million. The closing of the transaction was on April 8, 2024.

The main competitor of our liquid port terminal in Paraguay is Petropar S.A. (“Petropar”), a Paraguayan state-owned entity. Other competitors include Copetrol S.A. (“Copetrol”), TLP Chartering (“TLP”), Trafigura Group Pte. Ltd. (“Trafigura”) and Monte Alegre S.A. (“Monte Alegre”).

We face competition in our Barge and Cabotage Businesses from other shipowners and from vessel operators. The charter markets in which our vessels compete are highly competitive. Key competitors include Atria Logistica S.A., Hidrovias do Brasil, Interbarge and P&O. In addition, some of our customers, including Archer Daniels Midland Company (“ADM”), Cargill International S.A. (“Cargill”), Louis Dreyfus Holding B.V. (“Louis Dreyfus”) and Transbarga Navegacion S.A., have some of their own dedicated barge capacity, which they can use to transport cargo in lieu of hiring a third party. We also compete indirectly with other forms of land-based transportation such as truck and rail. These companies and other smaller entities are regular competitors of ours in our primary trading areas. Competition is primarily based on prevailing market contract rates, vessel location and vessel manager know-how, reputation and credibility.

Our competitors may be able to offer their customers lower prices, higher quality service and greater name recognition than we do. Accordingly, we may be unable to retain our current customers or to attract new customers.

***Our business can be affected by adverse weather conditions, effects of climate change, public health concerns and other factors beyond our control, which can affect production of the goods we transport and store as well as the navigability of the river system on which we operate.***

A significant portion of the revenue from our grain port business is derived from the handling and storage of soybeans and other agricultural products produced in the Hidrovia Region. Any drought or other adverse weather conditions, such as floods, could result in a decline in production of these products, which would likely result in a reduction in demand for our services. A reduction in demand could have a negative impact on our results of operations and financial condition. Furthermore, our fleet operates in the Parana and Paraguay Rivers, and any changes adversely affecting navigability of either of these rivers, such as changes in the depth of the water or the width of the navigable channel, could, in the short-term, reduce or limit our ability to transport cargo effectively on the rivers. The possible effects of climate change, such as floods, low river-water levels, droughts or increased storm activity, could similarly affect the demand for our services or our operations.

A prolonged drought, the possible effects of climate change, widespread or prolonged public health concerns or other events that are perceived by the market to have an impact on the region, the navigability of the Parana or Paraguay Rivers may, in the short-term, result in a reduction in the market value of our ports, barges and pushboats. For example, in 2023, throughput of our Grain Port Terminal decreased by 30.5% compared to 2022 as a result of lower Uruguayan exports due to reduced Uruguayan soybean production. In addition, in 2021 and 2020, throughput of our Grain Port Terminal decreased by 24.6% and 27.3%, respectively, compared to 2019 as a result of lower Uruguayan exports due to reduced Uruguayan soybean production and lower transshipment of grains from Paraguay and Bolivia due to difficult navigation conditions because of a prolonged period of unusually warm weather and a drought in southern Brazil, Paraguay and northern Argentina which resulted in water levels in the Paraná River dropping to their lowest levels in decades, for consecutive years. Such difficult conditions adversely affected our Barge Business through 2022 and 2021, as barges have limited capacity in reduced drafts and trips take longer to be completed, which resulted in increased voyage expenses. These barges and pushboats are designed to operate in wide and relatively calm rivers, of which there are only a few in the world. If it becomes difficult or impossible to operate profitably our barges and pushboats in the Hidrovia Region and we are forced to sell them to a third party located outside of the region, there is a limited market in which we would be able to sell these vessels, and accordingly we may be forced to sell them at a substantial loss, if at all. See “Item 5A. Operating Results-Overview-Factors Affecting Our Results of Operations-Weather Conditions.”

***Delays, cancellations or non-completion of deliveries of purchased vessels, including second-hand and newbuilding vessels could have an adverse effect on our operating results.***

We do not derive any revenue from a vessel until after its delivery and are required to pay substantial sums as progress payments during construction of a newbuilding or for the purchase of a secondhand vessel. In the event the vessel is not delivered by the shipyard or the seller is otherwise not accepted by us, we will not derive the revenues from such ship as we had planned and we may not be fully compensated under the construction agreement (and the related guarantees) with respect to such progress payments, or deposits paid to sellers, in which case we would lose the amounts we have advanced the seller or to the shipyards for such progress payments. In addition, if we enter into charterparties or contracts with our clients related to purchased vessels, if a shipbuilder or a seller fails to deliver the vessel as agreed, we may breach our obligations under such agreements with our customers. If we are in breach of those contracts, our customers may terminate them and, in addition to the resulting loss of revenues, we may be responsible for additional, substantial liquidated damages.

The completion and delivery of newbuildings could be delayed, cancelled or otherwise not completed because of:

- quality, design or engineering problems;
- changes in governmental regulations or maritime self-regulatory organization standards;
- work stoppages or other labor disturbances at the shipyard;
- bankruptcy or other financial crisis of the shipbuilder;
- a backlog of orders at the shipyard;
- political or economic disturbances;
- the impact of extraordinary external events, including the impact of global pandemics, and its collateral consequences, including labor shortages and government restrictions such as factory closures and restrictions on travel, resulting in the extended disruption of economic activity in the markets in which we operate;
- weather interference or catastrophic event, such as a major earthquake or fire;
- requests for changes to the original vessel specifications;
- shortages or delays in the receipt of necessary construction materials, such as steel;
- inability to finance the construction or conversion of the vessels; or
- inability to obtain requisite permits or approvals.

If delivery of a vessel is materially delayed, cancelled or otherwise not completed, our future earnings could be materially and adversely affected.

***We face risks and costs associated with operation of ports and vessels, which risks and costs increase as the operational port equipment and vessels age.***

The costs to operate and maintain a port or a vessel increase with the age of the port equipment or the vessel. Governmental regulations, safety or other equipment standards related to the age of the operational port equipment or vessels may require expenditures for alterations or the addition of new equipment to our port equipment or vessels and may restrict the type of activities in which these ports or vessels may engage. The failure to make capital expenditures to alter or add new equipment to our barges, pushboats, vessels and/or ports may restrict the type of activities in which these barges, pushboats, vessels and/or ports may engage and may decrease their operational efficiency and increase our costs.

As charterers prefer newer vessels that are more fuel efficient than older vessels, the age of some of our vessels, barges and pushboats may make them less attractive to charterers. Cargo insurance rates also increase with the age of a vessel, making older vessels less desirable to charterers as well. The ages and rates at which risks and costs associated with vessels increase are dependent on numerous, complex factors and may vary substantially from vessel to vessel. Such factors include the condition of the vessel, the nature of the use of the vessel (including whether the vessel is used in fresh water, in which vessels typically have a longer a useful life, or salt water), whether various additional life-extending investments have been made in the vessel, any prior owner maintenance and operating practices, the nature of cargoes that could be carried, and the possibility that such vessels could be used in ports and docks, which could increase the wear on the vessel.

We cannot provide any assurance that as our operational port equipment and vessels, barges and pushboats age, market conditions will justify those expenditures or enable us to operate them profitably during the remainder of their useful lives. If we sell such assets, we may have to sell them at a loss, or opt to scrap our assets, and if clients no longer use our ports or charter-out our vessels due to their age, our results of operations could be materially and adversely affected.

***Spare parts or other key equipment needed for the operation of our ports and fleet may not be available off the shelf and we may face substantial delays in securing necessary parts or equipment. Failure to obtain necessary spare parts or key equipment in a timely manner could result in a loss of revenue.***

Our ports and our fleet may need spare parts in order to replace old or damaged parts in the normal course of their operations. Given the increased activity in the maritime industry and the manufacturing industry that supplies it, the manufacturers of key equipment for our vessels and our ports (such as engine makers, propulsion systems makers, control system makers and others) may not have the spare parts we require immediately available. In such circumstances, we may require a manufacturer to custom-produce equipment for us. In this case, our vessels and our ports may be unable to operate while waiting for such spare parts to be produced, delivered, installed and tested, resulting in a substantial loss of revenues for us.

***Our failure to receive required approvals for or timely complete construction and commence full operation or secure satisfactory commercial contracts of our new planned Port Murtinho Terminal and Nueva Palmira Free Zone port terminal facilities could negatively affect our business operations, and we may experience difficulty managing our growth as we expand our business.***

We are currently developing a multipurpose upriver port terminal in Port Murtinho in the State of Mato Grosso do Sul (the “Port Murtinho Terminal”), in the center-west region of Brazil, for exports of agricultural commodities and imports of fertilizers and fuel products. Since 2018, we have purchased a total of approximately 9.0 hectares of undeveloped land, including river-front located in Port Murtinho, on which we expect to construct the new terminal. We have developed a master plan for the new terminal and concluded the licensing process for construction. The new terminal is still in the early stages of development, and there can be no assurance that it will be constructed.

We have developed a new terminal for liquid products inside the Nueva Palmira Free Zone in Uruguay. The new liquid terminal will service the market for the storage and transshipment of liquid products and the sale of fuel products within Nueva Palmira Free Zone for bunkering operations of vessels. There can be no assurance that we will obtain all necessary authorizations and permits for the operation of the new terminal. We also have about 114 acres available to be developed inside or near the Nueva Palmira Free Zone in Uruguay.

The available land in Brazil where we plan to develop the new terminal, requires authorizations and permits from several governmental authorities in order to do so. If these authorities deny our request for authorization, or if existing authorizations are revoked, we will not be able to proceed with construction. There is no assurance that such approvals will be obtained.

If we fail to secure commercial agreements with prospective clients to our satisfaction, we may decide to delay or not proceed with this investment in Brazil. Further, there can be no assurance that we will complete the expected development of the new terminals or complete construction of the new terminals as scheduled or without cost overrun. Even if construction is completed on a timely basis, there can be no assurance that full operation of the new terminals will commence as expected. In addition, we may not be able to attract a sufficient number of skilled workers to meet the needs of the new terminals. If we experience delays in construction or commencement of the full operations, increased costs or lack of skilled labor or other unforeseen events, our business, financial condition and results of operations could be materially and adversely affected.



***Rising crew costs, fuel prices and other cost increases may adversely affect our profits.***

At December 31, 2023, we employed 493 land-based employees and 650 seafarers as crew on our vessels. Crew costs are a significant expense for us. Labor union activity in the Hidrovia Region may create pressure for us to pay higher crew salaries and wages. In addition, fuel is one of the largest voyage expenses in our Barge and Cabotage Businesses, when the revenue is contracted mainly by ton per cargo shipped. The prices for and availability of fuel may be subject to rapid change or curtailment, respectively, due to, among other things, new laws or regulations, interruptions in production by suppliers, imposition of restrictions on energy supply by governments, worldwide price levels and market conditions. Currently, most of our long-term contracts provide for the adjustment of freight rates based on changes in the fuel prices and crew costs. We may be unable to include similar provisions in these contracts when they are renewed or in future contracts with new customers. To the extent our contracts do not pass-through changes in fuel prices to our clients, we will be forced to bear the cost of fuel price increases. We may hedge in the futures market all or part of our exposure to fuel price variations. We cannot provide any assurance that we will be successful in hedging our exposure. In the event of a default by our contractual counterparties or other circumstances affecting their performance under a contract, we may be subject to exposure under, and may incur losses in connection with, our hedging instruments, if any. In certain jurisdictions, the price of fuel is affected by high local taxes and may become more expensive than prevailing international prices. We may not be able to pass onto our customers the additional cost of such taxes and may suffer losses as a consequence of such inability. Such increases in crew and fuel costs may materially and adversely affect our results of operations.

***If we fail to fulfill the oil majors' vetting processes, such failure could materially and adversely affect the employment of our tanker vessels in the spot and period markets, and consequently our results of operations.***

The oil majors consider numerous factors in evaluating commercial decisions, and, through their association, OCIMF, have developed and are implementing two tools: (a) the Ship Inspection Report Program ("SIRE") and (b) the Tanker Management and Self Assessment ("TMSA") program. The former is a ship inspection based upon a thorough Vessel Inspection Questionnaire and performed by OCIMF-accredited inspectors, resulting in a report being logged on SIRE. The report is an important element of the ship evaluation undertaken by any oil major when a commercial need exists.

Based upon commercial needs, there are three levels of assessment used by the oil majors: (a) terminal use, which will clear a vessel to call at one of the oil major's terminals, (b) voyage charter, which will clear the vessel for a single voyage and (c) term charter, which will clear the vessel for use for an extended period of time. While for terminal use and voyage charter relationships, a ship inspection and the operator's TMSA will be sufficient for the evaluation to be undertaken, a term charter relationship also requires a thorough office audit. An operator's request for such an audit is by no means a guarantee one will be performed; it will take a long record of proven excellent safety and environmental protection on the operator's part as well as high commercial interest on the part of the oil major to have an office audit performed. If we fail to clear the vetting processes of the oil majors, it could have a material adverse effect on the employment of our vessels, and, consequently, on our results of operations.

***A failure to pass inspection by classification societies could result in one or more vessels being unemployable unless and until they pass inspection, resulting in a loss of revenues from such vessels for that period and a corresponding decrease in operating cash flows.***

The hull and machinery of every commercial vessel with certain characteristics must be classed by a classification society that is authorized and is customarily a member of the International Association of Classification Societies Ltd. ("IACS"). The classification society must certify that a vessel has been built and maintained in accordance with the rules of such organization and complies with the applicable rules and regulations of the country whose flag such vessel flies and the international conventions of which that country is a member. The classification society certifies that a vessel is safe and seaworthy in accordance with the applicable rules and regulations of the country of registry of the vessel and with international conventions such as the United Nations Safety of Life at Sea Convention ("SOLAS"). Most of our owned fleet is currently enrolled with Lloyd's Register of Shipping and RINA (Italian Naval Register).

Vessels, pushboats and barges must undergo an annual survey, an intermediate survey and a special survey. For certain vessels, in lieu of a special survey, a vessel's machinery may be on a continuous survey cycle, under which the machinery and/or its hull would be surveyed periodically over a five-year period. Certain of our vessels are on continuous survey cycles for machinery inspection. Certain vessels are also required to be drydocked every two to three years on intermediate survey and every five years on special survey, while pushboats are required to be drydocked every six years on special survey for inspection of the underwater parts of such vessel and every three years for a floating intermediate survey and barges are required to be drydocked up to every eight years on special survey for inspection of the underwater parts of such vessel and every two years for a floating intermediate survey.

If any vessel fails any annual survey, intermediate survey or special survey, the vessel may be unable to trade between ports and, therefore, would be unemployable, potentially causing a material adverse effect on our revenues due to the loss of revenues from such vessel until it was able to trade again.

***Our vessels could be subject to seizure through maritime arrest or government requisition.***

Crew members, suppliers of goods and services to a vessel, barge or pushboat, shippers of cargo, and other parties may be entitled to a maritime lien against a vessel for unsatisfied debts, claims or damages. In many jurisdictions, a maritime lien holder may enforce its lien by arresting the vessel or, under the “sister ship” theory of liability followed in some jurisdictions, arrest the vessel that is subject to the claimant’s maritime lien or any other vessel owned or controlled by the same owner. In addition, a government could seize ownership of one of our vessels or take control of a vessel and effectively become her charterer at charter rates dictated by the government. Generally, such requisitions occur during a period of war or emergency. The maritime arrest, government requisition or any other seizure of one or more of our vessels could interrupt our operations, reducing related revenue and earnings, and may require us to pay very large sums of money to have the arrest lifted.

***The smuggling of drugs or other contraband onto our vessels may lead to governmental claims against us.***

Our vessels operate in South America where smugglers may attempt to hide drugs and other contraband on vessels, with or without the knowledge of crew members. Under some jurisdictions, the conveyance of illegal drugs in vessels could subject these vessels to forfeiture to the government of such jurisdiction. To the extent our vessels are found with contraband, whether inside or attached to the hull of our vessel and whether with or without the knowledge of any of our crew, we may face governmental or other regulatory claims, which could have a material adverse effect on our business, results of operations, cash flows and financial condition.

***We may employ our fleet on the spot market and thus expose ourselves to risk of losses based on short-term decreases in shipping rates.***

We periodically employ some of our fleet on a spot basis. The spot charter market can be competitive and freight rates within this market may be volatile with the timing and amount of fluctuations in spot rates being difficult to determine. Longer-term contracts provide income at predetermined rates over more extended periods of time. We expect significant volatility in our target markets as the South American markets mature. We cannot provide any assurance that we will be successful in keeping our fleet fully employed in these short-term markets, or that future spot rates will be sufficient to enable such fleet to be operated profitably, as spot rates may decline below the operating cost of vessels. A significant decrease in spot market rates or our inability to fully employ our fleet by taking advantage of the spot market would result in a reduction of the incremental revenue received from spot chartering and could materially and adversely affect our results of operations, and operating cash flow.

***Because the fair market values of vessels may fluctuate significantly, we may incur losses when we sell our vessels.***

Vessel values have historically been highly volatile. The market value of our vessels may fluctuate significantly in the future, and we may incur losses when we sell vessels, which would adversely affect our financial condition and results of operations. Some of the factors that affect the fair market value of vessels, all of which are beyond our control, are:

- prevailing level of vessel contract rates;
- number of newly constructed vessel deliveries;
- number of vessels scrapped or otherwise removed from the total fleet;
- changes in environmental and other regulations that may limit the useful life of vessels;
- changes in global and local commodity supply and demand;
- types and sizes of vessels;
- development and viability of other modes of transportation and increase in use of other modes of transportation;
- number of vessels of similar type and size currently on the market for sale;
- cost of newly constructed vessels;
- where the vessels were built and as-built specifications;
- the availability of financing or lack thereof for ordering newbuildings or for facilitating ship sale and purchase transactions;
- the cost of retrofitting or modifying existing vessels to respond to technological advances in vessel design or equipment, changes in applicable environmental or other regulations or standards, or otherwise;
- governmental or other regulations; and
- general economic and market conditions affecting the shipping industry.



***Our industry has inherent operational risks that our insurance may not adequately cover.***

The operation of vessels in international and regional trade is inherently risky. Not all risks may be adequately insured against and any particular claim may not be paid and any indemnification paid due to the occurrence of a casualty covered by our policies may not be sufficient to entirely compensate us for the damages suffered. We do not currently maintain loss of hire, credit risk or defense insurance, which would cover the loss of revenue if any of our contracts were terminated prior to their expiration, and our legal costs to recover related damages. We also do not maintain off-hire insurance, which would cover the loss of revenue during extended vessel off-hire periods, such as those that occur during an unscheduled drydocking due to damage to the vessel from accidents. Furthermore, we do not maintain strike insurance, which would protect us from loss of revenue due to labor disruptions, except at our dry and wet port terminals. Accordingly, any extended vessel off-hire, due to an accident, labor disruption or other reason, could have a material adverse effect on our business. Any claims covered by insurance would be subject to deductibles. As a result, if we file a large number of insurance claims, the aggregate amount of these deductibles could be material.

We may be unable to procure adequate insurance coverage for our fleet or port terminals at commercially reasonable rates in the future. For example, more stringent environmental regulations have led in the past to increased costs for, and in the future may result in the lack of availability of, insurance against risks of environmental damage or pollution. A catastrophic oil spill, infrastructure collision or marine disaster could exceed our insurance coverage, which could harm our business, financial condition and operating results. Changes in the insurance markets attributable to terrorist attacks may also make certain types of insurance more difficult for us to obtain. In addition, the insurance that may be available to us in the future may be significantly more expensive than our existing coverage.

We may not be able to timely obtain replacement vessels or other assets in the event of a loss. Furthermore, in the future, we may not be able to obtain adequate insurance coverage at reasonable rates for our fleet and port terminals. Our insurance policies also contain deductibles, limitations and exclusions, which can result in significant increased overall costs to us.

***Because we obtain some of our insurance through protection and indemnity associations, we may also be subject to calls, or premiums, in amounts based not only on our own claim records, but also on the claim records of all other members of the protection and indemnity associations.***

We may be subject to calls, or premiums, in amounts based not only on our claim records but also on the claim records of all other members of the protection and indemnity associations through which we receive insurance coverage for tort liability, including pollution-related liability. Our payment of these calls could result in significant expenses to us, which could have a material adverse effect on our business, results of operations and financial condition and our indebtedness.

**Risks Relating to Environmental Matters**

***We are subject to various laws, regulations, and international conventions, particularly environmental and safety laws, that could require significant expenditures both to maintain compliance with such laws and to pay for any uninsured environmental liabilities, including any resulting from a spill or other environmental incident, which could affect our cash flows and profit.***

Vessel owners and operators are subject to government regulation in the form of international conventions, and national, state, and local laws and regulations in the jurisdictions in which their vessels operate or are registered, which also apply in international waters. Such laws and regulations include those governing the management and disposal of hazardous substances and wastes, the cleanup of oil spills and other contamination, air emissions, discharges of operational and other wastes into the water, and ballast water management. Compliance with these laws, particularly those relating to ballast water management and air emissions requires us to incur costs relating to the installation of certain equipment on our vessels and other operational costs. Such investments or operational costs may have a material adverse effect on our future performance, results of operations, cash flows and financial position.

Our vessels are subject to scheduled and unscheduled inspections by regulatory and enforcement authorities, as well as private maritime industry entities. This includes inspections by Port State control authorities, harbor masters or equivalent entities, classification societies, flag Administrations (i.e., the regulatory authority in the country in which the vessel is registered), charterers, and terminal operators. Our port terminals are subject to inspections by the National Board of Hidrografia and the Free Zone Authority in Uruguay and the Environmental Secretary in Paraguay. Certain of these entities require us to obtain permits, licenses, and certificates for the operation of our vessels and port facilities. Failure to maintain necessary permits or approvals could result in the imposition of substantial penalties or require us to incur substantial costs or temporarily suspend operation of one or more of our vessels or port terminals.

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Heightened levels of environmental and quality concerns among insurance underwriters, regulators, and charterers continue to lead to greater inspection and safety requirements on all vessels and may accelerate the scrapping of older vessels throughout the industry. Increasing environmental concerns have created a demand for vessels that conform to stricter environmental standards. Vessel owners are required to maintain operating standards for all vessels that emphasize operational safety, quality, maintenance, continuous training of officers and crews, and compliance with local and international regulations.

The legal requirements and maritime industry standards to which we and our vessels are subject, along with the risks associated therewith, are set forth below. We may be required to make substantial capital and other expenditures to ensure that we remain in compliance with these requirements and standards, as well as with standards imposed by our customers. Such costs can include ship modifications and changes in operating procedures. We also maintain insurance coverage against pollution liability risks for all of our vessels in the amount of \$1.0 billion in the aggregate for any one event. The insured risks include penalties and fines, as well as civil liabilities and expenses resulting from accidental pollution. However, this insurance coverage is subject to exclusions, deductibles, and other terms and conditions. In addition, claims relating to pollution incidents for intentional or knowing violations of local environmental laws or the International Convention for the Prevention of Pollution from Ships (MARPOL) may be considered by our protection and indemnity associations on a discretionary basis only. If any liabilities or expenses fall within an exclusion from coverage, or if damages from a catastrophic incident exceed the aggregate liability of \$1.0 billion for any one event, our cash flow, profitability and financial position could be adversely impacted.

Because international conventions, laws, regulations, and other requirements are often revised, we cannot predict the ultimate cost of compliance or the impact on the fair market price or useful life of our vessels, nor can we assure that our vessels will be able to attain and maintain certifications of compliance with various regulatory requirements.

We expect governmental regulation of the shipping industry to become stricter, particularly in the areas of safety and environmental requirements. Heightened environmental, safety, quality, and security concerns of insurance underwriters, regulators, and charterers may lead to additional requirements, including enhanced risk assessment and security requirements, greater inspection and safety requirements, and heightened due diligence obligations. We also may be required to take certain of our vessels out of service for extended periods of time to address changing legal requirements, which would result in lost revenue. In the future, market conditions may not justify these expenditures or enable us to operate our vessels, particularly older vessels, profitably during the remainder of their economic lives. This could lead to significant asset write-downs.

Specific examples of expected changes that could have a significant, and potentially material, impact on our business include:

- Further limitations on sulfur oxide and nitrogen oxide emissions from ships could cause increased demand and higher prices for low sulfur fuel due to supply constraints, as well as significant cost increases due to the implementation of measures such as fuel switching, vessel modifications, such as adding distillate fuel storage capacity, or installation of exhaust gas cleaning systems or scrubbers;
- Environmental requirements could affect the resale value or useful lives of our vessels; require a reduction in cargo capacity, vessel modifications or operational changes or restrictions; lead to decreased availability of, or more costly insurance coverage for, environmental matters; or result in the denial of access to certain jurisdictional waters or ports;
- Our operations depend on environmental licensing granted by governmental authorities. Such licensing is usually subject to technical conditions that may involve limitations on our operations. We may fail to comply with the aforementioned conditions and become subject to fines or the revocation or suspension of our licenses, which have a material adverse effect on our results of operations;
- Under local and national laws, as well as international conventions, we could incur material liabilities, including cleanup obligations and claims for natural resource damages, personal injury, and/or property damages in the event that there is a release of petroleum or other hazardous materials from our vessels or otherwise in connection with our operations, or a casualty resulting in personal injury or death of crew members or other persons.

Environmental legislation in certain jurisdictions where we operate imposes strict civil liability on anyone who causes, directly or indirectly, environmental degradation. Therefore, the duty to repair or indemnify the damages caused to the environment and to affected third parties does not depend on intent or guilt, but rather on the existence of any damage as a result of the activity carried out. The payment of substantial environmental fines or charges may have a material adverse effect on the Company. Further, a single action can result in environmental liability in civil, criminal or administrative proceedings, or any combination thereof. The absence of responsibility in one of these spheres does not necessarily exempt the accused from responsibility in the others. Should we cause or otherwise be held responsible for any environmental damage, we may experience an adverse effect on our business and results of operation.

For a more detailed discussion regarding the details of these international and domestic laws, see “Item 4.B. Information on the Company-Business Overview-REGULATION.”

## **Risks Relating to the Countries in which we Operate**

### **Risks Relating to Argentina**

Argentina has been facing and continues to face challenges in respect of its economy, such as reducing the high rates of inflation, the devaluation of the Argentine peso, improving the competitiveness of the local industries and normalizing or adjusting prices of certain goods and services. Governmental measures in response to the economic situation have had and could continue to have a material adverse effect on us. We cannot provide any assurance that future economic, social and political developments in Argentina, over which we have no control, will not impair our business, financial condition or results of operations.

#### ***The economic conditions of Argentina may affect the financial condition and results of operations of our Argentine subsidiary.***

The financial condition and the results of operations of our Argentine subsidiary depend to a large extent on political, macroeconomic and regulatory circumstances in Argentina. The Argentine economy has experienced significant volatility in recent years, including several periods of low or negative growth and high and variable levels of inflation and devaluation.

Since December 10, 2023, the new government implemented several measures to address these challenges. Consequently, predicting the overall impact of these measures on the Argentine economy, as well as on our subsidiary's financial standing and operational results, is challenging. Furthermore, the continuity and repercussions of current programs, policies, and regulations remain uncertain.

As of the date hereof, the Argentine economy is facing a recession, which may result in increased inflation or further economic deterioration in Argentina. There can be no assurance that the condition of the Argentine economy will improve in the future. As a result, both the policies that could be adopted by the Argentine government, as well as future economic, macroeconomic, regulatory, social and political circumstances or developments in Argentina could have a material adverse effect on the business, financial condition or results of operations of our local subsidiaries as well as the value of certain of our assets.

#### ***Continuing inflation may have material adverse effects on the Argentine economy.***

Argentina has faced and continues to face high inflationary pressures. According to official information published by the Argentine Statistics and Census Institute (Instituto Nacional de Estadística y Censos), the inter-annual inflation recorded for the year 2023 reached 211.4% and that of January, February and March 2024 reached a monthly variation of 20.6%, 13.2% and 11.0% respectively.

A high inflation economy could undermine Argentina's cost competitiveness abroad if not offset by a devaluation of the Argentine peso, which could also negatively affect economic activity and employment levels. Freight under the contracts with clients from our Argentine subsidiary are denominated in U.S. dollars and are collected in Argentine pesos at the prevailing exchange rate. These contracts also include crew cost adjustment terms. Uncertainty about future inflation may contribute to slowdown or contraction in economic growth. Argentine inflation rate volatility makes it impossible to estimate with reasonable certainty the extent to which activity levels and results of operations of our Argentine subsidiary could be affected by inflation and exchange rate volatility in the future. There can be no assurance that inflation rates will not continue to escalate in the future or that the measures adopted or that may be adopted by the Argentine government to control inflation will be effective or successful.

Notwithstanding the high inflation as of December 31, 2023, we do not consider inflation to be a significant risk to our cost of doing business in the future as the functional currency of our Argentine subsidiary is the U.S. dollar. In addition, the day-to-day operations of our Argentine subsidiary are dependent on the relative value of the Argentine peso to the U.S. dollar.

***The current and future foreign exchange policy of Argentina may affect the ability of our Argentine subsidiary to make money remittances outside of Argentina.***

In Argentina, since the amendment of the Convertibility Act No. 23,928 by Act No. 25,561 in January 2002, the Argentine government has imposed several restrictions on the purchase of foreign currency in the exchange market and the transfer of funds outside of Argentina, substantially limiting the ability of companies to retain foreign currency or make payments abroad, including the distribution of dividends. These controls and restrictions currently apply with respect to access to the Argentine foreign exchange market for purchase of foreign currencies, the payment of external financial debts, the payment of dividends and corporate profits, payments of imports of goods and services, among other things, and impose the obligation to repatriate and settle the proceeds from exports of goods and services in Argentine pesos. In addition, the Argentine Central Bank established certain regulations to avoid practices and transactions aimed to circumvent, through the use of securities and other instruments, the restrictions set forth by the current foreign exchange control regulations.

As of this annual report, exchange controls remain in force.

The Argentine government could maintain these exchange controls, impose new controls, strengthen transfer restrictions or impose other requirements that may impair the ability of our local subsidiaries to access the foreign exchange market, acquire U.S. dollars, or transfer funds abroad of Argentina. Any or all of these actions could materially affect the ability of the local subsidiaries to transfer funds abroad, and therefore affecting our ability to service our debt and satisfy our obligations.

***The Argentine government has made certain changes to its policies and tax rules that affected our operations in Argentina in the past, and could further increase the fiscal burden on our operations in Argentina in the future.***

The Argentine government has made certain changes to its tax rules that affected our operations in Argentina in the past, and could further increase the fiscal burden on our operations in Argentina in the future. If the Argentine government decides to alter the tax regime in Argentina, our results of operations and financial condition of our Argentine subsidiary could be materially and adversely affected.

During the past years the Argentine government took several actions to re-nationalize concessions and public services companies that were privatized in the 1990's, such as YPF, Aguas Argentinas S.A. and Aerolíneas Argentinas S.A. Future expropriations, nationalizations or requisitions, as well as changes in taxation, acts, regulations or policies affecting foreign trade, investment, or others that may be adopted could adversely affect our business in Argentina and the financial condition and results of operations of our Argentine subsidiary.

Similar measures, such as mandatory renegotiation or modification of existing contracts, among others, that may be adopted by the Argentine government in the future could also adversely affect our business in Argentina, financial condition and results of operations of our Argentine subsidiary.

***Fluctuations in the value of the Argentine peso could adversely affect the Argentine economy, and consequently our results of operations in Argentina or the financial condition of our Argentine subsidiary.***

The Argentine peso has suffered significant devaluations against the U.S. dollar in the past and has continued to devalue against the U.S. dollar in 2023. According to Argentina's Central Bank, the Argentine peso depreciated approximately 17.5% in 2017, 100% in 2018, 56% in 2019, 41% in 2020, 22% in 2021, 73% in 2022 and 356.43% in 2023.

The devaluation of the Argentine peso has had a negative impact on the ability of certain Argentine businesses to honor their foreign currency-denominated debt and has also led to very high inflation and significantly reduced real wages. If the Argentine peso is further significantly devalued, the Argentine economy and our business in Argentina could be adversely affected.

The success of any measures taken by the Argentine government to restore market confidence and stabilize the value of the Argentine peso is uncertain. Significant variations in the comparative value of the Argentine peso to the U.S. dollar could adversely affect our business in Argentina and the financial condition and results of operations of our Argentine subsidiary.

***The Argentine economy could be adversely affected by economic developments in other global markets.***

Argentina's economy is vulnerable to external shocks that could be caused by adverse developments affecting its principal trading partners. A significant decline in the economic growth of any of Argentina's major trading partners (including Brazil, the EU, China and the United States), including as a result of the Russian Ukraine war and the Israel's war on Gaza, could have a material adverse impact on Argentina's balance of trade and could adversely affect Argentina's economic growth. Argentina may also be affected by other countries that have influence over world economic cycles. If interest rates rise significantly in developed economies, including the United States, emerging market economies, including Argentina, could find it increasingly challenging and expensive to borrow capital and refinance existing debt, which could negatively affect their economic growth.

## **Risks Relating to Uruguayan Free Zone Regulation**

*We may be materially and adversely affected by any termination, non-renewal or non-extension of the tax incentives that benefit certain of our subsidiaries in Uruguay.*

Certain of our subsidiaries in Uruguay are operating as direct-free-trade-zone users under free zone user agreements (the “Free Zone User Agreements”) with the Uruguayan Free Zones Department, formerly known as the Free Zones Division of the Uruguayan Department of Trade. The Free Zone User Agreements allow these subsidiaries to operate in isolated public areas in Nueva Palmira, Uruguay, and to enjoy tax exemptions and other benefits, such as a generic exemption on present and future Uruguayan national taxes including the Corporate Income Tax, Value-Added Tax and Wealth Tax. Other benefits that such subsidiaries enjoy are simplified corporate law provisions, the ability to negotiate preferential public utility rates with government agencies and government guarantees of maintenance of such benefits and tax exemptions. Free trade zone users do not need to pay import and export tariffs to introduce goods from abroad to the free trade zone, to transfer or send such goods to other free trade zones in Uruguay or send them abroad. These Free Zone Agreements have been extended to 2046 and may be extended further until 2066 at our option. In order to ensure the continuity of these incentives through the course of their terms, our subsidiaries must meet the Free Zone User Agreements or regulations governing free trade zones. However, our subsidiaries may lose all the tax benefits granted to them or be subject to fines if the Uruguayan Free Zones Department concludes that our subsidiaries breached or failed to comply with the Free Zone User Agreements or regulations governing free trade zones. As a result, we could be materially and adversely affected.

The following are some of the causes under which the Uruguayan Free Zones Department may terminate the Free Zone User Agreements prior to expiration: the non fulfilment of the obligations to improve the land, as per the terms of each Free Zone User Agreements; breaches of the terms of the Free Zone User Agreements or the Free Zone Act No. 15,921; violation of labor laws; failure to pay agreed fees to the Uruguayan authorities; failure to make required social security contributions; or the commission of illegal acts or acts expressly forbidden by the Free Zone User Agreements. Should such Uruguayan subsidiaries lose their free zone user status, they will not be able to operate as free zone users and therefore not able to operate their terminal facilities.

The right of the Uruguayan Free Zones Department to terminate the Free Zone User Agreements prior to the stated expiration date in the agreement is subject to an explanation on the specific factual and the legal basis for the early-termination decision. Not every breach by a free-zone user will entitle the Uruguayan Free Zones Department to terminate a Free Zone User Agreement prior to its stated expiration date. Such a decision must therefore be proportional to the degree of alleged noncompliance.

We can provide no assurance that the tax benefits and exemptions granted to our subsidiaries under the Free Zone User Agreements will be renewed after the expiration of the Free Zone User Agreements, that the Free Zone User Agreements will not be terminated prior to the agreed-upon expiration dates, or that, if renewed or otherwise replaced, the terms of any new Free Zone User Agreements will provide for equivalent or more favorable terms and conditions than those currently in effect. We will be materially and adversely affected if tax incentives that benefit our subsidiaries or the Free Zone User Agreements providing for such incentives are terminated and we are not able to renew or replace them. Even if the Free Zone User Agreements are renewed, if they provide for tax incentives that are not as favorable to us as those currently in effect, our financial condition and results of operations could suffer a material adverse effect.

## **Other Risks Relating to the Countries in which We Operate**

Certain of the countries in which we operate or may in the future operate in have experienced, and may continue to experience or experience in the future, political, legal and economic instability. Our activities may be adversely affected by political or economic instability or changes in law relating to our industry. We operate in Argentina, Brazil, Uruguay, Paraguay and other markets. We can provide no assurance that changes in the governments or laws of the jurisdictions in which we operate or in the regulatory environment for our industry or for foreign-domiciled companies in such jurisdictions will not occur, or that such changes will not result in a material adverse effect on our business, financial condition, results of operations and prospects.

***As an international company, we are exposed to the risks of doing business in many different countries, including risks associated with operations in emerging market countries, whose economies, markets and legal systems may be less developed.***

We are an international company and conduct all of our operations outside of the United States, and we expect to continue doing so for the foreseeable future. These operations are performed in countries that are historically less developed and stable than the United States, such as Argentina, Brazil, Bolivia, Paraguay and Uruguay.

Some of the other risks we are generally exposed to through our operations in emerging market countries include among others:

- political and economic instability, changing economic policies and conditions, and war and civil disturbances;
- recessions in economies of countries in which we have business operations;
- frequent government interventions into the country's economy, including changes to monetary, fiscal and credit policy;
- the impact of extraordinary external events, such as pandemic diseases, and their consequences, resulting in the disruption of economic activity in our markets;
- the imposition of additional withholding, income or other taxes, or tariffs or other restrictions on foreign trade or investment, including currency exchange controls and currency repatriation limitations;
- the modification of our status or the rules and regulations relating to the international tax-free trade zone in which we operate our dry port;
- the imposition of executive and judicial decisions upon our vessels by the different governmental authorities associated with some of these countries;
- the imposition of or unexpected adverse changes in foreign laws or regulatory requirements;
- longer payment cycles in foreign countries and difficulties in collecting accounts receivable;
- difficulties and costs of staffing and managing our foreign operations;
- compliance with anti-bribery laws; and
- acts of terrorism.

These risks may result in unforeseen harm to our business and financial condition. Also, some of our customers are headquartered in South America, and a general decline in the economies of South America, or the instability of certain South American countries and economies, could materially and adversely affect us.

Our business in emerging markets requires us to respond to rapid changes in market conditions in these countries. Our overall success in international markets depends, in part, upon our ability to succeed in different legal, regulatory, economic, social and political conditions. We may not continue to succeed in developing and implementing policies and strategies that will be effective in each location where we do business. Furthermore, the occurrence of any of the foregoing factors may have a material adverse effect on our business and results of operations.

***Changes in rules and regulations with respect to cabotage or the interpretation of such rules and regulations in the markets in which we operate could have a material adverse effect on our results of operations.***

In the markets in which we currently operate, in cabotage or regional trades, we are subject to restrictive rules and regulations on a region by region basis. Our operations currently benefit from these rules and regulations or their interpretation. For instance, preferential treatment is extended in Argentine cabotage for Argentine flagged vessels or foreign flagged vessels operated by local established operators with sufficient Argentine tonnage, in accordance with applicable local law, under one to three years' licenses, including our Argentine cabotage vessels. Changes in cabotage rules and regulations or in their interpretation may have an adverse effect on our current or future cabotage operations, either by becoming more restrictive (which could result in limitations to the utilization of some of our vessels in those trades) or less restrictive (which could result in increased competition in these markets).

***Because we generate the majority of our revenues in U.S. dollars but incur a significant portion of our expenses in other currencies, exchange rate fluctuations could cause us to suffer exchange rate losses, thereby increasing expenses and reducing income.***

We engage in regional commerce with a variety of entities. Our revenues are predominantly U.S. dollar-denominated at the present. Additionally, our South American subsidiaries transact certain operations in Uruguayan pesos, Paraguayan guaraníes, Argentine pesos and Brazilian reais; however, all of the subsidiaries' primary cash flows are U.S. dollar-denominated. Currencies in Argentina and Brazil have fluctuated significantly against the U.S. dollar in the past. As of December 31, 2023, 2022 and 2021 approximately 51.6%, 59.9% and 50.6%, respectively, of our expenses were incurred in currencies other than U.S. dollars. Transactions in currencies other than the functional currency are translated at the exchange rate in effect at the date of each transaction. Expenses incurred in foreign currencies against which the U.S. dollar falls in value can increase, thereby decreasing our income. A greater percentage of our transactions and expenses in the future may be denominated in currencies other than U.S. dollars. As part of our overall risk management policy, we may attempt to hedge these risks in exchange rate fluctuations from time to time but cannot guarantee we will be successful in these hedging activities. Future fluctuations in the value of local currencies relative to the U.S. dollar in the countries in which we operate may occur, and if such fluctuations were to occur in one or a combination of the countries in which we operate, our results of operations or financial condition could be materially and adversely affected.

## **Risks Relating to Our Indebtedness**

***We have substantial debt and may incur substantial additional debt, which could adversely affect our financial health and our ability to obtain financing in the future, react to changes in our business and make payments on the 2025 Notes and our other obligations.***

At December 31, 2023, we had approximately \$571.1 million in aggregate principal amount of debt outstanding.

Our substantial debt could have important consequences to our business, including the following:

- our ability to obtain additional financing for working capital, capital expenditures, debt service requirements, vessel or other acquisitions or general corporate purposes and our ability to satisfy our obligations with respect to the 2025 Notes, including at their July 1, 2025 maturity, may be impaired in the future, or such financing may not be available on favorable terms;
- a substantial portion of our cash flow from operations must be dedicated to the payment of principal and interest on our indebtedness, thereby reducing the funds available to us for other purposes;
- it may be more difficult for us to satisfy our obligations to our lenders and noteholders, resulting in possible defaults on and acceleration of such indebtedness;
- we may be more vulnerable to general adverse economic and industry conditions;
- we may be at a competitive disadvantage compared to our competitors with less debt or comparable debt at more favorable interest rates, who may be better positioned to withstand economic downturns;
- our ability to refinance indebtedness may be limited or the associated costs may increase; and
- our flexibility to adjust to changing market conditions and ability to withstand competitive pressures could be limited, or we may be prevented from carrying out capital spending that is necessary or important to our growth strategy and efforts to improve operating margins or our business.

Our ability to service our debt will depend upon, among other things, our future financial and operating performance, which will be affected by prevailing economic conditions and financial, business, regulatory and other factors, some of which are beyond our control. If our operating results are not sufficient to service our current or future indebtedness, we will be forced to take actions such as reducing or delaying our business activities, acquisitions, investments or capital expenditures, selling assets, restructuring or refinancing our debt, or seeking additional equity capital or bankruptcy protection. We may not be able to effect any of these remedies on satisfactory terms, or at all.

Further, we and our subsidiaries may be able to incur substantial additional indebtedness in the future. The agreements governing the terms of our indebtedness permit us to incur substantial additional indebtedness in accordance with the terms of such agreements. We also may incur new indebtedness if we expand our business or purchase new vessels or for other purposes. Any secured indebtedness permitted under the 2025 Notes would be effectively senior to the 2025 Notes to the extent of the value of the assets securing such indebtedness, as would all indebtedness of non-guarantor subsidiaries. If new debt is added to our current debt levels, the related risks that we now face would increase and we may not be able to meet all our debt obligations, including the repayment of the 2025 Notes. In addition, the indenture governing the 2025 Notes does not prevent us from incurring obligations that do not constitute indebtedness as defined therein.

***The agreements and instruments governing our debt contain restrictions and limitations that could have a significant negative impact on our ability to operate our business.***

The indenture governing the 2025 Notes imposes significant operating and financial restrictions on us, including those that limit our ability to engage in actions that may be in our long-term interests. These restrictions, among others, may limit our ability to:

- incur guarantees or additional indebtedness;
- create certain liens on our assets;
- make investments;
- engage in mergers and acquisitions and sell all or substantially all of our properties or assets;
- pay dividends or redeem capital stock;
- create or permit restrictions on the ability of our restricted subsidiaries to pay dividends or make other distributions to us;
- engage in sale and leaseback transactions;
- sell vessels or other assets;
- change the flag, class or commercial and technical management of our vessels that constitute collateral under the 2025 Notes; and
- transfer or sell any of our vessels that constitute collateral under the 2025 Notes.



Therefore, we may be restricted from engaging in some corporate and commercial actions that we believe would be in the best interest of our business, which may make it difficult for us to successfully execute our business strategy or effectively compete with companies that are not similarly restricted. Any future credit agreement or other indebtedness may include similar or more restrictive provisions.

We are required to comply with the covenants contained in the indenture governing the 2025 Notes. In addition, our credit agreements require that we maintain other specific financial covenants. We may be required to take action to reduce our debt or to act in a manner contrary to our business objectives to meet these ratios and satisfy these covenants and ratios. Events beyond our control, including changes in the economic and business conditions in the markets in which we operate, may affect our ability to comply with these covenants. We cannot provide any assurance that we will meet these ratios or satisfy these covenants or that our lender will waive any failure to do so. A breach of any of the covenants in, or our inability to maintain the required financial ratios under, our credit agreements would prevent us from borrowing additional money under the facilities and could result in a default under them.

In December 2023, Makenita H, Elena H, Sarah H and the \$3,732 of cash collateral held in escrow account were released from the 2025 Notes and were replaced by the (1) Estefania H, (2) Valentina H and (3) Enrico H owned by certain subsidiary guarantors (such guarantors, the “Mortgaged Vessel Guarantors”). The 2025 Notes are currently secured by (i) the three vessels mentioned above and related assignments of earnings and insurance, together with a first priority lien on the capital stock of each Mortgaged Vessel Guarantor; and (ii) an assignment by way of security of the Vale port contract (collectively, the “Collateral”). Our future debt is likely to be secured by mortgages on our vessels, barges or ports, vessels under construction pursuant to ship-building contracts, guarantees by our subsidiaries and/or other related assets, such as assignments of insurances and earnings or some combination of the foregoing. Our debt requires compliance with certain covenants, including and value-to-loan ratio covenants, based on charter-free valuations, of not less than 125% and minimum liquidity. If a default occurs under the 2025 Notes or future credit facilities, the lenders could elect to declare such debt, together with accrued interest and other fees and expenses, to be immediately due and payable and foreclose on the collateral, including our vessels, barges, ports or other assets securing that debt. In a case where a credit facility was used to finance the scheduled payments as they come due under shipbuilding contracts, such a default could result in default by us under the associated ship-building contract and possible foreclosure of our rights in the related vessel under construction. In addition, a payment default under a ship-building contract would give the shipyard the right to terminate the contract without any further obligation to finish construction and may give it rights against us for having failed to make the required payments.

Any loss of vessels or assets could significantly decrease our ability to generate positive cash flow from operations and, therefore, to service our debt. Moreover, if the holders of the 2025 Notes or lenders under a credit facility or other agreement in default were to accelerate the debt outstanding under that facility, it could result in a cross default under other debt. If all or part of our debt were to be accelerated, we may not have or be able to obtain sufficient funds to repay it upon acceleration. This could have serious consequences to our financial condition and results of operations and could cause us to become bankrupt or insolvent. Our ability to comply with these covenants in future periods will also depend substantially on the value of our assets, our success at keeping our costs low, our ability to implement our overall business strategy, and our charter rates. Any future credit agreement or amendment may contain similar covenants, or covenants that are more restrictive.

***Our ability to generate the significant amount of cash needed to service our debt obligations and our ability to refinance all or a portion of our indebtedness or obtain additional financing depends on many factors, many of which may be beyond our control. There is a risk that we may not be able to secure necessary financing to refinance the 2025 Notes on commercially reasonable terms, or at all.***

Our ability to make scheduled payments on, or to refinance our obligations under, our debt, will depend on our financial and operating performance, which, in turn, will be subject to prevailing economic and competitive conditions and to the financial and business factors, many of which may be beyond our control. We cannot provide any assurance that our business will generate sufficient cash flow from operations, that currently anticipated business opportunities will be realized on schedule or at all, or that future borrowings will be available to us in amounts sufficient to enable us to service our indebtedness and any amounts borrowed under future credit facilities, to refinance our indebtedness before it becomes due, or to fund our other liquidity needs.

In particular, the 2025 Notes are due in July 2025. From time to time, we have explored, and expect to continue to explore, a variety of transactions to refinance the 2025 Notes, including borrowing new debt and repurchasing outstanding notes in the open market with available liquidity.

We will use cash from operations as well as future borrowings to pay the principal and interest on our debt. These payments limit funds otherwise available for working capital, capital expenditures, vessel acquisitions and other purposes. As a result of these obligations, our current liabilities may exceed our current assets. We may need to take on additional debt as we expand our fleet or port terminals, which could increase our ratio of debt to equity. The need to service our debt may limit funds available for other purposes and our inability to service debt in the future could lead to acceleration of our debt and foreclosure on our owned vessels.



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The indenture governing the 2025 Notes restricts, and any agreements governing future indebtedness may restrict, our ability to dispose of assets and use the proceeds from any such dispositions. We cannot provide any assurance that we will be able to consummate any asset sales, or if we do, what the timing of the sales will be or whether the proceeds that we realize will be adequate to meet indebtedness service obligations when due.

We cannot provide any assurance that we will be able to refinance any of our indebtedness or obtain additional financing in amounts or on terms acceptable to us, particularly because of our anticipated high levels of indebtedness and the indebtedness incurrence restrictions imposed by the agreements governing our indebtedness, as well as prevailing market conditions. We could face substantial liquidity problems and might be required to dispose of material assets or operations to meet our indebtedness service and other obligations. If we cannot make scheduled payments on our indebtedness, we will be in default under one or more of the agreements governing our indebtedness, and as a result, we could be forced into bankruptcy or liquidation.

***We are subject to volatility in interest rates, including SOFR, under our debt obligations, which could affect our profitability, earnings and cash flow.***

Certain of our loans have a floating rate based on SOFR, which has increased recently after a long period of relative stability at historically low levels, and has been volatile in past years, which can affect the amount of interest payable on our debt, and which, in turn, could have an adverse effect on our profitability, earnings and cash flow.

***The market values of our vessels may fluctuate significantly which could cause us to be in breach of certain debt covenants that we currently have or debt covenants that we may incur in the future.***

Factors that influence vessel values include:

- prevailing level of vessel contract rates;
- number of newly constructed vessel deliveries;
- number of vessels scrapped or otherwise removed from the total fleet;
- governmental and other regulations and changes in environmental and other regulations that may limit the useful life of vessels;
- changes in global commodity supply and demand;
- types and sizes of vessels;
- development and viability of other modes of transportation and increase in use of other modes of transportation;
- number of vessels of similar type and size currently on the market for sale;
- lifetime maintenance records;
- technological advances;
- where the vessels were built and as-built specification;
- the availability of finance or lack thereof for ordering newbuildings or for facilitating ship sale and purchase transactions;
- the cost of retrofitting or modifying existing vessels to respond to technological advances in vessel design or equipment, changes in applicable environmental or other regulations or standards, or otherwise;
- cost of newly constructed vessels;
- governmental or other regulations; and
- general economic and market conditions affecting the shipping industry.

If the market values of our owned vessels decrease, we may breach covenants contained in any existing or future credit facility. If we breach such covenants and are unable to remedy any relevant breach, our lenders could accelerate our debt and foreclose on that debt. Any loss of vessels would significantly decrease our ability to generate positive cash flow from operations and, therefore, service our debt. In addition, if the book value of a vessel is impaired due to unfavorable market conditions, or a vessel is sold at a price below its book value, we would incur a loss.

***We may be unable to raise funds necessary to finance the change of control repurchase offer required by the indenture governing the 2025 Notes.***

If we experience specified changes of control, we would be required to make an offer to repurchase all of the 2025 Notes (unless otherwise redeemed) at a price equal to 101% of the principal amount thereof plus accrued and unpaid interest, if any, to the repurchase date. The occurrence of specified events that would constitute a change of control could constitute a default under our existing or future indebtedness. Such indebtedness would be immediately due and payable in an event of default, including due to a change of control. As a result, following a change of control event, we would not be able to repurchase 2025 Notes unless we first repay any of our other indebtedness that contains such provisions, or obtain a waiver from the holders of such indebtedness to permit us to repurchase the 2025 Notes. We may be unable to repay all of that indebtedness or obtain a waiver of that type.

Any requirement to offer to repurchase outstanding 2025 Notes may therefore require us to refinance our other outstanding debt, which we may not be able to do on commercially reasonable terms, if at all. In addition, our failure to purchase the 2025 Notes after a change of control in accordance with the terms of the indenture would constitute an event of default under the indenture, which in turn may result in a default under our other indebtedness.

Our inability to repay certain indebtedness will also constitute an event of default under the indenture governing the 2025 Notes, which could have materially adverse consequences to us and our investors. In the event of a change of control, we cannot provide any assurance that we would have sufficient assets to satisfy all of our obligations under any such indebtedness and the 2025 Notes. If we are unable to fulfill such debt obligations it could materially and adversely affect our financial condition and results of operations.

***The international nature of our operations may make the outcome of any insolvency or bankruptcy proceedings or other exercise of remedies outside of bankruptcy difficult to predict.***

We are incorporated under the laws of the Republic of the Marshall Islands and our subsidiaries are incorporated under the laws of the Republic of the Marshall Islands, Panama, Uruguay, Argentina, Paraguay, Brazil and the British Virgin Islands, and we conduct operations in South America. Consequently, in the event of any bankruptcy, insolvency or similar proceedings involving us or one of our subsidiaries, bankruptcy laws other than those of the United States could apply. We have limited operations or assets in the United States. If we become a debtor under the U.S. bankruptcy laws, bankruptcy courts in the United States may seek to assert jurisdiction over all of our assets, wherever located, including property situated in other countries. There can be no assurance, however, that we would become a debtor in the United States or that a U.S. bankruptcy court would be entitled to, or accept, jurisdiction over such bankruptcy case or that courts in other countries that have jurisdiction over us and our operations and assets would recognize a United States bankruptcy court's jurisdiction if any other bankruptcy court would determine it had jurisdiction.

Further, in the event of a liquidation, bankruptcy or judicial reorganization in certain jurisdictions including Argentina, Brazil, Paraguay and Uruguay, certain statutory preferences, including post-petition claims, claims for salaries, wages, social security, taxes, court fees and expenses and claims secured by collateral, among others, will have preference over any other claims, including claims by any investor or creditor. In such event, enforcement of our obligations may be unsuccessful and the value of our common shares may deteriorate substantially or entirely.

The 2025 Notes are guaranteed by guarantors organized under the laws of different countries. The rights of the 2025 Noteholders under the guarantees are thus subject to the laws of these jurisdictions, and we can provide no assurance that the 2025 Noteholders will be able to enforce their rights in multiple bankruptcy, insolvency or similar proceedings or outside of bankruptcy. Moreover, such multi-jurisdictional proceedings are typically complex and costly for creditors and often result in substantial uncertainty and delay in the enforcement of rights of holders.

In addition, the bankruptcy, insolvency, administrative, creditors right and other laws of the various jurisdictions of organization may be materially different from, in conflict with or less favorable than, each other and those of the United States in certain areas, including creditors' rights, priority of creditors, the ability to obtain post-petition interest, fees and expenses or adequate protection and the duration of the insolvency proceeding. The application of these various laws in multiple jurisdictions could trigger disputes over which jurisdiction's law should apply and could adversely affect the ability of the holders of our outstanding indebtedness to enforce their rights and to collect payment on such indebtedness and materially and adversely affect our financial condition and results of operations.

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### Panama

Under Panamanian bankruptcy laws, Panamanian courts would not agree to hear any bankruptcy arising from activities in another country other than Panama. If there is a bankruptcy proceeding against a Panamanian corporation operating in another country, it will be the bankruptcy courts of that country which will be competent to hear the bankruptcy proceeding.

Any judgment issued by a court of competent jurisdiction with respect to a Panamanian corporation operating outside Panama may be enforceable in Panama by registering such judgment with the Supreme Court in Panama.

### Uruguay

Uruguayan courts are competent to consider bankruptcy cases where the debtor is domiciled in Uruguay, when the center of activity of the debtor is in Uruguay or when the debtor has or had an office, permanent establishment or exploitation in Uruguay.

If the guarantors, or any of the creditors of the guarantors, file a petition for bankruptcy in Uruguay, Uruguayan bankruptcy law will apply except for the impact of the bankruptcy declaration on the contracts that are validly governed by a foreign law.

Uruguayan and foreign creditors have the same treatment in case of bankruptcy, except in case of labor credits with general privilege which will receive preferential treatment over the assets of the debtor located in Uruguay.

Upon a court declaration of bankruptcy, all the debtor's assets, either located within Uruguayan territory or abroad, will be placed under the control of a receiver to be appointed for the benefit of all creditors. In some cases, after a bankruptcy court declaration, the bankrupt party may continue to manage its assets with the supervision of a receiver. Otherwise, the receiver will run the business and manage the bankrupt party.

In addition to the above, certain transactions occurring prior to the declaration of bankruptcy may be found by the court to be null and void, such as:

- contracts entered into for no proper consideration executed within the previous two years of the court declaration of bankruptcy;
- any mortgage or pledge of any assets granted to secure prior and pending obligations with a creditor, or to secure a new obligation assumed with the same creditor immediately after the former obligation is cancelled, if the encumbrance is granted within six months of the court declaration;
- any payments made to a creditor for obligations that are not yet due, if the payment was completed within six months of the court declaration; and
- cancellation of contracts executed within six months of the court declaration.

In addition, upon the petition of the receiver (or in subsidy, by creditors representing 5% of the debtor's total liabilities), the court may nullify transactions entered into up to two years prior to the entry into the bankruptcy if it is concluded that they were entered into with a malicious intent (fraud) to prevent creditors from satisfying their bona fide claims and the contracting party knew or should have known that the party facing the bankruptcy was insolvent or had suspended payments on its obligations. In case of transaction with parties related to the debtor, the knowledge of the insolvency of the debtor by the contracting party is assumed. Companies of the same group are considered by bankruptcy law as related parties.

Clawback actions become time barred two years after the declaration of bankruptcy but there are other fraudulent conveyance actions available to creditors that are not subject to such statute of limitations.

### Argentina

Under Argentine law, in the event that a guarantor becomes subject to a reorganization proceeding or to bankruptcy, the relevant guarantee, if granted within a maximum of two years before the date of declaration of bankruptcy or the date of initiation of the reorganization proceeding (if it is an indirect bankruptcy), may be deemed to have been a fraudulent transfer null and void if certain circumstances are met, such as the case in which the guarantor did not receive a fair consideration in exchange for the granting of such guarantee. The validity and enforceability of the guarantee granted by a guarantor that is an Argentine entity requires the guarantee to be granted in the best interest of the Argentine guarantor and that the Argentine guarantor is authorized by its by-laws to provide guarantees and receives fair and adequate consideration for the granting of the guarantee.

Argentine law establishes rankings of privileges and priorities among creditors in order to receive payment in a reorganization proceeding or bankruptcy subject to the nature and cause of their credits (claims for salaries, wages, social security contributions, taxes, among others, will take priority over any claims, both secured and unsecured).

In addition, under Argentine law, a guarantee is considered accessory to the principal obligation. Therefore, in case our underlying obligations under the 2025 Notes are declared null, the guarantees would, under Argentine law, be deemed to be null as well.

If proceedings were brought in the courts of Argentina seeking to enforce our obligations we would be required to discharge its obligations in the original currency of the obligations, according to the new wording of article 765 of the Argentine Civil and Commercial Code. Any judgment obtained against us in Argentine courts in respect of any payment of our obligations could be discharged solely in the agreed currency. See “-Risks Relating to Argentina-The current and future foreign exchange policy of Argentina may affect the ability of our Argentine subsidiary to make money remittances outside of Argentina.”

### Paraguay

Bankruptcy proceedings in Paraguay may be less favorable to holders of our 2025 Notes than in other jurisdictions. For example, Paraguayan creditors receive preferential treatment, which means that creditors resident in Paraguay would receive payments prior to any payment being made on the guarantees. Furthermore, the obligations under the guarantees would be subordinated to certain statutory preferences such as maritime privileges, amongst which are claims for salaries, wages, taxes, port facilities and others.

### Brazil

Brazilian legal framework for economically distressed companies or individuals generally consists of the provisions set forth by the Brazilian Bankruptcy and Reorganization Federal Law (“BBRL”-Law No. 11101, dated February 9, 2005, as amended by Federal Law 14,112/2020, sets out the rules for bankruptcy and insolvency in Brazil). The BBRL contains certain provisions that resemble the insolvency procedures regulated by US Bankruptcy Code under Chapters 11 and 7. It regulates two different situations: (i) reorganization, that may take place (a) in court (judicial reorganization) or (b) out of court (extrajudicial reorganization), both aiming at surpassing debtor’s temporary financial distress; and (ii) bankruptcy liquidation, which is intended to liquidate the company and its assets and must be always administered by a court appointed trustee.

A bankruptcy liquidation request can be filed by the company itself, its shareholders or partners, or any of its creditors. BBRL lists the events upon which bankruptcy liquidation may be requested by a company’s creditors, including the following: (i) company’s failure to provide payment of any liquid obligation when owed under a credit instrument in an amount higher than 40 Brazilian minimum monthly wages; (ii) company arbitrarily anticipating the liquidation of assets or making payments in a damaging or fraudulent way; (iii) company attempting or actually performing fraudulent deals or sales of all or substantially all assets to a third party, creditor or otherwise; and (iv) transfer of company’s establishment to third parties, creditors or otherwise, without the consent of all other creditors and without keeping sufficient assets to fulfill its obligations. A bankruptcy liquidation order entails two important matters concerning credits: (i) acceleration of all company’s indebtedness, and (ii) conversion of foreign currency-denominated debts into national currency ones, based on the bankruptcy liquidation decree exchange rate.

Any judgment obtained against us in Brazilian courts in respect of any payment obligations normally would be expressed in the Brazilian currency equivalent of the U.S. dollar amount of such sum at the exchange rate in effect (i) on the date of actual payment, (ii) on the date on which such judgment is rendered, or (iii) on the date on which collection or enforcement proceedings are started against us. Consequently, in the event of bankruptcy, all of our debt obligations that are denominated in foreign currency will be converted into Brazilian currency at the prevailing exchange rate on the date of declaration of our bankruptcy by the court. In bankruptcy liquidation proceedings, creditors would be paid in accordance with the priority rule set forth by the BBRL. Finally, payments under bankruptcy liquidation proceedings in Brazil usually occur within two to 12 years after the filing of the proceeding, and the assets are generally not sufficient to pay off all of the creditors.

### ***Certain requirements must be met for the recognition and enforceability of a foreign judgment by courts outside the United States.***

Most of our directors and officers, selling shareholders and experts reside outside the United States, and most of their assets are located outside the United States. As a result, it may be difficult to effect service of process within the United States upon these persons or to enforce outside the United States judgments obtained against us or these persons in U.S. courts, including judgments in actions predicated upon the civil liability provisions of the U.S. federal securities laws, or to otherwise bring original actions in foreign courts to enforce such liabilities. Likewise, it may also be difficult to enforce judgments obtained in non-U.S. courts against us or against these persons, in U.S. court, including judgments obtained in actions predicated upon the civil liability provisions of the U.S. federal securities laws. It may also be difficult for an investor to bring an action in a Brazilian court predicated upon the civil liability provisions of the U.S. federal securities laws against us or these persons. Although a person may bring an original or derivative action against us or our affiliates in the courts of the Republic of the Marshall Islands, and the courts of the Republic of the Marshall Islands may impose civil liability, including monetary damages, against us or our affiliates for a cause of action arising under Republic of the Marshall Islands law, it may be impracticable for an individual investor to do so.

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### Panama

Foreign judgments would be recognized and enforced in Panama by the Supreme Court, provided that the requirements of Article 1419 of the Judicial Code of the Republic of Panama are met. Article 1419 establishes that judgments issued by foreign courts as well as foreign arbitral awards will be effective in accordance with the respective agreements or treaties. If there are no special treaties with the country in which the judgment has been issued, the judgment can be executed in Panama, unless there is proof that the country does not recognize judgments issued by Panamanian courts. If the judgment comes from a country in which awards or judgments issued by Panamanian courts are not recognized, then the judgment will not be recognized in Panama. Without prejudice to what is established in special treaties, no foreign judgment will be executed in Panama unless it complies with the following requisites: (1) that the judgment be issued as a consequence of a personal action, provided what it is specially stipulated by the law in testamentary successions in foreign countries; (2) that the judgment has not been issued in contumacy, contempt of court or default, it being understood, that the lawsuit has not been personally served or notified to the defendant, being said personal service of process ordered by the competent court, unless the defendant in contumacy requests its execution; (3) that the obligation contained in the judgment be licit in Panama; and (4) that the copy of the judgment be authentic. Judgment means the decision granting the claim.

### Uruguay

The enforcement of foreign judgments, including judgments of a court in the United States, will be recognized and enforced in Uruguay without review of its merits provided the following requirements are met:

- the foreign judgment shall meet the formal requirements necessary for it to be considered authentic in the jurisdiction where it was rendered (i.e. notarization, legalization and/or apostille as the case may be);
- the foreign judgment and any relevant documents should be duly legalized or apostilled in the country where the decision was issued and translated into Spanish (if necessary) by a duly authorized Uruguayan translator;
- the judgment shall have been rendered by a court with international jurisdiction to hear the matter pursuant to its own law and the matter should not be one in which Uruguayan Courts enjoy exclusive jurisdiction;
- the defendant must have been properly served notice of the proceeding and granted a reasonable opportunity to defend and present its case;
- the judgment must be final (“res judicata”) in the country where it was issued and must have complied with all formalities required for the enforceability under the laws of the country where it was issued; and;
- the decision shall not violate Uruguayan international public policy principles (orden publico internacional).

For the purposes of enforcement and collection in Uruguay, the request for recognition (“exequatur”) shall be first filed before the Supreme Court of Justice in Uruguay, who shall verify compliance with the aforementioned requirements. Service of notice shall be given on the defendant who will have 20 days to file its objection to the application for recognition. The Supreme Court’s decision shall be final and cannot be challenged later.

If enforcement is granted, the file will be sent to the competent lower court to carry out proceedings for enforcement and collection. Upon completion of the Exequatur proceeding as described above, it will be possible to enforce the judgment, without the need to appoint any agent for service of process.

### Argentina

A final and conclusive foreign judgment would be recognized and enforced by the courts in Argentina without any retrial or re-examination of the merits of the original action provided that the requirements of Sections 517 through 519 of the Argentine National Code of Civil and Commercial Procedures (if enforcement is sought before federal courts) are met. These requirements include: (1) the judgment, which must be final in the jurisdiction where rendered, must have been issued by a court competent pursuant to Argentine principles regarding international jurisdiction and must have resulted from a personal action, or an in rem action with respect to personal property if such property was transferred to Argentine territory during or after the prosecution of the foreign action, (2) the defendant against whom enforcement of the judgment is sought must have been personally served with the summons and, in accordance with due process of law, must have been given an opportunity to defend itself against such foreign action, (3) the judgment must be valid in the jurisdiction where rendered and its authenticity must be established in accordance with the requirements of Argentine law, (4) the judgment must not violate the principles of public policy of Argentine law, and (5) the judgment must not be contrary to a prior or simultaneous judgment of an Argentine court. There might be other requirements set forth by laws that replace or complement the Argentine National Code of Civil and Commercial Procedures in the future. If the enforcement is sought before provincial courts, other requirements may apply through application of the corresponding provincial codes of procedures.

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In addition, Section 2609 of the Argentine Civil and Commercial Code, sets forth the exclusive jurisdiction of Argentine courts on disputes related to (i) rights in rem over real estate located in Argentina, (ii) validity or nullity of registrations performed before an Argentine public registry, and (iii) registration and validity of intellectual property rights.

We have been advised that there is doubt as to the enforceability in Argentina, in original actions or in actions for enforcement of judgments of United States courts, of civil liabilities predicated solely upon the federal securities laws of the United States.

Moreover, court costs, including (without limitation) filings fees and deposits to secure judgments, and the payment of stamp taxes may be required by the competent authorities in Argentina in case a foreign judgment has effects in Argentina, upon, for instance, re-litigation, enforcement or registration of such judgment in Argentina.

### Paraguay

Foreign judgments have force in Paraguay provided that: (1) the judgment was obtained in an action *in personam*; (2) the defendant must have been personally served with the summons and given an opportunity to defend against foreign action (3) the obligation on which the action was based is valid in accordance with Paraguay's law; (4) the decision is final; (5) proper certification and legalization is complied with in accordance with Paraguay law; (6) the judgment has not been pronounced by default of condemned party; (7) the judgment does not violate Paraguayan law principles of public policy, and (8) the judgment is not contrary to a prior or simultaneous judgment by a Paraguayan court.

### Brazil

Judgments of Brazilian courts enforcing obligations under the guarantees would be payable only in Brazilian currency. If a plaintiff were to bring proceedings against us in the courts of Brazil seeking to enforce the obligations under the guarantees, we would not be required to discharge our obligations in a currency other than Brazilian currency. Any judgment obtained against us in Brazilian courts in respect of any payment obligations under the guarantees would be payable in Brazilian currency. We cannot provide any assurance that this amount in Brazilian currency will afford a plaintiff full compensation of the amount sought in any such litigation.

Certain requirements must be met for the recognition and enforceability of foreign judgments in Brazil. Subject to the following, a final and conclusive judgment for civil liabilities rendered by any court in the United States or elsewhere would be recognized in the courts of Brazil (to the extent that Brazilian courts have jurisdiction) and such courts would enforce such judgment without any retrial or reexamination of the merits of the original action only if such judgment has been previously ratified by the Brazilian Superior Court of Justice (Superior Tribunal de Justicia), such ratification being subject to:

- the judgment fulfilling all formalities required for its enforceability under the laws of the jurisdiction where the judgment was rendered;
- the judgment contemplating an order to pay a determined sum of money;
- the judgment being issued by a competent court after proper service of process of the parties, which service must comply with Brazilian law if made within Brazil, or after sufficient evidence of the parties' absence has been given, pursuant to applicable law;
- the judgment being not subject to appeal (the decision is final; there is *res judicata*);
- the judgment being legalized by the Brazilian consular office in the country where the foreign judgment is issued, unless such judgment is apostilled by a competent authority of the country in which the decision was issued, according to the Hague Convention Abolishing the Requirement of Legalization for Foreign Public Documents of 5 October 1961, and is accompanied by a sworn translation into Portuguese;
- the judgment being translated into Portuguese by a certified translator;
- the judgment not being contrary to Brazilian public order, Brazilian sovereignty or Brazilian public policy and good morals and principles;
- the judgment does not violate the exclusive jurisdiction of Brazilian courts; and
- such judgment does not conflict with a previous final and binding judgment on the same matter and involving the same parties issued in Brazil (*res judicata*).

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Notwithstanding the foregoing, no assurance can be given that such ratification would be obtained, that the process described above would be conducted in a timely manner or that a Brazilian court would enforce a monetary judgment for violation of the U.S. securities laws. In addition:

- civil actions may be brought before Brazilian courts based on the federal securities laws of the United States and that, subject to applicable law, Brazilian courts may enforce such liabilities in such actions against us and the guarantors (provided that provisions of the federal securities laws of the United States do not contravene Brazilian public order, Brazilian sovereignty or Brazilian good practices and provided further that Brazilian courts can assert jurisdiction over the particular action); and
- the ability of a creditor to satisfy a judgment by attaching certain assets of the defendant is limited by provisions of Brazilian law.

In addition, a plaintiff, whether Brazilian or non-Brazilian, who resides outside Brazil or is outside Brazil during the course of litigation in Brazil and who does not own real property in Brazil must grant a pledge to guarantee the payment of the defendant's legal fees and court expenses related to court procedures. This pledge must be in an amount sufficient to satisfy the payment of court fees and defendant's attorneys' fees, as determined by the Brazilian judge. This requirement will not apply (1) when an exemption is provided by an international agreement or treaty that Brazil is a signatory to; (2) in the case of claims for collection relating to an instrument which may be enforced in Brazilian courts without a review on the merits (título executivo extrajudicial); (3) in the case of enforcement of foreign judgments that have been duly recognized by the Brazilian Superior Court of Justice (Superior Tribunal de Justiça); or (4) counterclaims as established according to Article 83 of the Brazilian Code of Civil Procedure.

### ***Obligations under the guarantees are subordinated to certain statutory preferences.***

The obligations under the guarantees are subordinated to certain statutory preferences. In the event of a liquidation, bankruptcy or judicial reorganization in certain jurisdictions including Argentina, Brazil, Paraguay and Uruguay, such statutory preferences, including post-petition claims, claims for salaries, wages, social security, taxes, court fees and expenses and claims secured by collateral, among others, will have preference over any other claims, including claims by any investor in respect of the guarantees. In such event, enforcement of the guarantees may be unsuccessful, and noteholders may be unable to collect amounts that they are due under the 2025 Notes.

### ***The 2025 Notes are subject to certain fraudulent transfer and conveyance statutes, which may have adverse implications for the holders of the 2025 Notes.***

Fraudulent transfer and insolvency laws may void, subordinate or limit the rights of the holders of the 2025 Notes.

#### United States

Federal and state fraudulent transfer and conveyance statutes may apply to the issuance of the 2025 Notes and the incurrence of the guarantees, particularly any future guarantees of any U.S. subsidiaries we might create. Under U.S. federal bankruptcy law and comparable provisions of U.S. state fraudulent transfer or conveyance laws, if any such law would be deemed to apply, which may vary from state to state, the 2025 Notes or the guarantees could be voided as a fraudulent transfer or conveyance if a court determines that (1) we or any of the guarantors, as applicable, issued the 2025 Notes or incurred the guarantees with the intent of hindering, delaying or defrauding creditors or (2) we or any of the guarantors, as applicable, received less than reasonably equivalent value or fair consideration in return for either issuing the 2025 Notes or incurring the guarantees and, in the case of (2) only, one of the following is also true at the time thereof:

- we or any of the guarantors, as applicable, were insolvent or rendered insolvent by reason of the issuance of the 2025 Notes or the incurrence of the guarantees;
- the issuance of the 2025 Notes or the incurrence of the guarantees left us or any of the guarantors, as applicable, with an unreasonably small amount of capital to carry on the business as engaged or anticipated; or
- we or any of the guarantors intended to, or believed that we or such guarantor would, incur debts beyond our or such guarantor's ability to pay as they mature.

If a court were to find that the issuance of the 2025 Notes or the incurrence of the guarantee was a fraudulent transfer or conveyance, the court could void the payment obligations under the 2025 Notes or such guarantee, or require the holders of the 2025 Notes to repay any amounts received with respect to such guarantee. In the event of a finding that a fraudulent transfer or conveyance occurred, the holders of the 2025 Notes may not receive any repayment as provided in the terms of the 2025 Notes. Further, the voidance of the 2025 Notes could result in an event of default with respect to our and our subsidiaries' other debt that could result in acceleration of such other debt.

As a general matter, value is given for a transfer or an obligation if, in exchange for the transfer or obligation, property is transferred or an antecedent debt is secured or satisfied. A debtor will generally not be considered to have received value in connection with a debt offering if the debtor did not substantially benefit directly or indirectly from the transaction. In that regard, a debtor will generally not be considered to have received value if the proceeds of a debt offering were used to make a dividend payment or otherwise retire or redeem equity securities issued by the debtor. In particular, if the guarantees were legally challenged, such guarantee could be subject to the claim that, since the guarantee was incurred for the Co-Issuers' benefit, and only indirectly for the benefit of the guarantor, the obligations of the applicable guarantor were incurred for less than reasonably equivalent value or fair consideration.



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The measures of insolvency for purposes of fraudulent transfer or conveyance laws vary depending upon the applicable jurisdiction's governing law, such that we cannot be certain as to the standards a court would use to determine whether or not we or the guarantors were solvent at the relevant time or, regardless of the standard that a court uses, that the issuance of the guarantees would not be further subordinated to our or any of our guarantors' other debt or whether the 2025 Notes, the guarantees or the granting of liens to secure the 2025 Notes or the guarantees would be avoided as a preference, fraudulent transfer, fraudulent conveyance, or otherwise. Generally, however, an entity would be considered insolvent if, at the time it incurred indebtedness:

- the sum of its debts, including contingent liabilities, was greater than the fair value of all its assets; or
- the present fair saleable value of its assets was less than the amount that would be required to pay its probable liability on its existing debts, including contingent liabilities, as they become absolute and mature; or
- it could not pay its debts as they become due.

In addition, any payment by us pursuant to the 2025 Notes or by a guarantor made at a time when we or such guarantor is subsequently found to be insolvent could be avoided and required to be returned to us or such guarantor or to a fund for the benefit of our or the guarantors' creditors if such payment is made to an insider within a one-year period prior to a bankruptcy filing or within 90 days to any non-insider party and such payment would give the holders of the 2025 Notes more than such holders of the 2025 Notes would have received in a hypothetical liquidation under Chapter 7 of the U.S. Bankruptcy Code.

Finally, as a court of equity, a U.S. bankruptcy court may otherwise subordinate the claims in respect of our indebtedness to other claims against us under the principle of equitable subordination, if the court determines that: (i) the creditor or holder of 2025 Notes engaged in some type of inequitable conduct; (ii) such inequitable conduct resulted in injury to our other creditors or conferred an unfair advantage upon the claimant; and (iii) equitable subordination is not inconsistent with the provisions of the U.S. Bankruptcy Code.

### Republic of the Marshall Islands

We and some of the guarantors as of the issue date are organized under the laws of the Republic of the Marshall Islands. While the Republic of the Marshall Islands does not have a bankruptcy statute or general statutory mechanism for insolvency proceedings, other than the Uncitral Model Law On Cross-Border Insolvency Implementation Act, 2018, a Republic of the Marshall Islands court could apply general U.S. principles of fraudulent conveyance, discussed above, in light of the provisions of the BCA, restricting the grant of guarantees without a corporate purpose. In such case, a Republic of the Marshall Islands court could void or subordinate the 2025 Notes or the guarantees, including for the reasons a U.S. court could void or subordinate a guarantee as described above.

### Uruguay

A court in Uruguay could, under fraudulent conveyance law, and upon the request of a creditor of a subsidiary guarantor within one year from its knowledge of the transaction, rescind or revoke the guarantee of any subsidiary guarantor if it found that such guarantee was incurred with malicious intent (fraud) to prevent creditors from satisfying their bona fide claims and the contracting party knew or should have known that the subsidiary guarantor was insolvent. If a court were to revoke or rescind the guarantee of a subsidiary guarantor as a fraudulent conveyance, or hold it unenforceable for any other reason, holders of the notes would cease to have a claim against that subsidiary guarantor and would be creditors solely of Navios Logistics and any subsidiary guarantor whose guarantee was not voided or held unenforceable.

In addition, under Uruguayan law, a guarantee is considered accessory to the principal obligation. Therefore, in case our underlying obligations under the notes or the indenture are declared null, the guarantees would, under Uruguayan law, be deemed to be null as well.



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### Argentina

The validity and enforceability of the guarantee granted by the guarantor that is an Argentine entity always requires the guarantee to be in the best interest of the Argentine guarantor and that the Argentine guarantor is authorized by its by-laws to provide guarantees and receives fair and adequate consideration for the granting of the guarantees, in order to avoid any third party's potential challenges.

A court could, under fraudulent conveyance law, declare null and void the following transactions if celebrated within a maximum of two years before the date of declaration of bankruptcy or the date of initiation of the reorganization proceeding (if it is an indirect bankruptcy):

- transactions where the guarantor did not receive a fair consideration in exchange for celebrating such transaction;
- early payment of obligations maturing at the time of the declaration of bankruptcy or afterwards;
- pledges, mortgages or any other privileges in relation to any obligation not already overdue and which originally did not have such privilege;
- transactions where the counterparty was aware of the insolvency of the guarantor.

Therefore, it may be possible that the guarantees may not be enforceable under Argentine law. In the event that a guarantor becomes subject to a reorganization proceeding or to bankruptcy, the relevant guarantee, if granted within a maximum of two years before the date of declaration of bankruptcy or the date of initiation of the reorganization proceeding (if it is an indirect bankruptcy), may be deemed to have been a fraudulent transfer and declared void, based upon the guarantor not having received a fair consideration in exchange for the granting of such guarantee. The validity and enforceability of the guarantee granted by the guarantor that is an Argentine entity requires the guarantee to be in the best interest of the Argentine guarantor and that the Argentine guarantor is authorized by its by-laws to provide guarantees and receives fair and adequate consideration for the granting of the guarantees.

In addition, under Argentine law, a guarantee is considered accessory to the principal obligation. Therefore, in case our underlying obligations under the 2025 Notes are declared null, the guarantees would, under Argentine law, be deemed to be null as well.

### Paraguay

Under Paraguay law which does not forbid providing such guarantees to related or non-related parties, the guarantee of the 2025 Notes may not be enforceable as the guarantee is considered accessory to the principal obligation, which if declared null or void, would imply that the guarantee would be deemed likewise null or void. The guarantees are valid, binding and enforceable against the guarantors. However, if a guarantor becomes subject to a creditors meeting or bankruptcy proceedings, within one year of granting the guarantee, the guarantee may be deemed to have been a fraudulent transfer and declared null.

Under Paraguayan law, fraudulent conveyance of assets is covered by Art. 305 to 316 of the Civil Code by which an affected creditor may ask the Civil and Commercial Courts to annul the fraudulent conveyance, reverting the transferred assets to the debtor, which then become attachable by local or foreign creditors. In the event of bankruptcy of a Paraguayan subsidiary, Article 8 of Law 154/69 states that the declaration of bankruptcy in a foreign country cannot be opposed to creditors domiciled in Paraguay or over assets held by a debtor in the country, nor covered by agreements that have been executed with such debtor. If bankruptcy is declared by Paraguayan courts, creditors that are part of the bankruptcy process in a foreign country shall not be taken into consideration by the local courts; if local creditors have been fully paid, foreign creditors may be paid with the remaining assets. The bankruptcy declared in a United States court will not imply the bankruptcy of the subsidiary operating in Paraguayan jurisdiction under Paraguayan law. Under fraudulent conveyance law, a court may void the guarantee if it deems that it was incurred with the intention to hinder or defraud its creditors.

### Brazil

A court could, under fraudulent conveyance law, or BBRL, void or consider ineffective the guarantee of any subsidiary guarantor if it found that such guarantee was incurred with actual intent to hinder, delay or defraud creditors, and that the guarantor was any of the following:

- already insolvent;
- rendered insolvent by reason of its entering into such guarantee;
- engaged in business or transactions for which the assets remaining constituted unreasonable small capital; or
- small capital.

If a court were to void the guarantee of a subsidiary guarantor as a fraudulent conveyance, or hold it unenforceable for any other reason, holders of the 2025 Notes would cease to have a claim against that subsidiary guarantor and would be creditors solely of Navios Logistics and any subsidiary guarantor whose guarantee was not voided or held unenforceable.

### Other Jurisdictions

The laws of the other jurisdictions in which guarantors may be organized may also limit the ability of such guarantors to guarantee debt of a parent company. These limitations arise under various provisions or principles of corporate law which include provisions requiring a subsidiary guarantor to receive adequate corporate benefit from the financing, rules governing preservation of share capital, thin capitalization and fraudulent transfer principles. In certain of these jurisdictions, the guarantees will contain language limiting the amount of debt guaranteed so that the applicable local law restrictions will not be violated. Accordingly, if an individual were to enforce the guarantees in such jurisdictions, such claims could be limited. Furthermore, although we believe that the guarantees of such guarantors are enforceable (subject to local law restrictions), a third-party creditor may challenge these guarantees and prevail in court. We can provide no assurance that the guarantees will be enforceable.

## Risks Relating to Our Organizational Structure

***We are a majority-owned subsidiary of Navios Holdings, through which significant controlling stockholders, along with members of our management team, may exert considerable influence over our actions.***

Navios Holdings, through its wholly owned subsidiary, Navios Corporation; and Sinimalec, through its wholly owned subsidiary, Peers Business Inc. (“Peers”) are our significant stockholders. Navios Holdings (previously listed on the NYSE) currently owns 63.8% of our outstanding common stock, and Angeliki Frangou, our Chairwoman, currently beneficially owns 100% of the outstanding common stock of Navios Holdings. Peers, which is beneficially owned by the Lopez family, including, Claudio Pablo Lopez, Navios Logistics’ Vice Chairman, currently owns 36.2% of our outstanding common stock. Navios Holdings and Peers, as the beneficial owners of our common stock have the power to control our actions and the outcome of matters on which our stockholders are entitled to vote. Navios Holdings, Ms. Frangou and the Lopez family may pursue interests different from the interest of our debt holders in determining these matters.

In addition, we and our shareholders are party to a shareholders’ agreement. Pursuant to this shareholders’ agreement, when we became subject to the reporting requirements of the Securities and Exchange Act of 1934, as amended (the “Exchange Act”), the shares of our common stock held by Navios Holdings were to convert into shares of Class B Common Stock, with each share of Class B Common Stock entitling its holder to ten votes per share. Navios Holdings has currently waived such conversion provision. If and when the conversion occurs, it will permit Navios Holdings to control our business even if it does not hold a majority economic interest in our company. On November 19, 2019, Navios Holdings entered into an additional shareholder agreement with Peers granting certain protections to minority shareholders in certain events. The shareholder agreements will terminate upon the completion of an initial public offering. See “Item 7. Major Shareholders and Related Party Transactions.”

***We have meaningful relationships with Navios Holdings and Navios Shipmanagement, and we depend on them for certain services and benefit from their global networks to obtain competitive financing. If their financial condition deteriorates or conflicts of interest arise or if our relationship with Navios Shipmanagement ends or is significantly altered, our business and results of operations could be materially and adversely affected.***

We have a strategic relationship with Navios Holdings, which has broad experience and a global network of relationships in the maritime industry, and with Navios Shipmanagement, a former subsidiary of Navios Holdings currently controlled by our Chairwoman, which provides us with administrative and other services in the operation of our business as discussed more fully below. We believe our relationships with Navios Holdings and Navios Shipmanagement, including our ability to leverage their network of relationships, including relationships with commercial and other banks, will enable us to engage in innovative financing and to access debt and capital markets financing on favorable terms. We believe that we can use our relationship with Navios Holdings and Navios Shipmanagement, and their established business reputations, in order to obtain favorable long-term time contracts and attract new customers. If our relationships with either of Navios Holdings or Navios Shipmanagement end or are significantly altered, or if their financial condition deteriorates, our business, results of operations and financial position could be materially and adversely affected.

Even considering our efforts to enter into transactions with affiliated persons and other related parties at rates and on terms as favorable to us as would be charged by unrelated parties, and that certain of our debt agreements will prohibit us from entering into transactions with our affiliates on terms that are materially less favorable to us than those that would have been obtained in comparable transactions with unrelated parties, there will always be an inherent conflict of interest between our interests and those of our affiliates and related parties, including Ms. Frangou and Navios Shipmanagement.

We rely on Navios Shipmanagement to perform obligations under the Administrative Services Agreement. If we undergo a change of control, Navios Shipmanagement may terminate the Administrative Services Agreement upon 120 days’ notice. If the Administrative Services Agreement is terminated or our relationship with Navios Shipmanagement ends or is significantly altered, we may not have access to these services or be able to capitalize on Navios Shipmanagement’s global network of relationships to source acquisitions, obtain competitive debt financing and engage in innovative financing and could incur operational difficulties or losses. In addition, we may not benefit from the same financial flexibility our association with which Navios Shipmanagement provides us and, as a result, may not be able to access debt financing on favorable terms, or at all. See the section entitled “Item 7.B. Major Shareholders and Related Party Transactions-Certain Relationships and Related Party Transactions-Administrative Services Agreement.”

***Certain of our directors, officers, and principal shareholders are affiliated with entities engaged in business activities similar to those conducted by us or that compete directly with us, causing such persons to have conflicts of interest.***

Some of our directors, officers and principal stockholders have affiliations with entities that have similar business activities to those conducted by us. Certain of our directors are also directors of competitor shipping companies, or may engage in similar businesses in the future. These other affiliations and business activities may give rise to certain conflicts of interest in the course of such individuals' affiliations with us.

***Our success depends upon our management team and other employees, and if we are unable to attract and retain key management personnel and other employees or our management team fails to provide the capabilities that we require, our results of operations may be negatively impacted.***

Our success depends to a significant extent upon the abilities and efforts of our management team and our ability to retain them. In particular, many members of our senior management team, including our Chairwoman, our Chief Executive Officer, our Chief Financial Officer, and our Chief Operating Officer, have extensive experience in the logistics and shipping industries. Some of these individuals also serve in various capacities for other entities affiliated with our controlling shareholder, Navios Holdings. If we were to lose their services for any reason, it is not clear whether any available replacements would be able to manage our operations as effectively. Further, the obligations of individuals employed by us who also serve in capacities for other entities affiliated with Navios Holdings may give rise to certain conflicts with our interests in the future, including the diversion of their attention or focus away from our business. The loss of any of the members of our management team or the capabilities we expect them to provide on an ongoing basis could impair our ability to identify and secure vessel contracts, to maintain good customer relations and to otherwise manage our business, which could have a material adverse effect on our financial performance and our ability to compete. We do not maintain key man insurance on any of our officers. Further, the efficient and safe operation of our fleet and ports requires skilled and experienced crew members and employees. Difficulty in hiring and retaining such crew members and employees including as a result of public health or safety concerns and governmental restrictions could adversely affect our results of operations.

***We are incorporated in the Republic of the Marshall Islands, a country that does not have a well-developed body of corporate law, which may negatively affect the ability of holders of our securities to protect their interests.***

Our corporate affairs are governed by our Amended and Restated Articles of Incorporation and bylaws and by the Republic of the Marshall Islands Business Corporations Act ("BCA"). The provisions of the BCA resemble the provisions of the corporation laws of a number of states in the United States. However, there have been few judicial cases in the Republic of the Marshall Islands interpreting the BCA. The rights and fiduciary responsibilities of directors under the law of the Republic of the Marshall Islands are not as clearly established as the rights and fiduciary responsibilities of directors under statutes or judicial precedent in existence in certain U.S. jurisdictions. Shareholder rights may differ as well. The BCA does specifically incorporate the non-statutory law, or judicial case law, of the State of Delaware and other states with substantially similar legislative provisions, and the BCA is interpreted and construed by Delaware laws and the laws of other states with substantially similar legislative provisions. However, investors may have more difficulty protecting their interests in the face of actions by management, directors or controlling shareholders than they would in the case of a corporation incorporated in the State of Delaware or another U.S. jurisdiction.

***We and certain of our officers and directors may be difficult to serve with process as we and our subsidiaries are incorporated in various jurisdictions outside the United States and certain of our officers and directors reside outside of the United States.***

We are incorporated under the laws of the Republic of the Marshall Islands, and our subsidiaries are organized under the laws of various countries and all of our assets are located outside of the United States. Our business is operated primarily from our offices in Uruguay, Argentina, Paraguay and Brazil. In addition, our directors and officers, other than our President, are all non-residents of the United States, and all or a substantial portion of the assets of these non-residents are located outside the United States. As a result, it may be difficult or impossible for investors to bring an action against us or against these individuals in the United States if such investors believe that their rights have been infringed under securities laws or otherwise. Although investors may bring an original action against us or our affiliates in the courts of the Republic of the Marshall Islands, and the courts of the Republic of the Marshall Islands may impose civil liability, including monetary damages, against us or our affiliates for a cause of action arising under Republic of the Marshall Islands law, it may impracticable for investors to do so.

***We are a holding company, and depend entirely on the ability of our subsidiaries to distribute funds to us in order to satisfy our financial and other obligations.***

We are a holding company, and as such we have no significant assets other than the equity interests of our subsidiaries. Our subsidiaries conduct all of our operations and own all of our operating assets. As a result, our ability to service our indebtedness and satisfy our obligations depends on the performance of our subsidiaries and their ability to distribute funds to us. The ability of our subsidiaries to make distributions to us may be restricted by, among other things, restrictions under our credit facilities and applicable laws of the jurisdictions of their incorporation or organization. For example, our subsidiaries' future credit agreements may contain significant restrictions on the ability of our subsidiaries to pay dividends or make other transfers of funds to us. Further, some countries in which our subsidiaries are incorporated require our subsidiaries to receive central bank approval before transferring funds out of that country. If we are unable to obtain funds from our subsidiaries, we will not be able to service our debt and satisfy our obligations unless we obtain funds from other sources, which may not be possible.

***We are a “foreign private issuer” which exempts us from certain SEC requirements.***

We are currently a foreign private issuer within the meaning of rules promulgated under the Exchange Act. As such, we are exempt from certain provisions applicable to United States public companies including:

- the rules under the Exchange Act requiring the filing with the SEC of quarterly reports on Form 10-Q or current reports on Form 8-K; and
- the provisions of Regulation FD aimed at preventing issuers from making selective disclosures of material information.

Accordingly, investors will not be able to obtain information of the type described above.

**General Risks**

***We are subject to certain credit risks with respect to our counterparties on contracts, and the failure of such counterparties to meet their obligations could cause us to suffer losses on such contracts and thereby decrease revenues and income.***

We charter-out our fleet, provide handling services for commodities and rent the space of our tanks, stockpiles and silos to other parties, who pay us hire on a daily rate or rate per ton or per cubic meter stored or moved. We also enter into spot market voyage contracts, for which we receive a rate-per-ton to carry a specified cargo on a specified route. If the counterparties fail to meet their obligations, we could suffer losses on such contracts, which could materially and adversely affect our financial condition and results of operations. In addition, after a counterparty defaults on a contract, we would have to enter into new contracts at possibly lower rates. It is also possible that we would be unable to secure a contract at all. If we enter into new contracts at lower rates or are unable to replace the contracts, our financial condition and results of operations could be materially and adversely affected.

***We may be unable to obtain financing for our growth or to fund our future capital expenditures, which could materially and adversely affect our results of operations and financial condition.***

Our capital expenditures during the years ended December 31, 2023, 2022 and 2021 were \$43.5 million, \$9.5 million and \$23.8 million, respectively, mainly used to acquire and/or pay installments for among others: the expansion of our Iron Ore Port facilities, the development of our new liquid port terminal in Nueva Palmira, the development of a new upriver terminal, the construction of eighteen barges pursuant the Twelve Jumbo Barges and Six Jumbo Barges contract (as defined elsewhere in this Annual Report), the acquisition of Vimalcor (as defined elsewhere in this Annual Report), eighteen second-hand liquid barges, three pushboats and six newbuilding liquid barges. In order to follow our current strategy for growth, we will need to fund future asset or business acquisitions, increase working capital levels and increase capital expenditures. Further, the expansion of our Iron Ore Port facilities, the development of our new liquid port terminal in Nueva Palmira, the construction of our planned Port Murtinho Terminal and the construction of the barges discussed above, may result in a material increase in our capital expenditures.

In the future, we will also need to make capital expenditures required to maintain or upgrade our current ports, fleet and infrastructure. Cash generated from our earnings may not be sufficient to fund all of these measures. Accordingly, we may need to raise capital through borrowings or the sale of debt or equity securities. Our ability to obtain bank financing or to access the capital markets for future offerings may be limited by our financial condition at the time of any such financing or offering, as well as by adverse market conditions resulting from, among other things, general economic conditions and contingencies and uncertainties that are beyond our control, including disruptions in the international financial markets as a result of the current Russian/Ukraine armed conflict or otherwise. If we fail to obtain the funds necessary for capital expenditures required to maintain our ports, fleet and infrastructure, we may be forced to take vessels out of service or curtail operations, which could materially harm our revenues and profitability. If we fail to obtain the funds that might be necessary to acquire new vessels, expand our existing infrastructure, or increase our working capital or capital expenditures, we might not be able to grow our business and our earnings could suffer. Furthermore, despite covenants under the indenture governing the 2025 Notes and the agreements governing our other indebtedness, we will be permitted to incur additional indebtedness, which could limit cash available for working capital and to service our indebtedness. See “Item 5.B. Operating and Financial Review and Prospects-Liquidity and Capital Resources-Interest-Bearing Loans and Borrowings.”

***As we expand our business, we may have difficulty managing our growth, including the need to improve our operations and financial systems, staff and crew or to receive required approvals to implement our expansion projects. If we cannot improve these systems, recruit suitable employees or obtain required approvals, we may not be able to effectively control our operations.***

We intend to grow our Port Terminal, Barge and Cabotage Businesses, either through land acquisition and expansion of our port facilities, through purchases of additional vessels, through chartered-in vessels or acquisitions of other logistics and related or complementary businesses. The expansion and acquisition of new land or addition of vessels to our fleet will require funding, impose significant additional responsibilities on our management and staff and may require us to increase the number of our personnel. We will also have to increase our customer base to provide continued activity for the new businesses.

In addition, approval of governmental, regulatory and other authorities may be needed to implement any acquisitions or expansions. For example, we have available land in Brazil and Uruguay where we plan to develop or expand our port facilities. In order to complete these projects, however, we need to receive required authorization from several authorities. If these authorities deny our request for authorization, or if existing authorizations are revoked, we will not be able to proceed with these projects.

Growing any business by acquisition presents numerous risks. Acquisitions expose us to the risk of successor liability relating to actions involving an acquired company, its management or contingent liabilities incurred before the acquisition. The due diligence we conduct in connection with an acquisition, and any contractual guarantees or indemnities that we receive from the sellers of acquired companies or assets, may not be sufficient to protect us from, or compensate us for, actual liabilities. Any material liability associated with an acquisition could adversely affect our reputation and results of operations and reduce the benefits of the acquisition. Other risks presented include difficulty in obtaining additional qualified personnel, managing relationships with customers and suppliers and integrating newly acquired assets or operations into existing infrastructures.

Management is unable to predict whether or when any prospective acquisition will occur, or the likelihood of a certain transaction being completed on favorable terms and conditions. Our ability to expand our business through acquisitions depends on many factors, including our ability to identify acquisitions or access capital markets at an acceptable cost and negotiate favorable transaction terms. We cannot give any assurance that we will be successful in executing our growth plans or that we will not incur significant expenses and losses in connection therewith or that our acquisitions will perform as expected, which could materially and adversely affect our results of operations and financial condition.

With respect to our existing infrastructure, our initial operating and financial systems may not be adequate as we implement our plan to expand, and our attempts to improve these systems may be ineffective. If we are unable to operate our financial and operations systems effectively or to recruit suitable employees as we expand our operations, we may be unable to effectively control and manage the substantially larger operation. Although it is impossible to predict what errors might occur as the result of inadequate controls, it is generally harder to manage a larger operation than a smaller one and, accordingly, more likely that errors will occur as operations grow. Additional management infrastructure and systems will be required in connection with such growth to attempt to avoid such errors.

The planning, construction and development of our new terminals will also impose significant additional responsibilities on our management and staff, and may require us to increase the number of our personnel. We will also have to increase our customer base to provide continued activity for the new terminals. Our initial operating and financial systems may not be adequate as we implement our development and construction plans, and our attempts to improve these systems may be ineffective. If we are unable to operate our financial and operations systems effectively or to recruit suitable employees as we expand our operations, we may be unable to effectively control and manage our larger operation. Although it is impossible to predict what errors might occur as the result of inadequate controls, it is generally harder to manage a larger operation than a smaller one and, accordingly, more likely that errors will occur as operations grow. Additional management infrastructure and systems will be required in connection with such growth to attempt to avoid such errors.

***Disruptions in world financial markets and the resulting governmental action in Europe, the United States and in other parts of the world could have a material adverse impact on our ability to obtain financing required to acquire vessels or new businesses. Furthermore, such a disruption would materially and adversely affect our results of operations, financial condition and cash flows.***

Global financial markets and economic conditions remain subject to significant vulnerabilities. The Russian/Ukrainian armed conflict, the Israel's war on Gaza, turmoil and hostilities in Afghanistan, Iran, Iraq, North Korea, Syria, Venezuela and Yemen, other current conflicts, the refugee crisis in Europe and the Middle East, and global concerns regarding inflation, pandemics and increased interest rates have led to increased volatility in global credit and equity markets. This has all materially affected the financial conditions of banks, including those with which we maintain cash deposits and equivalents, or on which we rely on to finance our vessel and new business acquisitions. Cash deposits and cash equivalents in excess of amounts covered by government-provided insurance are exposed to loss in the event of non-performance by financial institutions. We maintain cash deposits and equivalents in excess of government-provided insurance limits at banks in certain European countries, which may expose us to a loss of cash deposits or cash equivalents.

The ability of banks and credit institutions to finance new projects, including the acquisition of companies or new vessels in the future, is uncertain. Expected global economic weakness and volatility resulting from the Russian/Ukrainian armed conflict, increased interest rates and inflation may adversely affect the financial institutions that provide our credit facilities and may impair their ability to continue to perform under their financing obligations to us, which could have an impact on our ability to fund current and future obligations.

Furthermore, we may experience difficulties obtaining financing commitments, including commitments to refinance our existing debt, if lenders are unwilling to extend financing to us or unable to meet their funding obligations due to their own liquidity, capital or solvency issues. Due to the fact that we would possibly cover all or a portion of the cost of any new acquisition or construction with debt financing, such uncertainty, combined with restrictions imposed by our current debt, could hamper our ability to finance vessels or other assets or acquire or develop new business or assets. In addition, the economic uncertainty worldwide has made demand for shipping services volatile which may adversely affect our results of operations and financial condition. Currently, the economies of the United States, the EU, China, Japan, other Asia Pacific countries and India are the main driving force behind the development in seaborne transportation. Reduced demand from such economies has in the past driven decreased rates and vessel values.

We could face risks attendant to changes in economic environments, changes in interest rates, and instability in certain securities markets, among other factors. Major market disruptions and the uncertainty in market conditions and the regulatory climate in the United States, Europe and worldwide could adversely affect our business or impair our ability to borrow amounts under any future financial arrangements. The current adverse market conditions may last longer than we anticipate. These recent and developing economic and governmental factors could have a material adverse effect on our results of operations, financial condition, cash flows.

***A change in tax laws, treaties or regulations, or their interpretation, of any country in which we operate could result in a high tax rate on our earnings, which could result in a significant negative impact on our earnings and cash flows from operations.***

Tax laws and regulations are highly complex and subject to change and interpretation. Consequently, we are subject to changing tax laws, treaties and regulations, as well as differing interpretations, in and between countries in which we operate. Our income tax expense is based upon our interpretation of tax laws in effect in various countries at the time that the expense was incurred. A change in these tax laws, treaties or regulations, or in the interpretation thereof, or in the valuation of our deferred tax assets, could result in a materially higher tax expense or a higher effective tax rate on us, and such change could be significant to our financial results. If any tax authority successfully challenges our operational structure, inter-company pricing policies or the taxable presence of our key subsidiaries in certain countries; or if the terms of certain income tax treaties are interpreted in a manner that is adverse to our structure; or if we lose a material tax dispute in any country, our effective tax rate on our earnings could increase substantially and our earnings and cash flows from these operations could be materially adversely affected.

***Our international activities increase the compliance risks associated with economic and trade sanctions imposed by the United States, the EU, the UK and other jurisdictions/authorities.***

Our international operations and activities could expose us to risks associated with trade and economic sanctions, prohibitions or other restrictions imposed by the United States or other governments or organizations, including the United Nations, the EU (and its member countries) and the UK.

Under economic and trade sanctions laws, governments may seek to impose or modify existing prohibitions/restrictions on business practices and activities, which require modifications to compliance programs, which may increase compliance costs, and, in the event of a violation, may subject us to fines and other penalties and result in us being excluded or restricted in our access to international banking and finance markets. Action may also be taken against individuals if they act in a manner which breaches sanctions applicable to them. Considering U.S., EU and UK sanctions (the latter because the law of England & Wales frequently governs relations with our contractual counterparts and applies to our UK based insurers and reinsurers) and the nature of our business, there is a constant sanctions-related risk for us due to the worldwide trade of our vessels and the wide-ranging nationality of our counterparties. We seek to reduce the risk of violating economic sanctions and ensure our compliance with all applicable sanctions and embargo laws and regulations by the implementation of our corporate Economic Sanctions Compliance Policy and Procedures which we seek to diligently follow.

Although we intend to maintain such Economic Sanctions Compliance Policy and Procedures, there can be no assurance that we will be in compliance in the future, particularly as the scope of certain laws and regulations may be unclear and may be subject to changing interpretations by relevant authorities, and the underlying laws and regulations may change. Moreover, despite, for example, relevant provisions in contracts forbidding the use of our port terminals and/or vessels in a trade that would or may violate economic sanctions, our counterparties may nevertheless violate applicable sanctions and embargo laws and regulations and those violations could in turn negatively affect our reputation with any breaches imputed to us.

We continually monitor developments in the United States, the EU, UK and other jurisdictions that maintain economic sanctions against various countries and regions including, Iran, Russia, Crimea, Venezuela, and other sanctions targets, including guidance on the implementation and enforcement of such sanctions programs. Expansion of sanctions programs, embargoes and other restrictions in the future (including additional designations of countries and persons subject to sanctions), or modifications in how existing sanctions are interpreted or enforced, could prevent our vessels from calling in ports in sanctioned countries, being chartered to certain parties or for certain trade, or could restrict the cargoes carried onboard our vessels or handled at our port terminals.

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In addition, given our relationship with Navios Holdings (previously listed on the NYSE) we cannot give any assurance that an adverse finding against them or their affiliates or subsidiaries by a governmental, legal, or other authority, with respect to sanctions matters, or any future matter related to regulatory compliance by Navios Holdings, would not have a material adverse impact on our business, reputation or the market price of our securities.

If any of the risks described herein materializes, it could have a material adverse impact on our business and results of operations.

For a description of the economic and trade sanctions and other compliance requirements under which we operate please see “Item 4.B. Information on the Company-Business Overview-Sanctions and Compliance.”

***We may be unable to prevent our directors, executive officers, employees and suppliers from engaging in corrupt, fraudulent or irregular practices, which could result in regulatory fines and damage to our reputation.***

Our practices, policies and contractual terms designed to prevent and combat corrupt, fraudulent or irregular practices may not be sufficient to ensure that our directors, executive officers, employees and suppliers comply with our policies and with applicable law.

In addition, our internal controls may be insufficient to detect such violations, and any investigations, inquiries or judicial or administrative proceedings relating to such violations, against our directors, executive officers, employees, suppliers or third parties acting on our behalf may result in (i) fines or other civil or criminal penalties; (ii) the loss of operating licenses; (iii) prohibition or suspension of our activities; and (iv) the loss of government contracts, public financing, tax incentives or other public benefits or resources. Any of these circumstances could have a material adverse effect on our reputation, operations, financial condition and results of operations.

***We could be materially and adversely affected by violations of the U.S. Foreign Corrupt Practices Act, the U.K. Bribery Act, and anti-corruption laws in other applicable jurisdictions.***

The U.S. Foreign Corrupt Practices Act of 1977 (the “FCPA”) and other anti-corruption laws and regulations in applicable jurisdictions generally prohibit companies registered with the SEC and their intermediaries from making improper payments to government officials for the purpose of obtaining or retaining business. Under the FCPA, U.S. companies may be held liable for some actions taken by strategic or local partners or representatives.



Legislation in other countries includes the U.K. Bribery Act 2010 (the “U.K. Bribery Act”) which is broader in scope than the FCPA because it does not contain an exception for facilitation payments. As an international logistics company, our customers may be subject to these and similar anti-corruption laws in other applicable jurisdictions. Failure to comply with legal requirements could expose us to civil and/or criminal penalties, including fines, prosecution and significant reputational damage, all of which could materially and adversely affect our business and the results of operations, including our relationships with our customers, and our financial results. Compliance with the FCPA, the U.K. Bribery Act and other applicable anti-corruption laws and related regulations and policies impose potentially significant costs and operational burdens on us. Moreover, the compliance and monitoring mechanisms that we have in place including our Code of Ethics and our anti-bribery and anti-corruption policy, may not adequately prevent or detect all possible violations under applicable anti-bribery and anti-corruption legislation.

***Security breaches and disruptions to our information technology infrastructure could interfere with our operations and expose us to liability that could have a material adverse effect on our business, financial condition, cash flows and results of operations.***

In the ordinary course of business, we rely on information technology networks and systems to process, transmit, and store electronic information, and to manage or support a variety of business processes and activities.

Additionally, we collect and store certain data, including proprietary business information and customer and employee data, and may have access to other confidential information in the ordinary course of our business. Despite our cybersecurity measures, which includes active monitoring, training, reporting and other activities designed to protect and secure our data, our information technology networks and infrastructure may be vulnerable to damage, disruptions, or shutdowns due to attack by hackers or breaches, employee error or malfeasance, data leakage, power outages, computer viruses and malware, telecommunication or utility failures, systems failures, natural disasters, or other catastrophic events. Any such events could result in legal claims or proceedings, liability or penalties under privacy or other laws, disruption in operations, and damage to our reputation, which could have a material adverse effect on our business, financial condition, cash flows and results of operations.

In addition, some of our technology networks and systems are managed by third-party service providers (including cloud-service providers) for a variety of reasons, and such providers also may have access to proprietary business information and customer and employee data, and may have access to confidential information on the conduct of our business. Like us, these third-party providers are subject to risks imposed by data breaches and disruptions to their technology infrastructure. A cyber-attack could defeat one or more of our third-party service providers’ security measures, allowing an attacker access to proprietary information from our company including our employees’, customers’ and suppliers’ data. Any such security breach or disruption to our third-party service providers could result in a disruption in operations and damage to our reputation and liability claims, which could have a material adverse effect on our business, financial condition, cash flows and results of operations.



***The emergence of a pandemic could disrupt charter rates, vessel values and could have an adverse impact on our business, financial condition, results of operations or prospects.***

The emergence of future epidemics or pandemics, and the responses of governments to such occurrences in the markets in which we operate, could affect our business. Such governmental measures could result in delayed deliveries of vessels we purchase, construction delays in our port facilities, disruptions in our operations, and significant negative effects on global markets. Furthermore, pandemic-related events could reduce demand for our services, interrupt the operation of our port terminal facilities, reduce global demand for commodities, affect the price of regional freights, hires and port tariffs, and otherwise disrupt the operations of our customers and suppliers.

Any pandemic may result in the inability to charter our vessels at the rates or for the length of time we currently expect, or to commence or complete the construction of our planned port terminal facilities. Should our customers or charterers be under financial pressure from the impact of a pandemic on their businesses, such financial pressure could negatively affect their willingness or ability to perform their obligations to us or could cause a decrease in the services they seek from us. The loss or termination of any of our contracts, or a decline in payments thereunder, could have a material adverse effect on our business, results of operations and financial condition.

The consequences of a pandemic may have a negative impact on our business and financial results, it may also have the effect of heightening many of the other risks described herein, such as those relating to our indebtedness, our need to generate sufficient cash flows to service our indebtedness and our ability to comply with the covenants contained in the agreements that govern our indebtedness.

We can provide no assurance as to whether, in the future, the risks described in this annual report will change or as to the extent of any losses we may experience, nor can it be assured that there will be no material uncertainties in our ability to continue as a going concern. There can be no assurance that other regional or global outbreaks of diseases will not occur, and any such outbreaks may have a material adverse effect on our business.

***We may not be able to implement our business strategy as planned.***

We currently have several projects under review, and are therefore subject to risks and uncertainties relating to the implementation of our business strategy, as the implementation of these projects will depend on our strategic planning and on favorable commercial, financial and environmental factors necessary to sustain our operations.

We may not be successful in executing our business strategy if we are unable to, among other things: (i) complete our future projects without delays or additional costs; (ii) expand our operations with financial discipline; (iii) raise capital or secure additional financial resources on acceptable terms; and (iv) maintain sufficient operational efficiency. In such event, our productivity, investments, operating costs and business strategy may fall short of our estimates and projections. If we are unable to execute our business strategy in accordance with our expectations, our economic and financial circumstances may be adversely affected.

***Unfavorable decisions in judicial, administrative or arbitration proceedings may adversely affect us.***

We are and may become a defendant or plaintiff in legal proceedings in civil, tax, labor, social security, environmental or criminal matters, including administrative proceedings and arbitrations. There can be no assurance that the results of these proceedings will be favorable, or that we will make sufficient provisions for any liabilities arising from such proceedings. Decisions contrary to our interests that result in significant charges or prevent the conduct of our business may adversely affect our reputation and prospects.

Additionally, one or more of our directors or executive officers may become party to legal or administrative proceedings, including criminal proceedings, which may diminish their ability to perform their duties or affect our reputation.

***Changing laws and evolving reporting requirements could have an adverse effect on our business, including the Environmental, Social and Governance (“ESG”) disclosure rules applicable to us.***

Changing laws, regulations and standards relating to regular reporting requirements, as adopted by the SEC and/or the European Union and/or otherwise applicable to us, including in relation to General Data Protection Regulation (“GDPR”), GHG, ESG and additional climate disclosure rules, along with long-anticipated ESG reporting rules which have been issued in 2023 and 2024, may create additional compliance requirements for us. We may receive pressure from investors, lenders and other market participants, who are focused on climate change, to prioritize sustainable energy practices. To maintain high standards of corporate governance and public disclosure, we have invested in, and intend to continue to invest in, reasonably necessary resources to comply with evolving standards.

Companies that do not adapt to, or comply with, investor, lender, or other industry shareholder expectations and standards which are evolving, or which are perceived to have not responded appropriately to the growing concern for ESG issues, regardless of whether there is a legal requirement to do so, may suffer from litigation risk or reputational damage and the business, financial condition, and/or stock price of such a company could be materially and adversely affected.

**Item 4. Information on the Company**

**A. History and Development of the Company**

We have a long history of operating in the Hidrovia Region of South America. We were established in December 2007 through the merger of Corporation Navios S.A. (“CNSA”), an entity founded by one of our predecessor companies in 1955, and the Horamar Group (“Horamar”). CNSA owned and operated the largest bulk transfer and storage port terminal in Uruguay. Horamar, formed in 1992, was a privately held Argentina-based group specializing in the transportation and storage of liquid cargoes and the transportation of drybulk cargo in South America along the Hidrovia Region. The combination of CNSA and Horamar under the Navios Logistics umbrella created one of the largest logistics businesses in the Hidrovia Region. For additional information, see “Item 4.B. Information on the Company-Business Overview-Corporate Information.”

On January 1, 2008, pursuant to a share purchase agreement, Navios Holdings contributed: (a) \$112.2 million in cash; and (b) the authorized capital stock of its wholly owned subsidiary CNSA in exchange for the issuance and delivery of 12,765 shares of Navios Logistics, representing 63.8% of the outstanding stock of Navios Logistics. Navios Logistics acquired all ownership interests in Horamar in exchange for: (a) \$112.2 million in cash; and (b) the issuance of 7,235 shares of Navios Logistics representing 36.2% of the outstanding stock of Navios Logistics. As a result, Navios Holdings owns 63.8% of Navios Logistics.

For a discussion of our capital expenditures, see “Item 5.B. - Liquidity and Capital Resources.”

**Corporate Information**

Our legal and commercial name is Navios South American Logistics Inc.. We have been incorporated under the laws of the Republic of the Marshall Islands since December 17, 2007. Our office and principal place of business is located at Aguada Park Free Zone, Paraguay 2141, Of. 1603 Montevideo, Uruguay and our telephone number is +(30) (210) 459-5000. Our website is <http://www.navioslogistics.com>. The information on our website is not incorporated by reference into this report and should not be considered to be a part of this report. Trust Company of the Republic of the Marshall Islands, Inc. serves as our agent for service of process, and our registered address, as well as address of its agent for service of process is Trust Company Complex, Ajeltake Island, P.O. Box 1405, Majuro, Republic of the Marshall Islands MH96960. We maintain offices in Montevideo - Uruguay, Buenos Aires - Argentina, Asuncion - Paraguay, and Corumba - Brazil. We own the Nueva Palmira dry ports and transfer facilities indirectly through our Uruguayan subsidiaries, CNSA and Corporacion Navios Granos S.A. (“Granos”), and the San Antonio port facility through our Paraguayan subsidiary, Petrolera San Antonio S.A. (“Petrosan”). All of our material subsidiaries are wholly owned.

The SEC maintains an Internet site that contains reports and other information filed electronically by us with the SEC, which are available without cost at [www.sec.gov](http://www.sec.gov).

**B. Business Overview**

**Our Company**

Navios Logistics believes it is one of the largest infrastructure and logistics companies in the Hidrovia river system, the main navigable river system in the region, and on the cabotage trades along the southeastern coast of South America. Navios Logistics is focused on providing its customers integrated transportation, storage and related services through its strategically located port facilities, its large, versatile fleet of dry and liquid cargo barges and its product tankers. Navios Logistics serves the needs of a number of growing South American industries, including mineral and grain commodity providers as well as users of refined petroleum products.

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Navios Logistics reports its operations based on three reportable segments: Port Terminal Business, Cabotage Business and Barge Business. For further historical segment information, please see our audited consolidated financial statements included elsewhere in this Annual Report.

Navios Logistics has a long history of operating in the Hidrovia Region. Navios Logistics has consistent contract renewals and longstanding relationships with a diverse group of large customers, primarily comprised of major international agriculture, mining and oil companies and their affiliates such as Transbarga Navegacion S.A., Viterra B.V. (“Viterra”), ADM, Cargill, Louis Dreyfus, Petropar S.A. (“Petropar”) (the national oil company of Paraguay), Petroleros Del Sur S.A. (“Petrosur”), YPF S.A. (“YPF”), Trafigura, Vale, and Vitol S.A. (“Vitol”). These long-term customer relationships arise from our reputation for reliability and high-quality service. In its Grain Port Terminal in Uruguay, Navios Logistics has been serving three of its key customers, ADM, Cargill and Louis Dreyfus, for more than 25 years on average. In its liquid port terminal in Paraguay, liquid barge transportation and Cabotage Business, Navios Logistics has long-term relationships with its global petroleum customers for more than 20 years on average (such as Axion Energy, Petrobras Group, YPF and Shell or their successors). In its Barge Business, Navios Logistics started its relationship with Vale in 2008 for iron ore transportation and has signed new contracts for storing and transshipping iron ore and other commodities since then. For additional information on the Vale port contract, see “Item 3.D Risks Factors-Risks Relating to Our Industry and Our Business-Vale’s payments represent a significant portion of our revenue and if Vale were unable or unwilling to fulfill their obligations under the in-force agreements with us, it could significantly reduce our revenues and cash flow.”

Navios Logistics serves its customers in the Hidrovia Region through its four port storage and transfer facilities, one for agricultural, forest-related exports, one for mineral related exports (both located in Nueva Palmira Free Zone, Uruguay), and two for liquid cargo, one located in San Antonio, Paraguay and the other one in Nueva Palmira Free Zone, Uruguay. Navios Logistics complements its four port terminals with a diverse fleet of 342 barges and pushboats and six vessels, including five tankers and one river and estuary tanker vessel which operate in our Cabotage Business. Navios Logistics provides transportation for dry cargo (cereals, cotton pellets, soybeans, wheat, limestone (clinker), mineral iron, and rolling stones), liquid cargo (hydrocarbons such as crude oil, gas oil, naphtha, fuel oil and vegetable oils) and liquefied cargo (liquefied petroleum gas or LPG).

### **Our ESG Practices**

We are committed to integrating ESG practices into our operations and business strategy, with the goal of becoming a leader in sustainability and exploitation of new ESG technologies. The Company periodically assesses and identifies sustainability priorities to ensure responsible growth. These assessments provide insights into the expectations, best practices, and most important considerations among the Company’s stakeholders.

The Company intends to publish its first annual ESG Report in 2024.

### **Environment**

The Company's environmental policies recognize environmental protection and management as one of its highest priorities. The policies reflect the Company's commitment to environmentally responsible operations and to a cleaner environment. The Company is committed to sustainable operations with minimal adverse long-term impact to the environment, but the Company also believes that it is well-poised to identify and mitigate the potential risks posed by climate change. These potential risks include extreme weather events, supply-chain disruptions, stricter regulations and government policies.

### **Social responsibility:**

The Company is devoted to promoting health, safety, and social responsibility among its employees and respecting the international communities in which it does business; and adopting corporate governance that prioritizes ethics, transparency, and balanced synergy with its business partners.

To promote social responsibility, the Company encourages diversity in the workplace, gender equality, and the behavioral competence and wellbeing of its employees.

We support the educational networks in the areas we operate and also participate in community philanthropy and donate to several universities and learning institutions and charities.

### **Governance:**

Our company is governed by an experienced board consisting of executive and independent board members. We have board committees consisting of independent board members to ensure the oversight of our activities and compliance with all applicable frameworks. We have adopted a Code of Corporate Conduct and Ethics with which all employees are required to comply. We encourage our employees and crew to engage in free and open reporting, anonymously or otherwise, using a dedicated email address.

### **Regulatory Compliance**

Navios Logistics aims to conform to the highest standards of ethical conduct. All employees, at all corporate levels, are expected to comply fully with all related laws and regulations, including, among others, the OECD Convention, the U.S. Foreign Corrupt Practices Act (FCPA), the UK Bribery Act, all SEC requirements, and applicable tax laws of the countries in which we have a relevant business presence we require that our employees certify compliance on an annual basis.

### **Navios Logistics Fleet Summary (all owned)**

Since the business combination in January 2008, Navios Logistics has grown its vessel fleet from 123 to 348 vessels, including barges, pushboats and tankers, all owned by Navios Logistics.

The following is the core fleet as of April 29, 2024.

<b>Pushboats/ Barges Fleet (1)</b>	<b>Number of Vessels</b>	<b>Capacity/BHP</b>	<b>Description</b>
Pushboat Fleet	30	107,920 BHP	Various Sizes and Horsepower
Dry Barges <sup>(2)</sup>	257	508,221 DWT	Dry Cargo
Tank Barges	52	166,009 m3	Liquid Cargo
LPG Barges	3	4,752 m3	LPG
<b>Total</b>	<b>342</b>		

<b>Product Tanker Fleet (1)</b>	<b>Year Built</b>	<b>DWT</b>	<b>Description</b>
Estefania H	2008	12,000	Double-hulled Product Tanker
Makenita H	2009	17,508	Double-hulled Product Tanker
Sara H	2009	9,000	Double-hulled Product Tanker
San San H	2010	16,871	Double-hulled Product Tanker
Ferni H	2010	16,871	Double-hulled Product Tanker
Elena H	2018	4,999	Double-hulled Product Tanker
<b>Total</b>		<b>77,249</b>	

- (1) The average age of our pushboats, weighted on the basis of horsepower, is 35 years. The average age of our barges, weighted on the basis of DWT, is 24 years.
- (2) Includes 30 barges that are currently under construction and are expected to be delivered no later than the fourth quarter of 2024.

## Our Markets

We have three reportable segments: Port Terminal Business, Cabotage Business and Barge Business. We primarily operate in Uruguay, Argentina and Paraguay. The table below reflects a breakdown of our total revenues by category and geographical market for the years ended December 31, 2023, 2022 and 2021:

Revenues by Geography	Port Terminal Business			Cabotage Business			Barge Business		
	Year Ended	Year Ended	Year Ended	Year Ended	Year Ended	Year Ended	Year Ended	Year Ended	Year Ended
	December 31, 2023	December 31, 2022	December 31, 2021	December 31, 2023	December 31, 2022	December 31, 2021	December 31, 2023	December 31, 2022	December 31, 2021
Uruguay	\$ 113,078	\$ 106,285	\$ 85,035	-	\$ -	\$ 1,124	\$ 67,333	\$ 38,404	\$ 46,084
Argentina	-	-	-	53,584	52,192	33,785	16,271	7,737	8,603
Paraguay	26,478	12,194	19,510	-	-	-	34,047	37,342	28,467
<b>Total Revenues</b>	<b>\$ 139,556</b>	<b>\$ 118,479</b>	<b>\$ 104,545</b>	<b>\$ 53,584</b>	<b>\$ 52,192</b>	<b>\$ 34,909</b>	<b>\$ 117,651</b>	<b>\$ 83,483</b>	<b>\$ 83,154</b>

## Port Terminal Operations

### Uruguay Dry Port Terminals

We believe that the Grain Port Terminal and the iron ore terminal (the “Iron Ore Port Terminal” and together with the Grain Port Terminal, the “Dry Port Terminals”) constitute the largest independent bulk transfer and storage port terminal complex in Uruguay based on throughputs.

We have Free Zone User Agreements with Uruguay dating back to the 1950s for certain lands on which we operate in Uruguay. The agreements have been extended to 2046 and may be extended further until 2066 at our option. Additionally, since our Dry Port Terminals are located in the Nueva Palmira Free Zone, foreign commodities moving through the terminals are free of Uruguayan taxes. See “Item 3.D Risk Factors-Risks Relating to Uruguayan Free Zone Regulation.”

Our Grain Port Terminal has experienced significant growth from 1.0 Mt of grain moved in 2000, to 3.7 Mt and 2.6 Mt of grain moved in 2022 and 2023, respectively. In 2023, grain exports through our port in Uruguay were 31% lower than the 2022, mainly driven by lower Uruguayan exports of soybeans. We believe that there will continue to be an increase in the use of land for agriculture and implementation of technology for increasing yields on productive lands in the Hidrovia Region. Since 2009 we have expanded our grain silo capacity (from 274,000 tons of grain cargo in 2009 to 460,000 tons of grain cargo as of December 31, 2023), installed a grain drying and conditioning facility in 2011 and completed the construction of an additional vessel-loading conveyor belt in 2013.

In 2017, we completed the development of the Iron Ore Port Terminal. We have moved approximately 4.1 million MT of iron ore in 2023 as compared to 1.5 million MT in 2022.

*Grain Port Terminal Operation:* The commodities most frequently handled include grain and grain products, including cereals, soybeans, corn and wheat. Our Grain Port Terminal receives bulk cargoes from barges, trucks, and vessels, and either transfers them directly to dry bulk carriers or stores them in our silos for later shipment. The Grain Port Terminal operates 24 hours per day, seven days per week, to provide barge and ship traffic with safe and fast turnarounds. Multiple operations may be conducted simultaneously at the Grain Port Terminal, including cargoes from vessels, barges, trucks and grain silos.

*Grain Port Terminal Infrastructure:* The Grain Port Terminal is unique in the region because of its sophisticated design, efficiency and multimodal operations. Our Grain Port Terminal has specially designed storage, drying and conditioning facilities and two-belt conveying systems that provide significant flexibility in cargo movement aimed at avoiding delays to trucks, vessels and barge convoys. The Grain Port Terminal currently offers approximately 460,000 tons (soybean basis) of clean and secure grain silo capacity. With nine silos (some with internal separations) available for storage, our facility provides customers storage for their commodities separate from those of other customers and allows us to identify, segregate and trace an agricultural product’s shipments in order to isolate and preserve its unique characteristics and prevent commingling (“Identity Preservation”).

The Grain Port Terminal has two docks. The main outer dock is 240 meters long and accommodates vessels of up to 85,000 DWT loading to the maximum draft permitted for vessels at the Martin Garcia and Mitre Canals. The dock has three ship loaders that are capable of loading vessels at rates of up to 48,000 tons per day, depending on the vessel, use of silos and on the type of commodity. The secondary inner dock is 170 meters long and is dedicated to the discharge of barge convoys, which is carried out on both sides of the dock. The Grain Port Terminal is capable of discharging barge convoys at rates averaging 10,000 to 14,000 tons per day, depending on the type of barges and commodity with the use of a fixed-duty cycle crane.

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*Iron Ore Port Terminal Operation:* The commodities most frequently handled include iron ore and manganese. Our Iron Ore Port Terminal receives minerals from barges and either transfers them directly to dry bulk carriers or stores them in our stockpiles for later shipment. The Iron Ore Port Terminal operates 24 hours per day, seven days per week, to provide barge and ship traffic with safe and fast turnarounds.

*Iron Ore Port Terminal Infrastructure:* The Iron Ore Port Terminal is unique in the region because of its sophisticated design, efficiency and multimodal operations. Our Iron Ore Port Terminal has specially designed storage facilities and conveying systems that provide significant flexibility in cargo movements aimed at avoiding delays to vessels and barge convoys. On shore the facilities comprise an area of approximately 20 acres with two stockpiles for mineral with a storage capacity of up to 1,246,000 tons. Our facility provides customers storage for their commodities separate from those of other customers. Minerals at the stockpile are handled by a Stack/Reclaimer. Auxiliary equipment for barge mooring, power, environment control and water treatment are also part of the Iron Ore Port Terminal.

The Iron Ore Port Terminal has two docks. The main outer dock is 300 meters long with two berths for vessels able to accommodate vessels on both sides; up to 150,000 DWT on the outer side, and up to 85,000 DWT on the inner side, loading to the maximum draft permitted for vessels at the Martín García and Mitre Canals. The secondary inner dock is dedicated for the discharge of barge convoys, able to accommodate and discharge three barges at the same time. Vessels are loaded with a travelling shiploader and barges are unloaded by three cranes.

### Transshipment

In October 2023, Navios Logistics agreed to charter-in the Navios Vega, a 2009-built Ultra-Handymax vessel, following her modification to a ship-to-ship transhipper vessel, from Navios Maritime Partners L.P. for a period of five years at a rate of \$25.8 net per day. Navios Vega was delivered to the Company in February 2024.

### Uruguay Liquid Port Terminal

We own a port terminal with tank storage for liquid cargoes, such as vegetable oils, biofuels and others, and provision of fuel products within Nueva Palmira Free Zone for bunkering operations. The Liquid Port is located in Nueva Palmira, Uruguay, at kilometer zero of the Parana-Paraguay riverway, at the confluence of Parana & Uruguay rivers. The Liquid Port has a static storage capacity of 37,000 cubic meters. The strategic location of the terminal at the mouth of the Hidrovia Waterway has comparative advantages for the facilitation of international trade exports as well as imports.

The Liquid Port was built to carry out operations efficiently, including the loading and unloading of barges, ships and storing in tanks.

*Liquid Port Terminal Operation:* The liquid port terminal provides short and long-term storage and transshipment services for liquid cargo, as well as the sale of liquid products.

*Liquid Port Terminal Infrastructure:* The liquid port terminal currently has three tanks with a static storage capacity of 37,000 cubic meters. The tank plates are carbon steel, as specified by the American Standard for Testing Materials, and are epoxy-coated to manage the target cargoes. Cargo circulation systems are installed in the tanks to prevent sedimentation and maintain cargo quality. Construction was performed according to the standards of the American Petroleum Institute. We have available space at the terminal to increase static storage capacity up to 140,000 cubic meters to meet our customers' future demand.

There are two cargo operations manifolds, one for vessels at the ocean pier and one for barges in the liquid barge pier. The Liquid Port takes advantage of the constant draft of 34ft available in Nueva Palmira, throughout the year.

Since October 2022, we have been providing bunkering services using floating storage capacity in the port of Nueva Palmira. Overall, we have developed 115 acres of land, and we have about 114 acres available to be developed inside or near the Nueva Palmira Free Zone.

### Paraguay Liquid Port Terminal

We own and operate an up-river port terminal with tank storage for refined petroleum products, oil and gas in San Antonio, Paraguay (together with the liquid port in Nueva Palmira Free Zone, Uruguay the "Liquid Port Terminals"), located approximately 17 miles by river from the capital of Asunción. We believe our port terminal is one of the largest independent storage facilities for crude and petroleum products in Paraguay based on storage capacity, with a static storage capacity of 65,660 cubic meters. The port facility serves local and international operators from Paraguay and Bolivia. Because Paraguay is not an oil producing country, its needs for both crude and refined petroleum products are served entirely by imports. The main sources of supply are from Argentina and, to a much lesser extent, Bolivia. The strategic location of the terminal at the center of the Hidrovia Waterway has comparative advantages for the provision of services to both southern and northern regions.

The liquid port terminal was built to carry out operations efficiently, including the loading and unloading of barges, ships and trucks, storing in tanks and subsequent clearance for vessels and trucks. In addition to offering handling and storage services, the liquid port terminal opportunistically sells refined petroleum products.

*Liquid Port Terminal Operation:* The liquid port terminal provides short and long-term storage services for liquid cargo, as well as the sale of liquid products.

*Liquid Port Terminal Infrastructure:* The liquid port terminal has 11 major and two auxiliary tanks with a static storage capacity of 65,660 cubic meters. The plates are carbon steel, as specified by the American Standard for Testing Materials, and the construction was performed according to the standards of the American Petroleum Institute. We have available space at the terminal to increase static storage capacity up to 100,000 cubic meters to meet our customers' future demand.

The pier is a structure of reinforced concrete built on stilts, beams and slabs. It is 45 meters long and 4.5 meters wide, and includes two platforms, each with 148 square meters of surface area. One of the platforms, used for operation during periods of high river level, has a height of 9.05 meters. The second platform is used during periods of lower river level and has a height of 5.0 meters.

The port has an area for truck operations with a reinforced concrete floor and metal roof mounted on trusses and steel columns profiles. There are three platforms, one for liquid fuels, one for LPG and one to discharge trucks with alcohol and other refined petroleum products.

## **Barge Operations**

*Overview:* We service the Argentine, Bolivian, Brazilian, Paraguayan and Uruguayan river transportation markets through our fleet of 342 vessels in our Barge Business. We operate different types of pushboats and wet and dry barges for delivering a wide range of dry and liquid products between ports in the Hidrovia Waterway. We typically contract our vessels either on a time charter basis or on a contracts of affreightment (“CoA”) basis or in the spot market.



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**Fleet:** We control 342 vessels in our Barge Business, including 30 pushboats, 257 dry barges, 52 tank barges and three LPG barges. The average age of our pushboats, weighted on the basis of horsepower, is 35 years. The average age of our barges, weighted on the basis of DWT, is 24 years.

**Products Transported:** We provide transportation for dry cargo (cereals, cotton pellets, soy bean, wheat, limestone (clinker), mineral iron and rolling stones), liquid cargo (hydrocarbons such as crude oil, gas oil, naphtha, fuel oil and vegetable oils) and liquefied cargo (liquefied petroleum gas (LPG)). During 2023, we transported approximately 2.7 million cubic meters of liquids or tons of dry cargo, consisting of approximately 0.8 million cubic meters of liquids and 2.0 Mt of dry cargo (compared to 1.7 million and 1.9 million cubic meters of liquids or tons of dry cargo in 2022 and 2021).

### Cabotage Operations

**Overview:** Our cabotage operations serve oil majors and major trading companies in the region to transport petroleum products to various coastal destinations. The Argentine cabotage market is restricted to established local operators with either Argentine flagged vessels or foreign flagged vessels with one-to-three year licenses for companies with sufficient Argentine tonnage. We have the competitive advantage of being able to operate in the Brazilian cabotage market through a Brazilian pushboat operator, Hidronave South American Logistics S.A. ("Hidronave S.A."), since Brazilian law provides a preference for the utilization of Brazilian-flagged vessels in its cabotage market.

Our fleet consists of five product tanker vessels and one river and estuary product tanker.

**Fleet:** The table below reflects our cabotage tanker fleet as of April 29, 2024:

Vessel	Type	Built	DWT	Employment Date	Charter-Out Duration	Expiration Date of License
Estefania H	Product Tanker	2008	12,000	December 2021	36 months	N/A <sup>(1)</sup>
Makenita H	Product Tanker	2009	17,508	February 2022	48 months	June 27, 2026
Sara H	Product Tanker	2009	9,000	November 2022	30 months	July 1, 2026
Ferni H	Product Tanker	2010	16,871	April 2023	36 months	August 4, 2026
San San H	Product Tanker	2010	16,871	May 2023	29 months	May 31, 2027
Elena H	Product Tanker	2018	4,999	October 2018	67 months	August 18, 2026

(1) License does not apply as the vessel has an Argentine flag.

In Argentina, all of our cabotage tanker vessels fly a foreign flag and operate under licenses of one to three years' duration issued by the Argentinian maritime authorities, other than the Estefania H, which flies the Argentine flag. Such licenses for our vessels expire at various times until May 31, 2027. In the event that a license cannot be further renewed, a vessel must fly the Argentine flag to continue operating in Argentine cabotage.

**Products Transported:** We transport liquid cargo (hydrocarbons such as crude oil, gas oil, naphtha, fuel oil and vegetable oils). During 2023, our cabotage fleet transported approximately 1.7 million cubic meters of liquids (compared to 1.9 million cubic meters in 2022 and 1.7 million cubic meters in 2021).

### Our Fleet Management

We conduct all daily technical and commercial management for our owned fleet in-house. These services, as well as administration of our fleet, are provided from several offices situated in Argentina, Paraguay, Uruguay and Brazil. We will continue to undertake all technical and commercial management for our barges and pushboats and vessels, such as drydocking, repairs and maintenance, including the purchasing of supplies, spare parts and husbandry items, crewing, superintendence and preparation and payment of all related accounts.

### Employees and Crewing

We crew our fleet with Argentine, Brazilian and Paraguayan officers and seamen. Our fleet managers are responsible for selecting the crew.

As of December 31, 2023, we employed 493 land-based employees: 39 employees in the Asuncion, Paraguay office, 45 employees at the port facility in San Antonio, Paraguay, 90 employees in the Buenos Aires, Argentina office, 13 employees in the Montevideo, Uruguay office, 294 employees at the Dry Port Terminals in Uruguay, and 12 employees in the Corumba, Brazil office and 650 seafarers as crew on our vessels.

Certain of our operations in Argentina, Paraguay, Uruguay and Brazil are unionized. We believe that we have good relations with our employees and seamen and since our inception we have had no history of significant work stoppages.

## **Competition**

We believe we are one of the largest providers of infrastructure, logistics and fluvial and marine transportation services in the Hidrovia Region, with the region's second largest barge fleet and the third largest cabotage fleet in Argentina. We believe our ownership of river ports, including our Dry Port Terminals in Uruguay that provide access to the Atlantic Ocean, allows us to offer a logistics solution superior to our competitors that also operate barges and pushboats. We also compete based on reliability, efficiency and price.

With respect to loading, storage and ancillary services, the market is divided between transits and exports, depending on the cargo origin. In the case of transits there are other companies operating in the river system that are able to offer services similar to ours. However, most of these companies are proprietary service providers that are focused on servicing their own cargo. Unlike these companies, we are an independent service provider in the market for transits. With respect to exports, our competitors are Montevideo Port in Montevideo, Ontur in Nueva Palmira, and TGU in Nueva Palmira, in which we acquired the 36% (see Note 25 "Commitments and Contingencies" included elsewhere in this Annual Report). The main competitor of our liquid port terminal in Paraguay is Petropar, a Paraguayan state-owned entity. Other competitors include Copetrol, TLP, Trafigura and Monte Alegre.

We face competition in our Barge and Cabotage Businesses with transportation of oil and refined petroleum products from other independent shipowners and from vessel operators who primarily charter vessels to meet their cargo carrying needs. The charter markets in which our vessels compete are highly competitive. Key competitors include Atria Logistica S.A., Hidrovias do Brasil, Interbarge and P&O. In addition, some of our customers, including ADM, Cargill, Louis Dreyfus and Transbarga Navegacion S.A., have some of their own dedicated barge capacity, which they can use to transport cargo in lieu of hiring a third party. We also compete indirectly with other forms of land-based transportation such as truck and rail. Competition is primarily based on prevailing market contract rates, vessel location and vessel manager know-how, reputation and credibility. These companies and other smaller entities are regular competitors of ours in our primary tanker trading areas. We believe that our ability to combine our ports in Uruguay and Paraguay with our versatile fleet of barges, pushboats and tankers to offer integrated, end-to-end logistics solutions for both our dry and liquid customers seeking to transport mineral and grain commodities and liquid cargoes through the Hidrovia Region has allowed us to differentiate our business and offer superior services compared to our competitors.

## **REGULATION**

### **Environmental, Safety, and Security Regulations**

Shipping is one of the world's most heavily regulated industries, as it is subject to both governmental regulation and rigorous industry standards. The governmental regulations to which we are subject include local and national laws and regulations, as well as international conventions promulgated by the International Maritime Organization ("IMO"), the United Nations agency governing the maritime sector. We also are subject to regulation by ship classification societies and industry associations, which often have independent standards. Worldwide enforcement of environmental laws is on the rise, and national and local laws and regulations may be more stringent than international conventions, as well as industry standards. Violations of these laws, regulations, conventions as implemented by various countries, and other requirements could result in regulatory sanctions, civil or criminal fines or penalties, delays, and detentions.

The primary areas of maritime laws and standards to which we are subject include environment, safety, and security, as provided in detail below.

### **Pollution Prevention**

The International Convention for the Prevention of Pollution from Ships, or "MARPOL," is the primary international convention governing vessel pollution prevention and response. MARPOL includes six annexes containing regulations for the prevention of pollution by oil (Annex I), by noxious liquid substances ("NLS") in bulk (Annex II), by harmful substances in packaged forms within the scope of the International Maritime Dangerous Goods Code (Annex III), by sewage (Annex IV), by garbage (Annex V), and by air emissions, including sulfur oxides ("SOx"), nitrogen oxides ("NOx"), and particulate matter (Annex VI). The annexes also contain recordkeeping and inspection requirements. Fines and penalties may apply for MARPOL violations, particularly for improper discharges into the air or water.

Under MARPOL Annex I, our ships are required to have an International Oil Pollution Prevention ("IOPP") Certificate and a Shipboard Oil Pollution Emergency Plan; under Annex IV, an International Sewage Pollution Prevention Certificate; under Annex V, a Garbage Management Plan; and under Annex VI, an International Air Pollution Prevention Certificate issued by their flag States, among other requirements, some of which must be approved by their flag States. Additionally, Annex II separates NLS into three categories (X, Y, and Z), depending upon the seriousness of the hazard presented, and Annex III contains requirements for safe handling of packaged substances that represent a serious risk to the environment, as well as guidelines for identification of harmful substances. For example, any relevant documents, such as the ship's manifest, must identify the substances carried, if any, aboard our vessels.

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The emissions standards for sulfur oxides (“SOx”) under MARPOL Annex VI are 0.5% worldwide (down from the pre-2020 level of 3.5%). These requirements are in addition to EU Directive 2005/33/EC, which has required all vessels to changeover to 0.1% sulfur fuel oil when ‘at berth’ in EU and European Economic Area (“EEA”) ports since 2010.

Moreover, IMO regulations also allow for special emissions control areas (“ECAs”) to be established with more stringent controls on emissions of 0.1% sulfur, particulate matter, and nitrogen oxide emissions. Thus, the 0.5% sulfur content requirement applies outside the ECAs. Ships may comply with these requirements either by operating on fuel with 0.5% sulfur content or through the installation of pollution control equipment (exhaust gas cleaning systems or scrubbers), which allows the vessel to use high sulfur content fuel and limits emissions. Certain vessels must be modified in order to use 0.5% sulfur fuel, which results in operational costs; however, the installation of scrubbers also can be capital intensive.

At present, ECAs have been formally adopted for the Baltic Sea area (limits SOx emissions only, subject to the 2017 amendments described below); the North Sea area including the English Channel (limiting SOx emissions only subject to the 2017 amendments described below); the North American ECA (limiting SOx, NOx, and particulate matter emissions); and the U.S. Caribbean ECA (limiting SOx, NOx, and particulates). The IMO designated the North Sea and Baltic Sea as ECAs for NOx under Annex VI as well, which took effect in January 2021 for new vessels constructed on or after January 1, 2021 or existing vessels that replace an engine with non-identical engines, or install an additional engine.

Despite Annex VI’s extensive regulations, some jurisdictions have taken unilateral approaches to air emissions regulation. For example, the U.S. state of California has adopted the California Ocean-Going Vessel Fuel Regulation which contains more stringent low sulfur fuel requirements within California-regulated waters, requiring marine gas oil, extending out to 24 nautical miles, thus prohibiting the use of exhaust gas cleaning systems. China has also established local emissions control areas: the Pearl River Delta, the Yangtze River Delta, and Bohai Bay. While the Chinese areas are currently consistent with international standards in terms of requiring a 0.5% sulfur content, certain Chinese local emissions control areas such as inland waterways, coastal emission control areas and Hainan waters have a 0.1% sulfur limit in force. Similarly, South Korea has established Port Air Quality Control Zones, which cap the sulfur content of fuel at 0.1%. South Korea’s Ministry of Oceans and Fisheries designated South Korea’s port areas in in Busan, Ulsan, Yeosu, Gwangyang, Incheon and Pyeongtaek-Dangjin as ECA areas and as of January 1, 2022, the 0.1 % sulfur limit extends to all vessels from the moment of entering until the moment of exiting the Korean ECA.

In addition, certain jurisdictions in which we trade have not adopted all of the MARPOL annexes, and some may have established various national, regional, or local laws and regulations that apply to these areas. As of January 31, 2023, the countries in the Hidrovia Region have adopted and ratified MARPOL with the following exceptions: Paraguay has not adopted any of the MARPOL Annexes and Bolivia has not ratified Annex VI.

### ***Ballast Water***

The IMO, as well as jurisdictions worldwide acting outside the scope of the IMO, have implemented requirements relating to the management of ballast water to prevent the harmful effects of foreign invasive species.

The IMO’s International Convention for the Control and Management of Ships’ Ballast Water and Sediments (the “BWM Convention”) entered into force on September 8, 2017. The BWM Convention requires ships to manage ballast water in a manner that removes, renders harmless, or avoids the uptake or discharge of aquatic organisms and pathogens within ballast water and sediment. As of March 5, 2024, the BWM Convention had 97 contracting States, representing 92.99% of the world’s gross tonnage. Also, as of that date, Argentina and Brazil are the only Hidrovia Region parties to the BWM Convention.

As amended, the BWM Convention requires, among other things, ballast water exchange, the maintenance of certain records, and the implementation of a Ballast Water and Sediments Management Plan. It also requires the installation of ballast water management systems for existing ships by certain deadlines. Ships constructed prior to September 8, 2017, must install ballast water management systems by the first renewal survey after September 8, 2017 and must comply with IMO discharge standards by the due date for their IOPP Certificate renewal survey under MARPOL Annex I. Ships constructed after September 8, 2017 are required to comply with the BWM Convention upon delivery. All ships must meet the IMO ballast water discharge standard by September 8, 2024, regardless of construction date. Updated guidance for Ballast Water and Sediments Management Plan includes more robust testing and performance specifications.

### **Pollution Liability Regimes**

Several international conventions impose and limit pollution liability from vessels. An owner of a tank vessel carrying a cargo of “persistent oil,” as defined by the International Convention for Civil Liability for Oil Pollution Damage (the “CLC”), is subject to strict liability for any pollution damage caused in a contracting state by an escape or discharge from cargo or bunker tanks. There is a financial limit on this liability, which is calculated by reference to the tonnage of the ship. The right to limit liability may be lost if the spill is caused by the ship owner’s intentional or reckless conduct. Liability may also be incurred under the CLC for a bunker spill from the vessel even when it is not carrying such cargo if the spill occurs while it is in ballast. However, certain states have only ratified earlier iterations of the CLC, which have a lower liability limit, restrict the area in which the convention is applicable, and only cover spills from tankers if laden at the time of the spill.

The CLC applies in over 100 jurisdictions around the world. In the Hidrovia Region, Argentina and Uruguay have ratified the CLC; Brazil has ratified an earlier version of the CLC, the “1969 Convention;” and Bolivia and Paraguay have not ratified any version of the CLC. Further, it is possible that courts in certain countries could interpret the CLC to provide fewer protections, which could increase our liability in certain areas of the globe. In particular, it is possible that courts in Argentina and Brazil could find vessel owners, operators, or charterers liable beyond the restrictions of the CLC.

There is no equivalent international convention in force which would regulate spills of non-persistent petroleum products. As such, when a tanker is carrying refined oil or petroleum products that do not constitute “persistent oil” under the CLC, liability for any pollution damage will fall outside the CLC and will generally depend on domestic laws in the jurisdiction where the spillage occurs, although other international conventions may apply. The same principle applies to any pollution from the vessel in a jurisdiction that is not a party to the CLC. While some states have acceded to the IMO’s Hazardous and Noxious Substances by Sea Convention, that Convention is far from the requisite number of contracting states required to enter into force.

For vessel operations not covered by the CLC, including all non-tank vessels in our fleet, international liability for oil pollution may be governed by the International Convention on Civil Liability for Bunker Oil Pollution Damage (the “Bunker Convention”) in addition to local and national environmental laws.

The Bunker Convention entered into force in 2008 and imposes strict liability on shipowners for pollution damage and response costs incurred in contracting States caused by discharges, or threatened discharges, of bunker oil from all classes of ships not covered by the CLC. The Bunker Convention also requires registered owners of ships over a certain tonnage to maintain insurance to cover their liability for pollution damage in an amount equal to the limits of liability under the applicable national or international limitation regime, including liability limits calculated in accordance with the Convention on Limitation of Liability for Maritime Claims 1976, as amended (the “1976 Convention”). As of March 5, 2024, the Bunker Convention had 107 contracting States, representing 95.02% of the gross tonnage of the world’s merchant fleet.

The 1976 Convention is the most widely applicable international regime limiting maritime pollution liability. Rights to limit liability under the 1976 Convention are forfeited where a spill is caused by a shipowner’s intentional or reckless conduct. Certain jurisdictions have ratified the IMO’s Protocol of 1996 to the 1976 Convention, referred to herein as the “Protocol of 1996.” The Protocol of 1996 provides for substantially higher liability limits in those jurisdictions than the limits set forth in the 1976 Convention.

Finally, some jurisdictions, such as all of the countries of the Hidrovia Region, are not parties to either the 1976 Convention or the Protocol of 1996, and, therefore, a shipowner’s rights to limit liability for maritime pollution in such jurisdictions may be uncertain or subject to national and local law.

The United States is not party to these conventions, but has similar, though not identical, regime under the Oil Pollution Act of 1990 (“OPA”). Ships operating in U.S. waters must comply with U.S. regulations under OPA.

### **International Safety Regulations**

Our vessels also must operate in compliance with the requirements set forth in the IMO’s International Convention for the Safety of Life at Sea, as amended (“SOLAS”), including the International Safety Management Code (the “ISM Code”), which is contained in Chapter IX of SOLAS. SOLAS was enacted primarily to promote the safety of life and preservation of property. SOLAS, and the regulations and codes of practice thereunder, are regularly amended to introduce heightened shipboard safety requirements into the industry.

The ISM Code requires ship operators to develop and maintain an extensive Safety Management System (“SMS”) that includes the adoption of a safety and environmental protection policy setting forth instructions and procedures for safe vessel operation and describing procedures for dealing with emergencies. The ISM Code also requires vessel operators to obtain a Document of Compliance (“DOC”) demonstrating that the company complies with the SMS and a Safety Management Certificate (“SMC”) for each vessel verifying compliance with the approved SMS by each vessel’s flag state. No vessel can obtain an SMC unless the vessel’s flag State issues a DOC to the manager.

Non-compliance with the ISM Code and regulations contained in other IMO conventions may subject a shipowner to increased liability, lead to decreases in available insurance coverage for affected vessels, or result in the denial of access to, or detention in, certain ports, which can cause delays. For example, the United States Coast Guard and EU authorities have indicated that vessels not in compliance with the ISM Code may be prohibited from trading in ports in the United States and the EU. Each company’s DOC and each vessel’s SMC must be periodically renewed, and compliance must be periodically verified.

## **Maritime Decarbonization: Energy Efficiency and Greenhouse Gas Reduction**

### **IMO's Initial Strategy and Recent Developments**

The IMO now has mandatory measures for an international greenhouse gas (“GHG”) reduction regime for a global industry sector, and recent activity indicates continued interest and regulation in this area in the coming years.

On 13 April 2018, the IMO’s Marine Environment Protection Committee (“MEPC”) 72 adopted resolution MEPC.304(72) on Initial IMO Strategy on reduction of GHG emissions from ships. The initial strategy aimed to reduce GHG emissions from shipping by 40% by 2030 when compared to 2008 levels. No international regulations have been implemented to achieve such a reduction.

The IMO’s initial strategy targeted both reducing gross output and efficiency. In order to reduce emissions and increase shipboard efficiency, the IMO coordinated ways to measure these approaches in two primary ways. First, the technical aspects and design of existing vessels will now be governed by the Energy Efficiency Existing Ships Index (“EEXI”). EEXI regulations provide that an “Attained EEXI” must be calculated for each ship, and a “Required EEXI” for specified ship types. Second, the Carbon Intensity Indicators (“CII”) index will now govern every ship’s operational efficiency based upon Data Collection System information. Aspects of a vessel’s CII will need to be documented under the existing framework of the Ship Energy Efficiency Management Plan (“SEEMP”). Ships of 5,000 GT and above were required to revise their SEEMP before January 1, 2023.

These EEXI and CII requirements will be phased in based on a process developed at IMO. In June 2021, MEPC 76 developed various short-term (2018-2023), medium-term (2023-2030), and long-term (2030-2050) measures. It approved a three-phase work plan aimed at supporting the Initial IMO Strategy on Reduction of GHG from Ships and its program of follow-up actions: Phase I - Collation and initial consideration of proposals for measures (Time period: Spring 2021 to Spring 2022); Phase II - Assessment and selection of measures to further develop (Time period: Spring 2022 to Spring 2023); and Phase III - Development of measures to be finalized with agreed target dates (Timeline: Target date(s) to be agreed in conjunction with the IMO Strategy on reduction of GHG emissions from ships).

MARPOL Annex VI amendments entered into force on November 1, 2022, and requirements for EEXI and CII certification went into effect on January 1, 2023. The first annual reporting will be completed in 2023, with the first rating given in 2024. A review clause requires the IMO to review the effectiveness of the implementation of the CII and EEXI requirements, by January 1, 2026, at the latest, and, if necessary, develop and adopt further amendments.

The MEPC 79 session also took further steps to address GHG emissions. In particular, the session adopted amendments to designate the Mediterranean Sea, as a whole, as an Emission Control Area for Sulfur Oxides and Particulate Matter, under MARPOL Annex VI. In such an Emission Control Area, the limit for sulfur in fuel oil used on board ships is 0.10% mass by mass (m/m), while outside these areas the limit is 0.50% m/m. The amendment is expected to enter into force on May 1, 2024, with the new limit taking effect from 1 May 1, 2025. The session also adopted amendments to MARPOL Annex VI to include information on the flashpoint of fuel in the Bunker Delivery Note.

Later, in July 2023, MEPC 80 adopted the “2023 IMO Strategy on Reduction of GHG Emissions from Ships” and established “Guidelines on Life Cycle GHG Intensity of Marine Fuels” (LCA Guidelines), which set out methods for calculating well-to-wake and tank-to-wake GHG emissions. MEPC 80 considered initiating a work process on the application of on-board carbon capture and storage or utilization, but decided to postpone further discussion. Finally, MEPC 80 adopted interim guidance on the use of biofuels aboard vessels.

### **Green House Gas (GHG) Regulations**

In February 2005, the Kyoto Protocol to the United Nations Framework Convention on Climate Change (the “UNFCCC”) entered into force. Pursuant to the Kyoto Protocol, adopting countries are required to implement national programs to reduce emissions of certain greenhouse gases, generally referred to as GHGs, which are suspected of contributing to global warming. Currently, GHG emissions from international shipping do not come under the Kyoto Protocol.

The IMO has developed and intends to continue developing limits on GHG emissions. The IMO is also considering its position on market-based measures through an expert working group. Among the numerous proposals being considered by the working group are the following: a port State levy based on the amount of fuel consumed by the vessel on its voyage to the port in question; and a global emissions trading scheme which would allocate emissions allowances and set an emissions cap, among others. The IMO’s goal is to reduce total annual GHG emissions by at least 50% by 2050 compared to 2008, while at the same time, pursuing efforts towards phasing them out entirely.

Additionally, jurisdictions throughout the world have examined means of regulating GHGs.

## **Vessel & Port Security - the ISPS Code**

In 2002, following the September 11 terrorist attacks, SOLAS was amended to impose detailed security obligations on vessels and port authorities, most of which are contained in the International Ship and Port Facility Security Code ("ISPS Code"), which is Chapter XI-2 of SOLAS. Vessels demonstrate compliance with the ISPS Code by having an International Ship Security Certificate issued by their flag state.

Among the various requirements are:

- On-board installation of automatic information systems to enhance vessel-to-vessel and vessel-to-shore communications;
- On-board installation of ship security alert systems;
- Development of Vessel Security Plans;
- Appointment of a Ship Security Officer and a Company Security Officer; and
- Compliance with flag state's security certification requirements.

## **International Convention on Liability and Compensation for Damage in Connection with the Carriage of Hazardous and Noxious Substances by Sea (HNS)**

In the future the HNS Convention 1996 and its Protocol of 2010 might come into force. The HNS is based on the model of the CLC and Fund Conventions but in only one convention and will as well establish a two-tier system for compensation to be paid in the event of accidents at sea, in this case, involving hazardous and noxious substances such as chemicals. But it covers not only pollution damage but also the risks of fire and explosion, including loss of life or personal injury as well as loss of or damage to property.

## **International convention on Oil Pollution Preparedness, Response and Co-operation (OPRC)**

The country party to this convention must establish measures in order to prevent and minimize oil pollution. Furthermore, vessels must have and carry on board oil pollution emergency plan. Ships must report pollution incidents to the Coastguards authorities. The Convention also calls for the establishment of stocks of oil spill combating equipment, establishing oil spill combating exercises and the development of detailed plans for dealing with pollution incidents.

## ***Conventions and Laws Impacting the Countries of the Hidrovia Region***

### ***Hidrovia Convention - (RIOCON)***

The Hidrovia Region countries are in discussion to standardize all requirements and regulations relating to pollution from vessels. The CIH (Comite Intergubernamental de la Hidrovia) is developing a new convention named RIOCON (an adapted version of MARPOL). Additional or new conventions, laws and regulations may be adopted that could adversely affect our ability to manage our ships.

Title VII of the Navigation and Security Protocol of RIOCON, applies to the prevention, reduction and control of pollution from vessels in the Hidrovia Region.

### **Other Laws Applicable in the Hidrovia Region**

Beyond RIOCON, countries in the Hidrovia Region have domestic laws related to oil pollution, for example.

- *Argentina:* Pursuant to section 41 of the Argentine National Constitution as amended in 1994, all citizens have the right to a healthy environment, balanced and apt for human development so that the productive activities satisfy current needs without harming future generations and citizens and companies have the duty to preserve it. In addition, section 41 states that the damage will generate the duty to remedy the environment. The Water Pollution Prevention & Surveillance Act (22.190) prohibits the dumping of oil in the waterways and establishes rules for the prevention of pollution of waterways and other elements of the environment by pollutant agents from vessels and naval devices. This Act also makes an owner and a "disponent owner" of a vessel (i.e., the person or company that has commercial control over a vessel's operations without owning the vessel) that causes pollution strictly liable for any clean-up costs and imposes fines for violations. The Dangerous Waste Act (24.051) regulates the creation, handling, transport and final disposal of dangerous waste and makes the owner and/or guardian of the waste strictly liable and imposes fines and/or imprisonment for violations. The National Environmental Policy Act (25.675) establishes the minimum budgets needed to achieve sustainable and adequate management of the environment, makes the person who causes the environmental damage strictly liable, and states that activities that could pollute the environment must be insured. Chapter VIII of the REGINAVE (Maritime, River and Lake Navigation Regime) also governs environmental issues and imposes fines for violations. In addition, as of August 1, 2015, a new Civil and Commercial Code is in force in Argentina. Said new code states that the owner or the keeper of dangerous or vicious objects or the person who profits from such activities, shall be liable for the resultant damages (section 1757 and others).
- *Bolivia:* A carrier is in principle liable for any pollution damage caused by cargo carried under its care. This liability may be extended to the cargo owner.
- *Brazil:* The Brazilian legal framework which governs marine pollution incidents encompasses several infra-constitutional Laws and regulations, the main statutes being: Law no. 6.938/81 (Brazilian National Policy on the Environment); Law no. 7.347/1985 (which regulates the Civil Public Action); Law no. 9.966/2000 ("Oil Law"); Law no. 9.605/98 (Environmental Crimes Law); and the Decree no. 83,540/79, which regulates the Decree that gave the force. In 1992, Brazil signed the Acuerdo de Transporte Fluvial por la Hidrovia Paraguay-Parana, together with Argentina, Bolivia, Paraguay and Uruguay, in order to develop the Hidrovía Paraguay-Paraná. In December 1997, Brazil signed together with Argentina an Agreement on Environmental Cooperation, which fosters the cooperation to preserve the marine environment, especially with respect the pollution of coastal areas.



According to the aforementioned legislation, liability for environmental pollution damages in Brazil can be assessed in three different spheres: civil; administrative; and criminal. Insofar as the liability regime for civil damages caused to the environment or to affected third parties by oil pollution, this is one of joint strict liability, i.e. the owner and its insurer, as well as any other guarantor, are jointly liable for damages, independent of fault, based on Article 14, §1º, of Law no. 6.938/81 and Article 9, §2º of the Decree no. 83.540/79. Limitation of liability as set out in the CLC-69 is not applicable in Brazil. Insofar as administrative liability, according to Article 25 of the Oil Law, in the event of oil pollution damages, the following parties can be held administratively liable for the above-mentioned fines: the shipowner; the shipowner's legal representative; the ship operator; the concessionaire; the master or crewman; the representatives of the port, terminal, platform, shipyard or marina; and the cargo owner. According to the same article, the administrative penalties can vary from simple warnings to fines in total up to R\$50 million. Brazil is party to the 1990 International Convention on Oil Pollution Preparedness, Response and Co-operation.

- *Paraguay:* The Constitution of Paraguay regulates protection of the environment and the carrier, the cargo owners and any persons connected to a spill or pollution incident may be held strictly liable, jointly and severally. Paraguay, together with all the countries of the MERCOSUR has signed the Framework Agreement on Environment (2003), which also promotes the environmental protection within the area.
- *Uruguay:* Uruguay enacted Law n° 16.688, in order to regulate the prevention and surveillance of pollution in Uruguayan waters. This law provides for strict, joint and several liability of owners and disponent owners of vessels or other floating devices, aircrafts and shore and off-shore crafts or installations that cause pollution for any damages and cleanup costs and imposes fines in case of violations. Act n° 13.833 forbids dumping hydrocarbons and any harmful substance and imposes fines and other penalties in case of infringement.

Separately, the Vina del Mar Agreement on Port State Control is in force in Argentina, Bolivia, Brazil, Colombia, Chile, Cuba, El Salvador, Guatemala, Honduras, Mexico, Panama, Peru, Republica Dominicana, Uruguay and Venezuela. This agreement enables state port authorities to supervise vessels reaching their ports. This agreement establishes a closer collaboration among the maritime authorities in the region to coordinate port state control measures for foreign-flag vessels that visit their ports. The principal objective is the commitment of the maritime authorities in the region to maintaining an effective inspection system to ensure compliance with safety and pollution prevention requirements contained in international conventions.

And, finally, Argentina and Brazil are part of the International Convention Relating to Intervention on the High Seas in Cases of Oil Pollution Casualties 1969. This convention states the right of coastal States to take necessary measures on the high seas to prevent, mitigate or eliminate grave and imminent danger to their coastline or related interests from pollution or threat of pollution of the sea by oil, following a maritime casualty or acts related to such a casualty. In addition, Brazil has acceded to the 1973 Protocol that amend the 1969 Convention.

### ***Inspections***

A variety of governmental and private entities subject our vessels to both scheduled and unscheduled inspections. Wrongdoing or deficiencies discovered in the course of inspections can result in fines, penalties, delays in the loading, offloading or delivery of cargo, or even the seizure of our vessels or their cargoes. The primary inspection programs to which we are subject are described below.



### ***Inspection by Classification Societies***

Every ocean-going vessel must be inspected and approved by a classification society in order to be flagged in a specific country, obtain liability insurance and legally operate. The classification society certifies that the vessel is “in class,” signifying that the vessel has been built and maintained in accordance with the rules of the classification society and complies with applicable rules and regulations of the vessel’s country of registry and the international conventions to which that country is a party. In addition, where surveys are required by international conventions and corresponding laws and ordinances of a flag state, the classification society will often undertake them on application or by official order, acting on behalf of the vessel’s flag administration.

The classification society also undertakes on request other surveys and checks that are required by regulations and requirements of the flag state or port authority. These surveys are subject to agreements made in each individual case or to the regulations of the country concerned.

For maintenance of the class, regular and extraordinary surveys of hull, machinery, including the electrical plant, and any special equipment classed are required to be performed subject to statutory requirements mandated by SOLAS as follows:

*Annual Surveys.* For certain ships, annual surveys are conducted for the hull and the machinery (including the electrical plant) and, where applicable, for special equipment classed, at intervals of 12 months from the date of commencement of the class period indicated in the certificate.

*Intermediate Surveys.* Extended annual surveys are referred to as intermediate surveys and typically are conducted two and a half years after commissioning and each class renewal. Intermediate surveys may be carried out on the occasion of the second or third annual survey.

*Class Renewal Surveys:* Class renewal surveys, also known as special surveys, are carried out for the ship’s hull, machinery, (including the electrical plant), and for any special equipment classed, at the intervals indicated by the character of classification for the hull. At the special survey, the vessel is thoroughly examined, including audio-gauging to determine the thickness of the steel structures. Should the thickness be found to be less than class requirements, the classification society would prescribe steel renewals. The classification society may grant a one-year grace period for completion of the special survey. Substantial amounts of funds may have to be spent for steel renewals to pass a special survey if the vessel experiences excessive wear and tear. In lieu of the special survey every four or five years, depending on whether a grace period was granted, a shipowner has the option of arranging with the classification society for the vessel’s machinery to be on a continuous survey cycle, in which every part of the vessel would be surveyed within a five-year cycle.

All of our product tankers vessels are certified as being “in class.” For inland waterways navigation, class is not mandatory; although most insurance underwriters and oil major vetting department require class certificates (by a classification society which is a member of the International Association of Classification Societies). We were among the first owners operating in the Hidrovia Region offering barges and pushboats with class certificates. Presently, we have almost the complete inland fleet under class. For the inland fleet, the statutory certificates are issued directly by the flag authority.

Our inland fleet is subject to regularly scheduled drydocking and special surveys which are carried out up to every eight years. Currently, our inland fleet is scheduled for intermediate surveys and special surveys as follows: Special Drydock every six years for pushboats and every eight years for barges and Afloat Intermediate Inspection in the middle of each six for pushboats and every two years for barges. All areas subject to survey as defined by the classification society are required to be surveyed at least once per class period, unless shorter intervals between surveys are prescribed elsewhere. Most seagoing vessels are also drydocked every 30 to 36 months for inspection of the underwater parts and for repairs related to inspections. River units are only drydocked up to every six or eight years for inspection of the underwater parts and for repairs related to inspections. If any defects are found, the classification surveyor will issue a “recommendation” which must be rectified by the vessel owner during the survey or within prescribed time limits.

### ***SIRE Inspections***

One of the most significant safety initiatives to be introduced by the OCIMF, an oil industry trade group focusing on the promotion of safety and pollution prevention from tankers and at oil terminals, is the Ship Inspection Report Program (SIRE). This program was originally launched in 1993 to specifically address concerns about substandard shipping. The SIRE Program is a unique tanker risk assessment tool of value to charterers, ship operators, terminal operators and government bodies concerned with ship safety.

The SIRE system is a very large database of up-to-date information about tankers. Essentially, SIRE has focused tanker industry awareness on the importance of meeting satisfactory tanker quality and ship safety standards. Since its introduction, the SIRE Program has received industry-wide acceptance and participation by both OCIMF members, SIRE Program participants and by ship operators. The expansion of barges and small vessels into SIRE was inaugurated in late 2004.

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The SIRE program requires a uniform inspection protocol that is predicated by the following:

- Vessel Inspection Questionnaire
- Barges Inspection Questionnaire
- Uniform SIRE Inspection Report
- Vessels Particulars Questionnaire
- Barge Particulars Questionnaire
- SIRE Enhanced Report Manager

These features have been established to make the program more uniform and user friendly and to provide a level of transparency unique in the marine transportation industry.

SIRE has established itself as a major source of technical and operational information to prospective charterers and other program users. Its increasing use corresponds with oil industry efforts to better ascertain whether vessels are well managed and maintained.

Inspection reports are maintained on the index for a period of 12 months from the date of receipt and are maintained on the database for two years. SIRE inspection reports for our tankers are available on the database.

SIRE access is available, at a nominal cost, to OCIMF members, bulk oil terminal operators, port authorities, canal authorities, and oil, power, industrial or oil trader companies that charter tankers and barges as a normal part of their business. It is also available, free of charge, to governmental bodies which supervise safety and/or pollution prevention in respect of oil tankers/barges (e.g., port state control authorities, etc).

### ***SIRE 2.0***

OCIMF is developing an enhanced and risk-based vessel inspection program that will supersede the existing SIRE program. SIRE 2.0 will provide more accurate information to enable OCIMF members and program recipients to make judgements on the quality and the likely future performance of a vessel.

In future SIRE 2.0 will encompass all of OCIMF's inspection programs. This includes OCIMF's Barge Inspection Report program (BIRE) and Offshore Vessel Inspection Database (OVID).

Specifically, the new program will be enhanced by:

- A more comprehensive inspection regime with enhanced tools, strengthened governance processes and more in-depth reporting outcomes, following a risk-based approach.
- Enhanced inspection criteria on equipment, procedures and human factors, to further improve control over vessel safety systems and processes.
- Enhanced pre-inspection processes and more robust monitoring protocols on the inspection process will be included.
- The use of web-enabled tablet devices to allow inspections and feedback to be reported and documented in real-time and to allow inspections to be completed more efficiently, with the adoption of a comprehensive yet standardized reporting format.
- Updated policies, procedures, and user guidance housed in an online process documentation library.
- An enhanced governance process to provide greater transparency and control for all parties involved in the program, either directly or indirectly; and the adoption of rules that are enforceable and verifiable by OCIMF.
- Significant enhancements to training and continuing development of inspectors to ensure the highest standard of delivery is maintained and improved.

### **Process and delivery**

OCIMF has been working on this project since 2017. Three working groups responsible for governance, inspection and technology report to a steering group that is tasked with delivering the new program. The new SIRE 2.0 regime is expected to become operational in 2022. Until then, the current SIRE program will continue to be updated and improved to incorporate the latest standards, best practice and regulations.

Since 2022, NSAL has been actively working with SIRE 2.0, engaging in multiple training sessions with certified SIRE 2.0 surveyors. In 2023, we initiated the process of revising our safety management manual to align with the program's updated criteria. These adjustments are slated for completion in Q1 of 2024. To further bolster adherence to the new standard, we have reached out to several oil majors, requesting that they conduct training inspections under the SIRE 2.0 program throughout 2024.

### ***Inspection by Oil Major Vetting Departments***

For the past several years the oil majors have created their own vetting departments in order to carry out their own surveys. These surveys are made by their own or external surveyors with SIRE I accreditation. Some oil majors have requirements that exceed the IMO and OCIMF requirements. YPF, for example, mandates the use of an IGS (Inert Gas System) for vessels below 20,000 dwt carrying clean products that have a flash point below 60 degrees Celsius. This requirement requires us to install IGSs in our vessels, although not compulsory under international regulations. We have successfully satisfied the operational, safety, environmental and technical vetting criteria of Axion Energy, YPF and Petrobras, and have qualified to do business with them.

### ***TMSA Program***

OCIMF's Tanker Management and Self Assessment ("TMSA") program was introduced in 2004 as a tool to help vessel operators assess, measure and improve their management systems. The TMSA program has been expanded to encompass all tank vessel operators, including those managing coastal vessels and barges. The program encourages vessel operators to assess their safety management systems against listed key performance indicators and provides best practice guidance to minimize the possibility of problems reoccurring. Because non-SOLAS vessels are not subject to the ISM Code, operators of such vessels may use this guide as a tool to measure and improve their operations. A company that incorporates the guidelines contained in the TMSA into their management system may be considered as having an active assessment process, even if not being inspected under the SIRE scheme or having ISM as a management system. Vessel operators can use their assessment results to develop a phased improvement plan that improves safety and environmental performance. Although the TMSA program provides guidance, responsibility for vessel operations, and distribution of this data, lies exclusively with the vessel operator. The TMSA program builds upon the ISM Code and can provide valuable feedback to the charterer on the effectiveness of the vessel operator's management system. We have currently upgraded to TMSA 3.

### **Economic Sanctions and Compliance**

We constantly monitor developments in the U.S., the EU and other jurisdictions that maintain economic sanctions against Iran, Russian entities, Venezuela, other countries, and other sanctions targets, including developments in implementation and enforcement of such sanctions programs. Expansion of sanctions programs, embargoes and other restrictions in the future (including additional designations of countries and persons subject to sanctions), or modifications in how existing sanctions are interpreted or enforced, could prevent our vessels from calling in ports in sanctioned countries or could limit their cargoes or the cargoes handled at our port terminals.

Across all sanctions regimes it is important to ensure that due diligence has been carried out on the parties involved in each transaction. Whilst the US, EU and UK maintain lists of sanctioned persons (as do other jurisdictions), there is variance between those lists on the individuals and entities listed. It cannot be assumed that an individual or entity who does not appear on one list is not caught by alternative sanctions regimes.

### **Iran Sanctions**

There is significant divergence in the U.S. and EU/UK positions on Iran, largely stemming from the U.S. withdrawal from the Joint Comprehensive Plan of Action (JCPOA). The EU/UK sanctions on Iran are rather limited, while the U.S. maintains a comprehensive trade embargo.

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### [EU and UK sanctions](#)

EU sanctions on Iran remain in place in relation to the export of arms and military goods listed in the EU Common Military List, military-related goods and items that might be used for internal repression *as well as in relation to listed individuals / entities*. Full details of these goods can be found in the EU Common Military List and the consolidated EU Council Regulation 267/2012 and EU Council Regulation 359/2011 (each as amended from time to time). Trade with Iran which is caught by the above mentioned sanctions can only be engaged if prior authorization (granted on a case-by-case basis) is obtained from the relevant national authorities within the EU. The remaining restrictions apply to the sale, supply, transfer or export, of specific listed goods directly or indirectly to any Iranian person/for use in Iran, as well as the provision of technical assistance, financing or financial assistance in relation to the restricted activity. Certain individuals and entities remain sanctioned and the prohibition to make available, directly or indirectly, economic resources or assets to or for the benefit of sanctioned parties remains. “Economic resources” is widely defined and it remains prohibited to provide vessels for a fixture from which a sanctioned party (or parties related to a sanctioned party) directly or indirectly benefits. It is therefore still necessary to carry out due diligence on the parties and cargoes involved in fixtures involving Iran or contracts involving the port transshipment of cargoes with destination Iran.

The UK imposes similar sanctions to the EU in circumstances where there has not been a significant shift in the Iran sanctions regime following the UK’s departure from the EU.

### [U.S. Sanctions](#)

U.S. economic sanctions on Iran fall into two general categories: “Primary” sanctions, which prohibit, barring an applicable U.S. Government authorization, U.S. persons or U.S. companies and their foreign branches, U.S. citizens, foreign owned or controlled subsidiaries, U.S. permanent residents, persons within the territory of the United States, generally where a US nexus is established, from engaging in all direct and indirect trade and other transactions with Iran without U.S. government authorization, virtually from any transaction with an Iran nexus; and U.S. “secondary” sanctions, which in contrast, can apply to non-U.S. persons even when there is no U.S. nexus to the transaction (i.e. U.S. person or U.S. dollar involvement).

The current secondary sanctions in place with respect to Iran, are relatively expansive and include but are not limited to: (i) sanctions on the Iranian metals industry, (ii) sanctions on Iran’s shipping and shipbuilding sectors, (iii) sanctions on the Iranian energy industry, which includes the petroleum and petrochemicals industries, and (iv) sanctions on the Iranian construction, mining, manufacturing, and textiles industry. These secondary sanctions prohibit significant transactions involving the sale, supply, or transfer of goods or services used in connection with any of the aforementioned industries and sectors of Iran’s economy. While the aforementioned secondary sanctions have the widest application to the international shipping community, there are numerous other secondary sanctions imposed against Iran.

### [Russia Sanctions](#)

As a result of the crisis in Ukraine and the annexation of Crimea by Russia in 2014, both the United States and the EU implemented sanctions in 2014 against Crimea and certain Russian individuals and entities. These sanctions which are still in force have been greatly expanded and fortified due to Russia’s invasion of Ukraine in February 2022. The United States, the EU, the UK, and other nations have imposed expanded economic sanctions against certain Russian individuals, entities and business sectors. Among other things, these sanctions suspend the use of SWIFT for certain Russian banks, curtail Russian access to the sanctioning-countries’ credit markets, forbid Russian aircraft from flying over NATO and other airspace, impose wide ranging trade sanctions in respect of certain Russian exports and prohibit the export of many items to Russia and their provision to persons in Russia.

### [EU Sanctions](#)

Since 2014, the EU has imposed travel bans and asset freezes on certain Russian persons and entities pursuant to which it is prohibited to make available, directly or indirectly, economic resources or assets to or for the benefit of the sanctioned parties. Other entities are subject to sectoral sanctions, which limit the provision of equity financing and loans to the listed entities. Additionally, various restrictions on trade have been implemented, including a prohibition on the import into the EU of goods originating in Crimea or Sevastopol or the provision of goods to Crimea/Sevastopol. This includes certain Russian seaports where restrictions would prevent a vessel from calling at the port.

Since February 2022, the EU has designated a significant number of individuals and entities as subject to an asset freeze. Notably a number of trading companies have sought to distance themselves from the involvement of sanctioned persons and caution must therefore be exercised when dealing with any Russian individual or entity with appropriate due diligence carried out in accordance with company procedures.

In particular, the EU has widened existing trade sanctions in relation to Russia including by (i) restricting exports of dual-use and military, and various other advanced technologies, (ii) various restrictions on financial services (including a ban on certain banks from using the SWIFT system), (iii) prohibitions against any transactions with certain state-owned entities, and (iv) various trade and transport restrictions for both export and import of goods, including in relation to oil and petroleum products, coal, steel/iron, fertilizers, potash and luxury goods. The EU has also extended its restrictions to capture (i) various services, including business management services, accounting, architectural and engineering, and legal advice services, and (ii) trade with newly annexed regions of Ukraine (Donetsk, Kherson, Luhansk and Zaporizhzhia).

Lastly, the E.U. has also recently implemented price cap policies with respect to with respect to Russian-origin crude oil and petroleum products.

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### U.S. Sanctions

U.S. sanctions against Russia were initially imposed following Russia's annexation of Crimea in 2014 and have been greatly expanded in the last year following Russia's full invasion of Ukraine. The current sanctions against Russia include full blocking sanctions, an investment ban/trade embargo with respect to certain commodities, sectoral sanctions aimed at certain sectors of the Russian economy, and sanctions with respect to "Covered Regions" in Ukraine. In addition, the majority of the U.S. sanctions against Russia also authorize the imposition of secondary sanctions against any deemed to have materially assisted any persons or entities sanctioned pursuant to the Russian sanctions program. We also note there is a broad carveout to the U.S. sanctions against Russia for transactions involving agricultural commodities.

Additionally, the U.S. has also designated various sectors of the Russian economy for blocking sanctions pursuant to E.O. 14024, including notably the marine sector. Pursuant to this sector designation, the U.S. has the ability to designate to the SDN list any individual or entity determined to be operating or have operated in the marine sector of the Russian economy.

The U.S. has also imposed in E.O. 14066 a prohibition against the importation of Russian-origin petroleum products into the United States. This prohibition encompasses shipments of Russian-origin commodities such as crude oil, petroleum fuels, petroleum, oils and products of their distillation, coal and coal products, and liquified natural gas. E.O. 14066 also prohibits U.S. persons from financing, approving, facilitating, or guaranteeing a transaction of a foreign person where the transaction by that person would be prohibited under the E.O. if that person were a U.S. person. E.O. 14066 also prohibits new investment by U.S. persons in the Russian energy sector. The United States has also issued Executive Order 14071, a complete prohibition on new investment in Russia by a U.S. person.

On November 22, 2022, the United States Department of the Treasury, announced determinations, pursuant to Executive Order 14071, which prohibit the provision of trading/commodities broker, financing, shipping, insurance, flagging, and customs brokering services as they relate to the maritime transport of crude oil and petroleum products of Russian Federation origin (collectively "Covered Services"). The Treasury Department, in coordination with other G7 states, the European Union, and Australia, authorized the provision of the foregoing services when the price of Russian-origin crude oil does not exceed a certain price, as determined by the Secretary of the Treasury, effectively creating price caps on Russian-origin crude oil and petroleum products. Effective December 5, 2022, the Secretary of the Treasury and other members of the price cap coalition set the price cap on Russian-origin crude oil at \$60 per barrel. Effective February 5, 2023, cap on Discount to Russian-origin crude petroleum products has been set at \$45 per barrel and at \$100 per barrel for Premium to Russian-origin crude petroleum products. The discount to crude price cap applies to naphtha, residual fuel oil, and waste oils, whereas the premium to crude price cap applies to gasoline, motor fuel blending stock, gasoil and diesel fuel, kerosene and kerosene-type jet fuel, and vacuum gas oil. While these price cap policies are not directed specifically at Navios, they could have some impact on our trade, in particular with respect to obtaining "Covered Services" in the U.S. or by U.S. persons.

### UK Sanctions

Since its departure from the EU, the UK's departure from the EU it has enacted its own sanctions regime, which although in parts mirrors the approach of the EU, is a distinct sanctions regime. Again from February 2022 further restrictions were imposed targeting Russia and those connected to the invasion of Ukraine. Care should be taken to identify where the regimes differ.

UK restrictions similarly include designation of individuals as subject to an asset freeze and travel ban as well as restrictions in relation to the export, supply, delivery and making available of certain goods. There is also a ban on Russian flagged or owned ships from entering UK ports and lastly, the U.K. has also recently implemented price cap policies with respect to Russian-origin crude oil and petroleum products.

### Venezuela Sanctions

#### EU and UK sanctions

EU sanctions against Venezuela are primarily governed by EU Council Regulation 2017/2063 (as amended from time to time) concerning restrictive measures in view of the situation in Venezuela. This includes financial sanctions and restrictions on listed persons and an arms embargo, and related prohibitions and restrictions including restrictions on items related to internal repression.

The UK imposes similar sanctions to the EU in circumstances where there has not been a significant shift in the Venezuela sanctions regime following the UK's departure from the EU.

## U.S. Sanctions

The U.S. sanctions against Venezuela mainly consist of primary sanctions aimed at U.S. persons and activities within the United States and does not contain broad secondary sanctions aimed at non-U.S. persons such as Navios Logistics. However, there are a number of components of the U.S. sanctions against Venezuela that impact the international shipping community as will be discussed below.

First, E.O. 13850 authorizes sanctions against anyone determined to operate in designated sectors of the Venezuela economy. The designated sectors consist of the gold, oil, financial, and security/defense sectors. This E.O. is pertinent because it has been used in the past to sanction vessels and vessel-owning companies engaged in the trade of Venezuelan oil. E.O. 13850 also authorizes sanctions against anyone who is determined to have provided material assistance, goods or services to a SDN who is designated under E.O. 13850.

Second, E.O. 13884 blocked the Government of Venezuela and all entities 50% or more owned by the Government of Venezuela. Under E.O. 13884, unless exempt or authorized by OFAC, the property and interests in property of persons meeting the definition of the “Government of Venezuela” that are in, or come within, the United States or the possession or control of a United States person are blocked. However, while the Government of Venezuela entities are blocked, they are not necessarily also designated to the SDN list. The prohibitions set forth in E.O. 13884 apply to Navios only with respect to voyages involving U.S. persons or activities within the United States.

With the issuance of General License 44, transactions that relate to the oil and gas sectors of Venezuela have been authorized, even if the transaction includes an SDN such as PDVSA or a state-owned entity. However, Navios realizes that this is only a temporary license, that is currently valid through April 18, 2024. Navios will be making sure that this license continues to be in force in any future Venezuela fixture it may have. In addition, Navios pays careful attention to the exceptions of the General License, to make sure that its transactions remain entirely within the scope of authorization, and there are no factors (e.g. involvement by a Russian owned / controlled party), that would disapply the license.

## Other E.U., UK, and U.S. Economic Sanctions Targets

The EU and UK also maintain sanctions against Syria, North Korea, Belarus and certain other countries and against individuals listed by the EU/UK. These restrictions apply to our operations and as such, to the extent that these countries may be involved in any business it is important to carry out checks to ensure compliance with all relevant restrictions and to carry out due diligence checks on counterparties and cargoes.”

The United States maintains comprehensive economic sanctions against various other countries, including Syria, Cuba, and North Korea, as well as sanctions against entities and individuals (such as entities and individuals in the foregoing targeted countries, designated terrorists, narcotics traffickers) whose names appear on the List of SDNs and Blocked Persons maintained by the U.S. Treasury Department (collectively, the “Sanctions Targets”) and sanctions targeting particular industries (including the potash industry in Belarus). We are subject to the prohibitions of these sanctions to the extent that any transaction or activity we engage in involves Sanctions Targets and a U.S. person or otherwise has a nexus to the United States.

## **Risk of Loss and Liability Insurance**

### ***General***

The operation of any cargo vessel includes significant risks, such as perils of navigable waters, mechanical failure of the vessel, physical damage suffered by the vessel due to explosion, fire or collision, the loss of property on board, loss or damage to cargo, business interruption, hostilities, crew and third-party accidents, labor strikes, etc. In addition, there is always an inherent possibility of marine disasters like oil spillages, infrastructure collisions and other environmental mishaps arising from owning and operating vessels in the international trade. Despite potential risks out of the scope of the current coverage, we believe that our present insurance set of coverage is adequate and represents the average insurance level of any well-known maritime company. We contract with high-quality insurance companies that are leaders in the industry.

### ***Hull and Machinery and War Risk Insurances***

We have marine hull and machinery and war risk insurance, which provides coverage for partial damage arising from mechanical failure (tugs and vessels only), fire, explosion, stranding, collision and grounding, as well as in case of actual or constructive total loss, for all the fleet. Each of the owned tugs and vessels is covered according to industry standards. Coverage is placed with Global Leading Underwriters.

### ***Protection and Indemnity Insurance***

Protection and indemnity (“P&I”) insurance is provided by mutual protection and indemnity associations, also known as P&I Clubs. This insurance covers third-party liabilities in connection with its shipping activities. P&I insurance is intended to cover a range of incidents, including, but not limited to, third-party liability and other related expenses arising from injury, illness or death of crew and other third parties, the loss of or damage to cargo, claims arising from collisions with other vessels, damage to third-party property, such as buoys, piers or bridges, pollution liabilities arising from oil or other substances, towage liabilities or wreck removal of the insured unit. Coverage is provided in accordance with the association’s rules and the members terms of entry subject to a limit of such sums as are provided by the International Group’s reinsurance and overspill arrangements in force at that time but currently not less than \$3.1 billion for each accident or occurrence except for oil pollution liabilities which are limited to \$1.0 billion for each accident or occurrence. The 13 P&I associations that comprise the International Group insure approximately 95% of the world’s commercial tonnage and have entered into a pooling agreement to reinsure each association’s liabilities. As a member of a P&I association, which is a member of the International Group, we are subject to calls payable to the associations based on our claim records as well as the claim records of all other members of the individual associations, and members of the pool of P&I associations comprising the International Group.

### ***Insurance for Port Activities***

We maintain liability insurance for both our Dry Port Terminals and Liquid Port Terminals which covers costs and expenses arising from loss or damage to property of third parties (including loss or damage to cargo), injury or death of people involved in port activities and fire. We also maintain insurance for loss or damage to the port facilities and handling equipment, business interruption and strikes. Coverage is subject to customary limitations and deductibles.

### ***Environmental Insurance for Port Activities***

We maintain civil liability for environmental damage caused by certain port activities. Specifically concerning Uruguayan regulations applicable to Nueva Palmira dry plant, Uruguayan Decree No. 413/992 sets forth legal, administrative, technical, and economic requirements to be met by companies providing port services, in order to qualify as such within the ports of Uruguay. Said companies must maintain a civil liability insurance covering claims and damages caused to individuals or the environment due to their service providing activities.

### ***Cargo Insurance***

We maintain insurance for loss or damage to liquid cargo (subject to customary limitations and deductibles) that we purchase, transport and store for onwards sale to third parties.

### ***Uninsured Risks***

Not all risks are insured and not all risks are insurable. The principal insurable risks, which nonetheless remain uninsured across our business are “loss of hire,” “off-hire,” “strikes” (except for Port Activities where such risk is insured), “defense,” and “credit risk.” We do not insure against these risks because the costs are regarded as disproportionately high relative to the risks and/or such cover is not commercially beneficial or contractually necessary. The loss of hire or strike insurances provide, subject to a deductible, a limited indemnity for hire that would not be receivable by the shipowner for reasons set forth in such policies. Should a vessel on time charter, where the vessel is paid a fixed hire day-by-day, suffer a serious mechanical breakdown, the daily hire will no longer be payable by the charterer. The purpose of the loss of hire insurance is to secure the loss of hire during such periods. In the case of strike insurance, if a vessel is being paid a fixed sum to perform a voyage and the ship becomes strike-bound at a loading or discharging port, or the crew of the vessel goes on strike, the insurance covers the cost of running the vessel during such periods. The defense cover is intended to pay the cost of defending a member’s position in a dispute related to a contract signed with third parties. For example, if a charter party is signed and for any reason the vessel is placed off hire, the cover pays the fees of lawyers defending the member’s position, but not the amount in dispute.

### ***Risk Management***

Risk management in the river and ports logistics industry involves balancing a number of factors in a cyclical and potentially volatile environment. Fundamentally, the challenge is to appropriately allocate capital to competing opportunities of owning or chartering vessels and in our port facilities. In part, this requires a view of the overall health of the market, as well as an understanding of capital costs and returns.

We seek to manage risk through a number of strategies, including vessel control strategies (chartering and ownership) and freight carriage. Our vessel control strategies include seeking the appropriate mix of owned vessels, long- and short-term chartered-in vessels, coupled with purchase options, when available, and spot charters. We also enter into CoAs, which gives us, subject to certain limitations, the flexibility to determine the means of getting a particular cargo to its destination. In our liquid port terminal in Paraguay, our strategy involves the analysis of market opportunities in order to buy and sell refined petroleum products, and to manage the appropriate mix in storage of owned and third-party products.

### ***Legal Proceedings***

The Company is subject to legal proceedings, claims and contingencies arising in the ordinary course of business. When such amounts can be estimated and the contingency is probable, management accrues the corresponding liability. While the ultimate outcome of lawsuits or other proceedings against us cannot be predicted with certainty, management does not believe the costs, individually or in aggregate, of such actions will have a material effect on our consolidated financial position, results of operations or cash flows.

There are no material legal proceedings, claims, and contingencies for all the years presented.



## Commitments and Contingencies

In April 2024, Navios Logistics entered into a five-year leasing contract for the construction of eight barges to be delivered no later than the end of the third quarter of 2024 (the “Eight Jumbo Barges”). The contract for the Eight Jumbo Barges has similar terms to terms of the lease contract for the Twelve Jumbo Barges and Six Jumbo Barges.

In March 2024, Navios Logistics entered into an agreement, with an unrelated third party, to acquire 12 secondhand barges for a total consideration of \$4.0m, expected to be delivered within the second quarter of 2024, and has the option to acquire 4 additional secondhand barges at similar terms.

In September 2023, Navios Logistics entered into a five-year leasing contract for the construction of the Twelve Jumbo Barges to be delivered no later than the end of the first quarter of 2024. As of December 31, 2023, the Company paid an amount of \$1.3 million relating to the deposit for the construction of the twelve barges constructed pursuant to the Twelve Jumbo Barges contract, which is included under the caption “Assets under construction” in its consolidated statement of financial position. As of December 31, 2023, four of the barges under the Twelve Jumbo Barges were delivered and the Company. For further information see Note 10 “Tangible fixed assets and assets under construction”, Note 20 “Leases” and Note 26 “Financial Management”, included elsewhere in this Annual Report.

In October 2023, Navios Logistics entered into a five-year leasing contract for the construction of the Six Jumbo Barges to be delivered no later than the end of the second quarter of 2024. The contract for the Six Jumbo Barges has similar terms to terms of the lease contract for the Twelve Jumbo Barges. As of December 31, 2023, the Company paid an amount of \$0.6 million relating to the deposit for the construction of the six barges constructed pursuant to the Six Jumbo Barges contract, which is included under the caption “Assets under construction” in its consolidated statement of financial position. For further information see Note 10 “Tangible fixed assets and assets under construction” and Note 26 “Financial Management”, included elsewhere in this Annual Report.

In October 2023, Navios Logistics agreed to charter-in the Navios Vega, a 2009-built Ultra-Handymax vessel, following her modification to a ship-to-ship transhipper vessel, from Navios Maritime Partners L.P. for a period of five years at a rate of \$25.8 net per day. This transaction was negotiated by, and unanimously approved by, the conflicts committee of Navios Logistics. Navios Vega was delivered to the Company in February 2024.

Navios Logistics has issued a guarantee and indemnity letter that guarantees the performance by Corporation Navios S.A. (a consolidated subsidiary) of all its obligations to Tecnologia Em Movimentacao S.A. (“TMSA”) up to \$8.9 million. This guarantee expires upon completion of the contract.

Navios Logistics has issued a guarantee and indemnity letter that guarantees the performance by Petrolera San Antonio S.A. (a consolidated subsidiary) of all its obligations to Vitol up to \$12.0 million. This guarantee expired on March 28, 2024 and is expected to be renewed under similar terms and conditions.

On July 22, 2016, the Company guaranteed the compliance of certain obligations related to Edolmix S.A. and Energias Renovables del Sur S.A. (“Enresur”) (entities wholly owned by the Company) under their respective direct user agreements with the Nueva Palmira Free Zone, for the amounts of \$0.8 million and \$0.5 million, respectively.

## Seasonality

Certain of our businesses have seasonal aspects, and seasonality affects the results of our operations and revenues, particularly in the first and last quarters of each year. The high season for the Dry Port Terminals’ Uruguayan operations occurs from April to September and is linked to the South American harvest and the arrival of barges down the river. The high season for the Barge Business is between February and July as a result of the South American harvest and higher river levels. During the South American late spring and summer, mainly from November to January, the low water level in the northern Hidrovia waterway could adversely affect operations of the Barge Business and the volumes it transports. To the extent water levels are insufficient to accommodate the draft of a heavily laden vessel, a vessel may be only partially loaded, generating lower revenue under agreements where revenue is based on volume of cargo loaded. If water levels on a waterway are too low, vessels may be entirely prevented from loading and navigating. In addition, low water levels create difficult navigation conditions, causing voyages to last longer, resulting in increased voyage expenses. Such circumstances reduce the overall effective available carrying capacity of the vessel for the year. Our Liquid Port Terminals and our Cabotage Business are not significantly affected by seasonality as their operations are primarily linked to refined petroleum products, and thus not significantly affected by water levels.

### C. Organizational Structure

Navios Logistics maintains offices in Montevideo - Uruguay, Buenos Aires - Argentina, Asuncion - Paraguay, and Corumba - Brazil. Navios Logistics holds the rights to operate the ports and transfer facilities in Nueva Palmira indirectly through its Uruguayan subsidiaries, CNSA and Granos, and owns the San Antonio port facility through its Paraguayan subsidiary, Petrosan.

For additional information on our major shareholders, see “Item 7. Major Shareholders and Related Party Transactions” and “Item 3.D Risk Factors-Risks Relating to Our Organizational Structure-We are a majority-owned subsidiary of Navios Holdings, through which significant controlling stockholders, along with members of our management team, may exert considerable influence over our actions in ways that may not serve the interests of investors.” Navios Logistics was incorporated as a Republic of the Marshall Islands corporation on December 17, 2007. Please read Note 2(c) “Signification Accounting Policies - Basis of Consolidation” for a list of our subsidiaries included in the consolidation as of December 31, 2023.

### D. Property, Plant and Equipment

Our only material property is our owned vessels, barges and pushboats and the port terminal facilities in Paraguay and Uruguay. See “Item 4.B Business Overview” above.

We and our subsidiaries currently lease/own (or occupy as free zone users, as the case may be), the following premises:

- Our subsidiary CNSA, as a free zone direct user at the Nueva Palmira Free Zone, holds the right to occupy the land on which we operate our port and transfer facilities, located at Zona Franca, Nueva Palmira, Uruguay. CNSA has been authorized to operate as a free zone user on November 29, 1955 by a resolution of the Executive, who on September 27, 1956 approved an agreement, as required by applicable law at the time. On December 4, 1995, CNSA’s rights as a direct user have been renewed in a single free zone user agreement which was subsequently amended on multiple occasions to reflect, among other things, the incorporation of new plots of land. On March 4, 2016, the extension of the agreement has been modified, allowing CNSA to install and operate a transfer station to handle and store goods, including raw manganese, minerals, grains and all types of liquid cargo and to build and operate a plant to receive, prepare and dry grain in the Nueva Palmira Free Zone. As a part of a restructuring process, on November 13, 2018, CNSA has modified its user agreement with the Free Zone of Nueva Palmira, returning to the Free Trade Zone the area in which the facilities of the Grain Port Terminal were located, so that such area was subsequently assigned to Granos, another Navios Logistics’ subsidiary. By the means of the restructuring process, CNSA currently performs all activities related to transshipment and deposit of minerals, whereas Granos performs activities related to the transshipment and deposit of agro-commodities and grains. Under the aforementioned agreement, CNSA has the right of use of approximately 37 acres and pays a total fixed annual fee that amounts to \$0.1 million, payable over eight consecutive months beginning in January of each year and increasing yearly in proportion to the variation in the U.S. Consumer Price Index corresponding to the previous year. There is also a transshipment fee of \$ 0.25 per ton transshipped. CNSA has also assumed certain obligations with respect to improving the land subject to the agreement, and the agreement is terminable by the Free Zone Division in case there is a breach of the terms of said agreement, labor laws and social security contributions, and if CNSA commits illegal acts or acts expressly forbidden by the agreement. The agreement entered into between CNSA and the Free Zone expires on March 3, 2046, with a 20-year extension at our option, until 2066.
- As a consequence of the above-mentioned restructuring process, on November 13, 2018, Granos entered into a user agreement with the Free Zone of Nueva Palmira, having been authorized to operate as a direct free zone user, therefore being allowed to install and operate a transfer station to handle and store goods, including raw manganese, minerals, grains and all types of liquid cargo and to build and operate a plant to receive, prepare and dry grain in the Nueva Palmira Free Zone. By the means of said agreement, Granos currently has the right of use of approximately 46 acres and pays a total fixed annual fee that amounts to \$0.2 million, payable over eight consecutive months beginning in January of each year and increasing yearly in proportion to the variation in the U.S. Consumer Price Index corresponding to the previous year. There is also a transshipment fee of \$ 0.25 per ton transshipped. The agreement with the Free Zone expires on March 3, 2046, with a 20-year extension at our option, until 2066.
- On August 4, 2011, Enresur entered into a direct user agreement with the Free Zone of Nueva Palmira and subsequently, due to the acquisition of Enresur by Navios Logistics, such agreement has been revised by an amendment entered into with the Free Zone in July 22, 2016. Therefore, Enresur obtained an authorization to operate as a free zone user, being allowed to build, install and operate a system of handling, storage and treatment of materials in general and raw materials, including raw manganese, minerals, grains and all types of liquid cargo. As a consequence of the agreement, Enresur currently has the right of use of 27 acres and 9556 square meters and pays a total fixed annual fee that amounts to \$0.1 million, payable over eight consecutive months beginning in January of each year and increasing yearly in proportion to the variation in the U.S. Consumer Price Index corresponding to the previous year. There is also a transshipment fee of \$0.25 per ton transshipped. The agreement expires on July 22, 2046, with a 20-year extension at our option, until 2066.

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- On December 29, 2008, Edolmix S.A. entered into a direct user agreement with the Free Zone of Nueva Palmira and, due to the acquisition of Edolmix by Navios Logistics in December 2014, such agreement has been revised by an amendment entered into with the Free Zone in July 22, 2016. Therefore, Edolmix has obtained an authorization to operate as a free zone user, being allowed to install and operate warehouses, silos, industrial facilities for the storage and handling of materials in general and raw materials, including raw manganese, minerals, grains and liquid cargo, containers and pallets; having being also authorized to install and operate a barge dock and a port terminal. As a consequence of the agreement, Edolmix currently has the right of use of 34.5 acres and 3,546 square meters and pays a total fixed annual fee that amounts to \$0.1 million, payable over eight consecutive months beginning in January of each year and increasing yearly in proportion to the variation in the U.S. Consumer Price Index corresponding to the previous year. There is also a transshipment fee of \$ 0.25 per ton transshipped. The agreement expires on July 22, 2046, with a 20-year extension at our option until 2066.
- Granos also leases approximately 204 square meters of office space at 2141 Paraguay, Montevideo, Uruguay, pursuant to a lease agreement that expires in November 2026.
- Our subsidiary Compania Naviera Horamar S.A. leases approximately 409 square meters at 429 Cepeda Street, San Nicolas, Buenos Aires, Argentina, pursuant to a lease agreement that expires on November 30, 2026.
- Merco Par S.A.C.I. leases approximately 655 square meters of office space at Avenida Aviadores del Chaco No 1.669 corner San Martin, Asuncion, Paraguay, pursuant to a lease agreement that expires on October 2028.
- Our subsidiary CNSA owns office premises in Montevideo, Uruguay. This space is approximately 112 square meters and is located at Juan Carlos Gomez 1445, Oficina 701, Montevideo 1100, Uruguay.
- Our subsidiary Petrolera San Antonio S.A. owns the premises from which it operates in Avenida San Antonio, Paraguay. This space is approximately 146,744 square meters and is located between Avenida San Antonio and Virgen de Caacupe, San Antonio, Paraguay.
- Our subsidiary Compania Naviera Horamar S.A. owns two storehouses located at 880 Calle California, Ciudad Autonoma de Buenos Aires, Argentina and at 791/795 Calle General Daniel Cerri, Ciudad Autonoma de Buenos Aires, Argentina of approximately 259 and 825 square meters, respectively. Compania Naviera Horamar S.A. also owns approximately 1,139 square meters of office space (two floors) located in 846 Avenida Santa Fe, Ciudad Autonoma de Buenos Aires, Argentina., which is leased to third parties: The first floor is leased pursuant to a lease agreement dated November 8, 2022 until October 6, 2025; while the second floor is leased pursuant to a lease agreement dated February 24, 2024 until February 23, 2027.
- Our subsidiary Petrovia Internacional S.A. owns three plots of land in Nueva Palmira, Uruguay, two of approximately 29 acres each and one of 23 acres.
- Our subsidiary Hidronave South American Logistics leases an office space at 688, 15 De Novembro Street, Corumba, Brazil, pursuant to a lease agreement that expired in May 2020 and was automatically renewed for an additional three years, extending the term until May 2026, according to the terms set forth in the lease agreement.
- Our subsidiary Docas, in 2018, acquired a plot of land in Porto Murtinho, Brazil of approximately 3.5 hectares and it is located on the shoreline of the Paraguay River. On September 10, 2019 Docas has also acquired a new plot and on June 4, 2020 Docas has acquired from AABBBanco do Brasil an additional plot of land totaling 3.2 hectares for 2019 and 2020. On March 24, 2021, Docas acquired a plot of land of approximately 2.3 hectares.
- Compania Naviera Horamar S.A. leases a piece of land called “La Misteriosa” in an Island in the Province of Entre Rios, Argentina, Department of Islands of Ibicuy and Paranacito. As per an amendment to the lease agreement dated June 30, 2021, the lease expires on June 30, 2024.
- Compania Naviera Horamar S.A. leases approximately 1,046 square meters of an office space at Cecilia Grierson 355, Buenos Aires, Argentina pursuant to a lease agreement dated July 1, 2023 for a period of 5 years (until July 2028). See Note 21 “Related party disclosures” included elsewhere in this Report.

### **Item 4A. Unresolved Staff Comments**

None.

### **Item 5. Operating and Financial Review and Prospects**

The following is a discussion of our financial condition and results of operations as of and for each of the years ended December 31 2023, 2022 and 2021. All of these financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”). We intend for this section to be read together with the with the audited Consolidated Financial Statements and the accompanying notes as of December 31, 2023 and 2022 and for each of the fiscal years ended December 31, 2023, 2022 and 2021, which are included elsewhere in this Annual Report on Form 20-F.

This report contains “forward-looking statements.” These forward-looking statements are based on Navios Logistics’ current expectations and observations. See “Forward-Looking Statements and Risk Factor Summary” and “Item 3.D Risk Factors” in this report for the factors that, in Navios Logistics’ view, could cause actual results to differ materially from the forward-looking statements contained in this report.

#### **General**

Navios Logistics was incorporated under the laws of the Republic of the Marshall Islands on December 17, 2007. We believe we are one of the largest infrastructure and logistics companies in the Hidrovia river system, the main navigable river system in the region, and on the cabotage trades along the southeastern coast of South America. We serve our customers in the Hidrovia region through our four port storage and transfer facilities, our Grain Port Terminal, which supports agricultural and forest-related exports located in Uruguay, our Iron Ore Port Terminal, which supports mineral-related exports both located in Uruguay, our liquid port terminal in Paraguay, with tank storage for refined petroleum products in San Antonio and our liquid port terminal in Uruguay, with tank storage for liquid cargoes and provision of bunkering services in Nueva Palmira Free Zone. We complement our Port Terminal Business with a diverse fleet of 342 barges and pushboats that operate in our Barge Business and six vessels, including five tankers and one river and estuary product tanker, which operate in our Cabotage Business. We provide transportation for dry cargo (cereals, cotton pellets, soybeans, wheat, limestone (clinker), mineral iron, and rolling stones, liquid cargo (hydrocarbons such as crude oil, gas oil, naphtha, fuel oil and vegetable oils) and LPG.

For a discussion of our history and development, see “Item 4.A. History and Development of the Company”.

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## Ports

We own four port storage and transfer facilities, our Grain Port Terminal, which supports agricultural and forest-related exports, our Iron Ore Port Terminal, which supports mineral-related exports both located in Nueva Palmira Free Zone, Uruguay, our liquid port terminal in Paraguay, with tank storage for refined petroleum products in San Antonio and our liquid port terminal in Uruguay, with tank storage for liquid cargoes and provision of bunkering services in Nueva Palmira Free Zone.

See “Item 4.B Business Overview” for details on our ports.

## Fleet

Our current core fleet consists of a total of 348 owned vessels, barges and pushboats.

See “Item 4.B. Business Overview” for details on our current core fleet.

## Recent Developments

Brundir S.A. (an entity wholly owned by us), entered into an agreement with COFCO to acquire 36% of the equity in TGU for a purchase price of \$6.1 million. The closing of the transaction was on April 8, 2024.

Subsequent to the year ended December 31, 2023, we repurchased \$21.5 million, of our 2025 Notes. For further information see Note 18 “Interest-bearing loans and borrowings” to our audited consolidated financial statements included elsewhere in this Annual report.

During the first quarter of 2024, the remaining eight barges under the Twelve Jumbo Barges contract were delivered. See note 20 “Leases” to our audited consolidated financial statements included elsewhere in this Annual report.

In March 2024, we entered into an agreement, with an unrelated third party, to acquire 12 secondhand barges for a total consideration of \$4.0m, expected to be delivered within the second quarter of 2024 and has the option to acquire 4 additional secondhand barges at similar terms.

In April 2024, we entered into a five-year leasing contract for the construction of eight barges to be delivered no later than the end of the third quarter of 2024 (the “Eight Jumbo Barges”). The contract for the Eight Jumbo Barges has similar terms to terms of the lease contract for the Twelve Jumbo Barges and Six Jumbo Barges (as defined elsewhere in this Annual Report).

## A. Operating Results

### Overview

Our results of operations are affected by certain factors, including our ability to renew contracts on our fleet and ports on the expiration of current contracts which depends on economic conditions in the sectors we operate and changes in the supply and demand for vessels, barges and pushboats and for the transportation and storage of commodities. Other factors that affect our operating results include the construction or completion of the expansion of our Port Terminal Business, fluctuations in exchange rates, the impact of inflation and fuel price increases, public health or safety concerns and governmental regulations and restrictions and the seasonality and weather impacts of the industries in which we operate. For further discussion on factors affecting our results of operations, see also “Item 3.D Risk Factors” included elsewhere in this Annual Report. For information regarding governmental, economic, fiscal, monetary or political policies that could materially affect our operations, see “Item 3.D Risk Factors - Risks Relating to Argentina”, “Risks Relating to Uruguayan Free Zone Regulation” and “Other Risks Relating to the Countries in which We Operate.”

The following table sets forth the selected other operating data for our business:

	Year ended December 31, 2023	Year ended December 31, 2022	Year ended December 31, 2021
(Expressed in thousands of U.S. dollars, except other operating data)			
<b>Other Operating Data</b>			
Grain Port Terminal-tons of cargo moved	2,578,500	3,712,325	2,699,670
Iron Ore Port Terminal-tons of cargo moved	4,132,742	1,518,177	680,771
Liquid Port Terminals-cubic meters of stored liquid cargoes	798,688	768,063	549,123
Liquid Port Terminals-cubic meters of sales of products	24,758	5,395	26,103
Barge Business-cubic meters of liquid cargoes	753,377	732,738	596,975
Barge Business-dry cargo tons	1,955,067	917,639	1,298,624
Cabotage Business-cubic meters of liquid cargoes	1,701,509	1,919,580	1,676,715
Cabotage Business-available days	2,342	2,795	2,909
Cabotage Business-operating day	2,058	2,265	1,835
<b>Revenues per Segment</b>			
Port Terminal Business	\$ 139,556	\$ 118,479	\$ 104,545
Grain Port Terminal	\$ 31,968	\$ 42,371	\$ 30,382
Iron Ore Port Terminal	\$ 79,461	\$ 63,915	\$ 54,653
Liquid Port Terminals	\$ 7,429	\$ 7,010	\$ 5,734
Sales of products-Liquid Port Terminals	\$ 20,698	\$ 5,183	\$ 13,776
Barge Business	\$ 117,651	\$ 83,483	\$ 83,154
Cabotage Business	\$ 53,584	\$ 52,192	\$ 34,909

## **Factors Affecting Our Results of Operations**

### ***Economic Environment in the Hidrovia Region***

As substantially all of our operations, facilities and customers are located in the Hidrovia Region, we are primarily affected by macroeconomic conditions in Argentina, Brazil, Paraguay and Uruguay, including inflation and fluctuations in foreign exchange rates. Volatility in the regional economy, including volatility in any of the countries in which we operate, and measures taken by national governments in the region have had, and are expected to continue to have, a significant impact on our business. See “Risk Factors-Risks Relating to Argentina,” “Risk Factors-Risks Relating to Uruguayan Free Zone Regulation” and “Risk Factors-Other Risks Relating to the Countries in which We Operate.”

### ***Contract Rates***

The shipping and logistics industry has been highly volatile. In order to maximize the utilization of our fleet and storage capacity, we must be able to renew the contracts that utilize our fleet and ports upon the expiration or termination of current contracts. This ability mainly depends upon economic conditions in the sectors in which the vessels, barges and pushboats operate, changes in the supply and demand for vessels, barges and pushboats and changes in the supply and demand for the transportation and storage of commodities.

### ***Weather Conditions***

As we specialize in the transport and storage of liquid cargoes, as well as the transport of dry bulk cargoes along the Hidrovia Waterway, any changes adversely affecting the region, such as low water levels, could reduce or limit our ability to effectively transport cargo.

Droughts and other adverse weather conditions, including any possible effects of climate change, could result in a decline in production of the agricultural products Navios Logistics transports, stores, and transships and this could result in a reduction in demand for our port and transportation services. These weather conditions can also result in water levels in the Parana and Paraguay Rivers, which can also adversely affect our Barge Business. See “Item 11. Quantitative and Qualitative Disclosures about Market Risk for a discussion of Foreign Currency Transactions, Inflation and Fuel Price Increases.”

### ***Seasonality***

Certain of our businesses have seasonal aspects, and seasonality affects the results of our operations and revenues, particularly in the first and last quarters of each year. The high season for the Dry Port Terminals’ Uruguayan operations occurs from April to September and is linked to the South American harvest and the arrival of barges down the river. The high season for the Barge Business is between February and July as a result of the South American harvest and higher river levels. During the South American late spring and summer, mainly from November to January, the low water level in the northern Hidrovia waterway could adversely affect operations of the Barge Business and the volumes it transports. To the extent water levels are insufficient to accommodate the draft of a heavily laden vessel, a vessel may be only partially loaded, generating lower revenue under agreements where revenue is based on volume of cargo loaded. If water levels on a waterway are too low, vessels may be entirely prevented from loading and navigating. In addition, low water levels create difficult navigation conditions, causing voyages to last longer, resulting in increased voyage expenses. Such circumstances reduce the overall effective available

carrying capacity of the vessel for the year. Our Liquid Port Terminals and our Cabotage Business are not significantly affected by seasonality as their operations are primarily linked to refined petroleum products, and thus not significantly affected by water levels.

In addition to seasonality in the level of the water in the Hidrovia Waterway, as described above, which results in fluctuations in volumes transported over the course of the year and is typically evidenced only in the northern part of the Hidrovia Waterway, volumes of all cargo, including agricultural grains, minerals and liquids, and the efficiency of waterway transportation can also be adversely impacted by low water levels in the Hidrovia Waterway throughout the year. For example, in 2021 and 2020, a prolonged period of unusually warm weather and a drought in southern Brazil, Paraguay and northern Argentina resulted in water levels in the Parana River dropping to their lowest levels in decades. The parched river basin hampered shipping volumes and navigation, which had an adverse impact on our operations.

### **Statement of Profit/(Loss) Breakdown by Segment**

We report our operations based on three reportable segments: Port Terminal Business, Barge Business and Cabotage Business. The Port Terminal Business segment includes the operating results of our Dry Port Terminals and Liquid Port Terminals operations. Our Dry Port Terminals are comprised of two port terminals, our Grain Port Terminal, which supports agricultural and forest-related exports and our Iron Ore Port Terminal, which supports mineral-related exports, each of which are located in an international tax-free trade zone in the port of Nueva Palmira, Uruguay, at the convergence of the Parana and Uruguay rivers. Our liquid port terminal in Paraguay is an up-river port terminal with tank storage for refined petroleum products, oil and gas in San Antonio, approximately 17 miles by river from the capital of Asuncion. Our liquid port terminal in Uruguay has tank storage for liquid cargoes, such as vegetable oils, biofuels and others, and provision of fuel products within Nueva Palmira Free Zone for bunkering operations, is located in Nueva Palmira at kilometer zero of the Parana-Paraguay riverway, at the confluence of Parana & Uruguay. This port terminal is one of the largest independent storage facilities for crude and petroleum products in Paraguay based on storage capacity. For further historical segment information, please see our audited consolidated financial statements included elsewhere in this Annual Report.



## Financial Highlights

### For the Year Ended December 31, 2023 Compared to the Year Ended December 31, 2022

The following table presents consolidated revenue and expense information for the years ended December 31, 2023 and 2022 and was derived from our 2023 audited consolidated financial statements.

	Year Ended December 31, 2023	Year Ended December 31, 2022
(Expressed in thousands of U.S. dollars)		
Revenue	\$ 310,791	\$ 254,154
Cost of sales	(204,370)	(180,350)
<b>Gross profit</b>	<b>\$ 106,421</b>	<b>\$ 73,804</b>
Administrative expenses	(21,316)	(17,559)
Other operating income	1,653	1,077
Other operating expenses	(6,691)	(5,272)
Allowance for expected credit losses on financial assets	(392)	(320)
<b>Operating profit</b>	<b>\$ 79,675</b>	<b>\$ 51,730</b>
Finance income	1,743	598
Finance costs	(63,640)	(62,287)
Other financial results	3,067	3,798
<b>Profit/(loss) before tax</b>	<b>\$ 20,845</b>	<b>\$ (6,161)</b>
Income tax (expense)/benefit	(7,064)	1,719
<b>Profit/(loss) for the year</b>	<b>\$ 13,781</b>	<b>\$ (4,442)</b>

## Revenue

The following table presents our revenues for the years ended December 31, 2023 and 2022:

	For the year ended December 31, 2023				For the year ended December 31, 2022				
	Port Terminal Business	Cabotage Business	Barge Business	Total	Port Terminal Business	Cabotage Business	Barge Business	Total	
Time chartering revenues	\$ -	\$ 54,572	\$ 36,321	\$ 90,893	\$ -	\$ 51,296	\$ 7,824	\$ 59,120	
CoA/Voyage revenues	-	-	81,739	81,739	-	1,935	75,863	77,798	
Port terminal revenues	118,858	-	-	118,858	113,296	-	-	113,296	
Turnover tax	-	(988)	(409)	(1,397)	-	(1,039)	(204)	(1,243)	
<b>Time charter, voyage and port terminal revenues</b>	<b>\$ 118,858</b>	<b>\$ 53,584</b>	<b>\$ 117,651</b>	<b>\$ 290,093</b>	<b>\$ 113,296</b>	<b>\$ 52,192</b>	<b>\$ 83,483</b>	<b>\$ 248,971</b>	
<b>Sale of Products-Liquid Port Terminals</b>	<b>\$ 20,698</b>	<b>-</b>	<b>-</b>	<b>\$ 20,698</b>	<b>\$ 5,183</b>	<b>-</b>	<b>-</b>	<b>\$ 5,183</b>	
<b>Total Revenue</b>	<b>\$ 139,556</b>	<b>\$ 53,584</b>	<b>\$ 117,651</b>	<b>\$ 310,791</b>	<b>\$ 118,479</b>	<b>\$ 52,192</b>	<b>\$ 83,483</b>	<b>\$ 254,154</b>	

*Time charter, voyage and port terminal revenues:* For the year ended December 31, 2023, time charter, voyage and port terminal revenues increased by \$41.1 million, or 16.5%, to \$290.1 million, as compared to \$249.0 million for same period in 2022. Time charter, voyage and port terminal revenues from the Barge Business increased by \$34.2 million, or 40.9%, to \$117.7 million for the year ended December 31, 2023, as compared to \$83.5 million for the same period in 2022, mainly attributable to time charter-out contracts that were in place for iron ore transportation during the year ended December 31, 2023. Time charter, voyage and port terminal revenues from the Port Terminal Business increased by \$5.6 million, or 4.9%, to \$118.9 million for the year ended December 31, 2023, as compared to \$113.3 million for the same period in 2022. The increase was attributable to higher tariffs and volumes transshipped at the Iron Ore Port Terminal, partially mitigated by a decrease in the Grain Port Terminal as a result of lower grain throughput resulting from a decline in Uruguayan exports. Time charter, voyage and port terminal revenues from the Cabotage Business increased by \$1.4 million, or 2.7%, to \$53.6 million for the year ended December 31, 2023, as compared to \$52.2 million for the same period in 2022, mainly due to higher charter rates and fleet utilization rate achieved.

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*Sales of Products-Liquid Port Terminals:* For the year ended December 31, 2023, sales of products increased by \$15.5 million to \$20.7 million, as compared to \$5.2 million for the same period in 2022. This increase was attributable to the sale of fuel products in connection with the provision of bunkering services in the port of Nueva Palmira, which commenced in October 2022.

**Cost of Sales**

The following table presents our costs of sales for the years ended December 31, 2023 and 2022:

	For the year ended December 31, 2023				For the year ended December 31, 2022			
	Port Terminal Business	Cabotage Business	Barge Business	Total	Port Terminal Business	Cabotage Business	Barge Business	Total
Time charter, voyage and port terminal expenses	\$ 29,608	\$ 1,810	\$ 32,610	\$ 64,028	\$ 21,569	\$ 2,268	\$ 40,064	\$ 63,901
Direct vessel expenses	-	36,630	44,366	80,996	-	38,445	33,975	72,420
Cost of products sold-Liquid Port Terminals	19,288	-	-	19,288	4,845	-	-	4,845
Depreciation and amortization	9,478	6,951	21,978	38,407	8,857	5,388	21,744	35,989
Impairment losses	-	1,651	-	1,651	-	778	2,417	3,195
<b>Total cost of sales</b>	<b>\$ 58,374</b>	<b>\$ 47,042</b>	<b>\$ 98,954</b>	<b>\$ 204,370</b>	<b>\$ 35,271</b>	<b>\$ 46,879</b>	<b>\$ 98,200</b>	<b>\$ 180,350</b>

*Time charter, voyage and port terminal expenses:* Time charter, voyage and port terminal expenses increased by \$0.1 million, or 0.2%, to \$64.0 million for the year ended December 31, 2023, as compared to \$63.9 million for the same period in 2022. Port terminal expenses increased by \$8.0 million, or 37.3%, to \$29.6 million for the year ended December 31, 2023, as compared to \$21.6 million for the same period in 2022, mainly due to higher volumes transhipped in the Iron Ore Port Terminal. Time charter and voyage expenses of the Barge Business decreased by \$7.5 million, or 18.6%, to \$32.6 million for year ended December 31, 2023, as compared to \$40.1 million for the same period during 2022, mainly due to decreased bunker consumption resulting from time charter-out contracts in place for iron ore transportation during the year ended December 31, 2023. Time charter and voyage expenses of the Cabotage Business decreased by \$0.5 million, or 20.2%, to \$1.8 million for the year ended December 31, 2022, as compared to \$2.3 million for the same period during 2022.

*Direct vessel expenses:* Direct vessel expenses increased by \$8.6 million, or 11.8%, to \$81.0 million for the year ended December 31, 2023, as compared to \$72.4 million for the same period in 2022. Direct vessel expenses of the Barge Business increased by \$10.4 million, or 30.6%, to \$44.4 million for the year ended December 31, 2023, as compared to \$34.0 million for the same period during 2022, mainly due to increased crew costs, repairs and maintenance and stores. Direct vessel expenses of the Cabotage Business decreased by \$1.8 million, or 4.7%, to \$36.6 million for the year ended December 31, 2023, as compared to \$38.4 million for the same period during 2022, mainly due to less operating days. Direct vessel expenses include crew costs, victual costs, dockage expenses, lubricants, spares and stores, insurance, and repairs and maintenance.

*Cost of products sold-Liquid Port Terminals:* For the year ended December 31, 2023, Navios Logistics' cost of products sold increased by \$14.4 million to \$19.3 million, as compared to \$4.8 million for the same period in 2022. This increase was mainly attributable to an increase in fuel products sold in connection with the provision of bunkering services in the port of Nueva Palmira, which commenced in October 2022.

*Depreciation and amortization:* Depreciation and amortization increased by \$2.4 million, or 6.7%, to \$38.4 million for the year ended December 31, 2023, as compared to \$36.0 million for the same period in 2022. Depreciation and amortization in the Cabotage Business increased by \$1.6 million, or 29.0%, to \$7.0 million for the year ended December 31, 2023, as compared to \$5.4 million for the same period in 2022, mainly due to increased amortization of dry dock expenses. Depreciation and amortization in the Port Terminal Business increased by \$0.6 million, or 7.0%, to \$9.5 million for the year ended December 31, 2023, as compared to \$8.9 million for the same period in 2022, mainly due to increased depreciation expense of tangible assets. Depreciation and amortization in the Barge Business increased by \$0.2 million, or 1.1%, to \$22.0 million for the year ended December 31, 2023, as compared to \$21.7 million for the same period in 2022.

*Impairment losses:* Impairment loss incurred in the year ended December 31, 2023 was \$1.7 million and was due to \$1.7 million incurred in the Cabotage Business resulting from the sale of the vessel He Man H. Impairment loss incurred in the year ended December 31, 2022 was \$3.2 million and was due to (i) \$0.8 million incurred in the Cabotage Business resulting from the sale of the vessel Malva H; and (ii) \$2.4 million incurred in the Barge Business in relation to certain barges. See “-Critical Accounting Policies-Impairment of Non-Financial Assets” and Note 10 “Tangible fixed assets and assets under construction” to our audited Consolidated Financial Statements included elsewhere in this Annual Report.

### ***Administrative Expenses***

Administrative expenses increased by \$3.8 million, or 21.4%, to \$21.3 million for the year ended December 31, 2023, as compared to \$17.6 million for the same period in 2022. This increase was due mainly to an increase in payroll, travel expenses and other general and administrative expenses. Certain of our administrative expenses are directly charged to their respective business segments, while others are allocated proportionally across business segments based on headcount.

### ***Other Operating Income***

Other operating income increased by \$0.6 million, or 53.5%, to \$1.7 million for the year ended December 31, 2023, as compared to \$1.1 million for the same period in 2022. Other operating income in the Barge Business increased by \$0.9 million, or 128.5%, to \$1.6 million for the year ended December 31, 2023, as compared to \$0.7 million for the same period of 2022. Other operating income in the Cabotage Business decreased by \$0.2 million to nil for the year ended December 31, 2023, as compared to \$0.2 million for the same period of 2022. Other operating income in the Port Terminal Business decreased by less than \$0.1 million to less than \$0.1 million for the year ended December 31, 2023, as compared to \$0.1 million for the same period of 2022.

### ***Other Operating Expenses***

Other operating expenses increased by \$1.4 million, or 26.9%, to \$6.7 million for the year ended December 31, 2023, as compared to \$5.3 million for the same period in 2022. Other operating expenses in the Barge Business increased by \$0.9 million, or 27.8%, to \$4.0 million for year ended December 31, 2023, as compared to \$3.1 million income for the same period of 2022. This increase was mainly due to an increase in taxes other than income taxes. Other operating expenses in the Port Terminal Business increased by \$0.6 million to \$0.6 million for the year ended December 31, 2023, as compared to nil the same period during 2022. Other operating expenses in the Cabotage Business remained stable at \$2.2 million for each of the years ended December 31, 2023 and 2022.

### ***Allowance for Expected Credit Losses on Financial Assets***

Overall, allowance for expected credit losses on financial assets increased by less than \$0.1 million, or 22.5%, to \$0.4 million for the year ended December 31, 2023, as compared to \$0.3 million for the same period in 2022.

### ***Operating Profit/(Loss)***

Total operating profit increased by \$27.9 million, or 54.0%, to \$79.7 million for the year ended December 31, 2023, compared to \$51.7 million for the same period in 2022.

Operating profit in the Barge Business increased by \$31.4 million, or 112.3%, to \$3.4 million for the year ended December 31, 2023 as compared to a \$27.9 million operating loss for the same period in 2022. The increase in operating profit was mainly attributable to: (i) an increase in revenue; (ii) a decrease in time-charter and voyage expenses; (iii) impairment loss incurred in the year ended December 31, 2022; (iv) an increase in other operating income and (v) a decrease in allowance for expected credit losses on financial assets. The overall increase in operating profit in the Barge Business was partially offset by (i) an increase in direct vessel expenses; (ii) an increase in administrative expenses; (iii) an increase in other operating expenses; and (iv) an increase in depreciation and amortization.

Operating profit in the Cabotage Business increased by \$0.4 million, or 65.6%, to \$1.0 million for the year ended December 31, 2023, as compared to \$0.6 million for the same period in 2022. The increase in operating income was mainly attributable to: (i) a decrease in direct vessel expenses; (ii) an increase in revenues; and (ii) a decrease in time charter and voyage expenses. The overall increase in operating profit in the Cabotage Business was partially offset by: (i) an increase in depreciation and amortization; (ii) an increase in impairment loss; (iii) an increase in administrative expenses; and (iv) a decrease in other operating income.

Operating profit in the Port Terminal Business decreased by \$3.8 million, or 4.8%, to \$75.2 million for the year ended December 31, 2023, as compared to \$79.0 million for the same period in 2022. The decrease in operating profit was mainly attributable to: (i) an increase in cost of products sold; (ii) an increase in port terminal expenses; (iii) higher administrative expenses; (iv) an increase in depreciation and amortization; (v) and increase in other operating expenses; (vi) an increase in allowance for expected credit losses on financial assets; and (vii) a decrease in other operating income. The decrease in operating profit was partially mitigated by: (i) an increase in sales of products and (ii) an increase in port terminal revenues.

### ***Finance Income***

Finance income increased by \$1.1 million, or 192.0%, to \$1.7 million for the year ended December 31, 2023, as compared to \$0.6 million for the same period in 2022. Finance income is allocated to our business segments pro rata to the book value of our tangible assets.

### ***Finance Costs***

Overall, finance cost increased by \$1.4 million, or 2.2%, to \$63.6 million for the year ended December 31, 2023, as compared to \$62.3 million for the same period in 2022. This overall increase was mainly attributable to an increase in other finance costs. Refer to Note 7 “Finance income and costs” included elsewhere in this Annual Report. The annualized weighted average interest rates of the Company’s total borrowings were 10.36% and 10.15% for the years ended December 31, 2023 and 2022, respectively. The finance cost of the 2025 Notes (as defined herein) is allocated to the business segments pro rata to the book value of our tangible assets.

### ***Other Financial Results***

During the year ended December 31, 2023, the Company changed its accounting policy on foreign exchange differences recognized in the consolidated statements of profit/(loss). Following this change, the foreign exchange gains and losses are presented in the same line item as the underlying transaction. See “Note 2k-Critical Accounting Policies.”

Overall, other financial results decreased by \$0.7 million, or 19.2%, to \$3.1 million for the year ended December 31, 2023, as compared to a \$3.8 million for the same period in 2022.

### ***Income Tax (Expense)/ Benefit***

Income tax expense increased by \$8.8 million, or 510.2%, to \$7.1 million for the year ended December 31, 2023, as compared to \$1.7 million income tax benefit for the same period in 2022. Income tax expense from the Cabotage Business increased by \$6.6 million to \$6.0 million for the year ended December 31, 2023, as compared to \$0.7 million income tax benefit for the same period in 2022. Income tax expense from the Barge Business increased by \$2.2 million to \$1.1 million for the year ended December 31, 2023, as compared to \$1.1 million income tax benefit for the same period in 2022. The overall increase in income tax expense was the result of the non-cash tax expense resulting from the effects of exchange rate changes and tax indexing related to the tangible assets of the Company’s Argentinean subsidiary.

### ***Profit/(Loss) for the Year***

In the aggregate, profit for the year increased by \$18.2 million to \$13.8 million for the year ended December 31, 2023, as compared to a \$4.4 million loss for the same period in 2022.

Loss for the year in the Barge Business decreased by \$26.2 million, or 52.3%, to \$24.0 million for the year ended December 31, 2023, as compared to \$50.2 million for the same period in 2023. The decrease in loss for the year was mainly attributable to: (i) an increase in operating profit; and (ii) an increase in finance income. The decrease in loss for the period was partially offset by (i) a decrease in other financial results; (ii) an increase in income tax expense; and (iii) an increase in finance costs.

Loss for the year in the Cabotage Business increased by \$3.3 million, or 38.3%, to \$11.7 million for the year ended December 31, 2023, as compared to \$8.5 million for the same period in 2022. The increase in loss for the year was mainly attributable to an increase in income tax expense, which overall loss was partially mitigated by (i) an increase in other financial results; (ii) a decrease in finance cost; (iii) an increase in operating profit; and (iv) an increase in finance income.

Profit for the year in the Port Terminal Business decreased by \$4.8 million, or 8.8%, to \$49.5 million for the year ended December 31, 2023, as compared to \$54.2 million for the same period in 2022. The decrease was mainly attributable to: (i) a decrease in operating profit; and (ii) an increase in finance costs; the overall decrease was partially mitigated by an increase in finance income.

# For the Year Ended December 31, 2022 Compared to the Year Ended December 31, 2021

The following table presents consolidated revenue and expense information for the years ended December 31, 2022 and 2021 and was derived from our 2022 audited Consolidated Financial Statements.

Following the Company's change in accounting policy on foreign exchange differences, the foreign exchange gains and losses are presented in the same line item as the underlying transaction for each period presented. See "Critical Accounting Policies."

(Expressed in thousands of U.S. dollars)	Year Ended		Year Ended	
	December 31,		December 31,	
	2022		2021	
Revenue	\$	254,154	\$	222,608
Cost of sales		(180,350)		(183,894)
<b>Gross profit</b>	<b>\$</b>	<b>73,804</b>	<b>\$</b>	<b>38,714</b>
Administrative expenses		(17,559)		(14,519)
Other operating income		1,077		1,465
Other operating expenses		(5,272)		(4,759)
Allowance for expected credit losses on financial assets		(320)		(391)
<b>Operating profit</b>	<b>\$</b>	<b>51,730</b>	<b>\$</b>	<b>20,510</b>
Finance income		598		4,627
Finance costs		(62,287)		(65,299)
Foreign exchange differences, net and other financial results		3,798		3,162
Loss from mark to market and disposal of financial asset		-		(24,149)
<b>Loss before tax</b>	<b>\$</b>	<b>(6,161)</b>	<b>\$</b>	<b>(61,149)</b>
Income tax benefit/(expense)		1,719		(5,230)
<b>Loss for the year</b>	<b>\$</b>	<b>(4,442)</b>	<b>\$</b>	<b>(66,379)</b>

## Revenue

The following table presents our revenues for the years ended December 31, 2022 and 2021:

	For the year ended December 31, 2022				For the year ended December 31, 2021			
	Port Terminal Business	Cabotage Business	Barge Business	Total	Port Terminal Business	Cabotage Business	Barge Business	Total
Time chartering revenues	\$ -	\$ 51,296	\$ 7,824	\$ 59,120	\$ -	\$ 32,733	\$ 8,713	\$ 41,446
CoA/Voyage revenues	-	1,935	75,863	77,798	-	2,804	74,681	77,485
Port terminal revenues	113,296	-	-	113,296	90,769	-	-	90,769
Turnover tax	-	(1,039)	(204)	(1,243)	-	(628)	(240)	(868)
<b>Time charter, voyage and port terminal revenues</b>	<b>\$ 113,296</b>	<b>\$ 52,192</b>	<b>\$ 83,483</b>	<b>\$ 248,971</b>	<b>\$ 90,769</b>	<b>\$ 34,909</b>	<b>\$ 83,154</b>	<b>\$ 208,832</b>
<b>Sale of Products-Liquid Ports Terminal</b>	<b>\$ 5,183</b>	<b>-</b>	<b>-</b>	<b>\$ 5,183</b>	<b>\$ 13,776</b>	<b>-</b>	<b>-</b>	<b>\$ 13,776</b>
<b>Total Revenue</b>	<b>\$ 118,479</b>	<b>\$ 52,192</b>	<b>\$ 83,483</b>	<b>\$ 254,154</b>	<b>\$ 104,545</b>	<b>\$ 34,909</b>	<b>\$ 83,154</b>	<b>\$ 222,608</b>

*Time charter, voyage and port terminal revenues:* For the year ended December 31, 2022, time charter, voyage and port terminal revenues increased by \$40.1 million, or 19.2%, to \$249.0 million, as compared to \$208.8 million for same period in 2021. Time charter, voyage and port terminal revenues from the Port Terminal Business increased by \$22.5 million, or 24.8%, to \$113.3 million for the year ended December 31, 2022, as compared to \$90.8 million for the same period in 2021. The increase was attributable to higher volumes transshipped in the Grain Port Terminal mainly as a result of increased Uruguayan soybean production and exports, and higher tariffs and volumes transshipped at the Iron Ore Port Terminal. Time charter, voyage and port terminal revenues from the Cabotage Business increased by \$17.3 million, or 49.5%, to \$52.2 million for the year ended December 31, 2022, as compared to \$34.9 million for the same period in 2021, mainly due to the improvement in market rates as compared to the year ended December 31, 2021. Time charter, voyage and port terminal revenues from the Barge Business increased by \$0.3 million, or 0.4%, to \$83.5 million for the year ended December 31, 2022, as compared to \$83.2 million for the same period in 2021.

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**Sales of Products-Liquid Port Terminals:** For the year ended December 31, 2022, sales of products decreased by \$8.6 million, or 62.4%, to \$5.2 million, as compared to \$13.8 million for the same period in 2021. This decrease was mainly attributable to the decrease in the Paraguayan liquid port terminal's volumes of products sold.

### Cost of Sales

The following table presents our costs of sales for the years ended December 31, 2022 and 2021:

	For the year ended December 31, 2022				For the year ended December 31, 2021			
	Port Terminal Business	Cabotage Business	Barge Business	Total	Port Terminal Business	Cabotage Business	Barge Business	Total
Time charter, voyage and port terminal expenses	\$ 21,569	\$ 2,268	\$ 40,064	\$ 63,901	\$ 18,147	\$ 3,285	\$ 33,987	\$ 55,419
Direct vessel expenses	-	38,445	33,975	72,420	-	27,745	33,049	60,794
Cost of products sold-Liquid Port Terminals	4,845	-	-	4,845	13,328	-	-	13,328
Depreciation and amortization	8,857	5,388	21,744	35,989	8,696	5,496	20,765	34,957
Impairment losses	-	778	2,417	3,195	-	19,396	-	19,396
<b>Total cost of sales</b>	<b>\$ 35,271</b>	<b>\$ 46,879</b>	<b>\$ 98,200</b>	<b>\$ 180,350</b>	<b>\$ 40,171</b>	<b>\$ 55,922</b>	<b>\$ 87,801</b>	<b>\$ 183,894</b>

**Time charter, voyage and port terminal expenses:** Time charter, voyage and port terminal expenses increased by \$8.5 million, or 15.3%, to \$63.9 million for the year ended December 31, 2022, as compared to \$55.4 million for the same period in 2021. Time charter and voyage expenses of the Barge Business increased by \$6.1 million, or 17.9%, to \$40.1 million for year ended December 31, 2022, as compared to \$34.0 million for the same period during 2021, mainly due to higher fuel prices and increase in bunker consumption and other voyage expenses. Port terminal expenses increased by \$3.4 million, or 18.9%, to \$21.6 million for the year ended December 31, 2022, as compared to \$18.1 million for the same period in 2021, mainly due to higher volumes transshipped in the Grain Port Terminal and the Iron Ore Port Terminal. The overall increase was partially mitigated by a \$1.0 million, or 31.0%, decrease in time charter and voyage expenses of the Cabotage Business to \$2.3 million for the year ended December 31, 2022, as compared to \$3.3 million for the same period during 2021, mainly due to fewer spot trips performed during the period.

**Direct vessel expenses:** Direct vessel expenses increased by \$11.6 million or 19.1% to \$72.4 million for the year ended December 31, 2022, as compared to \$60.8 million for the same period in 2021. The increase was mainly due to \$10.7 million, or 38.6%, increase of such expenses in the Cabotage Business to \$38.4 million for the year ended December 31, 2022, as compared to \$27.7 million for the same period in 2021, mainly due to increased crew payroll and related costs. Direct vessel expenses of the Barge Business increased by \$0.9 million, or 2.8%, to \$34.0 million for the year ended December 31, 2022, as compared to \$33.0 million for the same period in 2021. Direct vessel expenses include crew costs, victualling costs, dockage expenses, lubricants, spares and stores, insurance, maintenance and repairs and maintenance.

**Cost of products sold-Liquid Port Terminals:** For the year ended December 31, 2022, cost of products sold decreased by \$8.5 million, or 63.6%, to \$4.8 million, as compared to \$13.3 million for the same period in 2021. This decrease was mainly attributable to the decrease in the Paraguayan liquid port terminal's volumes of products sold.

**Depreciation and amortization:** Depreciation and amortization increased by \$1.0 million, or 3.0%, to \$36.0 million for the year ended December 31, 2022, as compared to \$35.0 million for the same period in 2021. Depreciation and amortization in the Barge Business increased by \$1.0 million, or 4.7%, to \$21.7 million for the year ended December 31, 2022, as compared to \$20.8 million for the same period in 2021, mainly due to the delivery of the three pushboats and 18 tank barges acquired in the first quarter of 2021 (the "2020 Fleet"). Depreciation and amortization in the Port Terminal Business increased by \$0.2 million, or 1.9%, to \$8.9 million for the year ended December 31, 2022, as compared to \$8.7 million for the same period in 2021. Depreciation and amortization in the Cabotage Business decreased by \$0.1 million, or 2.0%, to \$5.4 million for the year ended December 31, 2022, as compared to \$5.5 million for the same period in 2021.

**Impairment losses:** Impairment loss incurred for the year ended December 31, 2022 was \$3.2 million, as compared to \$19.4 million for the same period during 2021. During the year ended December 31, 2022, impairment losses was due to (i) \$0.8 million incurred in the Cabotage Business resulting from the sale of one tanker vessel; and (ii) \$2.4 million incurred in the Barge Business in relation to certain barges. During the year ended December 31, 2021, the Company recorded impairment losses of \$19.4 million on two of its vessels operating in the Cabotage Business. See "Critical Accounting Policies-Impairment of Non-Financial Assets" and Note 10 "Tangible fixed assets and assets under construction" to our audited Consolidated Financial Statements included elsewhere in this Annual Report.

### ***Administrative Expenses***

Administrative expenses increased by \$3.0 million, or 20.9%, to \$17.6 million for the year ended December 31, 2022, as compared to \$14.5 million for the same period in 2021. This increase was due mainly to an increase in professional fees, payroll and travel expenses. Certain of our administrative expenses are directly charged to their respective segments, while others are allocated proportionally based on headcount.

### ***Other Operating Income***

Other operating income decreased by \$0.4 million, or 26.5%, to \$1.1 million for the year ended December 31, 2022, as compared to \$1.5 million for the same period in 2021. Other operating income in the Port Terminal Business decreased by \$0.6 million, or 81.8%, to \$0.1 million for the year ended December 31, 2022, as compared to \$0.8 million for the same period in 2021, mainly due to an insurance claim settlement during the year ended December 31, 2021. Other operating income in the Cabotage Business increased by \$0.2 million to \$0.2 million for the year ended December 31, 2022, as compared to nil for the same period during 2022. Other operating income in the Barge Business remained stable at \$0.7 million for each of the years ended December 31, 2022 and 2021.

### ***Other Operating Expenses***

Other operating expenses increased by \$0.5 million, or 10.8%, to \$5.3 million for the year ended December 31, 2022, as compared to \$4.8 million for the same period in 2021. Other operating expenses in the Cabotage Business increased by \$0.8 million, or 54.3%, to \$2.2 million for the year ended December 31, 2022 as compared to \$1.4 million for the same period in 2021. This increase was mainly due to increased taxes other than income taxes derived from an increase in time chartering revenues in the Cabotage Business during the same period. Other operating expenses in the Barge Business decreased by \$0.2 million, or 7.3%, to \$3.1 million for the year ended December 31, 2022, as compared to \$3.4 million for the same period in 2021. Other operating expenses in the Port Terminal Business was nil for each of the years ended December 31, 2022 and December 31, 2021.

### ***Allowance for Expected Credit Losses on Financial Assets***

Allowance for expected credit losses on financial assets decreased by \$0.1 million, or 18.2%, to \$0.3 million for the year ended December 31, 2022, as compared to \$0.4 million for the same period in 2021.

### ***Operating Profit/(Loss)***

Operating profit increased by \$31.2 million, or 152.2%, to \$51.7 million for the year ended December 31, 2022, as compared to \$20.5 million for the same period in 2021.

Operating profit in the Cabotage Business increased by \$25.3 million, or 102.5%, to \$0.6 million for the year ended December 31, 2022, as compared to \$24.7 million operating loss for the same period in 2021. The increase in operating profit was mainly attributable to (i) an increase in revenue, (ii) a decrease in impairment loss, (iii) a decrease in time charter and voyage expenses, (iv) an increase in other operating income, and (v) a decrease in depreciation and amortization, partially mitigated by (i) an increase in direct vessel expenses, (ii) an increase in other operating expenses and (iii) an increase in administrative expenses.

Operating profit in the Port Terminal Business increased by \$17.4 million, or 28.2%, to \$79.0 million for the year ended December 31, 2022, as compared to \$61.6 million for the same period in 2021. The increase in operating profit was mainly attributable to increased revenue, partially mitigated by (i) an increase in port terminal expenses, (ii) an increase in administrative expenses, (iii) a decrease in other operating income, and (iv) an increase in depreciation and amortization.

Operating loss in the Barge Business increased by \$11.5 million, or 69.6%, to \$27.9 million for the year ended December 31, 2022 as compared to \$16.5 million for the same period in 2021. The increase in operating loss was mainly attributable to (i) an increase in time charter and voyage expenses, (ii) impairment loss incurred during the current period presented, (iii) an increase in administrative expense, (iv) an increase in depreciation and amortization; and (v) an increase in direct vessel expenses, partially mitigated by (i) an increase in revenue, (ii) a decrease in other operating expense and (iii) a decrease in allowance for expected credit losses on financial assets.



### ***Finance Income***

Finance income decreased by \$4.0 million, or 87.1%, to \$0.6 million for the year ended December 31, 2022, as compared to \$4.6 million for the same period in 2021. The overall decrease was mainly attributable to the repayment in full of the Navios Holdings Loan Agreement on July 30, 2021 (Refer to Note 21 included elsewhere in this Annual Report). Finance income is allocated to our business segments pro rata to the book value of our tangible assets. For further information on finance income, refer to Note 7 and Note 21 included elsewhere in this Annual Report.

### ***Finance Costs***

Finance cost decreased by \$3.0 million, or 4.6%, to \$62.3 million for the year ended December 31, 2022, as compared to \$65.3 million for the same period in 2021. This overall decrease was mainly attributable to a decrease in other finance costs. Please refer to Note 7 included elsewhere in this Annual Report. The annualized weighted average interest rates of the Company's total borrowings were 10.15% and 9.96% for the years ended December 31, 2022 and 2021, respectively. Finance costs for the 2025 Notes are allocated into our segments pro rata to the book value of our tangible assets.

### ***Other Financial Results***

During the year ended December 31, 2023, the Company changed its accounting policy on foreign exchange differences recognized in the consolidated statements of profit/(loss). Following this change, the foreign exchange gains and losses are presented in the same line item as the underlying transaction. See “-Critical Accounting Policies.”

Overall, other financial results increased by \$0.6 million to \$3.8 million for the year ended December 31, 2022, as compared to \$3.2 million for the same period in 2021.

### ***Loss from Mark to Market and Disposal of Financial Asset***

No loss from mark to market and disposal of financial asset was recorded for the same period in 2022. Following the repayment of the Navios Holdings Loan Agreement (as defined herein) and the sale of the Shares (as defined herein), a loss of \$24.1 million was recognized in the statement of profit/(loss) under “Loss from mark to market and disposal of financial asset” for the year ended December 31, 2021. Loss from mark to market and disposal of financial asset has been allocated into our segments pro rata to the book value of our tangible assets.

### ***Income Tax Benefit/(Expense)***

Income tax benefit increased by \$7.0 million, or 132.9%, to \$1.7 million benefit for the year ended December 31, 2022, as compared to \$5.2 million income tax expense for the same period in 2021. Income tax benefit from the Barge Business increased by \$4.4 million, or 131.5%, to \$1.1 million benefit for the year ended December 31, 2022, as compared to \$3.4 million income tax expense for the same period in 2021. Income tax benefit from the Cabotage Business increased by \$2.5 million, or 135.6%, to \$0.7 million benefit for the year ended December 31, 2022, as compared to \$1.8 million income tax expense for the same period in 2021. The overall increase was mainly attributable to an income tax benefit on the Argentinian operations.

### ***(Loss)/profit for the Year***

In the aggregate, loss for the year decreased by \$61.9 million, or 93.3%, to \$4.4 million for the year ended December 31, 2022, as compared to \$66.4 million for the same period in 2021.

Profit for the year in the Port Terminal Business increased by \$23.8 million, or 77.9%, to \$54.2 million for the year ended December 31, 2022, as compared to \$30.5 million for the same period in 2021. The increase was mainly attributable to (i) an increase in operating profit and (ii) decreased loss from mark to market and disposal of financial asset, incurred in the prior period, partially mitigated by (i) a decrease in finance income, and (ii) an increase in finance costs.

Loss for the year in the Cabotage Business decreased by \$35.1 million, or 80.5%, to \$8.5 million for the year ended December 31, 2022, as compared to \$43.6 million for the same period in 2021. The decrease was mainly attributable to (i) an increase in operating profit, (ii) a decrease in loss from mark to market and disposal of financial asset, incurred in the prior period, (iii) a decrease in finance costs, and (iv) an increase in income tax benefit, partially mitigated by a decrease in finance income.

Loss for the year in the Barge Business decreased by \$3.1 million, or 5.9%, to \$50.2 million for the year ended December 31, 2022 as compared to \$53.3 million for the same period in 2021. The decrease was mainly attributable to (i) decreased loss from mark to market and disposal of financial asset, incurred in the prior period, (ii) an increase in income tax benefit, (iii) a decrease in finance costs, and (iv) an increase in other financial results, partially mitigated by (i) an increase in operating loss and (ii) a decrease in finance income.

**EBITDA and Adjusted EBITDA Reconciliation to Profit/(Loss)**

EBITDA represents profit/(loss) before finance income, finance costs, depreciation and amortization, and income taxes. EBITDA is presented because it is used by certain investors to measure a company's operating performance. Adjusted EBITDA represents EBITDA before impairment losses and loss from mark to market and disposal of financial asset. EBITDA and Adjusted EBITDA are "non-IFRS financial measures" and should not be considered a substitute for profit, cash flow from operating activities and other operations or cash flow statement data prepared in accordance with IFRS or as a measure of profitability or liquidity. While EBITDA and Adjusted EBITDA are frequently used as a measure of operating performance, the definitions of EBITDA and Adjusted EBITDA used here may not be comparable to that used by other companies due to differences in methods of calculation. EBITDA and Adjusted EBITDA have limitations as analytical tools, and therefore, neither should be considered in isolation or as a substitute for the analysis of results as reported under IFRS. Some of these limitations are: (i) EBITDA and Adjusted EBITDA do not reflect changes in, or cash requirements for, working capital needs; (ii) EBITDA and Adjusted EBITDA do not reflect the amounts necessary to service interest on our debt and other financing arrangements; and (iii) although depreciation and amortization are non-cash charges, the assets being depreciated and amortized may have to be replaced in the future. EBITDA and Adjusted EBITDA do not reflect any cash requirements for such capital expenditures. Because of these limitations, among others, EBITDA and Adjusted EBITDA should not be considered as a principal indicator of our performance.

**For the Year Ended December 31, 2023**

(Expressed in thousands of U.S. dollars)	Port Terminal Business (unaudited)	Cabotage Business (unaudited)	Barge Business (unaudited)	Total (unaudited)
<b>Profit/(loss) for the year</b>	<b>\$ 49,481</b>	<b>\$ (11,738)</b>	<b>\$ (23,962)</b>	<b>\$ 13,781</b>
Finance income	(729)	(250)	(764)	(1,743)
Finance costs	26,471	9,244	27,925	63,640
Depreciation and amortization	9,494	6,951	23,001	39,446
Income tax expense	-	5,979	1,085	7,064
<b>EBITDA</b>	<b>\$ 84,717</b>	<b>\$ 10,186</b>	<b>\$ 27,285</b>	<b>\$ 122,188</b>
Impairment loss	-	1,651	-	1,651
<b>Adjusted EBITDA</b>	<b>\$ 84,717</b>	<b>\$ 11,837</b>	<b>\$ 27,285</b>	<b>\$ 123,839</b>

**Year Ended December 31, 2022**

(Expressed in thousands of U.S. dollars)	Port Terminal Business (unaudited)	Cabotage Business (unaudited)	Barge Business (unaudited)	Total (unaudited)
<b>Profit/(loss) for the year</b>	<b>\$ 54,248</b>	<b>\$ (8,486)</b>	<b>\$ (50,204)</b>	<b>\$ (4,442)</b>
Finance income	(235)	(97)	(266)	(598)
Finance costs	25,033	9,850	27,404	62,287
Depreciation and amortization	8,900	5,388	22,493	36,781
Income tax benefit	-	(657)	(1,062)	(1,719)
<b>EBITDA</b>	<b>\$ 87,946</b>	<b>\$ 5,998</b>	<b>\$ (1,635)</b>	<b>\$ 92,309</b>
Impairment loss	-	778	2,417	3,195
<b>Adjusted EBITDA</b>	<b>\$ 87,946</b>	<b>\$ 6,776</b>	<b>\$ 782</b>	<b>\$ 95,504</b>

**Year Ended December 31, 2021**

(Expressed in thousands of U.S. dollars)	Port Terminal Business (unaudited)	Cabotage Business (unaudited)	Barge Business (unaudited)	Total (unaudited)
<b>Profit/(loss) for the year</b>	<b>\$ 30,497</b>	<b>\$ (43,553)</b>	<b>\$ (53,323)</b>	<b>\$ (66,379)</b>
Finance income	(1,780)	(957)	(1,890)	(4,627)
Finance costs	23,647	13,008	28,644	65,299
Depreciation and amortization	8,736	5,496	21,843	36,075
Income tax benefit	-	1,848	3,382	5,230
<b>EBITDA</b>	<b>\$ 61,100</b>	<b>\$ (24,158)</b>	<b>\$ (1,344)</b>	<b>\$ 35,598</b>
Loss from mark to market and disposal of financial asset	9,276	4,987	9,886	24,149
Impairment loss	-	19,396	-	19,396
<b>Adjusted EBITDA</b>	<b>\$ 70,376</b>	<b>\$ 225</b>	<b>\$ 8,542</b>	<b>\$ 79,143</b>

### Financial Condition

The following table presents consolidated statements of financial position as of December 31, 2023 and 2022 and was derived from our 2023 audited Consolidated Financial Statements.

	December 31, 2023	December 31, 2022
<b>ASSETS</b>		
<b><u>Non-current assets</u></b>		
Tangible assets	\$ 506,009	\$ 511,286
Assets under construction	27,079	3,311
Intangible assets	148,695	150,289
Right-of-use assets	20,487	10,848
Deferred tax assets	88	1,010
Other assets	2,223	1,189
<b>Total non-current assets</b>	<b>\$ 704,581</b>	<b>\$ 677,933</b>
<b><u>Current Assets</u></b>		
Inventories	10,519	10,468
Trade receivables	34,463	45,962
Contract assets	1,183	532
Prepayments and other assets	12,982	8,126
Deferred tax assets	-	390
Cash and cash equivalents	69,282	49,864
Restricted cash	-	300
<b>Total current assets</b>	<b>\$ 128,429</b>	<b>\$ 115,642</b>
<b>Total Assets</b>	<b>\$ 833,010</b>	<b>\$ 793,575</b>
<b>EQUITY and LIABILITIES</b>		
<b><u>Equity</u></b>		
Share capital	20	20
Share premium	233,441	233,441
Accumulated deficit	(72,014)	(85,795)
<b>Total equity</b>	<b>\$ 161,447</b>	<b>\$ 147,666</b>
<b><u>Liabilities</u></b>		
<b><u>Non-current liabilities</u></b>		
Interest-bearing loans and borrowings	531,092	523,751
Contract liabilities	-	1,313
Lease liabilities	20,623	10,084
Provisions	642	733
Deferred tax liabilities	13,592	9,962
Income tax payable	-	9
Other non-current liabilities	431	392
<b>Total non-current liabilities</b>	<b>\$ 566,380</b>	<b>\$ 546,244</b>
<b><u>Current liabilities</u></b>		
Trade and other payables	68,186	61,344
Contract liabilities	1,872	3,100
Deferred tax liabilities	66	-
Interest-bearing loans and borrowings	31,013	23,544
Promissory Note (related party)	-	10,000
Lease liabilities	4,046	1,677
<b>Total current liabilities</b>	<b>\$ 105,183</b>	<b>\$ 99,665</b>
<b>Total liabilities</b>	<b>\$ 671,563</b>	<b>\$ 645,909</b>
<b>Total equity and liabilities</b>	<b>\$ 833,010</b>	<b>\$ 793,575</b>

## For the Year Ended December 31, 2023 Compared to the Year Ended December 31, 2022

### Assets

Total assets increased by \$39.4 million to \$833.0 million as of December 31, 2023, from \$793.6 million as of December 31, 2022. This increase is mainly attributable to the following factors:

#### Current Assets

*Cash and short-term deposits:* Cash and short-term deposits as of December 31, 2023 increased by \$19.4 million, or 38.9%, to \$69.3 million from \$49.9 million as of December 31, 2022. This increase was attributable to \$72.4 million net cash generated from operating activities, partially mitigated by \$51.0 million net cash used in investing activities and \$2.0 million net cash used in financing activities.

*Prepayments and other current assets:* Prepayments and other current assets as of December 31, 2023 increased by \$4.9 million, or 59.8%, to \$13.0 million from \$8.1 million as of December 31, 2022. This increase was mainly attributable to an increase in advances to providers and an increase in deferred insurance premiums.

*Trade receivables and contract assets:* Trade receivables and contract assets as of December 31, 2023 decreased by \$10.8 million to \$35.6 million from \$46.5 million as of December 31, 2022. This decrease was mainly attributable to a decrease in receivable days compared to December 31, 2022.

*Inventories:* Inventories as of December 31, 2023 and 2022 remained stable at \$10.5 million.

*Deferred tax assets:* Deferred tax assets as of December 31, 2023 decreased by \$0.4 million to nil from \$0.4 million as of December 31, 2022.

*Restricted cash:* Restricted cash as of December 31, 2023 decreased by \$0.3 million to nil from \$0.3 million as of December 31, 2022. As of December 31, 2022, restricted cash related to amounts held in escrow accounts in relation to certain agreements.

#### Non-Current Assets

*Tangible assets:* Tangible assets as of December 31, 2023 decreased by \$5.3 million, or 1.0%, to \$506.0 million from \$511.3 million as of December 31, 2022. This decrease was mainly attributable to (i) the sale from one vessel in the Cabotage Business, (ii) depreciation charges related to tangible assets and (iii) disposals of assets, partially offset by additions of tangible assets.

*Assets under construction:* Assets under construction as of December 31, 2023, increased by \$23.8 million to \$27.1 million from \$3.3 million as of December 31, 2022. This increase was mainly attributable to (i) expansion works in our Iron Ore Port Terminal, (ii) the development of a new liquid terminal in Nueva Palmira and (iii) and the deposit for the construction of eighteen dry barges pursuant to the Twelve Jumbo Barges contract (as define elsewhere in this Annual Report) and the Six Jumbo Barges contract (as define elsewhere in this Annual Report).

*Goodwill, Rights-of-use assets, Intangible assets other than goodwill:* Goodwill was \$104.1 million as of December 31, 2023, unchanged compared to December 31, 2022. Right-of-use assets as of December 31, 2023 increased by \$9.6 million, or 88.9%, to \$20.5 million from \$10.8 million as of December 31, 2022. This increase was mainly attributable to new lease agreements entered into during the year ended December 31, 2023 including (i) the delivery of the remaining six liquid barges under the lease contract (as defined elsewhere in this Annual Report) and (ii) the delivery of four barges pursuant to the Twelve Jumbo Barges contract (as define elsewhere in this Annual Report), partially mitigated by the amortization of right-of-use assets. Intangible assets other than goodwill as of December 31, 2023 decreased by \$1.6 million, or 3.5%, to \$44.6 million from \$46.2 million as of December 31, 2022. This decrease was mainly attributable to the amortization of intangible assets other than goodwill, partially mitigated by the recognition an intangible asset following the completion of the Vimalcor acquisition in May 2023. See Note 11 “Intangibles” to our audited consolidated financial statements included elsewhere in this Annual Report.

*Deferred tax assets:* Deferred tax assets as of December 31, 2023 decreased by \$0.9 million to less than \$0.1 million from \$1.0 million as of December 31, 2022.

*Other non-current assets:* Other non-current assets as of December 31, 2023 increased by \$1.0 million, or 87.0%, to \$2.2 million from \$1.2 million as of December 31, 2022.

## Liabilities

Total Liabilities increased by \$25.7 million to \$671.6 million as of December 31, 2023, from \$645.9 million as of December 31, 2022. This increase was mainly attributable to the following factors:

### Current Liabilities

*Trade and other payables and contract liabilities:* Trade and other payables and contract liabilities as of December 31, 2023 increased by \$5.6 million to \$70.1 million from \$64.4 million as of December 31, 2022. This increase was mainly attributable to an increase in trade payables and an increase in amounts due to NSM (as defined herein), partially offset by a decrease in contract liabilities. See Note 19 “Trade and other payables” to our consolidated financial statements included elsewhere in this Annual Report.

*Interest-bearing loans and borrowings:* Interest-bearing loans and borrowings as of December 31, 2023 increased by \$7.5 million, or 31.7%, to \$31.0 million from \$23.5 million as of December 31, 2022. This increase was mainly attributable by proceeds from the drawdown of the 2023 Term Bank Loan (as defined herein), partially offset by the repayment of principal under our credit facilities. See Note 18 “Interest-bearing loans and borrowings” to our consolidated financial statements included elsewhere in this Annual Report.

*Promissory Note (related party):* On July 30, 2021, the Company issued a \$20,000 promissory note to Grimaud (as defined here). In February 2023, the Company paid the remaining balance of \$10,000 in full and there is no remaining outstanding balance on the Promissory Note as of December 31, 2023.

*Lease liabilities:* Lease liabilities current portion as of December 31, 2023 increased by \$2.4 million, or 141.3%, to \$4.0 million from \$1.7 million as of December 31, 2022. This increase was mainly attributable to new lease agreements entered into during the year ended December 31, 2023, including (i) the delivery of the remaining six liquid barges under lease contract (as defined elsewhere in this Annual Report) and (ii) the delivery of four barges pursuant to the Twelve Jumbo Barges contract (as define elsewhere in this Annual Report).

### Non-current Liabilities

*Interest-bearing loans and borrowings:* Interest-bearing loans and borrowings as of December 31, 2023 increased by \$7.3 million, or 1.4%, to \$531.1 million from \$523.8 million as of December 31, 2022. This increase was mainly attributable to proceeds from the drawdowns of the 2023 Term Bank Loan (as defined herein), partially offset by the repayment of principal under our credit facilities. See Note 18 “Interest-bearing loans and borrowings” to our consolidated financial statements included elsewhere in this Annual Report.

*Lease liabilities - non-current portion:* Lease liabilities non-current portion as of December 31, 2023 increased by \$10.5 million, or 104.5%, to \$20.6 million from \$10.1 million as of December 31, 2022. This increase was mainly attributable to new lease agreements entered into during the year ended December 31, 2022 including (i) the delivery of the remaining six liquid barges under lease contract (as defined elsewhere in this Annual Report) and (ii) the delivery of four barges pursuant to the Twelve Jumbo Barges contract (as define elsewhere in this Annual Report).

*Contract liabilities:* Contract liabilities as of December 31, 2023 decreased by \$1.3 million to nil from \$1.3 million of December 31, 2022.

*Provisions:* Provisions as of December 31, 2023 decreased by less than \$0.1 million, or 12.4%, to \$0.6 million from \$0.7 million as of December 31, 2022.

*Deferred tax liabilities, other non-current liabilities, income tax payable:* Deferred tax liabilities as of December 31, 2023 increased by \$3.6 million to \$13.6 million compared to \$10.0 million as of December 31, 2022, as a result of the non-cash tax expense resulting from the effects of exchange rate changes and tax indexing related to the tangible assets of the Company’s Argentinean subsidiary. Other non-current liabilities as of December 31, 2023 and 2022 remained stable at \$0.4 million. Income tax payable as of December 31, 2023 decreased by less than \$0.1 million to nil compared to less than \$0.1 million as of December 31, 2022.

## Equity

Total equity increased by \$13.8 million, or 9.3%, to \$161.4 million as of December 31, 2023, from \$147.7 million as of December 31, 2022. This increase was attributable to the profit for the year.

## B. Liquidity and Capital Resources

We have historically financed our capital requirements with cash flows from operations, equity contributions from stockholders, borrowings under our credit facilities and issuance of debt securities. Main uses of funds have been capital expenditures for the acquisition of new vessels, new construction and upgrades at the port terminals, expenditures incurred in connection with ensuring that the owned vessels comply with international and regulatory standards, repayments of debt and payments of dividends. We may also use funds to repurchase our outstanding indebtedness from time to time. Repurchases may be made in the open market, or through privately negotiated transactions or otherwise, in compliance with applicable laws, rules and regulations, at prices and on terms we deem appropriate and subject to our cash requirements for other purposes, compliance with the covenants under our debt agreements, and other factors management deems relevant. In addition, we regularly review options for refinancing our existing indebtedness and opportunities for acquisitions of businesses and additional vessels, development of new facilities and infrastructure, joint ventures and other corporate transactions that may be material to us. In connection with any such transactions, we may need to raise significant amounts of capital, including debt. We plan to refinance the 2025 Notes on or prior to their maturity, and we are currently reviewing our capital structure with a goal of refinancing the 2025 Notes. We do not have any material contractual arrangements for any such transactions at this time. See “-Interest-Bearing Loans and Borrowings” for further discussion of our working capital position.”

The following table presents cash flow information for each of the years ended December 31, 2023, 2022 and 2021.

	Year Ended December 31, 2023	Year Ended December 31, 2022	Year Ended December 31, 2021
(Expressed in thousands of U.S. dollars)			
	(In thousands of U.S. dollars)		
Net cash provided by operating activities	\$ 69,402	\$ 35,414	\$ 19,940
Net cash used in investing activities	(47,976)	(13,547)	(18,719)
Net cash used in financing activities	(2,008)	(4,583)	(43,511)
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>\$ 19,418</b>	<b>\$ 17,284</b>	<b>\$ (42,290)</b>
Cash and cash equivalents, beginning of year	49,864	32,580	74,870
<b>Cash and cash equivalents, end of year</b>	<b>\$ 69,282</b>	<b>\$ 49,864</b>	<b>\$ 32,580</b>

### Net Cash Provided by Operating Activities for the Year Ended December 31, 2023 as Compared to the Year Ended December 31, 2022:

Net cash provided by operating activities increased by \$34.0 million to \$69.4 million for the year ended December 31, 2023 as compared to \$35.4 million for the year ended December 31, 2022.

In determining net cash from operating activities, profit/(loss) is adjusted for the effect of certain non-cash items including depreciation and amortization which are analyzed in detail in our Consolidated Statement of Cash Flows for the years ended December 31, 2023 and 2022, included elsewhere in this Annual Report.

Prepayments and other assets increased by \$4.9 million at December 31, 2023 compared to December 31, 2022. This increase was mainly attributable to (i) a \$3.6 million increase in advances to providers; (ii) a \$2.1 million increase in deferred insurance premiums; (iii) a \$0.6 million increase in insurance claims to be recovered; and (iv) a \$0.4 million increase in other prepaid expense and assets; partially offset by (i) a \$1.7 million decrease in VAT and other credits; and (ii) \$0.2 million decrease in accrued interest receivable.

Other non-current assets increased by \$1.0 million at December 31, 2023 compared to December 31, 2022.

Inventories increased by less than \$0.1 million at December 31, 2023 compared to December 31, 2022.

Trade receivables and contract assets decreased by \$10.3 million at December 31, 2023 compared to December 31, 2022.

Trade and other payables and contract liabilities decreased by \$2.5 million at December 31, 2023 compared to December 31, 2022.

### Net Cash Used in Investing Activities for the Year Ended December 31, 2023 as Compared to the Year Ended December 31, 2022:

Net cash used in investing activities increased by \$34.4 million to \$48.0 million for the year ended December 31, 2023, from \$13.5 million for the same period in 2022.

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Cash used in investing activities for the year ended December 31, 2023 comprised mainly: (i) \$27.7 million in payments for the purchase of tangible assets, including payments for drydock and special surveys; (ii) \$12.6 million in payments for the development of a new liquid terminal in Nueva Palmira; (iii) \$9.7 million in payments for expansion works in the Iron Ore Port Terminal; (iv) \$1.9 million in payments relating (a) to the deposit for the construction of twelve barges pursuant to the Twelve Jumbo Barges contract and (b) to the deposit for the construction of six barges pursuant to the Six Finance Lease Barges contract; (v) \$1.4 million in payments for the acquisition of Vimalcor (as defined elsewhere in this report); and (vi) less than \$0.1 million in payments for the development of our port operations in Port Murtinho, Brazil. These increases and payments were partially mitigated by receipt of: (i) \$4.5 million in proceeds related to the sale of one tanker vessel; (ii) \$0.6 million in proceeds related to the disposal of certain barges; and (iii) \$0.3 million decrease in restricted cash related to amounts held in escrow accounts in relation to certain agreements.

Cash used in investing activities for the year ended December 31, 2022 was mainly the result of (i) \$12.8 million in payments for the purchase of tangible assets, including payments for drydock and special surveys; (ii) \$2.5 million in payments for expansion works in the Iron Ore Port Terminal; (iii) \$0.3 million increase in restricted cash related to amounts held in escrow accounts in relation to certain agreements and (iv) \$0.1 million in payments for the development of our port operations in Port Murtinho, Brazil. This was partially mitigated by \$2.2 million of proceeds related to the sale of one tanker vessel.

### **Net Cash Used in Financing Activities for the Year Ended December 31, 2023 as Compared to the Year Ended December 31, 2022:**

Net cash used in financing activities decreased by \$2.6 million to \$2.0 million for the year ended December 31, 2023, as compared to \$4.6 million of cash used in financing activities for the same period in 2022.

Cash used in financing activities for the year ended December 31, 2023 was due to receipt of \$38.6 million in proceeds from long term debt, net of deferred financing cost, partially mitigated by payments of (i) \$23.2 million in connection with the Company's outstanding indebtedness; (ii) \$10.0 million in relation to the Promissory Note; (iii) \$5.0 million for the repayment of the Notes Payable (as defined herein); and (iv) \$2.4 million for the principal portion of our lease liabilities.

Cash used in financing activities for the year ended December 31, 2022 was due to receipt of \$37.0 million in proceeds from long term debt, partially mitigated by payments of (i) \$31.2 million in connection with the Company's outstanding indebtedness; (ii) \$5.0 million in relation to the Promissory Note (See commitments and contingencies); (iii) \$4.8 million for the repayment of the Notes Payable (as defined herein) and (iv) \$0.5 million for the principal portion of our lease liabilities.

### **Net Cash Provided by Operating Activities for the Year Ended December 31, 2022 as Compared to the Year Ended December 31, 2021:**

Net cash provided by operating activities increased by \$15.5 million to \$35.4 million for the year ended December 31, 2022 as compared to \$19.9 million for the year ended December 31, 2021.

In determining net cash from operating activities, profit/(loss) is adjusted for the effect of certain non-cash items including depreciation and amortization which are analyzed in detail in our Consolidated Statement of Cash Flows for the Years Ended December 31, 2022 and 2021, included elsewhere in this Annual Report.

Trade receivables and contract assets increased by \$2.8 million at December 31, 2022 compared to December 31, 2021. This increase was mainly attributable to an increase in revenue.

Inventories increased by \$1.9 million at December 31, 2022 compared to December 31, 2021. This increase was mainly attributable to a \$3.0 million increase from fuel in stock for sale from our bunkering services using floating storage capacity in the port of Nueva Palmira, partially mitigated by a \$1.4 million the decrease in inventory in our Liquid Port Terminals due to lower sales of products. Please see Note 13 "Inventories" to our consolidated audited consolidated financial statements included elsewhere in this Annual Report.

Prepayments and other assets increased by \$2.0 million at December 31, 2022 compared to December 31, 2021. This increase was mainly attributable to (i) a \$1.8 million increase in VAT and other credits; (ii) a \$0.5 million increase in deferred insurance premiums and (iii) a \$0.4 million increase in insurance claims to be recovered; partially offset by (i) a \$0.5 million decrease in advances to providers and (ii) a \$0.5 million decrease in other assets.

Trade and other payables and contract liabilities increased by \$2.2 million at December 31, 2022 compared to December 31, 2021. This increase was mainly attributable to (i) a \$2.9 million increase in contract liabilities; (i) a \$0.9 million increase in amounts due to NSM (as defined herein) and (iii) a \$0.7 million increase in accrued expenses; partially offset by (i) a \$1.4 million decrease in tax payable; (ii) a \$0.9 million decrease in professional fees; and (iii) a \$0.3 million decrease in other payables.

Other non-current assets increased by \$1.7 million at December 31, 2022 compared to December 31, 2021.



**Net Cash Used in Investing Activities for the Year Ended December 31, 2022 as Compared to the Year Ended December 31, 2021:**

Net cash used in investing activities decreased by \$5.2 million to \$13.6 million for the year ended December 31, 2022, from \$18.7 million for the same period in 2021.

Cash used in investing activities for the year ended December 31, 2022 was mainly the result of (i) \$12.8 million in payments for the purchase of tangible assets, including payments for drydock and special surveys; (ii) \$2.5 million in payments for expansion works in the Iron Ore Port Terminal; (iii) \$0.3 million increase in restricted cash related to amounts held in escrow accounts in relation to certain agreements and (iv) \$0.1 million in payments for the development of our port operations in Port Murtinho, Brazil. This was partially mitigated by \$2.2 million of proceeds related to the sale of one tanker vessel.

Cash used in investing activities for the year ended December 31, 2021 was mainly the result of (i) \$17.0 million in payments for the acquisition of three pushboats and 18 liquid barges; (ii) \$8.5 million in payments for the purchase of tangible assets; (iii) \$3.1 million for the construction of a crane in the Grain Port Terminal; (iv) \$1.2 million in payments for the construction of our six new liquid barges; (v) \$0.4 million in payments for the construction of our two new tanks and (vi) \$0.1 million in payments for the development of our port operations in Port Murtinho, partially offset by (i) \$7.5 million collection of the Navios Holdings Loan Agreement; (ii) \$3.7 million from the disposal of Shares (related party) and (iii) \$0.3 million in collections from net investment in the lease.

**Net Cash Used in Financing Activities for the Year Ended December 31, 2022 as Compared to Cash Used in Financing Activities for the Year Ended December 31, 2021:**

Net cash used in financing activities decreased by \$38.9 million to \$4.6 million for the year ended December 31, 2022, as compared to \$43.5 million of cash used in financing activities for the same period in 2021.

Cash used in financing activities for the year ended December 31, 2022 was due to receipt of \$37.0 million in proceeds from long term debt, partially mitigated by payments of (i) \$31.2 million in connection with the Company's outstanding indebtedness; (ii) \$5.0 million in relation to the Promissory Note (See commitments and contingencies); (iii) \$4.8 million for the repayment of the Notes Payable (as defined herein) and (iv) \$0.5 million for the principal portion of our lease liabilities.

Cash used in financing activities for the year ended December 31, 2021 was due (i) a \$19.1 million dividend paid to common shareholders; (ii) \$13.5 million in payments made in connection with the Company's outstanding indebtedness; (iii) \$5.0 million in payments made in connection with the Promissory Note (See commitments and contingencies); (iv) \$5.3 million in payments for the repayment of the Notes Payable and (v) \$0.6 million in payment for the principal portion of our lease liabilities.

**Interest-Bearing Loans and Borrowings**

Navios Logistics' interest-bearing loans and borrowings are presented under the captions "Interest-bearing loans and borrowings" under current and non-current liabilities in the consolidated statement of financial position, included elsewhere in this Annual Report. As of December 31, 2023 and 2022, total interest-bearing loans and borrowings amounted to \$562.1 million and \$547.3 million, respectively. The current portion of interest-bearing loans and borrowings amounted to \$31.0 million at December 31, 2023 and \$23.5 million at December 31, 2022. See Note 18 "Interest-bearing loans and borrowings" to our consolidated financial statements, included elsewhere in this Annual Report for a full description of Interest-bearing loans and borrowings.

**Working Capital**

On December 31, 2023, our current assets totaled \$128.4 million, while current liabilities totaled \$105.2 million, resulting in a positive working capital position of \$23.2 million.

Management anticipates that the Company's primary sources of funds will be available cash, cash from operations and borrowings under existing and new loan agreements. Management believes that these sources of funds will be sufficient for the Company to meet its liquidity needs and comply with its banking covenants for at least twelve months from the end of the reporting period and therefore it is appropriate to prepare the financial statements on a going concern basis.

Our Argentine subsidiary could be prevented from transferring funds outside of Argentina. See "Item 3.D Risk Factors - Risks Relating to Argentina."

## **Capital Expenditures**

Since 2018, Navios Logistics has acquired a total of approximately 9.0 hectares of undeveloped land located in Port Murtinho, Brazil, for a total cost of \$1.6 million which is included under the caption “Tangible assets” in our consolidated statement of financial position, included elsewhere in this Annual Report. The Company plans to develop this land for its port operations.

In September 2023, Navios Logistics entered into a five-year leasing contract for the construction of twelve barges to be delivered no later than the end of the first quarter of 2024 (the “Twelve Jumbo Barges”). Upon delivery of each barge, the Company will record an asset at an amount equal to the lease liability increased by the deposits paid for the construction of the Twelve Jumbo Barges (see Note 20 “Leases”). As of December 31, 2023, four of the barges under the Twelve Jumbo Barges contract were delivered and are presented under the caption “Tangible Assets” and \$1.3 million relating to the deposit paid for the remaining eight barges, is included under the caption “Assets under construction” in the consolidated statement of financial position included elsewhere in this Annual Report in the consolidated statement of financial position included elsewhere in this Annual Report.

In October 2023, Navios Logistics entered into a five-year leasing contract for the construction of six barges to be delivered no later than the end of the second quarter of 2024 (the “Six Jumbo Barges”). The contract for the Six Jumbo Barges have similar terms to terms of the lease contract for the Twelve Jumbo Barges. As of December 31, 2023, the Company paid an amount of \$0.6 million relating to the deposit for the construction of the six barges and is included under the caption “Assets under construction” in its consolidated statement of financial position included elsewhere in this Annual Report. Upon delivery of each barge, the Company will record an asset at an amount equal to the lease liability increased by the deposits paid for the construction of the Six Jumbo Barges (see Note 25 “Commitments and contingencies”).

During the second quarter of 2023, Navios Logistics completed the construction of a new iron ore stockpile area in its Iron Ore Port Terminal for a total cost of \$3.2 million that was transferred to “Tangible assets” in its consolidated statement of financial position. As of December 31, 2022, Navios Logistics has paid \$1.9 million for the construction of the new stockpile area in its Iron Ore Port Terminal, which is included under the caption “Assets under construction” in its consolidated statement of financial position included elsewhere in this Annual Report.

As of December 31, 2023 and December 31, 2022, Navios Logistics has paid \$0.9 million and \$0.8 million, respectively, for capitalized expenses for the development of its port operations in the Port Murtinho region of Brazil, which is included under the caption “Assets under construction” in its consolidated statement of financial position included elsewhere in this Annual Report.

As of December 31, 2023 and December 31, 2022, Navios Logistics has paid \$8.4 million and \$0.6 million, respectively, for the construction of a crane in the Iron Ore Port Terminal, which is included under the caption “Assets under construction” in its consolidated statement of financial position included elsewhere in this Annual Report. Capitalized interest included under the caption “Assets under construction” for the construction of a crane was \$0.5 million as of December 31, 2023.

As of December 31, 2023, Navios Logistics has paid \$12.6 million for the development of a new liquid terminal in Nueva Palmira, which is included under the caption “Assets under construction” in its consolidated statement of financial position included elsewhere in this Annual Report. Capitalized interest included under the caption “Assets under construction” for the development of a new liquid terminal in Nueva Palmira was \$0.3 million as of December 31, 2023.

As of December 31, 2023, Navios Logistics has paid \$2.5 million for the expansion of its infrastructure in its Iron Ore Port Terminal, which is included under the caption “Assets under construction” in its consolidated statement of financial position included elsewhere in this Annual Report. Capitalized interest included under the caption “Assets under construction” for the Iron Ore Port Terminal expansion was less than \$0.1 million as of December 31, 2023.

During the first quarter of 2021, Navios Logistics completed the construction of six liquid barges. As of December 31, 2021, a total of \$19.5 million was transferred to “Tangible assets” in its consolidated statement of financial position, included elsewhere in this Annual Report, of which capitalized interest amounted to \$1.1 million.

During the first quarter of 2021, Navios Logistics completed the construction of two new tanks in the liquid port terminal in Paraguay. As of December 31, 2021, a total of \$1.8 million was transferred to “Tangible assets” in its consolidated statement of financial position included elsewhere in this Annual Report.

On March 22, 2021, Navios Logistics completed the acquisition of a purchase agreement with an unrelated third party for the acquisition of three pushboats and 18 tank barges (the “2020 Fleet”), for a purchase price of \$30.0 million. As of December 31, 2021, a total of \$32.0 million was transferred to “Tangible assets” in its consolidated statement of financial position included elsewhere in this Annual Report.

During the second quarter of 2021, Navios Logistics completed the installation of a crane in the Grain Port Terminal. As of December 31, 2021, a total of \$3.8 million was transferred to “Tangible assets” in its consolidated statement of financial position included elsewhere in this Annual Report.

## ***Dividend Policy***

The payment of dividends is at the discretion of Navios Logistics' board of directors. Any determination as to dividend policy will be made by Navios Logistics' board of directors and will depend on a number of factors, including the requirements of Marshall Islands law, Navios Logistics' future earnings, capital requirements, financial condition and future prospects and such other factors as Navios Logistics' board of directors may deem relevant. Marshall Islands law generally prohibits the payment of dividends other than from surplus, when a company is insolvent or if the payment of the dividend would render the company insolvent.

Navios Logistics' ability to pay dividends is also restricted by the terms of the indenture governing its 2025 Notes.

Because Navios Logistics is a holding company with no material assets other than the stock of its subsidiaries, its ability to pay dividends is dependent upon the earnings and cash flow of its subsidiaries and their ability to pay dividends to Navios Logistics. If there is a substantial decline in any of the markets in which Navios Logistics participates, its earnings will be negatively affected, thereby limiting its ability to pay dividends.

No dividends were declared during the year ended December 31, 2023 and 2022. In the year ended December 31, 2023, the Company paid \$10.0 million, representing the remaining balance due under the Promissory Note (\$5.0 million was paid during the year ended December 31, 2022).

On July 30, 2021, the Company declared and paid a pro rata dividend to its shareholders in shares of Grimaud Ventures S.A. ("Grimaud"), representing 100% of Navios Logistics' equity interest in Grimaud.

## **Concentration of Credit Risk**

### ***Accounts Receivable & Contract Assets***

In each of our businesses, we derive a significant part of our revenues from a small number of customers. We expect that a small number of customers will continue to generate a substantial portion of our revenues for the foreseeable future. For the year ended December 31, 2023, our largest customers, Vale and YPF accounted for 21.1% and 11.0%, respectively, of our revenues, and our five largest customers accounted for approximately 49.9% of our revenues, with no such customer (other than Vale and YPF) accounting for greater than 10% of our revenues. For the year ended December 31, 2022, our largest customers, Vale and YPF accounted for 21.0% and 13.2%, respectively, of our revenues, and our five largest customers accounted for approximately 55.5% of our revenues, with no such customer (other than Vale and YPF) accounting for greater than 10% of our revenues. For the year ended December 31, 2021, our largest customers, Vale and YPF accounted for 23.4% and 10.1%, respectively, of our revenues, and our five largest customers accounted for approximately 53.6% of our revenues, with no such customer (other than Vale and YPF) accounting for greater than 10% of our revenues. In addition, some of our customers, including many of our most significant customers, operate their own vessels and/or barges as well as their own port terminals. These customers may decide to cease or reduce the use of our services for various reasons, including employment of their own vessels or port terminals as applicable. The loss of any of our significant customers, including our large take-or-pay customers, or the change of the contractual terms of any one of our most significant take-or-pay contracts, or any significant dispute with one of these customers, could materially adversely affect our financial condition and our results of operations.

If one or more of our customers does not perform under one or more contracts with us and we are not able to find a replacement contract, or if a customer exercises certain rights to terminate the contract, we could suffer a loss of revenues that could materially adversely affect our business, financial condition and results of operations.

See "Item 3.D.-Key Information-Risk Factors-We depend on a few significant customers for a large part of our revenues, and the loss of one or more of these customers could materially and adversely affect our revenues."

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We could lose a customer or the benefits of a contract if, among other things:

- the customer fails to make payments because of its financial inability, the curtailment or cessation of its operations, any disagreements with us, or otherwise;
- the customer terminates the contract because we fail to meet their contracted storage needs and/or the contracted operational performance;
- the customer terminates the contract because we fail to deliver the vessel within a fixed period of time, the vessel is lost or damaged beyond repair, there are serious deficiencies in the vessel or prolonged off-hire, or a default under the contract; or
- the customer terminates the contract because the vessel has been subject to seizure for more than a specified number of days.

In July 2022, Vale S.A. announced the closing of the sale of its iron ore, manganese ore and logistics assets in the midwestern system to J&F Mineracao Ltda., an entity controlled by J&F Investimentos S.A. The Vale port contract entered into between Corporacion Navios S.A., a company controlled by Navios Logistics, and Vale, dated September 27, 2013, remains in full force and effect.

### ***Cash Deposits with Financial Institutions***

Cash deposits in excess of amounts covered by government-provided insurance are exposed to loss in the event of non-performance by financial institutions. Although we maintain cash deposits in excess of government-provided insurance limits, we minimize our exposure to credit risk by dealing with a diversified group of major financial institutions.

### ***Effects of Inflation:***

The economic environment and factors in Argentina were determined to be highly inflationary as of December 31, 2023. Nevertheless, the Company does not consider inflation to be a significant risk factor to the cost of doing business in the future as the functional currency of the Company's Argentinian subsidiary is the U.S. dollar. In addition, the day-to-day operations of the Company's Argentinian subsidiary are dependent on the economic environment of the Company's U.S. dollar currency.

### **C. Research and Development, Patents and Licenses, etc.**

Not applicable.

### **D. Trend Information**

Our results of operations are affected by certain factors, including our ability to renew contracts on our fleet and ports on the expiration of current contracts which depends on economic conditions in the sectors we operate and changes in the supply and demand for vessels, barges and pushboats and for the transshipment and storage of commodities. Other factors that affect our operating results include fluctuations in exchange rates, the impact of inflation and fuel price increases and the seasonality of the industries in which we operate. See "Item 5.A Operating Results - Overview - Factors affecting our results of operations."

### **Recent Accounting Pronouncements**

For a description of Navios Logistics' recent accounting pronouncements, see Note 2 "Significant Accounting Policies" to our audited consolidated financial statements, included elsewhere in this Annual Report.

### **E. Critical Accounting Policies**

Our consolidated financial statements have been prepared in accordance with IFRS. The preparation of these financial statements requires us to make estimates in the application of its accounting policies based on the best assumptions, judgments and opinions of management. Following is a discussion of the accounting policies that involve a higher degree of judgment and the methods of their application that affect the reported amount of assets and liabilities, revenues and expenses and related disclosure of contingent assets and liabilities at the date of our financial statements. Actual results may differ from these estimates under different assumptions or conditions.

Critical accounting policies are those that reflect significant judgments or uncertainties, and potentially result in materially different results under different assumptions and conditions. We have described below what we believe are our most critical accounting policies that involve a high degree of judgment and the methods of their application. For a description of all of our significant accounting policies, see Note 2 to our consolidated financial statements, included elsewhere in this Annual Report.

### **Goodwill**

Goodwill is initially measured at cost (being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests and any previous interest held over the net identifiable assets acquired and liabilities assumed). If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Company re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognized in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Company's cash-generating units ("CGUs") that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a CGU, or group of CGUs, and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the CGU retained. The

Company considers each of the below as a separate CGU:

- The barge segment
- Each of the six vessels of the Company's cabotage fleet
- Each port terminal of the Company's business (grain, iron ore and liquid port terminals)

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### Impairment of Goodwill

Impairment is determined annually for goodwill by assessing the recoverable amount of each CGU (or group of CGUs) to which the goodwill relates. When the recoverable amount of the CGU is less than its carrying amount, an impairment loss is recognized. Impairment losses relating to goodwill cannot be reversed in future periods.

The recoverable amount is the higher of an asset's fair value less cost of disposal and "value in use". The fair value less cost of disposal is the amount obtainable from the sale of an asset in an arm's length transaction less the costs of disposal, while "value in use" is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. Recoverable amounts are estimated for individual assets or, if it is not possible, for the CGU.

The fair value for goodwill impairment testing was estimated using "value in use", i.e. the expected present value of real future cash flows in U.S. Dollars, using judgments and assumptions that management believes were appropriate in the circumstances, see Note 2(aa) "Significant accounting judgments, estimates and assumptions" (included elsewhere in this Report). The significant factors and assumptions the Company used in its discounted cash flow analysis included: (i) EBITDA and (ii) the discount rate used to calculate the present value of future cash flows and future capital expenditures. EBITDA assumptions include (i) revenue assumptions; (ii) direct vessel expenses growth assumptions; and (iii) general and administrative expense growth assumptions. The future cash flows from operations were determined principally by combining revenues from existing contracts and estimated revenues based on the historical performance of each segment, including utilization rates and actual storage capacity. A weighted average cost of capital ("WACC") of 11.59% and 11.01% was used to discount future estimated cash flows to their present values, as of December 31, 2023 and 2022 respectively. The WACC was based on externally observable data regarding risk free rates, risk premiums and systematic risk and on the Company's cost of equity and debt and its capital structure. Growth rates are consistent with forecasts included in countries or industry reports specific to the countries and segments in which each CGU operates. As of December 31, 2023 and 2022, average growth rates used were 2.6% and 2.7%, respectively.

These assumptions could be adversely impacted by the current uncertainty surrounding global market conditions, climate change, as well as the competitive environment in which the Company operates.

No goodwill impairment loss was recognized for any of the periods presented.

### **Tangible assets**

#### Barges, pushboats and other vessels

The Company's tangible assets are stated in the statement of financial position at cost less accumulated depreciation and any accumulated impairment losses.

Barges, pushboats and other vessels acquired as part of a business combination are recorded at fair value on the date of acquisition and if acquired as an asset acquisition are recorded at cost (including transaction costs). All other barges, pushboats and other vessels acquired are stated at cost, which consists of the contract price, borrowing cost and any material expenses incurred upon acquisition (improvements and delivery expenses). Subsequent expenditures for major improvements and upgrading are capitalized, provided they appreciably extend the life, increase the earning capacity or improve the efficiency or safety of the assets. The cost and related accumulated depreciation of assets retired or sold are removed from the accounts at the time of the sale or retirement and any gain or loss is included in the accompanying consolidated statements of profit/(loss). The Company also capitalizes interest on long-term construction projects.

Expenditures for routine maintenance and repairs are expensed as incurred.

The cost of barges, pushboats and other vessels is split into two components, a "barges, pushboats and other vessels component" and a "drydocking component". Depreciation for the vessel component is calculated on a straight-line basis, after taking into account the estimated residual values, over the estimated useful life of this major component of the vessels. Residual values are based on management's estimation about the amount that the Company would currently obtain from disposal of its vessels, after deducting the estimated costs of disposal, if the vessels were already of the age and in the condition expected at the end of their useful life. The residual value for each vessel is calculated by reference to the scrap value. Management estimates the useful life of the Company's vessels to be between 15 and 45 years from the asset's original construction or acquisition. However, when regulations place limitations over the ability of a vessel to trade on a worldwide basis, its useful life is re-estimated to end at the date such regulations become effective.

The scheduled drydocking and special surveys components that are carried out every five years for ocean-going vessels and up to every six to eight years for pushboats and barges, to coincide with the renewal of the related certificates issued by the classification societies, unless a further extension is obtained under certain conditions. The costs of drydockings and special surveys are amortized over the above mentioned periods or to the next drydocking or special survey date if such has been determined. Unamortized drydocking or special survey costs of vessels, pushboats and barges sold are charged against income in the year the vessel, pushboat or barge is sold. Costs capitalized as part of the drydocking or special survey consist principally of the actual costs incurred at the yard, spare parts, paints, lubricants and fuel, labor and services incurred solely during the drydocking or special survey period.

#### Port terminals and other fixed assets, net

Port terminals acquired as part of a business combination are recorded at fair value on the date of acquisition. All other port terminals and other fixed assets are stated at cost and are depreciated utilizing the straight-line method at rates equivalent to their estimated economic useful lives. Other fixed assets mainly consist of office equipment and cars. The cost and related accumulated depreciation of assets retired or sold are removed from the accounts at the time of sale or retirement and any gain or loss is included in the accompanying consolidated statements of profit/(loss).

Useful lives of the assets are:

Dry port terminal	5 to 49 years
Oil storage, plant and port facilities for liquid cargoes	5 to 20 years
Other fixed assets	5 to 10 years





## **Impairment of non-financial assets**

At the end of each financial reporting period, the Company assesses whether there is any indication that its non-financial assets may have suffered an impairment loss. If any indication exists, the Company estimates the asset's recoverable amount.

The assessment of whether there is an indication that an asset is impaired is made with reference to trading results, predicted trading results, market rates, technical and regulatory changes, market values, climate change and internal factors such as physical damage. If any such indication exists, the recoverable amount of the asset or CGU is estimated in order to determine the extent of any impairment loss.

The first step in this process is the determination of the lowest level at which largely independent cash flows are generated, starting from the individual asset level. A CGU represents the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows generated from other assets or groups of assets. The Company allocates the carrying amount of a right of use asset to CGUs it serves if this can be done in a reasonable and consistent basis, and tests the CGUs for impairment including these right of use assets. In identifying whether cash inflows from an asset or group of assets are largely independent, and therefore determining the level of CGUs, the Company considers many factors including management's trading strategies, how management makes decisions about continuing or disposing of the assets, nature and terms of contractual arrangements and actual and predicted employment of the fleet.

Based on the above, the Company has determined it has CGUs of varying sizes ranging from individual vessels to groups of pushboats and barges and port terminals.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. If the recoverable amount is less than the carrying amount of the asset or the CGU, the asset is considered impaired and an expense is recognized equal to the amount required to reduce the carrying amount of the vessel or the CGU to its recoverable amount.

A previously recognized impairment loss is reversed only if there has been a change in estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized in prior periods. Such reversal is recognized in the statement of profit/(loss).

In evaluating the carrying values of its tanker vessels, pushboats and barges and other long-lived assets that operate in the Cabotage, Barge and Port Businesses of the Company, management reviews certain indicators, such as: changes in the extent or manner in which the Company's long-lived assets are being used or in their physical condition; any adverse change in legal factors or the business climate that could affect the value of the vessels of the company or an adverse assessment by a regulator; any expectation that, more likely than not, a vessel will be sold or otherwise disposed of significantly before the end of its previously estimated useful life; current and potential employment of the vessels, asset sales and purchases, business plans and overall market conditions. In accordance with accounting for long-lived assets, management determines projected discounted cash flows for each asset group and compares it to its carrying amount. In the event that projected discounted cash flows for an asset group is less than its carrying amount, then management reviews fair values and compares them to the asset group's carrying amount. In the event that impairment occurs, an impairment charge is recognized by comparing the asset's carrying amount to its fair value. For the purposes of assessing impairment, long lived-assets are grouped at the lowest levels for which there are separately identifiable cash flows.

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As of December 31, 2023 and 2022 the Company identified certain impairment triggering events over the Barges CGU. In this respect, management determined the projected discounted cash flows of the Barge CGU and compared it to its carrying amount. The significant factors and assumptions used in the discounted projected net operating cash flow analysis of the Barge CGU included: (1) the estimated daily time charter equivalent rate for the unfixed days (based on a combination of one-year average historical time charter equivalent rates and the 10-year average historical rate of the annual time charter equivalent rates) over the remaining economic life of the Barge CGU (calculated based on the average age of the pushboats and barges, weighted on the basis of their book value), excluding days of estimated off-hires; (2) direct vessel expenses, including drydock and special survey costs, based on a three-year average historical expenses rate assuming an increase of 1% from the second year onwards; and (3) other expenses and general and administrative expenses (based on three-year average historical expenses rate). In assessing the value in use, the estimated future cash flows were discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the CGU. Based on the results of the assessment no impairment loss was required as of December 31, 2023 and 2022. As of December 31, 2021, no impairment triggering events were identified, and consequently no impairment loss was recorded for the Barge CGU.

Further, as of December 31, 2023, The Company identified certain impairment triggering events over certain Company's tanker vessels. The significant factors and assumptions used in the discounted projected net operating cash flow analysis of each tanker vessel CGU over which impairment triggers were identified, included: (1) the estimated daily time charter equivalent rate for the unfixed days based on the 10-year average historical rate of the annual time charter equivalent rates and one-year average historical crew rates over the remaining economic life of each vessel, excluding days of scheduled off-hires and (2) a utilization rate based on each vessel's historical performance and (3) direct vessel expenses based on a three-year average historical expenses rate assuming an increase of 1% from the second year onwards, including estimated drydock and special survey costs. In assessing the value in use, the estimated future cash flows were discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risk specific to the assets. As of December 31, 2022, no impairment triggering events were identified, and consequently no impairment loss was recorded for the long-lived assets operating in the Cabotage Business.

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As of December 31, 2021, the Company identified impairment triggering events in two of its product tanker vessels, which the Company considers each as a separate CGU, operating in the Cabotage Business, and as such an impairment assessment was performed. As a result, the Company recognized an impairment loss for an aggregate amount of \$19,396 for two of its product tanker vessels, the Malva H and Sara H built in 2006 and 2007, respectively. The Company determined there was no potential impairment for the remaining six vessels. See Note 10 “Tangible fixed assets and assets under construction” (included elsewhere in this Report).

Navios Logistics believe this approach to be objective for forecasting charter rates over an extended time period for long-lived assets and consistent with the cyclicity of the industry.

No impairment triggering events were identified, and consequently no impairment loss was recorded for the long-lived assets operating under the Port Terminal Business for any of the years presented.

**Intangible assets**

Navios Logistics’ intangible assets consist of customer relationships and port terminal operating rights.

Intangible assets resulting from acquisitions are accounted for using the purchase method of accounting and are recorded at fair value as estimated based on market information.

Other intangibles that are being amortized, such as the port terminal operating rights and customer relationships, would be considered impaired if their fair market value could not be recovered from the future discounted cash flows associated with the asset. The fair value of customer relationships was determined based on the “excess earnings” method, which relies upon the future cash flow generating ability of the asset. The asset is amortized under the straight-line method.

When intangible assets or liabilities associated with the acquisition of a vessel are identified, they are recorded at fair value. Fair value is determined by reference to market data and the discounted amount of expected future cash flows. Where charter rates are higher than market charter rates, an asset is recorded, being the difference between the acquired charter rate and the market charter rate for an equivalent vessel. Where charter rates are less than market charter rates, a liability is recorded, being the difference between the assumed charter rate and the market charter rate for an equivalent vessel. The determination of the fair value of acquired assets and assumed liabilities requires us to make significant assumptions and estimates of many variables including market charter rates, expected future charter rates, the level of utilization of vessels and weighted average cost of capital. The use of different assumptions could result in a material change in the fair value of these items, which could have a material impact on Navios Logistics’ financial position and results of operations.

No impairment loss was recognized for any of the periods presented. Amortizable intangible assets are amortized under the straight-line method according to the following amortization periods:

	Years
Port terminal operating rights	47
Customer relationships	20

## Item 6. Directors, Senior Management and Employees

### A. Directors and Senior Management

#### Directors and Senior Management

The following table sets forth information regarding our current directors and members of our senior management as of April 29, 2024:

Name	Age	Position
Angeliki Frangou	59	Chairwoman of the Board and Director
Georgios Akhniotis	59	Chief Executive Officer and Director
Claudio Pablo Lopez	66	Vice Chairman and Director
Ted Petrone	69	President
Ioannis Karyotis	48	Chief Operating Officer
Enrique Ferrando	51	Chief Financial Officer
Ruben Martinez	65	Vice Chairman and Director
Anna Kalathakis	54	Secretary, Executive Vice President-Group Risk Management and Director
Vasiliki Papaefthymiou	55	Executive Vice President-Legal
Mariana Rebolo	49	Chief Risk Officer
Efstratios Desypris	51	Senior Vice President-Strategic Planning
Francisco G. Tazelaar	36	Senior Vice President-Business Development
Christos Kokkinis	73	Director
Ren Wada	48	Director
Michail I.Rizos	48	Senior Vice President- Trading and Commercial Development

Biographical information with respect to each of our directors and our executive officers is set forth below. The business address for our directors and executive officers is Aguada Park Free Zone, Paraguay 2141, Of. 1603, Montevideo Uruguay.

**Angeliki Frangou** has been our Chairwoman and a Member of the Board of Directors since its inception in December 2007. Ms. Frangou has also been the Chairwoman and Chief Executive Officer of Navios Holdings and Navios Maritime Partners L.P. (NYSE: NMM), an international owner and operator of dry cargo and tanker vessels, since August 2007. Ms. Frangou is also a Member of the Board of the Foundation for Economic and Industrial Research (IOBE), Ms. Frangou also acts as Vice Chairwoman of the China Classification Society Mediterranean Committee, and is a member of the International General Committee and of the Hellenic and Black Sea Committee of Bureau Veritas, and is also a member of the Greek Committee of Nippon Kaiji Kyokai. Ms. Frangou received a bachelor's degree in mechanical engineering, summa cum laude, from Fairleigh Dickinson University and a master's degree in mechanical engineering from Columbia University.

**Georgios Akhniotis** has been our Chief Executive Officer since October 2022 and Director. Previously, Mr. Akhniotis has served as Executive Vice President-Business Development since January 2008 and has been Navios Holdings Chief Financial Officer since April 2007. Prior to being appointed Chief Financial Officer of Navios Holdings, Mr. Akhniotis served as Senior Vice President-Business Development of Navios Holdings from August 2006 to April 2007. Before joining Navios Holdings, Mr. Akhniotis was a partner at PricewaterhouseCoopers ("PwC") in Greece, heading the Piraeus office and the firm's shipping practice. He became a partner at PwC in 1999 when he set up and headed the firm's internal audit services department from which all Sarbanes-Oxley Act implementation and consultation projects were performed. Mr. Akhniotis has served as a director of Navios Maritime Partners L.P. since August 2007, and since February 2008 as the Executive Vice President-Business Development. He has more than 19 years' experience in the accounting profession with work experience in England, Cyprus and Greece. Mr. Akhniotis qualified as a Chartered Accountant in England and Wales in 1991 and he holds a bachelor's degree in Civil Engineering from the University of Manchester.

**Claudio Pablo Lopez** has been our Vice Chairman, and a member of our Board of Directors since January 2008. Previously, Mr. Lopez has served as Chief Executive Officer of the Company from January 2008 to October 2022. Mr. Lopez has been a member of the Board of Directors and Executive Director of Compania Naviera Horamar S.A. from December 2005 to 2014. Mr. Lopez has been the President of the Argentinean Shipowners' Tankers Association (CAENA), the President of the Argentinean Shipping Companies Federation (FENA) and a member of Paraguayan Shipowners' Association. He is also a distinguished member of the Uruguayan-Argentinean Chamber of Commerce, has been member of the Advisory Committee of the Prefectura Naval Argentina, Vice Secretary of Ports and Navigable Waters on behalf of Argentinean Shipowners' Tankers Association and has been the founder and manager of several JV operations in the Mercosur area with Continental Grains, Glencore and Vitol. Mr. Lopez is a lawyer, specializing in transportation law, having graduated from the University of Belgrano in Buenos Aires, Argentina. He is a former professor of Maritime Law at the University of Belgrano and also a former adviser to the Senate of the Argentine National Congress. Mr. Lopez is also a member of the Buenos Aires Lawyers' Association.

**Ted C. Petrone** became President of the Company in July 2020, having previously served as a director of Navios Holdings from May 2007 to January 2015 and President of Navios Corporation from September 2006 to January 2015. Mr. Petrone has served in the maritime industry for 46 years, 43 of which he has spent with Navios Holdings. After joining Navios Holdings as an assistant vessel operator, Mr. Petrone worked in various operational and commercial positions. Mr. Petrone was previously responsible for all aspects of the daily commercial activity, encompassing the trading of tonnage, derivative hedge positions and cargoes. Mr. Petrone graduated from New York Maritime College at Fort Schuyler with a Bachelor of Science degree in maritime transportation. He has served aboard U.S. Navy (Military Sealift Command) tankers.

**Ioannis Karyotis** has been our Chief Operating Officer since October 2022. Previously Mr. Karyotis has served as our Chief Financial Officer since March 2011. From 2006 until 2011, Mr. Karyotis was a consultant and later Project Leader at The Boston Consulting Group (BCG), an international management consulting firm. From 2003 until 2005, Mr. Karyotis was Senior Equity Analyst at Eurocorp Securities, a Greek brokerage house, and in 2003, he was Senior Analyst in the Corporate Finance Department at HSBC Pantelakis Securities, a subsidiary of HSBC Bank. Mr. Karyotis began his career in 2002 with Marfin Hellenic Securities as Equity Analyst. He received his bachelor's degree in Economics from the Athens University of Economics and Business (1998). He holds a master's of science in Finance and Economics from the London School of Economics (1999) and an MBA from INSEAD (2006).

**Enrique Ferrando** has been our Chief Financial Officer since October 2022. Mr. Ferrando joined Navios Logistics in 2017 as Vice President Finance. Mr. Ferrando has over 25 years of experience in the accounting and finance profession. Mr. Ferrando has served for 12 years at The Coca Cola Company at various managerial positions in the financial reporting and planning division, as well as seven years at PricewaterhouseCoopers in the audit department. Mr. Ferrando holds a bachelor's degree in Economics - Public Accountant from the University of Buenos Aires, Argentina.

**Ruben Martinez** has been our Vice Chairman since December 2023, having previously served as our Chief Operating Officer-Port Division and a member of our Board of Directors since January 2008. He has been the general manager of Corporacion Navios S.A. since 2005. He has been working with Navios Holdings since 1989 and Navios Logistics since inception, after graduating as mechanical industrial engineer from the University of the Republic at Montevideo, Uruguay. Beginning as a mechanical engineer at Navios Logistics' port terminal at Nueva Palmira, Uruguay, he has been promoted to several positions within Navios Logistics. Having special training in maintenance and asset management, he has been involved in several port terminal development and investments projects during his career. Mr. Martinez is also a member of the national council of advisors of the BBVA Bank and a director of the permanent commission of the treaty of the River Plate Basin

**Anna Kalathakis** has been our Secretary since inception and our Executive Vice President - Group Risk Management and Director since October 2022. Ms. Kalathakis has been Navios Holdings Chief Legal Risk Officer from November 2012, and Senior Vice President-Legal Risk Management from December 2005 until October 2012. Ms. Kalathakis is also a Director of the Member's Committee of the UK Club's Board of Directors since November 2023. Before joining Navios Holdings, Ms. Kalathakis was Associate Director of A Bilbrough & Co Ltd, Managers of the London Steam - Ship Owners' Mutual Insurance Association Limited where she gained experience in the handling of liability and contractual disputes in both the dry and tanker shipping sectors (including collisions, oil pollution incidents, groundings etc.). She previously worked for a U.S. maritime law firm in New Orleans, and in a similar capacity thereafter in a London based maritime law firm. She was admitted to practice law in the state of Louisiana in 1995. She qualified as a solicitor in England and Wales in 1999 and was admitted to practice law before the Bar in Piraeus, Greece, in 2003. She holds a B.A degree in International Relations from Georgetown University, Washington D.C. (1991), an MBA degree from European University in Brussels (1992) ( and a law degree (J.D) from Tulane Law School (1995).

**Vasiliki Papaefthymiou** has been our Executive Vice President-Legal since March 2011. She has been a member of Navios Holdings Board of Directors since its inception, and prior to that was a member of the Board of Directors of ISE. Ms. Papaefthymiou has served as General Counsel for Maritime Enterprises Management S.A. since October 2001, where she has advised the company on shipping, corporate and finance legal matters. Ms. Papaefthymiou provided similar services as General Counsel to Franser Shipping from October 1991 to September 2001. Ms. Papaefthymiou received her undergraduate degree from the Law School of the University of Athens and a master's degree in Maritime Law from Southampton University in the United Kingdom. Ms. Papaefthymiou is admitted to practice law before the Bar in Athens, Greece.

**Mariana Rebolo** has been our Chief Risk Officer since October 2022. Ms. Rebolo joined the company in 2010 as a corporate lawyer. Ms. Rebolo has 20 years of experience in corporate and maritime law. Ms. Rebolo has been a Board member of Corporación Navios Granos since May 2019. Ms. Rebolo holds a bachelor's degree in Law from the University of Buenos Aires. Ms. Rebolo is admitted to practice law before the Bar in Ciudad Autónoma de Buenos Aires, Argentina.

**Efstathios Desypris** was appointed our Senior Vice President-Strategic Planning in March 2011 and was a director from 2012 until 2022. In addition, Mr. Desypris is the Chief Financial Controller of Navios Holdings since May 2006. He also serves as Chief Operating Officer of Navios Partners and he has served as Chief Financial Officer of Navios Partners from 2010 to 2021. He is also the Chief Financial Officer of N Shipmanagement Acquisition Corp. since September 2019. Before joining the Navios Group, Mr. Desypris worked for nine years in the accounting profession, most recently as manager of the audit department at Ernst & Young in Greece. Mr. Desypris started his career as an auditor with Arthur Andersen & Co. in 1997. He holds a bachelor of science degree in Economics from the University of Piraeus.

**Francisco G. Tazelaar** has been our Senior Vice President-Business Development since October 2022 and legal counsel of Navios Holdings from 2016 to 2022, having previously served as legal counsel of the Company from 2011 until 2015. Mr. Tazelaar has been a Board member of Corporacion Navios S.A. since May 2019, and is the President of Compañia Naviera Horamar S.A. since October 2022. He received his law degree, summa cum laude, from the Universidad de Buenos Aires. Mr. Tazelaar is a Chevening Scholar and holds a master's degree in Maritime Law from Southampton University in the United Kingdom. Mr. Tazelaar is admitted to practice law before the Bar in Ciudad Autónoma de Buenos Aires, Argentina.

**Christos Kokkinis** has been a member of our Board of Directors since October 2022. Previously, Mr. Kokkinis served as a member of the Board of Directors of Navios Maritime Acquisition Corporation from April 2019 to October 2021. He also served on the board of Navios Maritime Midstream Partners L.P. as a non-executive director from October 2014 until December 2018. Mr. Kokkinis has over 40 years of experience in ship finance and he is currently an independent consultant on shipping financial matters and a Board member of the Onassis Cardiac Surgery Center. He spent 19 years at Alpha Bank, having established and served as the Head of the Shipping Division since 1997. Previously, he worked in Citibank Shipping Bank S.A. from where he left as Vice President to join ABN AMRO Bank, where he held the position of the Manager of Shipping Finance from 1991 until 1997. Mr. Kokkinis holds a bachelor's degree from the Law School of the University of Athens and a master's degree in Business Administration (M.B.A.) in finance and international business from Rutgers University, USA. Mr. Kokkinis is the chairman of our Audit Committee, chairman of our Conflicts Committee and is also an independent director.

**Ren Wada** has been a member of our Board of Directors since October 2022. Mr. Wada currently serves as Chief Executive Officer and Director of Abo Shoten Ltd., a Japanese ship-owning company where he has held several positions in the past ten years. Mr. Wada has 20 years of experience in the shipping industry and specifically in operations, technical and legal departments of shipping companies including Tokyo Marine Asia Pte Ltd (currently MOL Chemical Tankers Pte Ltd) where he served as Operations Executive from September 2005 to April 2007. Mr. Wada holds a Bachelor of Laws from the Faculty of Law of Kyushu University in Fukuoka, a Master of Laws from School of Law of Tulane University in New Orleans and a Master of Laws in Admiralty from School of Law of Tulane University in New Orleans. Mr. Wada is a member of our Audit Committee, member of our Conflicts Committee and is also an independent director.

**Michail I. Rizos** has been our Senior Vice President - Trading and Commercial Development since October 2022. Mr. Rizos has served in the maritime industry for 24 years, 16 of which with Navios Holdings. After joining Navios Holdings, Mr. Rizos worked in various commercial positions, most recently as Chartering Manager where he was responsible for all aspects of the daily commercial and trading activities of the Handymax Fleet. Mr. Rizos graduated from the London Guildhall University with a Bachelor's degree in Shipping and Transport.

## **B. Compensation**

### **Officers' Compensation**

The aggregate annual compensation paid to our executive officers was approximately \$0.9 million for the year ended December 31, 2023.

As of October 2022, the non-executive director serving as chairman of the Audit Committee receives an annual fee of \$60,000 and each other member of the Audit Committee (other than the Chairman) receives an annual fee of \$50,000, plus reimbursement of their out-of-pocket expenses. The Chairman of the Conflict Committee receives an annual fee of \$10,000.

## **Other Arrangements**

We are party to agreements, with certain of our existing shareholders relating to certain corporate governance and other shareholder matters. See “Item 7.B. Certain Relationships and Related Party Transactions - Shareholders’ Agreement.”

## **C. Board Practices**

### ***Board classes***

Each member of our board of director’s holds office until a successor is duly appointed, elected and/or qualified or until their resignation. No directors are entitled to any benefits upon termination of their term.

### ***Audit Committee***

The board of directors has established an audit committee, currently comprised of two independent directors. The audit committee is governed by a written charter, which was approved by the board of directors. One of the members of the audit committee is an “audit committee financial expert” for purposes of SEC rules and regulations. The audit committee, among other things, reviews our external financial reporting, engages our external auditors, approves all fees paid to auditors and oversees our internal audit activities and procedures and the adequacy of our internal accounting controls. Our audit committee is comprised of Messrs. Christos Kokkinis, who serves as a Chairman, and Ren Wada.

### ***Conflict Committee***

The board of directors has established a conflict committee comprised of two independent directors, Mr. Christos Kokkinis, who serves as a Chairman, and Mr. Ren Wada. This committee is governed by a written charter, which was approved by the board of directors. The conflict committee is responsible for reviewing and evaluating any proposed material regarding related party transactions.

## **D. Employees and Crewing**

We crew our fleet with Argentine, Brazilian and Paraguayan officers and seamen. Our fleet managers are responsible for selecting the crew.

As of December 31, 2023, we employed 493 land-based employees: 39 employees in the Asuncion, Paraguay office, 45 employees at the port facility in San Antonio, Paraguay, 90 employees in the Buenos Aires, Argentina office, 13 employees in the Montevideo, Uruguay office, 294 employees at the dry port facilities in Uruguay, and 12 employees in the Corumba, Brazil office and 650 seafarers as crew on our vessels.

Certain of our operations in Argentina, Uruguay and Brazil are unionized. We believe that we have good relations with our employees and seamen and since our inception we have had no history of work stoppages.

## **E. Share Ownership**

None of our executive officers nor directors have direct ownership in our common stock. For information on the beneficial ownership of our common stock by entities related to our Chairwoman, our Chief Executive Officer and Director, our Chief Commercial Officer (Shipping Division) and Director and our Chief Operating Officer (Shipping Division) and Director, see “Item 7. Major Shareholders and Related Party Transactions - Major Shareholders.”

## **F. Disclosure of a registrant’s action to recover erroneously awarded compensations.**

[Not applicable].

## **Item 7. Major Shareholders and Related Party Transactions**

### **A. Major Shareholders**

The following table sets forth the beneficial ownership, as of April 29, 2024, of our common stock by each person we know to beneficially own more than 5% of our common stock.

Percentage of beneficial ownership is based on 20,000 shares of common stock outstanding on April 29, 2024.

Pursuant to the Shareholders Agreement (as defined herein), upon becoming subject to the reporting requirements of the Exchange Act following the consummation of the exchange offer, the shares of our common stock held by Navios Holdings can be converted into shares of Class B Common Stock, with each share of Class B Common Stock entitling the holder to ten votes per share. Navios Holdings has currently agreed to waive such conversion provision of the Shareholders’ Agreement. If and when issued, shares of Class B Common Stock are convertible at any time at the option of the holder thereof into one share of common stock and will automatically convert into shares of common stock upon any transfer of shares of Class B Common Stock to a holder other than Navios Holdings or any of its affiliates or any successor to Navios Holdings’ business or of all or substantially all of its assets or if the aggregate number of outstanding shares of common stock and Class B Common Stock beneficially owned by Navios Holdings falls below 20% of the aggregate number of outstanding shares of common stock and Class B Common Stock. See “Item 7.B Certain Relationships and Related Party Transactions - Shareholders’ Agreement.”



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Unless otherwise noted, the persons listed in the table below, to our knowledge, have sole voting and investment power over the shares listed. The number of shares of common stock beneficially owned by each person is determined under SEC rules and the information is not necessarily indicative of beneficial ownership for any other purpose. Under SEC rules, a person beneficially owns any shares of capital stock as to which the person has or shares voting or investment power (including the power to dispose).

Name of Beneficial Owner	Shares Beneficially Owned <sup>(1)</sup> (2)	
	Number of Shares of Common Stock Beneficially Owned	Percentage of Voting Power
Navios Maritime Holdings Inc. <sup>(1)</sup>	12,765	63.8 %
Sinimalec S.A. <sup>(2)</sup>	7,235	36.2 %

- (1) Navios Holdings, which beneficially owns shares of our common stock through its wholly owned subsidiary Navios Corporation, is a Republic of the Marshall Islands corporation, and is controlled by its board of directors, which consists of the following eight members: Angeliki Frangou (its Chairwoman and Chief Executive Officer), Vasiliki Papaefthymiou, Shunji Sasada, Spyridon Magoulas, John Stratakis, George Malanga, Efstathios Loizos and Michael Pearson. Angeliki Frangou beneficially owns 100% of Navios Holdings' common stock.
- (2) Sinimalec S.A. ("Sinimalec") is a Uruguay corporation which beneficially owns shares of our common stock through its 100% ownership in Peers, a Panama corporation (the record holder of such shares). The families of Claudio Pablo Lopez, our Vice Chairman, Carlos Augusto Lopez and the Estate of Horacio Enrique Lopez, each beneficially own 33.3% of the voting stock of Sinimalec. There is no contract, arrangement, understanding, relationship or other agreement among or between any of the Lopez brothers regarding the voting power or investment power of their respective ownership interests in Sinimalec. Each of Claudio, Carlos and the Estate of Horacio Enrique Lopez expressly disclaims any beneficial ownership in the shares of Sinimalec owned by either of the families of the other brothers.

Our record holders are Navios Holdings and Sinimalec and, therefore, there are no host country holders of record.

## B. Certain Relationships and Related Party Transactions

Please read Note 21 to our consolidated financial statements, included elsewhere in this Annual Report for a full description of related party transactions.

### Shareholders' Agreement

We are party to agreements, described below, with certain of our existing shareholders relating to certain corporate governance and other shareholder matters.

#### *Grandall Shareholders' Agreement*

Pursuant to a shareholders' agreement entered into in January 2008 in connection with the original combination of the Uruguayan port business and the upriver Barge Business (the "Grandall Shareholders' Agreement"), Grandall Investments S.A. ("Grandall") (an entity owned and controlled by Lopez family members, including Claudio Pablo Lopez, our Vice Chairman) has certain rights as our shareholders, including certain rights of first offer, rights of first refusal, tag along rights, exit options and veto rights. Pursuant to an amendment dated June 17, 2010, when we became subject to the reporting requirements of the Exchange Act, the shares of our common stock held by Navios Holdings were to convert into shares of Class B Common Stock, with each share of Class B Common Stock entitling its holder to ten votes per share. Navios Holdings has currently waived such conversion provision. If and when the conversion occurs, it will permit Navios Holdings to control our business even if it does not hold a majority economic interest in our company. Pursuant to an Assignment and Succession agreement dated December 17, 2012 (the "Peers Shareholders' Agreement"), Peers Business Inc., a Panamanian corporation assumed all rights and obligations of Grandall under the Shareholders' Agreement.

## **Peers Shareholders' Agreement**

On November 19, 2019, Navios Holdings entered into a shareholder agreement with Peers (the "Peers Shareholders' Agreement") granting certain protections to minority shareholders in certain events, including certain voting rights, restrictions on transfers of our common shares and tag-along rights. The Peers Shareholders' Agreement further required that we enter into employment agreements with certain of our officers providing for two years' employment in the event of a change in control (as defined therein), and included certain negative covenants restricting our ability to amend our constituent documents, incur debt, consummate certain corporate actions or enter into certain transactions with related parties, among other things.

## **Administrative Services Agreement**

On August 29, 2019, we entered into an assignment agreement with Navios Corporation and Navios Shipmanagement Inc. ("NSM"), whereby the administrative services agreement originally entered into between us and Navios Holdings on April 12, 2011, first assigned to Navios Corporation on May 28, 2014 and subsequently amended on April 6, 2016 and January 1, 2022 to extend the duration of the agreement until January 1, 2027 (as assigned and amended, the "Administrative Services Agreement"), was assigned from Navios Corporation to Navios Shipmanagement. On August 30, 2019, Navios Holdings announced that it sold its ship management business, including Navios Shipmanagement, to N Shipmanagement Acquisition Corp., an entity affiliated with Angeliki Frangou, our Chairwoman.

The Administrative Services Agreement may be terminated prior to the end of its term by us upon 120-days' notice if there is a change of control of NSM or by NSM upon 120-days' notice if there is a change of control of us. In addition, the Administrative Services Agreement may be terminated by us or by NSM upon 120-days' notice if:

- the other party breaches the agreement;
- a receiver is appointed for all or substantially all of the property of the other party;
- an order is made to wind up the other party;
- a final judgment or order that materially and adversely affects the other party's ability to perform the Administrative Services Agreement is obtained or entered and not vacated or discharged; or
- the other party makes a general assignment for the benefit of its creditors, files a petition in bankruptcy or liquidation or commences any reorganization proceedings.

Furthermore, at any time after the first anniversary of the Administrative Services Agreement, the Administrative Services Agreement may be terminated by us or by NSM upon 365-days' notice for any reason other than those described above.

The administrative services will include:

- *bookkeeping, audit and accounting services*: assistance with the maintenance of our corporate books and records, assistance with the preparation of our tax returns and arranging for the provision of audit and accounting services;
- *legal and insurance services*: arranging for the provision of legal, insurance and other professional services and maintaining our existence and good standing in necessary jurisdictions;
- *administrative and clerical services*: providing office space, arranging meetings for our security holders, arranging the provision of IT services, providing all administrative services required for subsequent debt and equity financings and attending to all other administrative matters necessary for the professional management of our business;
- *banking and financial services*: providing cash management including assistance with preparation of budgets, overseeing banking services and bank accounts, arranging for the deposit of funds, negotiating loan and credit terms with lenders and monitoring and maintaining compliance therewith;
- *advisory services*: assistance in complying with United States and other relevant securities laws;
- *client and investor relations*: arranging for the provision of, advisory, clerical and investor relations services to assist and support us in our communications with our security holders; and client and investor relations; and
- integration of any acquired businesses.

Under the terms of the agreement we have to reimburse NSM for reasonable costs and expenses incurred in connection with the provision of these services (including allocation of time for employees performing services on our behalf) within 15 days after NSM submits to us an invoice for such costs and expenses, together with any supporting detail that may be reasonably required. Any amounts overdue bear interest at 1% per annum over SOFR.

Under the Administrative Services Agreement, we have agreed to indemnify NSM and its employees against all actions which may be brought against them under the Administrative Services Agreement including, without limitation, all actions brought under the environmental laws of any jurisdiction, and against and in respect of all costs and expenses they may suffer or incur due to defending or settling such actions; provided, however, that such indemnity excludes any or all losses that may be caused by or due to the fraud, gross negligence or willful misconduct of NSM or its employees or agents.

Payments made or other consideration provided in connection with all continuing transactions between us and NSM will be on a basis arrived at by the parties as though they had been bargained for at an arm's-length basis. Such determination is based on our understanding of the industry, comparable transactions by competitors and guidance from experienced consultants. Depending on the nature and scope of the services being provided, the parties may agree to a cash payment or other form of consideration.

Total administrative expenses charged pursuant to the Administrative Services Agreement for the year ended December 31, 2023 amounted to \$2.9 million (\$1.4 million for the year ended December 31, 2022 and \$1.1 million for the year ended December 31, 2021).

## **Employment Agreements**

The Company has an employment agreement with one management employee who is a non-controlling shareholder of the Company. This agreement stipulates, among other things, severance and benefit arrangements in the event of termination. In addition, the agreement includes confidentiality provisions and covenants not to compete. The agreement renews automatically for successive one-year periods until either party gives 90 days' written notice of its intention to terminate the agreement. The agreement calls for a base salary equal to \$340,000 per year, plus annual bonuses and other incentives, provided certain performance targets were achieved.

Under the agreement, we accrued compensation totaling \$0.3 million for the year ended December 31, 2023 (\$1.1 million in 2022).

## **C. Interests of Experts and Counsel**

Not applicable.

## **Item 8. Financial Information**

### **A. Consolidated Statements and Other Financial Information**

See Item 18.

### **B. Significant Changes**

Not applicable.

## **Item 9. The Offer and Listing**

Not applicable.

## **Item 10. Additional Information**

### **A. Share Capital**

Not applicable.

### **B. Memorandum of articles of association**

The following brief description of the Company's Amended and Restated Articles of Incorporation ("Articles") and Bylaws does not purport to be complete and is subject in all respects to the provisions of the Amended and Restated Articles of Incorporation and Bylaws filed as exhibits to this Form 20-F.

### ***Organization, Objects and Purposes***

The Company is organized under the laws of the Republic of the Marshall Islands with a stated purpose to engage in any lawful act or activity for which corporations may now or hereafter be organized under the Republic of the Marshall Islands Corporation Act. Under its Articles, the Company is authorized to issue 50,000,000 shares of common stock, \$1.00 par value per share.

### ***Director Controls***

The Bylaws provide that the number of directors comprising the entire Board of Directors is a minimum of one and a maximum of seven. The Board of Directors may be divided into class as more fully described in the Articles. Each director holds office until the next annual meeting of shareholders at which his class stands for election or until such director's earlier resignation, removal from office, death or incapacity. Unless otherwise provided in the Articles, vacancies and newly created directorships resulting from any increase in the number of directors or from any other cause may be filled by a majority of the directors then in office, although less than a quorum, or by a sole remaining director and each director so chosen shall hold office until the next annual meeting and until such director's successor shall be duly elected and shall qualify, or until such director's earlier resignation, removal from office, death or incapacity.

Contracts or transactions between the Company and one or more of its directors (or any other corporation, firm, association, or other entity in which one or more of its directors are directors or officers, or have a substantial financial interest) are not void or voidable by the sole reason that such director or directors are present at the meeting of the Board of Directors, or committee thereof, which approves such contract or transaction. If (i) the material facts as to such director's interest in such contract or transaction and as to any such common directorship, officership or financial interest are disclosed in good faith or known to the Board of Directors or the committee, and the Board of Directors or committee approves such contract or transaction by a vote sufficient for such purpose without counting the vote of such interested director, or, if the votes of the disinterested directors are insufficient to constitute an act of the Board of Directors as defined under the BCA, by unanimous vote of the disinterested directors; or (ii) the material facts as to such director's interest in such contract or transaction and as to any such common directorship, officership or financial interest are disclosed in good faith or known to the shareholders entitled to vote thereon, and such contract or transaction is approved by vote of such shareholders.

No committee of the Board of Directors has the power or authority, nor is any independent quorum required, as to the fixing of compensation of the directors for serving on the Board of Directors or on any committee.

There are no provisions in the Articles or Bylaws either affirming or limiting borrowing powers exercisable by members of the Board of Directors.

There are no stated age limits for directors and directors need not be stockholders.

### ***Stock Rights***

All shares of common stock have equal entitlement to voting rights, dividends, profit shares and other rights and duties. There are no provisions for changes to the rights of stockholders contained in the Articles, except by resolution of the stockholders.

## **Shareholder Meetings**

The annual meeting of shareholders of the Company is held on such date and at such time as may be fixed by the Board of Directors and stated in the notice of the meeting, for the purpose of electing directors and for the transaction of only such other business as is properly brought before the meeting in accordance with the Bylaws.

Written notice of an annual meeting stating the place, date and hour of the meeting, must be given to each shareholder entitled to vote at such meeting not less than 15 nor more than 60 days before the date of the annual meeting.

Unless otherwise required by the BCA, for business to be properly brought before the annual meeting, business must be either (i) specified in the notice of annual meeting (or any supplement or amendment thereto) given by or at the direction of the Board of Directors, (ii) brought before the annual meeting by or at the direction of the Board of Directors, or (iii) properly brought before the annual meeting by a shareholder. In addition to any other applicable requirements, for business to be properly brought before an annual meeting by a shareholder, the shareholder must have given timely notice thereof in writing to the Secretary of the Company. To be timely, a shareholder's notice must be delivered to or mailed and received at the Company's principal executive offices not less than 90 nor more than 120 days prior to such meeting.

Special meetings of the shareholders, for any purpose or purposes, unless otherwise prescribed by the BCA or by the Articles, may only be called by two members of the Board of Directors, the Chief Executive Officer or the Chairwoman. Such request must state the purpose or purposes of the proposed meeting.

Unless otherwise provided by law, written notice of a special meeting of shareholders, stating the time, place and purpose or purposes thereof, must be given to each shareholder entitled to vote at such meeting, not less than 15 nor more than 60 days before the date fixed for such meeting. Business transacted at any special meeting of shareholders shall be limited to the purposes stated in the notice.

Any action required to be taken at any annual or special meeting of shareholders, or any action which may be taken at any annual or special meeting of such shareholders, may be taken without a meeting, without prior notice and without a vote, if a consent in writing, setting forth the action so taken, shall be signed by all of the holders of outstanding stock entitled to vote with respect to the subject matter thereof.

## **C. Material Contracts**

Refer to "Item 5. Operating and Financial Review and Prospects-Interest-Bearing Loans and Borrowings" for a discussion of our interest-bearing loans and borrowings, including Item 5.F for a discussion of our contractual obligations. Other than these agreements, the Company has no material contracts, other than the contracts entered into the ordinary course of business.

## **D. Exchange controls**

Under the laws of the Republic of the Marshall Islands, Uruguay, Panama, Brazil, Paraguay and the British Virgin Islands, the countries of incorporation of Navios Logistics and the substantial majority of its subsidiaries, there are currently no restrictions on the export or import of capital, including foreign exchange controls, or restrictions that affect the remittance of dividends, interest or other payments to non-resident holders of our common stock.

Certain of Navios Logistics' subsidiaries are incorporated in Argentina. In the case of Argentina, local authorities have established certain foreign exchange restrictions that affect the export or import of capital. See "Item 3.D. Risk Factors - Risks Relating to Argentina - The current and future foreign exchange policy of Argentina may affect the ability of our Argentine subsidiaries to make money remittances outside of Argentina."

## **E. Taxation**

### **OTHER TAX JURISDICTIONS**

The Republic of the Marshall Islands and Panama do not impose a tax on shipping income. Under the laws of the Republic of the Marshall Islands and Panama, the countries of incorporation of the Company and certain of its subsidiaries and the vessels' registration, respectively, the companies are subject to registration and tonnage taxes.

Certain of Navios Logistics' subsidiaries are incorporated in countries which impose additional taxes, such as Argentina, Uruguay, Brazil and Paraguay. Income tax liabilities of the Argentinean subsidiaries for the current period is measured at the amount expected to be paid to the taxation authorities using a tax rate of 35.0% on any taxable profit above 143 million Argentinean pesos or \$177, 30% on any taxable profit between 14 million Argentinean pesos or \$17 and 143 million Argentinean pesos or \$177, and 25% on any taxable profit below 14 million Argentinean pesos or \$17.

Until the fiscal year ended December 31, 2019, there were two possible options to determine the income tax liability of Paraguayan subsidiaries. Under the first option, income tax liabilities for the current and prior periods were measured at the amount expected to be paid to the taxation authorities, by applying the tax rate of 10.0% on the fiscal profit and loss. 50.0% of revenues derived from international freights were considered Paraguayan sourced (and therefore taxed) if carried between Paraguay and Argentina, Bolivia, Brazil or Uruguay, with destination Paraguay. Alternatively, only 30.0% of revenues derived from international freights carried between other countries with destination Paraguay were considered Paraguayan sourced. Companies whose operations were considered international freights could choose to pay income taxes on their revenues at an effective tax rate of 1.0% on such revenues, without considering any other kind of adjustments. Fiscal losses, if any, were neither deducted nor carried forward. As per the tax reform in Paraguay that is in force since January 1, 2020 (Law 6,380 from September 25, 2019 confirmed by Decree 3182 from December 30, 2019), there are still two possible options to determine the income tax liability of Paraguayan companies. Under the first option income tax liabilities for the current and prior periods are measured at the amount expected to be paid to the taxation authorities, by applying the tax rate of 10% on the fiscal profit and loss. The 100% of revenues derived from freights carried between other countries with destination Paraguay are considered Paraguayan sourced, and therefore taxed. The tax reform also states that any fiscal losses generated as of the fiscal year starting January 1, 2020, will be carried forward for up to five years, with the possibility to deduct each year the 20% from future fiscal years taxable income. Companies whose operations are considered international freights can alternatively choose to pay income taxes on their revenues at an effective tax rate of 3% of such revenues, without considering any other kind of adjustments. Once the methodology is chosen, the Paraguayan companies have to keep it for at least five years.



**F. Dividends and paying agents**

Not applicable.

**G. Statement by experts**

Not applicable.

**H. Documents on display**

We file reports and other information with the Securities and Exchange Commission ("SEC"). These materials, including this annual report on Form 20-F and the accompanying exhibits, may be inspected on the SEC's website at <http://www.sec.gov>.

**I. Subsidiary information**

Not applicable.

**Item 11. Quantitative and Qualitative Disclosures about Market Risks**

We are exposed to certain risks related to interest rate, foreign currency, fuel price inflation and time charter hire rate fluctuation. Risk management is carried out under policies approved by executive management.

**Interest Rate Risk:**

*Debt instruments:* As of December 31, 2023 and 2022, the Company had a total of \$571.1 million and \$559.4 million, respectively, in long-term indebtedness. The debt is dollar denominated and bears interest at a fixed rate except for the Notes Payable and the 2023 Term Bank loan that bear interest at a floating rate.

Interest rates on the 2025 Notes, the 2022 BBVA Facility, the Santander Facility, the seller's credit for the construction of six liquid barges and the 2020 Fleet are fixed and, therefore, changes in interest rates do not affect their fair value, which as of December 31, 2023 was \$495.4 million, \$14.6 million, \$2.9 million, \$6.0 million and \$5.0 million, respectively and as of December 31, 2022 was \$483.4 million, \$22.5 million, \$4.1 million, \$8.8 million and \$10.0 million, respectively, but do not affect the related finance costs.

Interest rates on the Notes Payable and the 2023 Term Bank loan is at a floating rate and, therefore, changes in interest rates would affect their interest rate and related finance cost. As of December 31, 2023, the amount outstanding under the Company's floating rate loan facilities was \$42.6 million.

*Sensitivity analysis - exposure to interest rates*

For the purposes of market risk analysis, the Company uses scenarios to assess the sensitivity that variations in operations impacted by the SOFR rates may generate in their results. The probable scenario represents the amounts of debt recognized at floating rate.

The other scenarios were constructed considering an appreciation of 25% and 50% on market interest rates.

The following are the possible impacts on the results in the event of these scenarios occurring:

	December 31, 2023		
	Effect on Income and Equity		
Carrying amount	Possible increase through maturity ( $\Delta$ 25%)	Remote increase through maturity ( $\Delta$ 50%)	
<b>SOFR</b>			
Interest-bearing loans and borrowings	(42.6)	(2.1)	(4.3)

	December 31, 2022		
	Effect on Profit and Equity		
Carrying amount	Possible increase through maturity ( $\Delta$ 25%)	Remote increase through maturity ( $\Delta$ 50%)	
<b>LIBOR/SOFR</b>			
Interest-bearing loans and borrowings	(14.0)	(0.4)	(0.7)

#### Foreign Currency Transactions:

Our operating results, which are reported in U.S. dollars, may be affected by fluctuations in the exchange rate between the U.S. dollar and other South American currencies. We use the U.S. dollar as our functional and reporting currency. Therefore, revenue and expense accounts are translated into U.S. dollars at the exchange rate in effect at the date of each transaction. The balance sheets of our foreign operations are translated using the exchange rate at the balance sheet date except for property and equipment and equity, which are translated at historical rates.

Our subsidiaries in Uruguay, Argentina, Brazil and Paraguay transact their operations in either U.S. dollars or Uruguayan *pesos*, Argentine *pesos*, Brazilian *reais* and Paraguayan *guaranies*, respectively; however, the subsidiaries' primary cash flows are in U.S. dollars. Transactions in currencies other than the functional currency are translated at the exchange rate in effect at the date of each transaction. Differences in exchange rates during the period between the date a transaction denominated in a foreign currency is consummated and the date on which it is either settled or translated are recognized in the statement of income.

We are exposed to foreign currency exchange transaction risk related to funding our operations. For the years ended December 31, 2023, 2022 and 2021, approximately 51.6%, 59.9%, and 50.6% respectively, of our expenses were incurred in currencies other than U.S. dollars.

Further, for the year ended December 31, 2023, approximately 25%, 13% and 13% of the Company's \$185.6 million of combined cost of (a) time charter, voyage and port terminal expenses, (b) direct vessels expenses, (c) cost of products and (d) administrative expenses, net of depreciation ("Combined Cost"), were denominated in the Argentinean *pesos*, Paraguayan *guaranies* and Uruguayan *pesos*, respectively. Comparatively, the same foreign currencies accounted for approximately 30%, 19% and 11% of the Company's \$158.7 million of Combined Cost for the year ended December 31, 2022 and approximately 25%, 16% and 10%, respectively, of our \$144.1 million of Combined Cost for the year ended December 31, 2021. For the years ended December 31, 2023, 2022 and 2021, Brazilian *reais* accounted for less than 1% of our Combined Cost.

For the year ended December 31, 2023, a 1.00% change in the exchange rates between the U.S. dollar and Argentinean *pesos*, Paraguayan *guaranies* and Uruguayan *pesos* would change our profit for the year by \$0.5 million, \$0.2 million and \$0.2 million, respectively. Comparatively, a 1.00% would change our profit for the year by \$0.5 million, \$0.3 million and \$0.2 million, respectively for the year ended December 31, 2022 and by \$0.4 million, \$0.2 million and \$0.1 million, respectively, for the year ended December 31, 2021.

#### Inflation and Fuel Price Increases:

The impact of inflation on prices in the South American countries in which we operate and the effects of the current war in Ukraine and the Gaza strip may not be fully neutralized by equivalent adjustments in the rate of exchange between the local currencies and the U.S. dollar. Specifically, for the Barge and Cabotage Businesses, we negotiated, and will continue to negotiate, fuel price adjustment clauses; however, in some cases, prices that we pay for fuel are temporarily not aligned with the adjustments that we obtain under our freight contracts.

#### Item 12. Description of Securities Other than Equity Securities

Not applicable.

## PART II

#### Item 13. Defaults, Dividend Arrearages and Delinquencies

Not applicable.

#### Item 14. Material Modifications to the Rights of Shareholders and Use of Proceeds

Not applicable.

#### Item 15. Controls and Procedures

##### A. Disclosure Controls and Procedures



The Company's management, with the participation of the Chief Executive Officer and Chief Financial Officer, conducted an evaluation, pursuant to Rule 13a-15 promulgated under the Exchange Act, of the effectiveness of our disclosure controls and procedures as of December 31, 2023. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were effective as of December 31, 2023.

## **B. Management's Annual Report on Internal Control over Financial Reporting**

The management of Navios Logistics is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rule 13a-15(f) or 15d-15(f) of the Exchange Act. Navios Logistics' internal control system was designed to provide reasonable assurance to Navios Logistics' management and Board of Directors regarding the preparation and fair presentation of published financial statements.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Navios Logistics' management assessed the effectiveness of Navios Logistics' internal control over financial reporting as of December 31, 2023. In making this assessment, it used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control - Integrated Framework (2013). Based on its assessment, management believes that, as of December 31, 2023, Navios Logistics' internal control over financial reporting is effective based on those criteria.

## **C. Attestation Report of the Registered Public Accounting Firm**

Not applicable.

## **D. Changes in internal control over financial reporting**

There have been no changes in internal controls over financial reporting that occurred during the year covered by this annual report on Form 20-F that have materially affected, or are reasonably likely to materially affect, Navios Logistics' internal controls over financial reporting.

### **Item 16. [Reserved]**

#### **Item 16A. Audit Committee Financial Expert**

The Board of Directors has determined that Mr. Kokkinis qualifies as "an audit committee financial expert" as defined in the instructions of Item 16A of Form 20-F. Mr. Kokkinis is independent under applicable New York Stock Exchange and SEC standards.

#### **Item 16B. Code of Ethics**

Navios Logistics has adopted a code of ethics, the Navios Code of Corporate Conduct and Ethics, applicable to officers, directors and employees of Navios Logistics. The Navios Code of Corporate Conduct and Ethics is available for review on Navios Logistics' website at [www.navios-logistics.com](http://www.navios-logistics.com).

#### **Item 16C. Principal Accountant Fees and Services**

##### **Audit Fees**

Our principal accountants for fiscal years 2023 and 2022 were PricewaterhouseCoopers S.A. and Price Waterhouse and Co S.R.L., respectively. The audit fees for the audit of each of the years ended December 31, 2023 and 2022 were \$1.0 million and \$0.9 million, respectively.

##### **Audit-Related Fees**

There were no audit-related fees billed in 2023 and 2022.

##### **Tax Fees**

There were no tax fees billed in 2023 and 2022.

##### **All Other Fees**

There were no other fees billed in 2023 and 2022.

#### **Item 16D. Exemptions from the Listing Standards for Audit Committees**

Not applicable.

#### **Item 16E. Purchases of Equity Securities by the Issuer and Affiliated Purchasers**

Not applicable.

#### **Item 16F. Change in Registrant's Certifying Accountant**

On November 27, 2023, the Audit Committee of the Board of Directors of the Company dismissed Price Waterhouse & Co. S.R.L. ("PwC Argentina") as its independent registered public accounting firm.

The reports of PwC Argentina on the Company's consolidated financial statements for the fiscal years ended December 31, 2022 and 2021 did not contain an adverse opinion or a disclaimer of opinion and were not qualified or modified as to uncertainty, audit scope or accounting principle.

During the fiscal years ended December 31, 2022 and 2021, and the subsequent interim period from January 1, 2023 through November 27, 2023, (i) the Company did not have disagreements with PwC Argentina on any matter of accounting principles or practices, financial statement disclosure or auditing scope or procedure, which disagreements, if not resolved to the satisfaction of PwC Argentina, would have caused PwC Argentina to make reference to the subject matter of the disagreements in connection with its reports on the consolidated financial statements for such years, and (ii) there were no "reportable events" as defined in Item 16F(a)(1)(v) of Form 20-F.

The Company had provided PwC Argentina with a copy of the disclosure prior to its filing with the SEC and requested that PwC Argentina furnish it with a letter addressed to the SEC stating whether it agrees with the above statements.

On November 27, 2023, the Audit Committee of the Board of Directors of the Company engaged PricewaterhouseCoopers S.A. (“PwC Greece”) as the Company’s new independent registered public accounting firm. During the fiscal years ended December 31, 2022 and 2021, and the subsequent interim period through November 27, 2023, neither the Company nor anyone on its behalf has consulted with PwC Greece on the application of accounting principles to a specified transaction, either completed or proposed, or the type of audit opinion that might be rendered on the Company’s financial statements, or any matter that was the subject of a disagreement, as that term is defined in Item 16F(a)(1)(iv) of Form 20-F and the related instructions to Item 16F of Form 20-F, or a reportable event, as that term is defined in Item 16F(a)(1)(v) of Form 20-F.

#### **Item 16G. Corporate Governance**

Not applicable.

#### **Item 16H. Mine Safety Disclosure**

Not applicable.

#### **Item 16I. Disclosure Regarding Foreign Jurisdictions That Prevent Inspections**

Not applicable.

#### **Item 16J. Insider Trading Policies**

We have adopted an insider trading policy which applies to all of the Company’s directors, officers and employees as well as their family members, and sets forth procedures governing the purchase, sale and other disposition of our securities by such parties. Our insider trading policy is reasonably designed to promote compliance with applicable insider trading laws, rules and regulations, and any listing standards applicable to the Company.

#### **Item 16K. Cybersecurity**

##### **Risk management and strategy**

The Company has a cybersecurity risk management program that includes:

- i. Implementation of cybersecurity processes, policies, procedures and governance frameworks;
- ii. Investment in IT security, including use of third party providers that assist in certain of our cybersecurity needs;
- iii. Training of the Company’s employees to detect and avoid cybersecurity threats; and
- iv. Board and management oversight of cybercity risks and threats.

The Company uses, as a guide, recognized best practices and standards set by the U.S. National Institute of Standards and Technology and the Baltic and International Maritime Council.

The Company has established policies and procedures for all key aspects of its cybersecurity program including policies and plans to combat threats and risks affecting its business. As part of the Company’s cybersecurity strategy, it continues to expand its investments in IT security, including to identify and protect critical assets, strengthen, monitor its information security management system and engage with cybersecurity experts.

The Company has engaged a third-party consultant to help integrate its information security management system to protect the Company’s operations risk and vulnerability. Assessments are conducted to identify cybersecurity weaknesses and recommend enhancements. In addition, 24/7 cybersecurity services are provided including continuous monitoring, detecting and providing alerts for any potential threats and attacks, using the Company’s security information and event management framework.

The Company leverages several third-party tools and technologies as part of its efforts to enhance its cybersecurity functions. The Company maintains a third-party managed disaster recovery site in the event of an outage or cyberattack on the Company’s IT infrastructure. As part of the Company’s cybersecurity governance framework, the Company from time to time also assesses potential cybersecurity threats related to major third-party providers and counterparties.

The Company has a training program for its employees that covers the Company’s cybersecurity risk management program and other Company policies and practices, which is designed to ensure compliance therewith and to promote best practices. The Company regularly provides cybersecurity awareness trainings and performs phishing campaigns to assess awareness and readiness.

##### **Governance**

The board of directors considers cybersecurity risk as part of its risk oversight function and oversees the Company’s cybersecurity risk exposure and the steps taken by management to monitor and mitigate cybersecurity risks. The board of directors ensures allocation and prioritization of resources and overall strategic direction for cybersecurity and ensures alignment with the Company’s overall strategy.

##### **Cybersecurity Threats**

For the year ended December 31, 2023 through the date of this annual report, the Company is not aware of any risks from cybersecurity threats, that have materially affected or are reasonably likely to materially affect the Company, including its business strategy, results of operations or financial condition. However, there can be no assurance that the Company will not be materially affected by such risks in the future. Please also

see Item 3. Key Information-D. Risk Factors-“Security breaches and disruptions to our information technology infrastructure could interfere with our operations and expose us to liability that could have a material adverse effect on our business, financial condition, cash flows and results of operations.”

### **PART III**

#### **Item 17. Financial Statements**

See Item 18.

#### **Item 18. Financial Statements**

The financial information required by this Item is set forth on pages F-1 to F-65 and is filed as part of this report.

#### **Item 19. Exhibits**

[1.1 Amended Articles of Incorporation of Navios South American Logistics Inc.](#)<sup>(1)</sup>

[1.2 Bylaws of Navios South American Logistics Inc.](#)<sup>(1)</sup>

[2.1 Shareholders’ Agreement, dated as of June 17, 2010, between Navios South American Logistics Inc., Navios Corporation and Grandall Investment S.A.](#)<sup>(1)</sup>

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2.2	<a href="#"><u>Shareholders' Agreement, dated as of November 19, 2019, by and among Navios South American Logistics Inc., Navios Maritime Holdings Inc. and Peers Business S.A.</u></a> <sup>(5)</sup>
2.3	<a href="#"><u>Amended and Restated Waiver to Shareholder's Agreement.</u></a> <sup>(2)</sup>
2.4	<a href="#"><u>Indenture, dated as of July 8, 2020, among Navios South American Logistics Inc., Navios Logistics Finance (US) Inc., each of the Guarantors thereto and Wilmington Trust, National Association.</u></a> <sup>(6)</sup>
4.1	<a href="#"><u>Administrative Services Agreement, dated as of April 12, 2011, between Navios South American Logistics Inc. and Navios Maritime Holdings Inc.</u></a> <sup>(1)</sup>
4.1.1	<a href="#"><u>Assignment Agreement, dated August 29, 2019, among Navios Corporation, Navios South American Logistics Inc. and Navios Shipmanagement Inc.</u></a> <sup>(4)</sup>
4.1.2	<a href="#"><u>Amendment to the Administrative Services Agreement, dated January 1, 2022, between Navios South American Logistics Inc. and Navios Shipmanagement Inc.</u></a> <sup>(8)</sup>
4.3	<a href="#"><u>Unloading, Storing, Weighing and Loading Services Contract, by and between Corporacion Navios Sociedad Anonima and Vale International SA, dated September 27, 2013.</u></a> <sup>(3)</sup>
4.4	<a href="#"><u>Supplemental Agreement, dated May 17, 2022, between Navarra Shipping Corporation and Pelayo Shipping Corporation, as borrowers, and Alpha Bank S.A. as the lending bank, in relation to the Loan Agreement dated February 28, 2022 between Navarra Shipping Corporation and Pelayo Shipping Corporation, as borrowers, and Alpha Bank S.A., as the lending bank, for a loan facility of up to \$7.0 million.</u></a> <sup>(9)</sup>
4.5	<a href="#"><u>Loan Facility Agreement, dated as of February 14, 2020, by and among Corporación Navios Granos S.A., as borrower, Navios South American Logistics Inc., as guarantor, and Banco Bilbao Vizcaya Argentaria Uruguay S.A., as lender.</u></a> <sup>(7)</sup>
4.6	<a href="#"><u>Loan Facility Agreement, dated as of February 28, 2022, by and among Navarra Shipping Corporation and Pelayo Shipping Corporation, as borrowers and Alpha Bank S.A., as lender.</u></a> <sup>(8)</sup>
4.7	<a href="#"><u>Loan Facility Agreement, dated as of March 23, 2022, by and among Corporación Navios Granos S.A., as borrower and Banco Bilbao Vizcaya Argentaria Uruguay S.A., as lender.</u></a> <sup>(8)</sup>
4.8	<a href="#"><u>Free Translation of the Loan Facility Agreement, dated as of March 25, 2022, by and among Ponte Rio S.A., as borrower and Banco Santander S.A., as lender.</u></a> <sup>(8)</sup>
4.9	<a href="#"><u>Loan Facility Agreement, dated as of 20 December, 2023, by and among Navarra Shipping Corporation, Pelayo Shipping Corporation, HS Tankers Inc., HS South Inc. and Delta Naval Trade S.A., as borrowers and Alpha Bank S.A., as lender.*</u></a>
4.10	<a href="#"><u>First Supplemental Indenture Amendment dated as of December 22, 2023, in relation to the Indenture dated as of July 8, 2020, among Navios South American Logistics Inc., Navios Logistics Finance (US) Inc., each of the Guarantors thereto and Wilmington Trust, National Association.*</u></a>
4.11	<a href="#"><u>Free Translation of the the lease agreement, dated September 8, 2023 by and among Petrolera San Antonio.. as Lessee and CIE S.A., as lessor.*</u></a>
8	<a href="#"><u>List of Subsidiaries of Navios South American Logistics Inc.*</u></a>
11	<a href="#"><u>Code of Ethics</u></a> <sup>(2)</sup>
12.1	<a href="#"><u>Section 302 Certifications of Principal Executive Officer.*</u></a>
12.2	<a href="#"><u>Section 302 Certification of Principal Financial Officer.*</u></a>
13.1	<a href="#"><u>Section 906 Certification of Principal Executive Officer.*</u></a>
13.2	<a href="#"><u>Section 906 Certification of Principal Financial Officer.*</u></a>
16.1	<a href="#"><u>Letter from Price Waterhouse &amp; Co. S.R.L., dated December 14, 2023.</u></a> <sup>(10)</sup>

101 The following materials from the Company's Annual Report on Form 20-F for the fiscal year ended December 31, 2022, formatted in Extensible Business Reporting Language (XBRL): (i) Consolidated Statement of Financial Position as of December 31, 2022 and 2021; (ii) Consolidated Statements of (Loss)/Profit for each of the years ended December 31, 2022, 2021 and 2020; (iii) Consolidated Statements of Changes in Equity for each of the years ended December 31, 2022, 2021 and 2020; (iv) Consolidated Statements of Cash Flows for each of the years ended December 31, 2022, 2021 and 2020; and (v) the Notes to Consolidated Financial Statements as blocks of text.\*\*

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- \* Filed herewith.
- \*\* Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.
- (1) Previously filed with Registration Statement on Form F-4 (Registration No. 333-179250), as filed with the Securities and Exchange Commission on January 31, 2012.
- (2) Previously filed with the Company's Annual Report on Form 20-F for the fiscal year ended December 31, 2011, as filed with the Securities and Exchange Commission on April 5, 2012.
- (3) Previously filed with the Company's Report on Form 6-K, filed with the Securities and Exchange Commission on June 3, 2019.
- (4) Previously filed with the Company's Report on Form 6-K, filed with the Securities and Exchange Commission on September 12, 2019.
- (5) Previously filed with the Company's Annual Report on Form 20-F for the fiscal year ended December 31, 2019, as filed with the Securities and Exchange Commission on February 21, 2020.
- (6) Previously filed as with the Company's Report on Form 6-K, filed with the Securities and Exchange Commission on July 8, 2020.
- (7) Previously filed with the Company's Registration Statement on Form F-1, as filed with the Securities and Exchange Commission on March 2, 2021.
- (8) Previously filed with the Company's Annual Report on Form 20-F for the fiscal year ended December 31, 2021, as filed with the Securities and Exchange Commission on April 1, 2022.
- (9) Previously filed with the Company's Report on Form 6-K, filed with the Securities and Exchange Commission on May 26, 2022.
- (10) Previously filed with the Company's Report on Form 6-K, filed with the Securities and Exchange Commission on December 14, 2023.

**SIGNATURES**

Navios South American Logistics Inc. hereby certifies that it meets all of the requirements for filing on Form 20-F and that it has duly caused and authorized the undersigned to sign this annual report on Form 20-F on its behalf.

NAVIOS SOUTH AMERICAN  
LOGISTICS INC.

/s/ Georgios Akhniotis  
Name: Georgios Akhniotis  
Title: Chief Executive Officer

Date: April 29, 2024

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**Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Shareholders of Navios South American Logistics Inc.

***Opinion on the Financial Statements***

We have audited the accompanying consolidated statement of financial position of Navios South American Logistics Inc. and its subsidiaries (the “Company”) as of December 31, 2023, the related consolidated statement of profit/(loss), changes in equity and cash flows for the year then ended, including the related notes (collectively referred to as the “consolidated financial statements”). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2023, and the results of its operations and its cash flows for the year then ended in conformity with International Financial Reporting Standards as issued by the International Accounting Standards Board.

***Basis for Opinion***

These consolidated financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on the Company’s consolidated financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit of these consolidated financial statements in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audit, we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Company’s internal control over financial reporting. Accordingly, we express no such opinion.

Our audit included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audit provides a reasonable basis for our opinion.

/s/ PricewaterhouseCoopers S.A.

Athens, Greece

April 29, 2024

We have served as the Company’s auditor since 2023.

## **Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Shareholders of Navios South American Logistics Inc

### ***Opinion on the Financial Statements***

We have audited the accompanying consolidated statement of financial position of Navios South American Logistics Inc. and its subsidiaries (the “Company”) as of December 31, 2022, and the related consolidated statements of profit/(loss), changes in equity and cash flows for each of the two years in the period ended December 31, 2022, including the related notes (collectively referred to as the “consolidated financial statements”). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2022, and the results of its operations and its cash flows for each of the two years in the period ended December 31, 2022 in conformity with International Financial Reporting Standards as issued by the International Accounting Standards Board.

### ***Basis for Opinion***

These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's consolidated financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits of these consolidated financial statements in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud.

Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ PRICEWATERHOUSE & Co. S.R.L.

By:/s/Carlos Martin  
Barbafina (Partner)  
Carlos Martin Barbafina  
Buenos Aires, Argentina  
March 27, 2023

We served as the Company's auditor from 2009 to 2023.

**NAVIOS SOUTH AMERICAN LOGISTICS INC.**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
(Expressed in thousands of U.S. dollars - except share data)

	Notes	December 31, 2023	December 31, 2022
<b>ASSETS</b>			
<b><u>Non-current assets</u></b>			
Tangible assets	10	\$ 506,009	\$ 511,286
Assets under construction	10	27,079	3,311
Intangible assets	11	148,695	150,289
Right-of-use assets	20	20,487	10,848
Deferred tax assets	8	88	1,010
Other assets	12	2,223	1,189
<b>Total non-current assets</b>		<b>\$ 704,581</b>	<b>\$ 677,933</b>
<b><u>Current Assets</u></b>			
Inventories	13	10,519	10,468
Trade receivables	14	34,463	45,962
Contract assets	4	1,183	532
Prepayments and other assets	16	12,982	8,126
Deferred tax assets	8	-	390
Cash and cash equivalents	15	69,282	49,864
Restricted cash	15	-	300
<b>Total current assets</b>		<b>\$ 128,429</b>	<b>\$ 115,642</b>
<b>Total Assets</b>		<b>\$ 833,010</b>	<b>\$ 793,575</b>
<b>EQUITY and LIABILITIES</b>			
<b><u>Equity</u></b>			
Share capital	17	20	20
Share premium		233,441	233,441
Accumulated deficit		(72,014)	(85,795)
<b>Total equity</b>		<b>\$ 161,447</b>	<b>\$ 147,666</b>
<b><u>Liabilities</u></b>			
<b><u>Non-current liabilities</u></b>			
Interest-bearing loans and borrowings	18	531,092	523,751
Contract liabilities	4	-	1,313
Lease liabilities	20	20,623	10,084
Provisions	23	642	733
Deferred tax liabilities	8	13,592	9,962
Income tax payable		-	9
Other non-current liabilities		431	392
<b>Total non-current liabilities</b>		<b>\$ 566,380</b>	<b>\$ 546,244</b>
<b><u>Current liabilities</u></b>			
Trade and other payables	19	68,186	61,344
Contract liabilities	4	1,872	3,100
Deferred tax liabilities	8	66	-
Interest-bearing loans and borrowings	18	31,013	23,544
Promissory note (related party)	21	-	10,000
Lease liabilities	20	4,046	1,677
<b>Total current liabilities</b>		<b>\$ 105,183</b>	<b>\$ 99,665</b>
<b>Total liabilities</b>		<b>\$ 671,563</b>	<b>\$ 645,909</b>
<b>Total equity and liabilities</b>		<b>\$ 833,010</b>	<b>\$ 793,575</b>

The accompanying notes on pages 8 to 65 are an integral part of these consolidated financial statements.

**NAVIOS SOUTH AMERICAN LOGISTICS INC.**  
**CONSOLIDATED STATEMENT OF PROFIT/(LOSS)**  
(Expressed in thousands of U.S. dollars - except share data)

		Year Ended December 31, 2023	Year Ended December 31, 2022	Year Ended December 31, 2021
Revenue	Note 4	\$ 310,791	\$ 254,154	\$ 222,608
Cost of sales	5	(204,370)	(180,350)	(183,894)
<b>Gross profit</b>		<b>\$ 106,421</b>	<b>\$ 73,804</b>	<b>\$ 38,714</b>
Administrative expenses	6	(21,316)	(17,559)	(14,519)
Other operating income	9	1,653	1,077	1,465
Other operating expenses	9	(6,691)	(5,272)	(4,759)
Allowance for expected credit losses on financial assets	14	(392)	(320)	(391)
<b>Operating profit</b>		<b>\$ 79,675</b>	<b>\$ 51,730</b>	<b>\$ 20,510</b>
Finance income	7	1,743	598	4,627
Finance costs	7	(63,640)	(62,287)	(65,299)
Other financial results		3,067	3,798	3,162
Loss from mark to market and disposal of financial asset	21	-	-	(24,149)
<b>Profit/(loss) before tax</b>		<b>\$ 20,845</b>	<b>\$ (6,161)</b>	<b>\$ (61,149)</b>
Income tax (expense)/benefit	8	(7,064)	1,719	(5,230)
<b>Profit/(loss) for the year</b>		<b>\$ 13,781</b>	<b>\$ (4,442)</b>	<b>\$ (66,379)</b>

The accompanying notes on pages 8 to 65 are an integral part of these consolidated financial statements.

**NAVIOS SOUTH AMERICAN LOGISTICS INC.**  
**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
(Expressed in thousands of U.S. dollars - except share data)

	Issued shares	Share Capital	Share premium	Retained Earnings/(Accumulated Deficit)	Total Equity
<b>Balance as at January 1, 2021</b>	<b>20,000</b>	<b>\$ 20</b>	<b>\$ 233,441</b>	<b>\$ 60,331</b>	<b>\$ 293,792</b>
Loss for the year	-	-	-	(66,379)	(66,379)
Dividends (Note 17)	-	-	-	(75,305)	(75,305)
<b>Balance as at December 31, 2021</b>	<b>20,000</b>	<b>\$ 20</b>	<b>\$ 233,441</b>	<b>\$ (81,353)</b>	<b>\$ 152,108</b>
Loss for the year	-	-	-	(4,442)	(4,442)
<b>Balance as at December 31, 2022</b>	<b>20,000</b>	<b>\$ 20</b>	<b>\$ 233,441</b>	<b>\$ (85,795)</b>	<b>\$ 147,666</b>
Profit for the year	-	-	-	13,781	13,781
<b>Balance as at December 31, 2023</b>	<b>20,000</b>	<b>\$ 20</b>	<b>\$ 233,441</b>	<b>\$ (72,014)</b>	<b>\$ 161,447</b>

The accompanying notes on pages 8 to 65 are an integral part of these consolidated financial statements.

**NAVIOS SOUTH AMERICAN LOGISTICS INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Expressed in thousands of U.S. dollars)

	Notes	Year ended December 31, 2023	Year ended December 31, 2022	Year ended December 31, 2021
<b>Operating activities</b>				
Profit/(loss) before tax		\$ 20,845	\$ (6,161)	\$ (61,149)
<b>Adjustments to reconcile profit/(loss) before tax to net cash flows:</b>				
Loss on sale of vessel/Impairment losses	10	1,651	3,195	19,396
Depreciation of tangible assets	10	33,855	33,296	32,557
Amortization and impairment of intangible assets	11	2,923	2,773	2,772
Depreciation of right-of-use assets	20	2,668	712	746
Loss from mark to market and disposal of financial asset	21	-	-	24,149
Movements in provisions	14,23	301	492	501
Finance income	7	(1,743)	(598)	(4,627)
Finance costs	7	63,640	62,287	65,299
<b>Working capital adjustments:</b>				
(Increase)/decrease in other non-current assets		(1,034)	1,684	(2,512)
Increase/(decrease) in other non-current liabilities		39	(183)	286
Decrease/(increase) in trade receivables and contract assets		10,341	(2,754)	(9,741)
(Increase)/decrease in inventories		(80)	(1,857)	1,290
(Decrease)/increase in trade and other payables and contract liabilities		(2,532)	2,307	2,491
(Increase)/decrease in prepayments and other assets		(4,856)	(1,950)	524
Interest received		1,743	598	8,178
Interest paid		(58,350)	(58,402)	(60,193)
Income tax paid		(9)	(25)	(27)
<b>Net cash flows from operating activities</b>		<b>\$ 69,402</b>	<b>\$ 35,414</b>	<b>\$ 19,940</b>
<b>Investing activities</b>				
Acquisition of tangible assets	10	(27,707)	(12,835)	(10,738)
Acquisition of assets under construction	10	(24,249)	(2,598)	(19,498)
Decrease/(increase) in restricted cash		300	(300)	-
Proceeds from sale of vessels	10	4,489	2,186	-
Proceeds from disposals		615	-	-
Partial collection of the parent Company loan agreement (related party)	21	-	-	7,500
Acquisition of subsidiaries	2	(1,424)	-	-
Proceeds from the sale of shares (related party)	21	-	-	3,704
Proceeds from net investment in the lease	20	-	-	313
<b>Net cash flows used in investing activities</b>		<b>\$ (47,976)</b>	<b>\$ (13,547)</b>	<b>\$ (18,719)</b>
<b>Financing activities</b>				
Payment of principal portion of lease liabilities	20	(2,430)	(547)	(579)
Proceeds from long term debt, net of deferred finance costs	18	38,638	37,000	-
Repayment of long-term debt and payment of principal	18	(23,205)	(31,206)	(13,525)
Repayment of notes payable	18	(5,011)	(4,830)	(5,261)
Dividends paid - Promissory Note	21	(10,000)	(5,000)	(24,146)
<b>Net cash flows used in financing activities</b>		<b>\$ (2,008)</b>	<b>\$ (4,583)</b>	<b>\$ (43,511)</b>
Net increase/(decrease) in cash and cash equivalents		19,418	17,284	(42,290)
Cash and cash equivalents at January 1		49,864	32,580	74,870
<b>Cash and cash equivalents at December 31</b>		<b>\$ 69,282</b>	<b>\$ 49,864</b>	<b>\$ 32,580</b>

**SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:**

**Non-cash investing and financing activities:**

Transfers from assets under construction to tangible assets	10	\$ 1,907	\$ -	\$ 57,107
Seller's credit agreement for the construction of six liquid barges	10,18	\$ -	\$ -	\$ 2,246
Seller's credit agreement for the acquisition of the 2020 Fleet	10,18	\$ -	\$ -	\$ 15,000
Collection of parent Company loan agreement (related party)	21	\$ -	\$ -	\$ 62,500
Dividend in kind	17	\$ -	\$ -	\$ (36,159)
Dividend payable -promissory note	21	\$ -	\$ -	\$ 15,000
Lease of Twelve Jumbo Barges	10,20	\$ 3,031	\$ -	\$ -
Tangible assets unpaid	10	\$ (1,985)	\$ -	\$ (576)
Assets under construction unpaid	10	\$ (600)	\$ -	\$ -
Capitalized interest	10	\$ 826	\$ -	\$ -

The accompanying notes on pages 8 to 65 are an integral part of these consolidated financial statements.

**NAVIOS SOUTH AMERICAN LOGISTICS INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**(Expressed in thousands of U.S. dollars - except share data)**

**NOTE 1. CORPORATE INFORMATION**

Navios South American Logistics Inc. (“Navios Logistics” or the “Company”) was incorporated under the laws of the Republic of the Marshall Islands on December 17, 2007. Navios Logistics believes it is one of the largest infrastructure and logistics companies in the Hidrovía region of South America, focusing on the Hidrovía river system, the main navigable river system in the region, and on the cabotage trades along the southeastern coast of South America. Navios Logistics is focused on providing its customers integrated transportation, storage and related services through its port facilities, its large, versatile fleet of dry and liquid cargo barges, and its product tankers. Navios Logistics serves the needs of a number of growing South American industries, including mineral and grain commodity providers, as well as users of refined petroleum products. As of December 31, 2023, Navios Maritime Holdings Inc. (“Navios Holdings”) owned 63.8% of Navios Logistics’ stock.

**NOTE 2: SIGNIFICANT ACCOUNTING POLICIES**

**(a) Basis of preparation**

The consolidated financial statements of Navios Logistics have been prepared in accordance with

International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (the “IASB”).

The consolidated financial statements have been prepared on a historical cost basis, except where fair value accounting is specifically required by IFRS, as explained in the accounting policies below. The consolidated financial statements are presented in U.S. dollars which is also the currency of the Company’s primary economic environment and the functional currency of the major and majority of the Company’s subsidiaries. All values are rounded to the nearest thousand (U.S.D. 000), except when otherwise indicated.

**(b) Going concern**

In considering whether it is appropriate to prepare the financial statements on a going concern basis, management has reviewed the Company’s future cash requirements, covenant compliance, earnings projections and climate change. As of December 31, 2023, the Company’s current assets totaled \$128,429, while current liabilities totaled \$105,183, resulting in a positive working capital position of \$23,246.

Management anticipates that the Company’s primary sources of funds will be available cash, cash from operations and borrowings under existing and new loan agreements. Management believes that these sources of funds will be sufficient for the Company to meet its liquidity needs and comply with its banking covenants for at least twelve months from the end of the reporting period, and therefore it is appropriate to prepare the financial statements on a going concern basis.

The financial statements have been authorized on April 19, 2024 on behalf of Navios Logistics’ board of directors for issuance and filing on April 29, 2024.

The principal accounting policies are set out below.



**NAVIOS SOUTH AMERICAN LOGISTICS INC.**  
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**(c) Basis of consolidation**

The consolidated financial statements comprise the financial statements of Navios Logistics and its subsidiaries. Control is achieved when the Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Company controls an investee if, and only if, it has:

- Power over the investee;
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights results in control. To support this presumption and when the Company has less than a majority of the voting or similar rights of an investee, the Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement(s) with the other vote holders of the investee;
- Rights arising from other contractual arrangements; and
- The Company's voting rights and potential voting rights.

The Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Company gains control until the date the Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income ("OCI") are attributed to the equity holders of the parent of the Company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Company's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Company are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. The carrying amounts of the Company's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognized directly in equity and attributed to owners of the Company.

If the Company loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognized in profit or loss.

Non-controlling interests in subsidiaries are identified separately from the Company's equity therein. The interests of non-controlling shareholders may be initially measured either at fair value or at the non-controlling interests' proportionate share of the fair value of the acquiree's identifiable net assets. The choice of measurement basis is made on an acquisition-by-acquisition basis. Subsequent to acquisition, the carrying amount of non-controlling interests is the amount of those interests at initial recognition plus the non-controlling interests' share of subsequent changes in equity.

For the reported years presented in these consolidated financial statements, no significant non-controlling interest exists.

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**Entities included in the consolidation:**

The accompanying consolidated financial statements include the following entities:

Company Name <sup>(5)</sup>	Country of Incorporation	Nature	Percentage of Ownership	Statement of profit/(loss)		
				2023	2022	2021
Navios South American Logistics Inc.	Marshall Is.	Holding Company	-	1/1-12/31	1/1-12/31	1/1-12/31
Corporacion Navios S.A.	Uruguay	Port-Facility Owning Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Energias Renovables del Sur S.A.	Uruguay	Land Owning Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Nauticler S.A.	Uruguay	Sub-Holding Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Compania Naviera Horamar S.A.	Argentina	Vessel-Operating Management Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Compania de Transporte Fluvial International S.A.	Uruguay	Sub-Holding Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Ponte Rio S.A.	Uruguay	Operating Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
HS Tankers Inc.	Panama	Tanker-Owning Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
HS Navigation Inc.	Panama	Tanker-Owning Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
HS Shipping Ltd. Inc.	Panama	Tanker-Owning Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
HS South Inc.	Panama	Tanker-Owning Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Petrovia Internacional S.A.	Uruguay	Land-Owning Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Mercopar S.A.C.I.	Paraguay	Operating/Barge-Owning Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Petrolera San Antonio S.A.	Paraguay	Port Facility-Owning Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Stability Oceanways S.A.	Panama	Barge and Pushboat-Owning Operating Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Hidronave South American Logistics S.A.	Brazil	Pushboat-Owning Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Horamar do Brasil Navegação Ltda	Brazil	Non-Operating Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Navarra Shipping Corporation	Marshall Is.	Tanker-Owning Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Pelayo Shipping Corporation	Marshall Is.	Tanker-Owning Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Navios Logistics Finance (US) Inc.	Delaware	Operating Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Varena Maritime Services S.A.	Panama	Barge and Pushboat-Owning Operating Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Honey Bunkering S.A.	Panama	Tanker-Owning Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Naviera Alto Parana S.A.	Paraguay	Operating Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Edolmix S.A.	Uruguay	Port-Terminal Rights Owning Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Cartisur S.A.	Uruguay	Non-Operating Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
NP Trading S.A.	British Virgin Islands	Sub-Holding Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Ruswe International S.A.	Uruguay	Barge-Operating Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Delta Naval Trade S.A.	Panama	Tanker-Owning Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Terra Norte Group S.A.	Paraguay	Non-Operating Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Corporacion Navios Granos S.A.	Uruguay	Port-Facility Owning Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Docas Fluvial do Porto Murtinho S.A.	Brazil	Land Owning Company	95%	1/1-12/31	1/1-12/31	1/1-12/31

Siriande S.A.	Uruguay	Sub-Holding Company	100%	1/1-12/31	1/1-12/31	1/1-12/31
Grimaud Ventures S.A. <sup>(1)</sup>	Marshall Islands	Financial Asset Holder Company	100%	-	-	1/1-7/30
Brundir S.A. <sup>(2)</sup>	Uruguay	Non-Operating Company	100%	1/1-12/31	1/1-12/31	10/21-12/31
NP Transshipment Services S.A. <sup>(3)</sup>	Panama	Non-Operating Company	100%	8/29-12/31	-	-
Petropal Inc. <sup>(3)</sup>	Marshall Islands	Sub-Holding Company	100%	5/17-12/31	-	-
Binrol S.A. <sup>(3)</sup>	Uruguay	Non-Operating Company	100%	7/7-12/31	-	-
Wemby S.A. <sup>(3)</sup>	Uruguay	Sub-Holding Company	100%	7/11-12/31	-	-
Vimalcor S.A. <sup>(4)</sup>	Uruguay	Port - Facility Owning Company	100%	5/8-12/31	-	-

- (1) On July 30, 2021, the Company declared and paid a pro rata dividend to its shareholders in shares of Grimaud (as defined herein), representing 100% of Navios Logistics' equity interest in Grimaud.
- (2) On October 21, 2021, the Company acquired 100% of the common shares of Brundir S.A.. Brundir S.A. is a non-operating company.
- (3) These Companies were established during the year ended December 31, 2023.
- (4) Vimaclor was acquired on May 8, 2023. See Note 2(z) "Asset Acquisition", Note 11 "Intangibles" and Note 20 "Leases".
- (5) On January 30, 2024, a direct subsidiary of the Company, NP Transshipment Services Ltd., a Transshipment Vessel Operating Company was incorporated in Malta.

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**(d) Business combinations and goodwill**

Business combination

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at acquisition date fair value, and the amount of any non-controlling interests in the acquiree. For each business combination, the Company elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Company acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of IFRS 9 Financial Instruments, is measured at fair value with the changes in fair value recognized in the statement of profit or loss in accordance with IFRS 9. Other contingent consideration that is not within the scope of IFRS 9 is measured at fair value at each reporting date with changes in fair value recognized in profit or loss.

Business combinations involving entities under common control are excluded from the scope of IFRS 3 provided that they are controlled by the same party both before and after the business combination. These transactions are accounted for on a pooling of interests basis. The financial position, financial performance and cash flows of the combined Company are brought together as if the companies had always been a single entity.

The Company initiates and performs a review of all acquisition transactions during each period to consider the transaction to be either a business combination or an asset acquisition in accordance with IFRS 3. When the acquisition is not a business combination by its nature, the Company identifies and recognizes the individual identifiable assets acquired (including those assets that meet the definition of, and recognition criteria for, intangible assets in IAS 38 "Intangible Assets") and liabilities assumed. The cost of the Company is allocated to the individual identifiable assets and liabilities on the basis of their relative fair values at the date of purchase. Such a transaction or event does not give rise to goodwill. Consistent with shipping industry practice, the acquisition of a vessel (whether acquired with or without charter) is treated as the acquisition of an asset rather than a business, because vessels are acquired without related business processes.

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Goodwill

Goodwill is initially measured at cost (being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests and any previous interest held over the net identifiable assets acquired and liabilities assumed). If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Company re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognized in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Company's cash-generating units ("CGUs") that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a CGU, or group of CGUs, and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the CGU retained. The Company considers each of the below as a separate CGU:

- The barge segment
- Each of the six vessels of the Company's cabotage fleet
- Each port terminal of the Company's business (grain, iron ore and liquid port terminals)

Impairment of Goodwill

Impairment is determined annually for goodwill by assessing the recoverable amount of each CGU (or group of CGUs) to which the goodwill relates. When the recoverable amount of the CGU is less than its carrying amount, an impairment loss is recognized. Impairment losses relating to goodwill cannot be reversed in future periods.

The recoverable amount is the higher of an asset's fair value less cost of disposal and "value in use". The fair value less cost of disposal is the amount obtainable from the sale of an asset in an arm's length transaction less the costs of disposal, while "value in use" is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. Recoverable amounts are estimated for individual assets or, if it is not possible, for the CGU.

The fair value for goodwill impairment testing was estimated using "value in use", i.e the expected present value of real future cash flows in U.S. Dollars, using judgments and assumptions that management believes were appropriate in the circumstances, see Note 2(aa). The significant factors and assumptions the Company used in its discounted cash flow analysis included: (i) EBITDA and (ii) the discount rate used to calculate the present value of future cash flows and future capital expenditures. EBITDA assumptions include (i) revenue assumptions; (ii) direct vessel expenses growth assumptions; and (iii) general and administrative expense growth assumptions. The future cash flows from operations were determined principally by combining revenues from existing contracts and estimated revenues based on the historical performance of each segment, including utilization rates and actual storage capacity. A weighted average cost of capital ("WACC") was used to discount future estimated cash flows to their present values. The WACC was based on externally observable data regarding risk free rates, risk premiums and systematic risk and on the Company's cost of equity and debt and its capital structure.

These assumptions could be adversely impacted by the current uncertainty surrounding global market conditions, climate change, as well as the competitive environment in which the Company operates.

No goodwill impairment loss was recognized for any of the periods presented.

**(e) Segment reporting**

Operating segments, as defined, are components of an enterprise for which separate financial information is available that is evaluated regularly by the chief operating decision makers in deciding how to allocate resources and in assessing performance. Based on the Company's methods of internal reporting and management structure, the Company has three reportable segments: Port Terminal Business, Cabotage Business and Barge Business. For additional information, see Note 3 "Segment Information".

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**(f) Current versus non-current classification**

The Company presents assets and liabilities in the statement of financial position based on current/non-current classification. An asset is current:

- When it is expected to be realized or intended to be sold or consumed in the normal operating cycle
- When it is held primarily for the purpose of trading
- When it is expected to be realized within twelve months after the reporting period, or
- When it constitutes Cash or cash equivalents unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in the normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The terms of the liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.

The Company classifies all other liabilities as non-current.

Deferred tax assets are classified as non-current assets and current assets. Deferred tax liabilities are classified as non-current liabilities and current liabilities.

**(g) Revenue**

The Company is in the business of providing services with regards to contracts of affreightment (“COA”)/voyage contracts, time charter and bareboat charter arrangements and port terminals operations. Revenue from contracts with customers is recognized when control of the goods or services is transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. The Company has generally concluded that it is the principal in its revenue arrangements because it typically controls the goods or services before transferring them to the customer.

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Revenue from COA/voyage contracts are earned for the carriage of cargo on behalf of the charterer, in the spot market and on contracts of affreightment, from one or more locations of cargo loading to one or more locations of cargo discharge in return for payment of an agreed upon freight rate per ton of cargo plus reimbursement of expenses incurred to the extent that these expenses are not included in the freight rate per ton of cargo. Freight contracts contain conditions regarding the amount of time available for loading and discharging of the vessel. If these conditions are breached the Company is compensated for the additional time incurred in the form of demurrage revenue. Demurrage is a variable consideration which is recognized when it is highly probable that a significant reversal of this revenue will not occur, over the remaining time of the voyage. In applying its revenue recognition method, management believes that satisfaction of a performance obligation over time for a voyage charter begins when the vessel arrives at the loading port and ends at the time the discharge of cargo is completed at the discharge port (load to discharge, which is when the contract with the customer expires). The Company uses the output method for measuring the progress towards satisfaction of a performance obligation, i.e. voyage revenue is recognized pro-rata based on time elapsed from loading to the expected date of completion of the discharge.

Revenues from time charters and bareboat charter arrangements are earned for exclusive use of the services of the vessel and the crew by the charterer for an agreed period of time. Revenues from time charters comprise a lease component and a service component. The revenues allocated to the lease component are accounted for as leases and are recognized on a straight line basis over the rental periods of such charters, as service is performed. The time-charter revenue is allocated to the service component based on the relative fair value of the component, which is estimated with a reference to a “cost-plus” methodology and reflects crew costs, technical maintenance and stores of a vessel with operating expenses escalation, and fees for ad hoc additional services. The service component in a time-charter usually includes a single performance obligation, where the charterer simultaneously receives and consumes the benefits over the time-charter period. Any contractual rate changes over the contract term, to the extent they relate to the firm period of the contract, are taken into account when calculating the daily hire rate. Revenues from time charters received in the period and relating to subsequent periods are deferred and recognized separately as either deferred lease revenue in payables and other liabilities, to the extent they relate to the lease component of the hire received, or as contract liabilities, to the extent that they relate to the service component of the hire received.

Revenues from dry port terminals operations consist of an agreed flat fee per ton and cover the services performed to unload barges (or trucks), transfer the product into silos or stockpiles for temporary storage and then loading the ocean-going vessels. Revenues are recognized upon completion of loading the ocean-going vessels. Revenue arising from contracts that provide our customers with continuous access to port terminal storage and transshipment capacity is recognized ratably over the period of the contracts. Additionally, fees are charged for vessel dockage and for storage time in excess of contractually specified terms. Dockage revenues are recognized ratably up to completion of loading as the performance obligation is met evenly over the loading period. Storage fees are assessed and recognized at the point when the product remains in the silo storage beyond the contractually agreed time allowed. Storage fee revenue is recognized ratably over the storage period and ends when the product is loaded onto the ocean-going vessel.

Revenues from the liquid port terminal consist mainly of sales of petroleum products and revenues from liquid port operations. Revenues from liquid port terminal operations consist of an agreed flat fee per cubic meter or a fixed rate over a specific period to cover the services performed to unload barges, transfer the products into the tanks for temporary storage and then load the trucks. Revenues from sales of products are recognized upon completion of loading the trucks. Revenues from liquid port terminal operations are recognized ratably over the storage period and ends when the product is loaded onto the trucks.

*Variable consideration*

If the consideration in a contract includes a variable amount, the Company estimates the amount of consideration to which it will be entitled in exchange for providing services to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognized will not occur when the associated uncertainty with the variable consideration is subsequently resolved. Company provides retrospective volume rebates to certain customers once the quantity of cargo transshipped during the period exceeds the threshold specified in the contract.

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The Company applies either the most likely amount method or the expected value method to estimate the variable consideration in the contract. The selected method that best predicts the amount of variable consideration is primarily driven by the number of volume thresholds contained in the contract. The most likely amount is used for those contracts with a single volume threshold, while the expected value method is used for those with more than one volume threshold. The Company then applies the requirements on constraining estimates of variable consideration in order to determine the amount of variable consideration that can be included in the transaction price and recognized as revenue.

*Turnover tax*

Under the tax laws of Argentina, the Company's subsidiary in that country is subject to taxes levied on gross revenues, or turnover. Rates differ depending on the jurisdiction where revenues are earned for tax purposes. Average rates were approximately 2.0% for the years ended December 31, 2023, 2022 and 2021. Turnover taxes are recorded net of revenue in the consolidated statements of profit/(loss) and amounted to \$1,397 for the year ended December 31, 2023 (\$1,243 in 2022 and \$868 in 2021).

*Significant financing components*

Generally, the Company receives short-term advances from its customers. Using the practical expedient in IFRS 15, the Company does not adjust the promised amount of consideration for the effects of a significant financing component if it expects, at contract inception, that the period between the transfer of the promised good or service to the customer and when the customer pays for that good or service will be one year or less.

**Contract balances**

(i) Trade receivables

A receivable is recognized if an amount of consideration that is unconditional is due from the customer (i.e., only the passage of time is required before payment of the consideration is due). Refer to accounting policies of financial assets in Note 2(s).

(ii) Contract assets

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Company performs, by transferring goods or services to a customer, before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

(iii) Contract liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration, which is unconditional, is due) from the customer. If a customer pays consideration before the Company transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Company performs under the contract.



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(iv) Cost to obtain or fulfill a contract

Costs to fulfill a contract, including voyage and time charter or bareboat charter arrangements (i.e. crew costs, repair and maintenance, insurance costs, port costs, canal tolls, bunkers), from load port to discharge, are recognized in line with satisfaction of the related performance obligation. Full provision is made for any losses expected on contracts with customers in progress at the end of the financial reporting period. Costs to fulfill a contract are included in "Cost of sales" line of consolidated statement of profit/(loss).

**(h) Other operating income and operating expenses**

Other operating income and other operating expenses comprise income and directly related expenses from non-core operating related activities, including income recorded from insurance claims, gain on sale of assets and taxes other than income taxes and turnover taxes.

**(i) Finance income and expense**

Bank and other interest receivable is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate ("EIR") applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount. Dividend income is recognized when the right to receive payment is established.

Finance expense and other borrowing costs are recognized on an accrual basis.

For all financial instruments measured at amortized cost, finance income or expense is calculated using the EIR method. EIR is the rate that discounts the estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or liability. Finance income is included in finance income and finance expense is included in finance costs in the statement of profit or loss.

**(j) Income Taxes**

Income tax (expense)/benefit represents the sum of the current tax and deferred tax.

**Current income tax**

Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date in the countries where the Company operates and generates taxable income.

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Deferred tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- When the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- In respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint arrangements, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilized, except:

- When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- In respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint arrangements, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available, against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are re-assessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

As a result of the Law 27,630, voted by the Argentinean Parliament in June 2021, income tax rates and scales were modified for the fiscal periods starting as of January 1, 2021. Scales are updated annually as per inflation. Income tax liabilities of the Argentinean subsidiaries for the current period is measured at the amount expected to be paid to the taxation authorities using a tax rate of 35% on any taxable profit above 143 million Argentinean pesos or \$177, 30% on any taxable profit between 14 million Argentinean pesos or \$17 and 143 million Argentinean pesos or \$177, and 25% on any taxable profit below 14 million Argentinean pesos or \$17. The Law 27,630 replaced the income tax rates and scales enacted by the Law 27,541, voted by the Parliament on December 23, 2019, which had made changes to the income tax law in Argentina. The Law 27,541 had modified the rates for income taxes applicable for the fiscal years beginning on January 1, 2020, and 2021. In measuring its income tax assets and liabilities, the Company used the rate that is expected to be enacted at the time of the reversal of the asset or liability in the calculation of the deferred tax for the items related to Argentina. An income tax rate of 35% was applied on temporary differences, reversals of which are expected to occur in respect of 2021 fiscal year and onwards. Due to these changes in the Argentinean income tax rates, the Company recorded an income tax expense of \$2,112 during the year ended December 31, 2021.

The Law 27,430, in force in Argentina since December 2017, introduced the income tax base indexation as per local consumer price index, provided there is an inflation rate above 100% in the previous 36 months. That tax base indexation became effective as of January 1, 2018.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss.

Tax benefits acquired as part of a business combination, but not satisfying the criteria for separate recognition at that date, are recognized subsequently if new information about facts and circumstances arises. The adjustment is either treated as a reduction in goodwill (as long as it does not exceed goodwill) if it was incurred during the measurement period or recognized in profit or loss.

Deferred tax assets and liabilities are not recognized if the temporary difference arises from the initial recognition of goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. However, where an asset and a liability are recognized at the same time, temporary differences are recognized to the extent that the transaction gives rise to equal amounts of deferred tax assets and liabilities.

A deferred tax liability is recognized on unremitted earnings of subsidiaries to the extent that it is probable that the temporary tax difference arising on dividend distribution out of unremitted earnings will reverse in the foreseeable future. Deferred tax liabilities are not recognized for taxable temporary differences arising on investments in subsidiaries when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

The Company offsets deferred tax assets and deferred tax liabilities if and only if it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realize the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

**Current and deferred tax for the period**

Current and deferred tax are recognized as an expense or income in profit or loss. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

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The Company is a Marshall Islands corporation. The Company believes that substantially all of its operations are exempt from income taxes in the Marshall Islands. The Company's subsidiaries are, however, subject to income taxes in some of the countries in which they operate, mainly Argentina, Brazil and Paraguay. The Company's operations in Uruguay and Panama are exempt from income taxes. As per the tax laws of the countries in which the Company operates and is subject to their respective income taxes, the provisions for income taxes have been computed on a separate return basis (i.e., the Company does not prepare a consolidated income tax return). All income tax payments are made by the subsidiaries as required by the respective tax laws.

**Tax regimes in which company operates**

Argentinean companies have open tax years ranging from 2018 and onwards and Paraguayan and Brazilian companies have open tax years ranging from 2020 and onwards. The Company is generally not able to reliably estimate the ultimate settlement amounts until the close of an audit. The Company classifies interest and penalties, related to income taxes in the consolidated statements of profit/(loss) under income taxes.

**Uncertain tax positions**

At any point in time, the Company may have tax audits underway at various stages of completion. The Company evaluates the tax positions and establishes liabilities for uncertain tax positions that may be challenged by local authorities and may not be fully sustained, despite the Company's belief that the underlying tax positions are fully supportable. Uncertain tax positions are reviewed on an ongoing basis and are adjusted in light of changing facts and circumstances, including progress of tax audits, developments in case law, and closing of statute of limitations. Such adjustments are reflected in the tax provision as appropriate. As of December 31, 2023 and 2022, no assets or liability exists in statement of financial position that relates to an uncertain tax position for which the Company considers necessary to provide a relevant amount.

**(k) Foreign currencies**

The Company's consolidated financial statements are presented in U.S. dollars, which is also the parent company's functional currency. For each entity, the Company determines the functional currency and items included in the financial statements of each entity are measured using that functional currency. The Company uses the direct method of consolidation and on disposal of a foreign operation, the gain or loss that is reclassified to profit or loss reflects the amount that arises from using this method.

**i) Transactions and balances**

Transactions in foreign currencies are initially recorded by the Company's entities at their respective functional currency spot rates at the date the transaction first qualifies for recognition.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

In determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which the Company initially recognizes the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, the Company determines the transaction date for each payment or receipt of advance consideration.

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ii) Group companies

The Company's and its subsidiaries' functional currency and reporting currency is the U.S. dollar. The Company's subsidiaries in Uruguay, Argentina, Brazil and Paraguay transact part of their operations in Uruguayan pesos, Argentinean pesos, Brazilian reais and Paraguayan guaranies. However, all of the subsidiaries' primary cash flows are U.S. dollar-denominated. Transactions in currencies other than the functional currency are translated at the exchange rate in effect at the date of each transaction. Differences in exchange rates during the period between the date a transaction denominated in a foreign currency is consummated and the date on which it is either settled or translated, are recognized in the consolidated statement of profit/(loss).

During the second quarter of 2023, the Company changed its accounting policy on foreign exchange differences recognized in the consolidated statement of profit/(loss). Following this change, the foreign exchange gains and losses are presented in the same line item as the underlying transaction, for all periods presented, instead within "Other financial results" as previously reported. The impact of the amounts reclassified to each underlying item was not material for all prior periods presented.

Total impact of the amounts reclassified to each underlying item for the year ended December 31, 2023, 2022 and 2021 were \$2,671 loss, \$1,140 loss, \$525 loss, respectively.

iii) Exchange rates

For the purposes of these consolidated financial statements, the exchange rates used are as follows:

<b>Exchange rates</b>	<b>2023</b>	<b>2023</b>	<b>2022</b>	<b>2022</b>	<b>2021</b>	<b>2021</b>
	<b>closing</b>	<b>average</b>	<b>closing</b>	<b>average</b>	<b>closing</b>	<b>average</b>
Uruguay pesos	39.022	38.815	40.07	41.16	44.70	43.55
Argentina pesos	808.45	295.29	177.16	130.81	102.72	95.19
Paraguay guarani	7,283.62	7,295.65	7,339.72	6,987.14	6,887.40	6,783.73
Brazilian reais	4.8413	4.9953	5.2177	5.1655	5.5805	5.3956

**(l) Deferred finance costs**

Borrowings are initially recognized at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortized cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognized in profit or loss over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognized as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalized as a prepayment for liquidity services and amortized over the period of the facility to which it relates.

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**(m) Dividends**

The Company recognizes a liability to pay a dividend when the distribution is authorized and the distribution is no longer at the discretion of the Company. As per the corporate laws of the Marshall Islands, a distribution is authorized when it is approved by the board of directors. A corresponding amount is recognized directly in equity.

**(n) Tangible assets**

**Barges, pushboats and other vessels**

The Company's tangible assets are stated in the statement of financial position at cost less accumulated depreciation and any accumulated impairment losses.

Barges, pushboats and other vessels acquired as part of a business combination are recorded at fair value on the date of acquisition and if acquired as an asset acquisition are recorded at cost (including transaction costs). All other barges, pushboats and other vessels acquired are stated at cost, which consists of the contract price, borrowing cost and any material expenses incurred upon acquisition (improvements and delivery expenses). Subsequent expenditures for major improvements and upgrading are capitalized, provided they appreciably extend the life, increase the earning capacity or improve the efficiency or safety of the assets. The cost and related accumulated depreciation of assets retired or sold are removed from the accounts at the time of the sale or retirement and any gain or loss is included in the accompanying consolidated statements of profit/(loss). The Company also capitalizes interest on long-term construction projects.

Expenditures for routine maintenance and repairs are expensed as incurred.

The cost of barges, pushboats and other vessels is split into two components, a "barges, pushboats and other vessels component" and a "drydocking component". Depreciation for the vessel component is calculated on a straight-line basis, after taking into account the estimated residual values, over the estimated useful life of this major component of the vessels. Residual values are based on management's estimation about the amount that the Company would currently obtain from disposal of its vessels, after deducting the estimated costs of disposal, if the vessels were already of the age and in the condition expected at the end of their useful life. The residual value for each vessel is calculated by reference to the scrap value. Management estimates the useful life of the Company's vessels to be between 15 and 45 years from the asset's original construction or acquisition. However, when regulations place limitations over the ability of a vessel to trade on a worldwide basis, its useful life is re-estimated to end at the date such regulations become effective.

The scheduled drydocking and special surveys components that are carried out every five years for ocean-going vessels and up to every six to eight years for pushboats and barges, to coincide with the renewal of the related certificates issued by the classification societies, unless a further extension is obtained under certain conditions. The costs of drydockings and special surveys are amortized over the above mentioned periods or to the next drydocking or special survey date if such has been determined. Unamortized drydocking or special survey costs of vessels, pushboats and barges sold are charged against income in the year the vessel, pushboat or barge is sold. Costs capitalized as part of the drydocking or special survey consist principally of the actual costs incurred at the yard, spare parts, paints, lubricants and fuel, labor and services incurred solely during the drydocking or special survey period.

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**Port terminals and other fixed assets, net**

Port terminals acquired as part of a business combination are recorded at fair value on the date of acquisition. All other port terminals and other fixed assets are stated at cost and are depreciated utilizing the straight-line method at rates equivalent to their estimated economic useful lives. Other fixed assets mainly consist of office equipment and cars. The cost and related accumulated depreciation of assets retired or sold are removed from the accounts at the time of sale or retirement and any gain or loss is included in the accompanying consolidated statements of profit/(loss).

Useful lives of the assets are:

Dry port terminal	5 to 49 years
Oil storage, plant and port facilities for liquid cargoes	5 to 20 years
Other fixed assets	5 to 10 years

**(o) Impairment of non-financial assets**

At the end of each financial reporting period, the Company assesses whether there is any indication that its non-financial assets may have suffered an impairment loss. If any indication exists, the Company estimates the asset's recoverable amount.

The assessment of whether there is an indication that an asset is impaired is made with reference to trading results, predicted trading results, market rates, technical and regulatory changes, market values, climate change and internal factors such as physical damage. If any such indication exists, the recoverable amount of the asset or CGU is estimated in order to determine the extent of any impairment loss.

The first step in this process is the determination of the lowest level at which largely independent cash flows are generated, starting from the individual asset level. A CGU represents the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows generated from other assets or groups of assets. The Company allocates the carrying amount of a right of use asset to CGUs it serves if this can be done in a reasonable and consistent basis, and tests the CGUs for impairment including these right of use assets. In identifying whether cash inflows from an asset or group of assets are largely independent, and therefore determining the level of CGUs, the Company considers many factors including management's trading strategies, how management makes decisions about continuing or disposing of the assets, nature and terms of contractual arrangements and actual and predicted employment of the fleet.

Based on the above, the Company has determined it has CGUs of varying sizes ranging from individual vessels to groups of pushboats and barges and port terminals.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. If the recoverable amount is less than the carrying amount of the asset or the CGU, the asset is considered impaired and an expense is recognized equal to the amount required to reduce the carrying amount of the vessel or the CGU to its recoverable amount.

A previously recognized impairment loss is reversed only if there has been a change in estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized in prior periods. Such reversal is recognized in the statement of profit/(loss).

In evaluating the carrying values of its tanker vessels, pushboats and barges and other long-lived assets that operate in the Cabotage, Barge and Port Businesses of the Company, management reviews certain indicators, such as: changes in the extent or manner in which the Company's long-lived assets are being used or in their physical condition; any adverse change in legal factors or the business climate that could affect the value of the vessels of the company or an adverse assessment by a regulator; any expectation that, more likely than not, a vessel will be sold or otherwise disposed of significantly before the end of its previously estimated useful life; current and potential employment of the vessels, asset sales and purchases, business plans and overall market conditions. In accordance with accounting for long-lived assets, management determines projected discounted cash flows for each asset group and compares it to its carrying amount. In the event that projected discounted cash flows for an asset group is less than its carrying amount, then management reviews fair values and compares them to the asset group's carrying amount. In the event that impairment occurs, an impairment charge is recognized by comparing the asset's carrying amount to its fair value. For the purposes of assessing impairment, long lived-assets are grouped at the lowest levels for which there are separately identifiable cash flows.

For further information, see Note 2(aa) "(aa) Significant accounting judgments, estimates and assumptions".

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**(p) Intangible assets**

Navios Logistics' intangible assets consist of customer relationships and port terminal operating rights.

Intangible assets resulting from acquisitions are accounted for using the purchase method of accounting and are recorded at fair value as estimated based on market information.

Other intangibles that are being amortized, such as the port terminal operating rights and customer relationships, would be considered impaired if their fair market value could not be recovered from the future discounted cash flows associated with the asset. The fair value of customer relationships was determined based on the "excess earnings" method, which relies upon the future cash flow generating ability of the asset. The asset is amortized under the straight-line method.

When intangible assets or liabilities associated with the acquisition of a vessel are identified, they are recorded at fair value. Fair value is determined by reference to market data and the discounted amount of expected future cash flows. Where charter rates are higher than market charter rates, an asset is recorded, being the difference between the acquired charter rate and the market charter rate for an equivalent vessel. Where charter rates are less than market charter rates, a liability is recorded, being the difference between the assumed charter rate and the market charter rate for an equivalent vessel. The determination of the fair value of acquired assets and assumed liabilities requires us to make significant assumptions and estimates of many variables including market charter rates, expected future charter rates, the level of utilization of vessels and weighted average cost of capital. The use of different assumptions could result in a material change in the fair value of these items, which could have a material impact on Navios Logistics' financial position and results of operations.

No impairment loss was recognized for any of the periods presented. Amortizable intangible assets are amortized under the straight-line method according to the following amortization periods:

	Years
Port terminal operating rights	47
Customer relationships	20

**(q) Assets under construction**

Assets under construction represent part of tangible assets and amounts paid by the Company in accordance with the terms of the purchase agreements for the construction of tangible assets. Assets under construction also include pre-delivery expenses. Pre-delivery expenses represent any direct costs to bring the asset to the condition necessary (including possible relocation) for it to be capable of operating in the manner intended by management. Interest costs incurred during the construction (until the asset is substantially complete and ready for its intended use) are capitalized. To the extent that the Company borrows funds specifically for the purpose of obtaining a qualifying asset, the Company determines the amount of borrowing costs eligible for capitalization as the actual borrowing costs incurred on that borrowing during the period less any investment income on the temporary investment of those borrowings.

To the extent that the Company borrows funds generally and uses them for the purpose of obtaining a qualifying asset, the Company determines the amount of borrowing costs eligible for capitalization by applying a capitalization rate to the expenditures on that asset.



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The capitalization rate is calculated using the weighted average of the borrowing costs applicable to the borrowings of the Company that are outstanding during the period, excluding borrowings made specifically for the purpose of obtaining a qualifying asset, provided that substantially all the activities necessary to prepare that qualifying asset for its intended use or sale are complete. The amount of borrowing costs that the Company capitalizes during a period does not exceed the amount of borrowing costs incurred during that period. All other borrowing costs are recognized in the statement of profit/(loss) in the period in which they are incurred.

**(r) Leases**

The Company assesses at contract inception whether a contract is, or contains, a lease (i.e., if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration).

**Company as a lessee**

The Company applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Company recognizes lease liabilities representing obligations to make lease payments and right-of-use assets representing the right to use the underlying assets. The Company has entered into lease contracts as a lessee for office rent, land lease agreements and the leasing of barges.

**i) Right-of-use assets**

The Company recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasured of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received.

Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets, on the same basis as for other tangible assets as described in Note 2(n).

In case of vessel leases, at initial recognition, the cost of the right of use asset for the chartered in vessels includes the estimated cost of planned drydockings for replacement of certain components and major repairs and maintenance of other components during the lease term. The corresponding provision is recorded at present value of the expected cash flows of the planned drydockings and major repairs and maintenance of other components mentioned above and is remeasured at each period end. The changes in the carrying amount of the provision resulting from the remeasurement are recognized in correspondence with the relevant right of use asset.

If ownership of the leased asset transfers to the Company at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

The right-of-use assets are also subject to impairment. Refer to the accounting policies on impairment of non-financial assets in Note 2(o) “Impairment of non-financial assets”.

Right-of-used assets in relation to leased assets, for which the purchase option is reasonably certain to be exercised, are presented under "Tangible Assets" and "Assets under construction" in the consolidated statement of financial position. See also Note 10 “Tangible assets and Assets under construction” and Note 20 “Leases”.

**ii) Lease liabilities**

At the commencement date of the lease, the Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term (i.e., the non-cancellable period of the lease including reasonably certain to exercise extension or termination options). The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Company and payments of penalties for terminating the lease, if the lease term reflects the Company exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

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In calculating the present value of lease payments, the Company uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

The Company's lease liabilities are included in Lease liabilities, in the consolidated statement of financial position.

**Short-term leases and leases of low-value assets**

The Company applies the short-term lease recognition exemption to its short-term leases of charter-in barges (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of office equipment that are considered to be of low value. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

**Company as a lessor**

The Company charter-out vessels under time charter and bareboat charter arrangements (See Note 2(g)). Rental income arising is accounted for on a straight-line basis over the lease terms and is included in revenue in the statement of profit or loss due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

**(s) Financial instruments - initial recognition and subsequent measurement**

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issuance of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition (See Note 2(l)). Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognized immediately in profit or loss.

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*Effective interest method*

The effective interest method is a method of calculating the amortized cost of a financial instrument and of allocating interest over the relevant period. The EIR is the rate that exactly discounts estimated future cash flows through the expected life of the financial instrument, or, where appropriate, a shorter period, to its net carrying amount.

i) Financial assets

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through OCI, and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Company's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient, the Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient are measured at the transaction price under IFRS 15.

In order for a financial asset to be classified and measured at amortized cost or fair value through OCI, it needs to give rise to cash flows that are "solely payments of principal and interest ("SPPI") on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level. Financial assets with cash flows that are not SPPI are classified and measured at fair value through profit or loss, irrespective of the business model.

The Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. Financial assets classified and measured at amortized cost are held within a business model with the objective to hold financial assets in order to collect contractual cash flows while financial assets classified and measured at fair value through OCI are held within a business model with the objective of both holding to collect contractual cash flows and selling.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

**Subsequent measurement**

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at fair value through profit or loss

**Financial assets at amortized cost (debt instruments)**

The Company measures financial assets at amortized cost if both of the following conditions are met:

- i) The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- ii) The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using the EIR method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Company's financial assets at amortized cost includes trade and other receivables, intercompany receivable loan from parent (related party) and net investment in the lease.

**Financial assets at fair value through profit or loss**

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognized in the statement of profit or loss.

This category includes investments in debt security which the Company had not irrevocably elected to classify at fair value through OCI.

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**Derecognition**

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the Company's consolidated statement of financial position) when:

- The rights to receive cash flows from the asset have expired or
- The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the group has transferred substantially all the risks and rewards of ownership.

**Impairment**

Further disclosures relating to impairment of financial assets are also provided in the following notes:

- Disclosures for significant assumptions. See Note 2(aa).
- Trade receivables, including contract assets. See Note 2(g).

The Company recognizes an allowance for expected credit losses ("ECLs") for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original EIR. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

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For trade and other receivables, contract assets and bank deposits, the Company applies a simplified approach in calculating ECLs. Therefore, the Company does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Company considers a financial asset in default when contractual payments exceed the agreed credit period. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Company. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

ii) Financial liabilities

**Initial recognition and measurement**

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, or payables.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company's financial liabilities include trade and other payables, loans and borrowings.

**Subsequent measurement**

For purposes of subsequent measurement, financial liabilities are classified into the category "Financial liabilities at amortized cost (loans and borrowings).

**Financial liabilities at amortized cost (loans and borrowings)**

Interest-bearing loans and borrowings and trade payables is the category most relevant to the Company. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the statement of profit or loss.

**Derecognition or modification of financial liabilities**

A liability is generally derecognized when the contract that gives rise to it is settled, eliminated, sold, cancelled or expired. Where an existing financial liability is exchanged by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as derecognition of the original liability and the recognition of a new liability. Similarly, the Company accounts for substantial modification of terms of an existing liability or part of it as an extinguishment of the original financial liability and the recognition of a new liability. It is assumed that the terms are substantially different if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective rate is at least ten per cent different from the discounted present value of the remaining cash flows of the original financial liability. If the modification is not substantial, the difference between: (i) the carrying amount of the liability before the modification; and (ii) the present value of the cash flows after modification should be recognized in profit or loss as the modification gain or loss within other gains and losses.

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iii) Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

**Fair value measurements**

The Company measures financial instruments such as the 2025 Notes at fair value at each financial position date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability or in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities

Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable

Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the financial statements at fair value on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

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For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

Fair-value related disclosures for financial instruments and non-financial assets that are measured at fair value or where fair values are disclosed, are summarized in the following notes:

- Disclosures for valuation methods, significant estimates and assumptions -See Note 2(aa).
- Quantitative disclosures of fair value measurement hierarchy - See Note 22 “Fair value measurement”.

**(t) Inventories**

Inventories are stated at the lower of cost or net realizable value and comprise petroleum products and other inventories such as lubricants and stock provisions on board the owned vessels and pushboats. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale. Cost is calculated using the first in first out method.

**(u) Cash and cash equivalents**

Cash and short-term deposits in the statement of financial position comprise cash at banks and on hand and short-term highly liquid deposits with a maturity of three months or less, that are readily convertible to a known amount of cash and subject to an insignificant risk of changes in value.

For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash and short-term deposits and meet the definition of cash and cash equivalent.

**(v) Restricted cash**

As of December 31, 2023 and 2022, restricted cash included nil and \$300, respectively, which related to amounts held in escrow accounts in relation to certain agreements.

**(w) Provisions**

**General**

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are measured at management’s best estimate of the expenditure required to settle the obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation, and are discounted to present value where the effect of discounting is material.

The expense relating to a provision is presented in the statement of profit or loss net of any reimbursement.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

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**Insurance Claims**

When the Company expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset, but only when the reimbursement is virtually certain.

Amounts for insurance claims are recognized when amounts are virtually certain to be received, based on the management's judgment and estimates of independent adjusters as to the amount of the claims.

**Contingent liabilities**

A contingent liability recognized in a business combination is initially measured at its fair value. Subsequently, it is measured at the higher of the amount that would be recognized in accordance with the requirements for provisions above or the amount initially recognized less (when appropriate) cumulative amortization recognized in accordance with the requirements for revenue recognition.

**(x) Employee benefits**

**(a) Severance payments**

Under certain laws and labor agreements of the countries in which the Company conducts its operations, the Company is required to make minimum severance payments to its dismissed employees without cause and employees leaving its employment in certain other circumstances. Accrual of severance costs is made if they relate to services already rendered, relate to rights that accumulate or vest, are probable of payment and are reasonably estimable. While the Company expects to make severance payments in the future, it is impossible to estimate the number of employees that will be dismissed without proper cause in the future, if any, and accordingly the Company has not recorded such liability. Instead, severance payments are expensed as incurred.

**(b) Short-term paid absences**

The Company recognizes the expected cost of short-term employee benefits in the form of paid absences in the case of accumulating paid absences, when the employees render service that increases their entitlement to future paid absences.

**(y) Earnings/(Loss) per share**

Basic earnings/(loss) per share are computed by dividing profit by the weighted average number of common shares outstanding during the years presented. There are no dilutive or potentially dilutive securities, accordingly there is no difference between basic and diluted net earnings per share. See Note 24 "Earnings/(loss) per share".

**(z) Asset Acquisition**

When the Company enters into an acquisition transaction, it determines whether the acquisition transaction is a purchase of an asset or a business based on the facts and circumstances of the transaction. In accordance with IFRS 3, Business Combinations, the Company first evaluates whether substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets. If that threshold is met, the set of assets and activities is not a business. If the threshold is not met, the Company evaluates whether the set meets the definition of a business. To be considered a business, a set must include an input and a substantive process that together significantly contribute to the ability to create an output. All assets acquired and liabilities assumed in a business combination are measured at their fair values on the acquisition date. For asset acquisitions, the net assets acquired should be measured following a cost accumulation and allocation model under which the cost of the acquisition is allocated on a relative fair value basis to the qualifying assets acquired. In May 2023, the Company completed the acquisition of Vimalcor S.A. ("Vimalcor") for a purchase price of \$1,600. The transaction was accounted for as an asset acquisition, as substantially all of the fair value of the gross assets acquired was concentrated in a single identifiable group of assets, being the right of use of a plot of land in the port of Montevideo (refer to Note 11 "Intangibles" and Note 20 "Leases").



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**(aa) Significant accounting judgments, estimates and assumptions**

The preparation of consolidated financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, revenues and expenses recognized in the consolidated financial statements. The Company's management evaluates whether estimates should be made on an ongoing basis, utilizing historical experience, consultation with experts and other methods management considers reasonable in the particular circumstances. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the assets or liabilities in the future. Critical accounting judgments are those that reflect significant judgments of uncertainties and potentially result in materially different results under different assumptions and conditions.

**Judgments**

**(a) Impairment of intangible and tangible assets**

The Company assesses at each reporting date, whether indicators for impairment exist for its non-financial assets (see Note 2(o)). The assessment includes both external and internal factors which include significant changes with an adverse effect in the regulatory or technological environment or evidence is available from internal reporting that indicates that the economic performance of the asset is, or will be worse than expected. If any indication exists, the Company estimates the asset's or CGU's recoverable amount. Judgment is involved to some extent in determining whether indicators exist and also the determination of the CGUs at which the respective assets are tested.

Goodwill

As of December 31, 2023, the Company performed its annual Goodwill impairment assessment (see Note 2(d)). In assessing value in use, the estimated future cash flows were discounted to their present value. The calculations use cash flow projections based on financial budgets approved by management. Cash flows beyond the period over which projections are available are extrapolated using estimated growth rates and historical average rates. The significant factors and assumptions the Company used in its discounted cash flow analysis included: (i) EBITDA and (ii) the discount rate used to calculate the present value of future cash flows and future capital expenditures. EBITDA assumptions include (i) revenue assumptions; (ii) direct vessel expenses growth assumptions; and (iii) general and administrative expense growth assumptions. The future cash flows from operations were determined principally by combining revenues from existing contracts and estimated revenues based on the historical performance of each segment, including utilization rates and actual storage capacity. A weighted average cost of capital ("WACC") of 11.59% and 11.01% was used to discount future estimated cash flows to their present values, as of December 31, 2023 and 2022 respectively. The WACC was based on externally observable data regarding risk free rates, risk premiums and systemic risk and on the Company's cost of equity and debt and its capital structure. Growth rates are consistent with forecasts included in countries or industry reports specific to the countries and segments in which each CGU operates. As of December 31, 2023 and 2022, average growth rates used were 2.6% and 2.7%, respectively.

These assumptions could be adversely impacted by the current uncertainty surrounding global market conditions, climate change, as well as the competitive environment in which the Company operates.

No goodwill impairment loss was recognized for any of the periods presented.

Non-financial assets

As of December 31, 2023 and 2022 the Company identified certain impairment triggering events over the Barges CGU. In this respect, management determined the projected discounted cash flows of the Barge CGU and compared it to its carrying amount. The significant factors and assumptions used in the discounted projected net operating cash flow analysis of the Barge CGU included: (1) the estimated daily time charter equivalent rate for the unfixed days (based on a combination of one-year average historical time charter equivalent rates and the 10-year average historical rate of the annual time charter equivalent rates) over the remaining economic life of the Barge CGU (calculated based on the average age of the pushboats and barges, weighted on the basis of their book value), excluding days of estimated off-hires; (2) direct vessel expenses, including estimated drydock and special survey costs, based on a three-year average historical expenses rate assuming an increase of 1% from the second year onwards; and (3) other expenses and general and administrative expenses (based on three-year average historical expenses rate). In assessing the value in use, the estimated future cash flows were discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the CGU. Based on the results of the assessment no impairment loss was required as of December 31, 2023 and 2022. As of December 31, 2021, no impairment triggering events were identified, and consequently no impairment loss was recorded for the Barge CGU.

Further, as of December 31, 2023, The Company identified certain impairment triggering events over certain Company's tanker vessels. The significant factors and assumptions used in the discounted projected net operating cash flow analysis of each tanker vessel CGU over which impairment triggers were identified, included: (1) the estimated daily time charter equivalent rate for the unfixed days based on the 10-year average historical rate of the annual time charter equivalent rates and one-year average historical crew rates over the remaining economic life of each vessel, excluding days of scheduled off-hires and (2) a utilization rate based on each vessel's historical performance and (3) direct vessel expenses based on a three-year average historical expenses rate assuming an increase of 1% from the second year onwards, including estimated drydock and special survey costs. In assessing the value in use, the estimated future cash flows were discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risk specific to the assets. As of December 31, 2022, no impairment triggering events were identified, and consequently no impairment loss was recorded for the long-lived assets operating in the Cabotage Business.

As of December 31, 2021, the Company identified impairment triggering events in two of its product tanker vessels, which the Company considers each as a separate CGU, operating in the Cabotage Business, and as such an impairment assessment was performed. As a result, the Company recognized an impairment loss for an aggregate amount of \$19,396 for two of its product tanker vessels, the Malva H and Sara H built in 2006 and 2007, respectively. The Company determined there was no potential impairment for the remaining six vessels. See Note 10 "Tangible fixed assets and assets under construction".

Navios Logistics believes this approach to be objective for forecasting charter rates over an extended time period for long-lived assets and consistent with the cyclicity of the industry.

No impairment triggering events were identified, and consequently no impairment loss was recorded for the long-lived assets operating under the Port Terminal Business for any of the years presented.

(b) Determination of lease term

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated). The following factors are normally the most relevant:

- If there are significant penalties to terminate (or not extend), the Company is typically reasonably certain to extend (or not terminate).
- If any leasehold improvements are expected to have a significant remaining value, the Company is typically reasonably certain to extend (or not terminate).
- The lease term is reassessed if an option is actually exercised (or not exercised) or the Company becomes obliged to exercise (or not exercise) it.

(c) Provisions

Management uses its judgment as well as the available information from the Company's legal department, in order to assess the likely outcome of these claims and if it is more likely than not that the Company will lose a claim, then a provision is recognized. Provisions for legal claims, if required, are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period (See Note 23 "Provisions").

**Estimates and assumptions**

(a) Income taxes

The Company is subject to periodic audits by local tax authorities in various jurisdictions and the assessment process for determining the Company's current and deferred tax balances is complex and involves a high degree of estimation and judgment. There are some transactions and calculations for which the ultimate tax determination is uncertain. Where tax positions are not settled with the tax authorities, Company management takes into account past experience with similar cases as well as the advice of tax and legal experts in order to analyze the specific facts and circumstances, interpret the relevant tax legislation, assess other similar positions taken by the tax authorities to form a view about whether its tax treatments will be accepted by the tax authorities, or whether a provision is needed. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

(b) Recoverability of deferred tax assets

Deferred tax assets include certain amounts which relate to carried forward tax losses. In most cases, depending on the jurisdiction in which such tax losses have arisen, such tax losses are available for set off for a limited period of time since they are incurred. The Company makes assumptions on whether these deferred tax assets will be recoverable using the estimated future taxable income based on the approved business plans and budgets for each relevant entity.

(c) Value in use

The Company assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or CGU's fair value less costs of disposal and its value in use. The recoverable amount of a CGU is determined for impairment tests purposes based on value-in-use calculations which require the use of assumptions. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. The calculations use cash flow projections based on financial budgets approved by management. Cash flows beyond the period over which projections are available are extrapolated using estimated growth rates and historical average rates. The key assumptions used to determine the recoverable amount for the different CGUs, or assets, including a sensitivity analysis, are disclosed and further explained in Notes 2(d), 2(o) and 2(aa).

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- (d) Provision for expected credit losses of receivables

The Company uses a provision matrix to calculate ECLs for trade receivables. The provision matrix is based on the Company's historical credit loss experience calibrated to adjust the historical credit loss experience with forward looking information specific to the debtors and the economic environment. At each year end, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed. The assessment of the correlation between historical observed credit losses, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Company's historical credit loss experience and forecast of economic conditions may also not be representative of customers' actual defaults in the future.

- (e) Depreciation of tangible assets

The Company periodically assesses the useful lives of its tangible assets to determine whether the original estimated lives continue to be appropriate. To this respect, the Company may obtain technical studies and use external sources to determine the lives and values of its assets, which can vary depending on a variety of factors such as technological innovation and maintenance programs.

**Impact of Standards issued but not yet effective and not early adopted by the Company**

The Company has not adopted any of the following standards, interpretations or amendments that have been issued but are not yet effective. In addition, the Company assessed all standards, interpretations and amendments issued but not yet effective, and concluded that they will not have any significant impact on the consolidated financial statements.

- **IAS 1 'Presentation of Financial Statements' (Amendments) (effective for annual periods beginning on or after 1 January 2024)**

**➤2020 Amendment 'Classification of liabilities as current or non-current'**

The amendment clarifies that liabilities are classified as either current or non-current depending on the rights that exist at the end of the reporting period. Classification is unaffected by the expectations of the entity or events after the reporting date. The amendment also clarifies what IAS 1 means when it refers to the 'settlement' of a liability.

**➤2022 Amendments 'Non-current liabilities with covenants'**

The new amendments clarify that if the right to defer settlement is subject to the entity complying with specified conditions (covenants), this amendment will only apply to conditions that exist when compliance is measured on or before the reporting date. Additionally, the amendments aim to improve the information an entity provides when its right to defer settlement of a liability is subject to compliance with covenants within twelve months after the reporting period. The 2022 amendments changed the effective date of the 2020 amendments. As a result, the 2020 and 2022 amendments are effective for annual reporting periods beginning on or after 1 January 2024 and should be applied retrospectively in accordance with IAS 8. As a result of aligning the effective dates, the 2022 amendments override the 2020 amendments when they both become effective in 2024.

- **IAS 21 'The Effects of Changes in Foreign Exchange Rates' (Amendments) - Lack of exchangeability (effective for annual periods beginning on or after 1 January 2025)**

These amendments require companies to apply a consistent approach in assessing whether a currency can be exchanged into another currency and, when it cannot, in determining the exchange rate to use and the disclosures to provide.

- **IAS 18 'Presentation and Disclosure in Financial Statements' (effective for annual periods beginning on or after 1 January 2027)**

IFRS 18 was issued in April 2024. It sets out requirements on presentation and disclosures in financial statements and replaces IAS 1. Its objective is to make it easier for investors to compare the performance and future prospects of entities by changing the requirements for presenting information in the primary financial statements, particularly the statement of profit or loss.

The new standard:

- requires presentation of two new defined subtotals in the statement of profit or loss-operating profit and profit before financing and income taxes.
- requires disclosure of management-defined performance measures-subtotals of income and expenses not specified by IFRS that are used in public communications to communicate management's view of an aspect of a company's financial performance. To promote transparency, a company will be required to provide a reconciliation between these measures and totals or subtotals specified by IFRS. Enhances the requirements for aggregation and disaggregation to help a company to provide useful information.
- requires limited changes to the statement of cash flows to improve comparability by specifying a consistent starting point for the indirect method of reporting cash flows from operating activities and eliminating options for the classification of interest and dividend cash flows.

The new standard has retrospective application.



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**Impact of standards issued and adopted**

The Company has applied the following standards and/or amendments for the first time as of January 1, 2023. Amendments and interpretations that apply for the first time in 2023 do not have a significant impact on the consolidated financial statements of the Company for the year ended December 31, 2023. These impacts are also disclosed below.

- **IFRS 17 Insurance Contracts**

The IASB issued IFRS 17 in May 2017 as the replacement for IFRS 4 Insurance Contracts. It requires a current measurement model where estimates are remeasured in each reporting period. Contracts are measured using the building blocks of: (i) discounted probability-weighted cash flows; (ii) an explicit risk adjustment, and (iii) a contractual service margin (CSM) representing the unearned profit of the contract that is recognized as revenue over the coverage period. The standard allows a choice between recognizing changes in discount rates either in the statement of profit or loss, or directly in other comprehensive income. The amendments deferred the application date of IFRS 17 to January 1, 2023.

- **Disclosure of Accounting Policies - Amendments to IAS 1 and IFRS Practice Statement 2**

The IASB amended IAS 1 to require entities to disclose their material rather than their significant accounting policies. The amendments define what material accounting policy information is and explain how to identify when accounting policy information is material. They further clarify that immaterial accounting policy information does not need to be disclosed. If it is disclosed, it should not obscure material accounting information. To support this amendment, the IASB also amended IFRS Practice Statement 2, Making Materiality Judgements, to provide guidance on how to apply the concept of materiality to accounting policy disclosures.

- **Definition of Accounting Estimates - Amendments to IAS 8**

The amendment to IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors, clarifies how companies should distinguish changes in accounting policies from changes in accounting estimates. The distinction is important, because changes in accounting estimates are applied prospectively to future transactions and other future events, whereas changes in accounting policies are generally applied retrospectively to past transactions and other past events, in addition to the current period.

- **Deferred Tax related to Assets and Liabilities arising from a Single Transaction - Amendments to IAS 1**

The amendments to IAS 12 Income Taxes require companies to recognize deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible, temporary differences. They will typically apply to transactions such as leases of lessees and decommissioning obligations, and will require the recognition of additional deferred tax assets and liabilities. The amendment should be applied to transactions that occur on or after the beginning of the earliest comparative period presented. In addition, entities should recognize deferred tax assets (to the extent that it is probable that they can be utilized) and deferred tax liabilities at the beginning of the earliest comparative period for all deductible and taxable temporary differences associated with: (i) right-of-use assets and lease liabilities; and (ii) decommissioning, restoration and similar liabilities, with the corresponding amounts recognized as part of the cost of the related assets. The cumulative effect of recognizing these adjustments is recognized in retained earnings, or another component of equity, as appropriate. IAS 12 did not previously address how to account for the tax effects of on-balance-sheet leases and similar transactions, and various approaches were considered acceptable. Some entities may have already accounted for such transactions consistent with the new requirements. These entities will not be affected by the amendments.

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**NOTE 3: SEGMENT INFORMATION**

Current accounting guidance establishes standards for reporting information about operating segments in annual financial statements and requires reporting of selected information about operating segments in interim financial reports issued to shareholders. Operating segments are components of a company for which separate financial information is available and regularly evaluated by the chief operating decision-makers to decide how to allocate resources and assess performance. Chief operating decision-makers use profit to evaluate operating performance of each segment. Accounting guidance also establishes standards for related disclosures about a company's products and services, geographical areas of operation, and major customers. The Company has determined that its reportable segments are the same as those used in the Company's internal reporting. Navios Logistics has three reportable segments: the Port Terminal Business, the Cabotage Business and the Barge Business. The Port Terminal Business includes the dry port terminal operations and the liquid port terminal operations. A general description of each segment follows:

**The Port Terminal Business segment**

This segment includes the operating results of Navios Logistics' dry port terminal and liquid port terminal operations.

**(i) Dry port terminal operations**

Navios Logistics owns and operates the largest independent bulk transfer and storage port terminal facilities in Uruguay based on throughputs. Its dry port terminal operations are comprised of two port terminals, one for agricultural and forest-related exports (the "Grain Port Terminal") and one for mineral-related exports (the "Iron Ore Port Terminal") which are located in an international tax-free trade zone in the port of Nueva Palmira, Uruguay, at the convergence of the Parana and Uruguay rivers. The Grain Port Terminal, together with the Iron Ore Port Terminal, may be collectively referred to as the "Dry Port Terminals."

**(ii) Liquid port terminals operations**

Navios Logistics owns and operates an up-river port terminal with tank storage for refined petroleum products, oil and gas in San Antonio, Paraguay, approximately 17 miles by river from the capital of Asuncion. The liquid port terminal in San Antonio is one of the largest independent storage facilities for crude and petroleum products in Paraguay based on storage capacity.

Navios Logistics owns a port terminal with tank storage for liquid cargoes, such as vegetable oils, biofuels and others, and provision of fuel products within Nueva Palmira Free Zone for bunkering operations (the liquid port terminal in San Antonio together with the liquid port terminal in Nueva Palmira, the "Liquid Port Terminals"). The liquid port is located in Nueva Palmira, Uruguay, at kilometer zero of the Parana-Paraguay riverway, at the confluence of Parana & Uruguay rivers. The liquid port has a static storage capacity of 37,000 cubic meters. The strategic location of the terminal at the mouth of the Hidrovia Waterway has comparative advantages for the facilitation of international trade exports as well as imports.

In addition, since October 2022, Navios Logistics has been providing bunkering services using floating storage capacity in the port of Nueva Palmira

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**The Cabotage Business segment**

Navios Logistics owns and operates ocean-going vessels to support the transportation needs of its customers in the South American coastal trade business. Its fleet consists of five ocean-going product tanker vessels and a river and estuary tanker vessel. Navios Logistics contracts its vessels operating in the Cabotage Business segment either on a time-charter basis or on a CoA basis.

**The Barge Business segment**

Navios Logistics services the Argentine, Bolivian, Brazilian, Paraguayan and Uruguayan river transportation markets through its fleet. Navios Logistics operates different types of pushboats and wet and dry barges for delivering a wide range of dry and liquid products between ports in the Parana, Paraguay and Uruguay River systems in South America (the Hidrovia or the “waterway”). Navios Logistics contracts its vessels either on a time-charter basis or on a CoA basis.

Inter-segment transactions, if any, are accounted for at current market prices.

The following table describes the results of operations of the three segments, the Port Terminal Business segment, the Cabotage Business segment and the Barge Business segment for the years ended December 31, 2023, 2022 and 2021:

	Year Ended December 31, 2023			
	Port Terminal Business	Cabotage Business	Barge Business	Total
Revenue	\$ 139,556	\$ 53,584	\$ 117,651	\$ 310,791
Cost of sales	(58,374)	(47,042)	(98,954)	(204,370)
<b>Gross profit</b>	<b>\$ 81,182</b>	<b>\$ 6,542</b>	<b>\$ 18,697</b>	<b>\$ 106,421</b>
Administrative expenses	(5,077)	(3,370)	(12,869)	(21,316)
Other operating income	67	-	1,586	1,653
Other operating expenses	(557)	(2,162)	(3,972)	(6,691)
Allowance for expected credit losses on financial	(392)	-	-	(392)
<b>Operating profit</b>	<b>\$ 75,223</b>	<b>\$ 1,010</b>	<b>\$ 3,442</b>	<b>\$ 79,675</b>
Finance income	729	250	764	1,743
Finance costs	(26,471)	(9,244)	(27,925)	(63,640)
Other financial results	-	2,225	842	3,067
<b>Profit/(loss) before tax</b>	<b>\$ 49,481</b>	<b>\$ (5,759)</b>	<b>\$ (22,877)</b>	<b>\$ 20,845</b>
Income tax expense	-	(5,979)	(1,085)	(7,064)
<b>Profit/(loss) for the year</b>	<b>\$ 49,481</b>	<b>\$ (11,738)</b>	<b>\$ (23,962)</b>	<b>\$ 13,781</b>

	Year Ended December 31, 2022			
	Port Terminal Business	Cabotage Business	Barge Business	Total
Revenue	\$ 118,479	\$ 52,192	\$ 83,483	\$ 254,154
Cost of sales	(35,271)	(46,879)	(98,200)	(180,350)
<b>Gross profit/(loss)</b>	<b>\$ 83,208</b>	<b>\$ 5,313</b>	<b>\$ (14,717)</b>	<b>\$ 73,804</b>
Administrative expenses	(4,220)	(2,785)	(10,554)	(17,559)
Other operating income	138	245	694	1,077
Other operating expenses	-	(2,163)	(3,109)	(5,272)
Allowance for expected credit losses on financial	(80)	-	(240)	(320)
<b>Operating profit/(loss)</b>	<b>\$ 79,046</b>	<b>\$ 610</b>	<b>\$ (27,926)</b>	<b>\$ 51,730</b>
Finance income	235	97	266	598
Finance costs	(25,033)	(9,850)	(27,404)	(62,287)
Other financial results	-	-	3,798	3,798
<b>Profit/(loss) before tax</b>	<b>\$ 54,248</b>	<b>\$ (9,143)</b>	<b>\$ (51,266)</b>	<b>\$ (6,161)</b>
Income tax benefit	-	657	1,062	1,719
<b>Profit/(loss) for the year</b>	<b>\$ 54,248</b>	<b>\$ (8,486)</b>	<b>\$ (50,204)</b>	<b>\$ (4,442)</b>

	Year Ended December 31, 2021			
	Port Terminal Business	Cabotage Business	Barge Business	Total
Revenue	\$ 104,545	\$ 34,909	\$ 83,154	\$ 222,608
Cost of sales	(40,171)	(55,922)	(87,801)	(183,894)
<b>Gross profit/(loss)</b>	<b>\$ 64,374</b>	<b>\$ (21,013)</b>	<b>\$ (4,647)</b>	<b>\$ 38,714</b>
Administrative expenses	(3,418)	(2,252)	(8,849)	(14,519)
Other operating income	760	-	705	1,465
Other operating expenses	(3)	(1,402)	(3,354)	(4,759)
Allowance for expected credit losses on financial	(73)	-	(318)	(391)
<b>Operating profit/(loss)</b>	<b>\$ 61,640</b>	<b>\$ (24,667)</b>	<b>\$ (16,463)</b>	<b>\$ 20,510</b>
Finance income	1,780	957	1,890	4,627
Finance costs	(23,647)	(13,008)	(28,644)	(65,299)

Other financial results	-	-	3,162	3,162
Loss from mark to market and disposal of financial asset	(9,276)	(4,987)	(9,886)	(24,149)
<b>Profit/(loss) before tax</b>	<b>\$ 30,497</b>	<b>\$ (41,705)</b>	<b>\$ (49,941)</b>	<b>\$ (61,149)</b>
Income tax expense	-	(1,848)	(3,382)	(5,230)
<b>Profit/(loss) for the year</b>	<b>\$ 30,497</b>	<b>\$ (43,553)</b>	<b>\$ (53,323)</b>	<b>\$ (66,379)</b>

For the Cabotage Business segment and for the Barge Business segment, the Company's vessels operate on a regional basis and are not restricted to specific locations. Accordingly, it is not practicable to allocate the assets of these operations to specific locations.

All the assets related to the Port Terminal Business segment are located in Uruguay and in Paraguay. The total net book value of long-lived assets for the Port Terminal Business segment amounted to \$215,853 and \$196,587 as of December 31, 2023 and 2022, respectively.

In addition, the net book value of intangible assets other than goodwill allocated to the Cabotage Business segment and to the Barge Business segment, collectively, amounted to \$7,098 and \$8,873 as of December 31, 2023 and 2022, respectively, while the net book value of intangible assets allocated to the Port Terminal segment amounted to \$37,501 and \$37,320, respectively.



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**NOTE 4: REVENUE**
**4.1 Disaggregated revenue information**

	Year ended December 31, 2023	Year ended December 31, 2022	Year ended December 31, 2021
COA/Voyage revenues	\$ 81,739	\$ 77,798	\$ 77,485
Time chartering revenues non-lease component	43,943	31,995	17,224
Dry port terminal revenues	98,314	96,311	78,740
Storage fees (dry port) revenues	1,772	2,233	1,518
Dockage revenues	10,058	6,596	3,876
Sale of products revenues-liquid port terminal	20,698	5,183	13,776
Liquid port terminal revenues	5,780	7,010	5,734
Other dry port terminal revenue	2,934	1,146	901
Turnover tax-non lease component	(675)	(673)	(361)
Revenue from contracts with customers	<b>\$ 264,563</b>	<b>\$ 227,599</b>	<b>\$ 198,893</b>
Time chartering revenues lease component	\$ 46,950	\$ 27,125	\$ 24,222
Turnover tax-lease component	(722)	(570)	(507)
<b>Total revenue</b>	<b>\$ 310,791</b>	<b>\$ 254,154</b>	<b>\$ 222,608</b>

Set out below is the reconciliation of the revenue from contracts with customers with the amounts disclosed in the segment information (Note 3 “Segment information”):

	For the year ended December 31, 2023			
	Port Terminal Business	Cabotage Business	Barge Business	Total
COA/Voyage revenues	\$ -	\$ -	\$ 81,739	\$ 81,739
Time chartering revenues non-lease component	-	26,383	17,560	43,943
Dry port terminal revenues	98,314	-	-	98,314
Storage fees (dry port) revenues	1,772	-	-	1,772
Dockage revenues	10,058	-	-	10,058
Sale of products revenues-liquid port terminal	20,698	-	-	20,698
Liquid port terminal revenues	5,780	-	-	5,780
Other dry port terminal revenue	2,934	-	-	2,934
Turnover tax-non lease component	0	(477)	(198)	(675)
Revenue from contracts with customers	\$ 139,556	\$ 25,906	\$ 99,101	\$ 264,563
Time chartering revenues lease component	-	28,189	18,761	46,950
Turnover tax-lease component	-	(511)	(211)	(722)
<b>Total revenue</b>	<b>\$ 139,556</b>	<b>\$ 53,584</b>	<b>\$ 117,651</b>	<b>\$ 310,791</b>

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For the year ended December 31, 2022				
	Port Terminal Business	Cabotage Business	Barge Business	Total
COA/Voyage revenues	\$ -	\$ 1,935	\$ 75,863	\$ 77,798
Time chartering revenues non-lease component	-	27,761	4,234	31,995
Dry port terminal revenues	96,311	-	-	96,311
Storage fees (dry port) revenues	2,233	-	-	2,233
Dockage revenues	6,596	-	-	6,596
Sale of products revenues-liquid port terminal	5,183	-	-	5,183
Liquid port terminal revenues	7,010	-	-	7,010
Other dry port terminal revenue	1,146	-	-	1,146
Turnover tax-non lease component	-	(563)	(110)	(673)
Revenue from contracts with customers	\$ 118,479	\$ 29,133	\$ 79,987	\$ 227,599
Time chartering revenues lease component	-	23,535	3,590	27,125
Turnover tax-lease component	-	(476)	(94)	(570)
<b>Total revenue</b>	<b>\$ 118,479</b>	<b>\$ 52,192</b>	<b>\$ 83,483</b>	<b>\$ 254,154</b>

For the year ended December 31, 2021				
	Port Terminal Business	Cabotage Business	Barge Business	Total
COA/Voyage revenues	\$ -	\$ 2,804	\$ 74,681	\$ 77,485
Time chartering revenues non-lease component	-	13,604	3,620	17,224
Dry port terminal revenues	78,740	-	-	78,740
Storage fees (dry port) revenues	1,518	-	-	1,518
Dockage revenues	3,876	-	-	3,876
Sale of products revenues-liquid port terminal	13,776	-	-	13,776
Liquid port terminal revenues	5,734	-	-	5,734
Other dry port terminal revenue	901	-	-	901
Turnover tax-non lease component	-	(261)	(100)	(361)
Revenue from contracts with customers	\$ 104,545	\$ 16,147	\$ 78,201	\$ 198,893
Time chartering revenues lease component	-	19,129	5,093	24,222
Turnover tax-lease component	-	(367)	(140)	(507)
<b>Total revenue</b>	<b>\$ 104,545</b>	<b>\$ 34,909</b>	<b>\$ 83,154</b>	<b>\$ 222,608</b>

#### 4.2 Contract balances

	December 31, 2023	December 31, 2022
Trade receivable from contract with customers (Note 14)	\$ 34,463	\$ 45,962
Contract assets (Note 2(g))	\$ 1,183	\$ 532
Contract liabilities (Note 2(g))	\$ 1,872	\$ 4,413

#### 4.3 Performance obligations

Trade receivables from contracts with customers represent net amounts receivable from customers in respect of voyage charters, port terminals and in respect of time charters for the non-lease (service component) of the receivable.

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Contract assets represent amounts from contracts with customers that reflect services transferred to customers before payment or consideration is due. Specifically, contract assets represent the freight, demurrage, deviation and other amounts receivable from charterers for the completed voyage performance as at the period end. The balances of contract assets vary and depend on ongoing voyage charters at period end.

Contract liabilities represent the performance due to a customer for the remaining voyage as at the period end. This may happen in the case where the customer has made an advance payment before the completion of the voyage as of the period end date. The balances of contract liabilities vary and depend on advance payments received at period end.

As of December 31, 2023, the aggregate amount of the transaction price allocated to the performance obligations that are unsatisfied (or partially unsatisfied) as of the end of the reporting period were as follows:

	<b>Amount</b>
2024	\$ 115,122
2025	88,373
2026	69,540
2027	63,237
2028	63,237
2029 and thereafter	554,927
<b>Total</b>	<b>\$ 954,436</b>

**NOTE 5: COST OF SALES**

Cost of sales for the years ended December 31, 2023, 2022 and 2021 were as follows:

	<b>Year Ended December 31, 2023</b>	<b>Year Ended December 31, 2022</b>	<b>Year Ended December 31, 2021</b>
Time charter, voyage and port terminal expenses	\$ 64,028	\$ 63,901	\$ 55,419
Direct vessel expenses	80,996	72,420	60,794
Cost of products sold-liquid port terminal	19,288	4,845	13,328
Depreciation and amortization	38,407	35,989	34,957
Impairment losses (Note 10)	1,651	3,195	19,396
<b>Total cost of sales</b>	<b>\$ 204,370</b>	<b>\$ 180,350</b>	<b>\$ 183,894</b>

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**A) Time charter, voyage and port terminal expenses**

Time charter, voyage and port terminal expenses for the years ended December 31, 2023, 2022 and 2021 were as follows:

	Year Ended December 31, 2023	Year Ended December 31, 2022	Year Ended December 31, 2021
Fuel	\$ 21,867	\$ 28,111	\$ 20,710
Time charter	5,790	4,058	5,887
Ports payroll and related costs	14,405	11,093	8,557
Ports repairs and maintenance	3,042	1,950	2,038
Ports rent	1,557	1,101	887
Ports insurances	3,631	2,974	2,954
Docking expenses	2,546	3,088	3,382
Maritime and regulatory fees	1,978	1,297	1,455
Towing expenses	3,362	3,891	5,348
Other expenses	5,850	6,338	4,201
<b>Total</b>	<b>\$ 64,028</b>	<b>\$ 63,901</b>	<b>\$ 55,419</b>

**B) Direct vessel expenses**

Direct vessel expenses for the years ended December 31, 2023, 2022 and 2021 were as follows:

	Year Ended December 31, 2023	Year Ended December 31, 2022	Year Ended December 31, 2021
Payroll and related costs	44,300	\$ 43,154	\$ 34,882
Insurances	5,309	5,211	4,377
Repairs and maintenance	8,941	6,366	4,820
Lubricants	1,529	1,210	939
Victualing	2,555	1,950	1,704
Travel expenses	4,680	3,461	2,761
Stores	4,249	3,032	2,996
Other expenses	9,433	8,036	8,315
<b>Total</b>	<b>\$ 80,996</b>	<b>\$ 72,420</b>	<b>\$ 60,794</b>

**C) Depreciation and amortization**

Depreciation and amortization for the years ended December 31, 2023, 2022 and 2021 were as follows:

	Year Ended December 31, 2023	Year Ended December 31, 2022	Year Ended December 31, 2021
Depreciation of tangible assets	\$ 33,500	\$ 33,046	\$ 32,028
Depreciation of right of use asset	1,984	170	157
Amortization of intangible assets	2,923	2,773	2,772
<b>Total</b>	<b>\$ 38,407</b>	<b>\$ 35,989</b>	<b>\$ 34,957</b>

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**NOTE 6: ADMINISTRATIVE EXPENSES**

Administrative expenses for the years ended December 31, 2023, 2022 and 2021 were as follows:

	Year Ended December 31, 2023	Year Ended December 31, 2022	Year Ended December 31, 2021
Payroll and related costs	\$ 7,789	\$ 7,025	\$ 5,938
Professional fees	4,291	4,612	4,499
Other expenses <sup>(1)</sup>	8,197	5,130	2,964
Depreciation of right of use asset	684	542	589
Depreciation of tangible assets	355	250	529
<b>Total</b>	<b>\$ 21,316</b>	<b>\$ 17,559</b>	<b>\$ 14,519</b>

- (1) Other expenses includes administrative expenses under Navios Logisitcs' agreement with NSM (see Note 21 "Related Party Disclosures"), travel expenses and other general office expenses.

As of December 31, 2023, the Company employed 493 land-based employees: 39 employees in the Asuncion, Paraguay office, 45 employees at the port facility in San Antonio, Paraguay, 90 employees in the Buenos Aires, Argentina office, 13 employees in the Montevideo, Uruguay office, 294 employees at the dry port facilities in Uruguay, and 12 employees in the Corumba, Brazil office, and 650 seafarers as crew on their vessels.

**NOTE 7: FINANCE INCOME & COSTS**

Finance income for the years ended December 31, 2023, 2022 and 2021 were as follows:

	Year Ended December 31, 2023	Year Ended December 31, 2022	Year Ended December 31, 2021
Finance income from short term deposits	\$ 1,743	\$ 598	\$ 237
Finance income from loan to parent (Note 21)	-	-	4,222
Other finance income	-	-	168
<b>Total finance income</b>	<b>\$ 1,743</b>	<b>\$ 598</b>	<b>\$ 4,627</b>

Finance costs for the years ended December 31, 2023, 2022 and 2021 were as follows:

	For the year ended December 31, 2023	For the year ended December 31, 2022	For the year ended December 31, 2021
Interest on debts and borrowings	\$ 55,710	\$ 56,781	\$ 56,390
Deferred finance cost	4,461	3,937	3,509
Interest on lease liabilities	1,384	717	678
Other finance costs	2,085	852	4,722
<b>Total finance costs</b>	<b>\$ 63,640</b>	<b>\$ 62,287</b>	<b>\$ 65,299</b>

As of December 31, 2023, 2022 and 2021, capitalized interest amounted to \$

826, \$0 and \$451, respectively. See note 10 "Tangible Assets".

**NOTE 8: INCOME TAX / DEFERRED TAX**

As indicated in Note 1, the Company is a Marshall Islands corporation. However, the Company is subject to tax in Argentina, Paraguay and Brazil, and with respect to its cabotage operations in Uruguay, jurisdictions where certain of its subsidiaries operate. The Company's operations in

Panama and the port and international barge transportation services in Uruguay are not taxed. The corporate income tax rate in Argentina, Paraguay, Brazil, and Uruguay is 35%, 10%, 34%, and 25%, respectively for the year ended December 31, 2023.

Following IAS 12, the Company calculates at each reporting date the deferred tax assets and liabilities resulting from the difference between the indexed tax base in Argentinian Pesos converted using the exchange rate at reporting date, and the carrying amounts of assets and liabilities for financial reporting purposes at that reporting date. During the fourth quarter of 2023, the Argentinian Peso devalued 131% and local consumer price index increased 53%, thus reducing the value of the tax base and resulting in a deferred tax liability of \$6,435 as of December 31, 2023, compared to a deferred tax asset of \$1,332 as of December 31, 2022. Consequently, the Company recognized a non-cash deferred income tax expense of \$7,767 for the year ended December 31, 2023, and is included in the consolidated statement of profit/(loss) under the caption "Income tax (expense)/benefit". The overall increase in income tax expense was the result of the non-cash tax expense resulting from the effects of exchange rate changes and tax indexing related to the tangible assets of the Company's Argentinean subsidiary. This accounting treatment has no relation to the income tax amounts actually paid for the operations in Argentina. The calculation of the deferred tax asset or liability resulting from the difference of the carrying amounts of assets and liabilities for financial reporting purposes and the local tax base at the reporting date depend on the fluctuations of local inflation and exchange rate and may result in a deferred tax income or expense in the future.

The components of profit/(loss) before income taxes in consolidated statements of income for the years ended December 31, 2023, 2022 and 2021 are as follows:

	Year Ended December 31, 2023	Year Ended December 31, 2022	Year Ended December 31, 2021
Argentina	\$ 166	\$ (3,781)	\$ (12,939)
Paraguay	2,959	(5,539)	(10,235)
Uruguay	42,373	39,160	12,835
Panama	(22,818)	(34,283)	(47,055)
Marshall Islands	(1,757)	(1,618)	(3,356)
Brazil	(78)	(100)	(399)
<b>Total profit/ (loss) before income taxes and noncontrolling interest</b>	<b>\$ 20,845</b>	<b>\$ (6,161)</b>	<b>\$ (61,149)</b>

Income tax (expense)/benefit is comprised of:

	Year Ended December 31, 2023	Year Ended December 31, 2022	Year Ended December 31, 2021
Current	(1,891)	(16)	(2,504)
Deferred	(5,195)	2,093	(1,511)
<b>Total Argentina</b>	<b>\$ (7,086)</b>	<b>\$ 2,077</b>	<b>\$ (4,015)</b>
Current	-	(8)	1
Deferred	-	(4)	5
<b>Total Brasil</b>	<b>\$ -</b>	<b>\$ (12)</b>	<b>\$ 6</b>
Current	(157)	(110)	(206)
Deferred	179	(236)	(373)
<b>Total Paraguay</b>	<b>\$ 22</b>	<b>\$ (346)</b>	<b>\$ (579)</b>
Current	-	-	-
Deferred	-	-	(642)
<b>Total Uruguay</b>	<b>-</b>	<b>-</b>	<b>(642)</b>
<b>Total income tax (expense)/ benefit</b>	<b>\$ (7,064)</b>	<b>\$ 1,719</b>	<b>\$ (5,230)</b>

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The net loss subject to income taxes corresponds to the operations in Argentina, Brazil, Paraguay, and the cabotage operations in Uruguay:

	Year Ended December 31, 2023	Year Ended December 31, 2022	Year Ended December 31, 2021
Benefit/ (expense) before income taxes and noncontrolling interest	\$ 20,845	\$ (6,161)	\$ (61,149)
Panama, Marshall Islands, Uruguay Port/Barge (not taxed)	\$ (17,798)	\$ (3,259)	\$ 40,145
<b>Net profit/(loss) subject to income taxes</b>	<b>\$ 3,047</b>	<b>\$ (9,420)</b>	<b>\$ (21,004)</b>

Reconciliation of taxes calculated based on statutory tax rates to income tax (expense)/benefit:

	December 31, 2023	December 31, 2022	December 31, 2021
<b>Income tax calculated at the tax rates applicable to profits in the respective countries (expense)/benefit</b>	<b>\$ (328)</b>	<b>\$ 1,693</b>	<b>\$ 5,012</b>
Tax effect of amounts which are not (deductible)/taxable in calculating taxable income			
Allocation of parent company expenses, not deductible for local income tax	\$ (1,831)	\$ (532)	\$ (4,231)
Foreign exchange losses/gains in \$, not (deductible)/taxable for local income tax	\$ 723	\$ 756	\$ 874
Impact of changes in local income tax rate on future years deferred tax, not taxable for local income tax	\$ -	\$ -	\$ (2,112)
Effects of exchange rate changes and tax indexing related to non monetary assets and others	\$ (5,628)	\$ (198)	\$ (4,773)
<b>Total income tax (expense)/ benefit</b>	<b>\$ (7,064)</b>	<b>\$ 1,719</b>	<b>\$ (5,230)</b>

The components of deferred income taxes included on the consolidated financial position were as follows:

	December 31, 2023	December 31, 2022
<b>Deferred income tax assets:</b>		
Property, plant and equipment, net	-	390
<b>Total current deferred income tax assets</b>	<b>\$ -</b>	<b>\$ 390</b>
<b>Deferred income tax assets:</b>		
Future deductible differences	88	68
Property, plant and equipment, net	-	942
<b>Total non-current deferred income tax assets</b>	<b>\$ 88</b>	<b>\$ 1,010</b>
<b>Total deferred income tax assets</b>	<b>\$ 88</b>	<b>\$ 1,400</b>
<b>Deferred income tax liability:</b>		
Property, plant and equipment, and leases, net	\$ (66)	-
<b>Total current deferred income tax liability</b>	<b>\$ (66)</b>	<b>-</b>
<b>Deferred income tax liability:</b>		
Intangible assets	(2,493)	(3,117)
Property, plant and equipment, net	(10,349)	(4,117)
Tax inflation adjustment in Argentina	(80)	(485)
Other	(670)	(2,243)
<b>Total deferred income tax liability</b>	<b>\$ (13,592)</b>	<b>\$ (9,962)</b>
<b>Net deferred income tax liability</b>	<b>\$ (13,570)</b>	<b>\$ (8,562)</b>

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The evolution of the deferred income tax assets and liabilities included on the consolidated financial position was as follows:

	Future deductible differences	Property, plant and equipment	Total Deferred Income Tax Assets
<b>Deferred income tax assets</b>			
<b>At January 1, 2021</b>	<b>\$ 691</b>	<b>\$ -</b>	<b>\$ 691</b>
Variance of nondeductible unpaid intercompany balances	(466)	-	(466)
Nondeductible impact of vessel impairment	(642)	-	(642)
Changes in income tax rate	80	-	80
Other	419	-	419
<b>At December 31, 2021</b>	<b>\$ 82</b>	<b>\$ -</b>	<b>\$ 82</b>
Future deductible CPI adjusted tax depreciations	-	1,332	1,332
Other	(14)	-	(14)
<b>At December 31, 2022</b>	<b>\$ 68</b>	<b>\$ 1,332</b>	<b>\$ 1,400</b>
Variance of non deductible unpaid intercompany balances	1,228	-	1,228
Future deductible CPI adjusted tax depreciations	-	(1,332)	(1,332)
Tax inflation adjustment in Argentina	(80)	-	(80)
Other	(71)	-	(71)
Reclassification to Deferred Tax Liabilities	(1,057)	-	(1,057)
<b>At December 31, 2023</b>	<b>\$ 88</b>	<b>\$ -</b>	<b>\$ 88</b>

	Intangible Assets	Property, Plant, and Equipment and leases, net	Other deferred tax liabilities	Total Deferred Income Tax Liabilities
<b>Deferred income tax liabilities</b>				
<b>At January 1, 2021</b>	<b>\$ (3,299)</b>	<b>\$ (3,154)</b>	<b>\$ (2,130)</b>	<b>\$ (8,583)</b>
Depreciations and Amortizations	488	82	-	570
Changes in income tax rate	(929)	(1,183)	-	(2,112)
Tax inflation adjustment in Argentina	-	-	477	477
Other	-	-	(847)	(847)
<b>At December 31, 2021</b>	<b>\$ (3,740)</b>	<b>\$ (4,255)</b>	<b>\$ (2,500)</b>	<b>\$ (10,495)</b>
Depreciations and Amortizations	623	138	-	761
Tax inflation adjustment in Argentina	-	-	834	834
Other	-	-	(1,062)	(1,062)
<b>At December 31, 2022</b>	<b>\$ (3,117)</b>	<b>\$ (4,117)</b>	<b>\$ (2,728)</b>	<b>\$ (9,962)</b>
Depreciations and Amortizations	624	137	-	761
Impact of CPI adjusted Fixed Assets tax depreciations	-	(6,435)	-	(6,435)
Reclassification from Deferred Tax Assets	-	-	1,057	1,057
Other	-	-	921	921
<b>At December 31, 2023</b>	<b>\$ (2,493)</b>	<b>\$ (10,415)</b>	<b>\$ (750)</b>	<b>\$ (13,658)</b>



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**NOTE 9: OTHER OPERATING INCOME & EXPENSE**

Other operating income for the years ended December 31, 2023, 2022 and 2021 were as follows:

	Year Ended December 31, 2023	Year Ended December 31, 2022	Year Ended December 31, 2021
Insurance claims	\$ 1,316	\$ 761	\$ 1,203
Reversal of provisions	-	36	-
Other income	337	280	262
<b>Total</b>	<b>\$ 1,653</b>	<b>\$ 1,077</b>	<b>\$ 1,465</b>

Other operating expense for the years ended December 31, 2023, 2022 and 2021 were as follows:

	Year Ended December 31, 2023	Year Ended December 31, 2022	Year Ended December 31, 2021
Taxes other than income taxes	\$ 6,636	\$ 5,272	\$ 4,649
Provisions	55	-	110
<b>Total</b>	<b>\$ 6,691</b>	<b>\$ 5,272</b>	<b>\$ 4,759</b>

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**NOTE 10: TANGIBLE ASSETS AND ASSETS UNDER CONSTRUCTION**

**Tangible assets**

Tangible assets consist of the following:

	Cost	Accumulated Depreciation	Net Book Value
<b>Tanker vessels, barges and pushboats</b>			
<b>Balance January 1, 2021</b>	<b>\$ 522,998</b>	<b>\$ (216,983)</b>	<b>\$ 306,015</b>
Additions	2,445	(20,315)	(17,870)
Impairment loss	(24,769)	5,373	(19,396)
Transfer from assets under construction	51,461	-	51,461
<b>Balance December 31, 2021</b>	<b>\$ 552,135</b>	<b>\$ (231,925)</b>	<b>\$ 320,210</b>
Additions	6,130	(20,998)	(14,868)
Impairment loss	(14,920)	12,457	(2,463)
Sale of vessel	(2,186)	-	(2,186)
<b>Balance December 31, 2022</b>	<b>\$ 541,159</b>	<b>\$ (240,466)</b>	<b>\$ 300,693</b>
Additions	14,265	(19,552)	(5,287)
Disposal of barges	(1,029)	506	(523)
Sale of vessel	(5,916)	1,121	(4,795)
<b>Balance December 31, 2023</b>	<b>\$ 548,479</b>	<b>\$ (258,391)</b>	<b>\$ 290,088</b>

	Cost	Accumulated Depreciation	Net Book Value
<b>Lease of liquid barges</b>			
<b>Balance January 1, 2023</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
Additions	4,664	(7)	4,657
<b>Balance December 31, 2023</b>	<b>\$ 4,664</b>	<b>\$ (7)</b>	<b>\$ 4,657</b>

	Cost	Accumulated Depreciation	Net Book Value
<b>Deferred dry dock and special survey costs</b>			
<b>Balance January 1, 2021</b>	<b>\$ 55,481</b>	<b>\$ (44,014)</b>	<b>\$ 11,467</b>
Additions	6,774	(4,122)	2,652
<b>Balance December 31, 2021</b>	<b>\$ 62,255</b>	<b>\$ (48,136)</b>	<b>\$ 14,119</b>
Additions	5,943	(4,356)	1,587
Impairment loss	(1,515)	783	(732)
<b>Balance December 31, 2022</b>	<b>\$ 66,683</b>	<b>\$ (51,709)</b>	<b>\$ 14,974</b>
Additions	8,775	(6,043)	2,732
Sale of vessel	(1,947)	1,213	(734)
<b>Balance December 31, 2023</b>	<b>\$ 73,511</b>	<b>\$ (56,539)</b>	<b>\$ 16,972</b>

	Cost	Accumulated Depreciation	Net Book Value
<b>Dry port terminals</b>			
<b>Balance January 1, 2021</b>	<b>\$ 225,554</b>	<b>\$ (41,023)</b>	<b>\$ 184,531</b>
Additions	1,510	(7,274)	(5,764)
Disposal	(130)	169	39
Transfers from assets under construction	3,803	-	3,803
<b>Balance December 31, 2021</b>	<b>\$ 230,737</b>	<b>\$ (48,128)</b>	<b>\$ 182,609</b>
Additions	604	(7,339)	(6,735)
<b>Balance December 31, 2022</b>	<b>\$ 231,341</b>	<b>\$ (55,467)</b>	<b>\$ 175,874</b>
Additions	2,099	(7,501)	(5,402)
Transfers from asset under construction	3,198	-	3,198
<b>Balance December 31, 2023</b>	<b>\$ 236,638</b>	<b>\$ (62,968)</b>	<b>\$ 173,670</b>

	Cost	Accumulated Depreciation	Net Book Value
<b>Oil storage plant and port facilities for liquid cargoes</b>			
<b>Balance January 1, 2021</b>	<b>\$ 29,190</b>	<b>\$ (13,078)</b>	<b>\$ 16,112</b>
Additions	10	(355)	(345)
Transfers from assets under construction	1,843	-	1,843
<b>Balance December 31, 2021</b>	<b>\$ 31,043</b>	<b>\$ (13,433)</b>	<b>\$ 17,610</b>
Additions	188	(396)	(208)
<b>Balance December 31, 2022</b>	<b>\$ 31,231</b>	<b>\$ (13,829)</b>	<b>\$ 17,402</b>
Additions	37	(415)	(378)

<b>Balance December 31, 2023</b>	<b>\$ 31,268</b>	<b>\$ (14,244)</b>	<b>\$ 17,024</b>
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<b>Other fixed assets</b>	<b>Cost</b>	<b>Accumulated Depreciation</b>	<b>Net Book Value</b>
<b>Balance January 1, 2021</b>	<b>\$ 8,318</b>	<b>\$ (5,632)</b>	<b>\$ 2,686</b>
Additions	385	(491)	(106)
<b>Balance December 31, 2021</b>	<b>\$ 8,703</b>	<b>\$ (6,123)</b>	<b>\$ 2,580</b>
Additions	22	(207)	(185)
Disposals	(52)	-	(52)
<b>Balance December 31, 2022</b>	<b>\$ 8,673</b>	<b>\$ (6,330)</b>	<b>\$ 2,343</b>
Additions	1,625	(337)	1,288
Write-down	(33)	-	(33)
<b>Balance December 31, 2023</b>	<b>\$ 10,265</b>	<b>\$ (6,667)</b>	<b>\$ 3,598</b>

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<b>Total</b>	<b>Cost</b>	<b>Accumulated Depreciation</b>	<b>Net Book Value</b>
<b>Balance January 1, 2021</b>	<b>\$ 841,541</b>	<b>\$ (320,730)</b>	<b>\$ 520,811</b>
Additions	11,124	(32,557)	(21,433)
Disposal	(130)	169	39
Impairment loss	(24,769)	5,373	(19,396)
Transfer from assets under construction	57,107	-	57,107
<b>Balance December 31, 2021</b>	<b>\$ 884,873</b>	<b>\$ (347,745)</b>	<b>\$ 537,128</b>
Additions	12,887	(33,296)	(20,409)
Impairment loss	(16,435)	13,240	(3,195)
Sale of vessel	(2,186)	-	(2,186)
Disposals	(52)	-	(52)
<b>Balance December 31, 2022</b>	<b>\$ 879,087</b>	<b>\$ (367,801)</b>	<b>\$ 511,286</b>
Additions	31,465	(33,855)	(2,390)
Disposal of barges	(1,029)	506	(523)
Sale of vessel	(7,863)	2,334	(5,529)
Transfers from asset under construction	3,198	-	3,198
Write-down	(33)	-	(33)
<b>Balance December 31, 2023</b>	<b>\$ 904,825</b>	<b>\$ (398,816)</b>	<b>\$ 506,009</b>

The total net book value of long-lived assets for vessels, including constructions in progress, amounted to \$313,637 and \$315,667 at December 31, 2023 and 2022, respectively.

Certain assets of the Company have been pledged as collateral for the 2025 Notes (Note 18) (as defined herein) and loan facilities. As of December 31, 2023, 2022 and 2021, the net book value of such assets was \$135,011, \$111,797, \$118,438, respectively.

In August 2023, the Company completed the sale of the He Man H to an unrelated third party for a sale price of \$4,450. The impairment loss amounted to \$1,651, being the difference of vessel's carrying value and fair value, recorded in the second quarter of 2023, and is included in the consolidated statements of profit/(loss) under the caption "Cost of sales." The fair value was determined based on the agreed sale's price.

In October 2022, the Company completed the sale of the Malva H to an unrelated third party for a sale price of \$2,186. The impairment loss amounted to \$778, being the difference of vessel's carrying value and fair value, recorded in the third quarter of 2022, and is included in the consolidated statements of profit/(loss) under the caption "Cost of sales." The fair value was determined based on the agreed sale's price.

As of December 31, 2022, the Company recorded an impairment loss of \$2,417 for certain barges, representing the difference between the fair value and the carrying value together with the carrying value of deferred drydock and special survey costs, if any, related to these barges, which is included in the consolidated statements of profit/(loss) under the caption "Cost of sales." The fair value was determined based on the agreed or expected sale's price.

No impairment loss was recognized on any of the Company's tangible assets held and used as of December 31, 2023 and 2022, based on the results of our impairment analysis. See also Note 2(aa) "Significant accounting judgments, estimates and assumptions".

As of December 31, 2021, after considering certain impairment indicators that affected the way the tanker vessels Malva H and Sara H were expected to be used, the Company performed an impairment assessment in accordance with its accounting policy (see Note 2(o)). The estimated recoverable amounts were lower than the respective carrying amounts of each vessel and, consequently, an aggregate impairment loss of \$19,396 was recognized in the consolidated statement of profit/(loss) for the year ended December 31, 2021, under the caption "Cost of sales", as illustrated below:

	<b>As of and for the year ended December 31, 2021</b>		
<b>Vessel</b>	<b>Initial carrying amount</b>	<b>Impairment loss</b>	<b>Net book value (fair value)</b>
Malva H	\$ 9,036	\$ (5,786)	\$ 3,250
Sara H	\$ 17,860	\$ (13,610)	\$ 4,250

Since 2018, Navios Logistics has acquired approximately 9.0 hectares of undeveloped land located in Port Murtinho, Brazil, for a total cost of \$1,580 which is included under the caption "Tangible assets" in its consolidated statement of financial position. Navios Logistics plans to develop this land for its port operations.

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**Assets under construction**

<b>Assets under construction</b>	<b>2023</b>	<b>2022</b>
Barges	\$ 1,920	\$ -
Port Terminals (including capitalized interest)	28,357	3,311
Transfers to tangible assets	(3,198)	-
<b>Total</b>	<b>\$ 27,079</b>	<b>\$ 3,311</b>

In September 2023, Navios Logistics entered into a five-year leasing contract for the construction of twelve barges to be delivered no later than the end of the first quarter of 2024 (the “Twelve Jumbo Barges”). Upon delivery of each barge, the Company will record an asset at an amount equal to the lease liability increased by the deposits paid for the construction of the Twelve Jumbo Barges (see Note 20 “Leases”). As of December 31, 2023, four of the barges under the Twelve Jumbo Barges contract were delivered and are presented under the caption “Tangible Assets” and \$1,283 relating to the deposit paid for the remaining eight barges, is included under the caption “Assets under construction” in the consolidated statement of financial position.

In October 2023, Navios Logistics entered into a five-year leasing contract for the construction of six barges to be delivered no later than the end of the second quarter of 2024 (the “Six Jumbo Barges”). The contract for the Six Jumbo Barges have similar terms to terms of the lease contract for the Twelve Jumbo Barges. As of December 31, 2023, the Company paid an amount of \$637 relating to the deposit for the construction of the six barges and is included under the caption “Assets under construction” in its consolidated statement of financial position. Upon delivery of each barge, the Company will record an asset at an amount equal to the lease liability increased by the deposits paid for the construction of the Six Jumbo Barges (see Note 25 “Commitments and Contingencies”).

During the second quarter of 2023, Navios Logistics completed the construction of a new iron ore stockpile area in its Iron Ore Port Terminal for a total cost of \$3,198 that was transferred to “Tangible assets” in its consolidated statement of financial position. As of December 31, 2022, Navios Logistics has paid \$1,907 for the construction of the new stockpile area in its Iron Ore Port Terminal, which is included under the caption “Assets under construction” in its consolidated statement of financial position.

As of December 31, 2023 and December 31, 2022, Navios Logistics has paid \$888 and \$807, respectively, for capitalized expenses for the development of its port operations in the Port Murtinho region of Brazil, which is included under the caption “Assets under construction” in its consolidated statement of financial position.

As of December 31, 2023 and December 31, 2022, Navios Logistics has paid \$8,399 and \$597, respectively, for the construction of a crane in the Iron Ore Port Terminal, which is included under the caption “Assets under construction” in its consolidated statement of financial position. Capitalized interest included under the caption “Assets under construction” for the construction of a crane was \$494 as of December 31, 2023.

As of December 31, 2023, Navios Logistics has paid \$12,578 for the development of a new liquid terminal in Nueva Palmira, which is included under the caption “Assets under construction” in its consolidated statement of financial position. Capitalized interest included under the caption “Assets under construction” for the development of a new liquid terminal in Nueva Palmira was \$277 as of December 31, 2023.

As of December 31, 2023, Navios Logistics has paid \$2,468 for the expansion of its infrastructure in its Iron Ore Port Terminal, which is included under the caption “Assets under construction” in its consolidated statement of financial position. Capitalized interest included under the caption “Assets under construction” for the Iron Ore Port Terminal expansion was \$55 as of December 31, 2023.

During the first quarter of 2021, Navios Logistics completed the construction of six liquid barges. As of December 31, 2021, a total of \$19,501 was transferred to “Tangible assets” in its consolidated statement of financial position of which capitalized interest amounted to \$1,062.

During the first quarter of 2021, Navios Logistics completed the construction of two new tanks in the liquid port terminal in San Antonio. As of December 31, 2021, a total of \$1,843 was transferred to “Tangible assets” in its consolidated statement of financial position.

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On March 22, 2021, Navios Logistics completed the acquisition of a purchase agreement with an unrelated third party for the acquisition of three pushboats and 18 tank barges (the “2020 Fleet”), for a purchase price of \$30,000. As of December 31, 2021, a total of \$31,960 was transferred to “Tangible assets” in its consolidated statement of financial position.

During the second quarter of 2021, Navios Logistics completed the installation of a crane in the Grain Port Terminal. As of December 31, 2021, a total of \$3,803 was transferred to “Tangible assets” in its consolidated statement of financial position.

**NOTE 11: INTANGIBLES**

**Intangible assets other than goodwill**

Intangible assets as of December 31, 2023 and 2022 consist of the following:

	Acquisition Cost	Accumulated Amortization	Net Book Value
<b>December 31, 2023</b>			
Port terminal operating rights	\$ 54,481	\$ (16,980)	\$ 37,501
Customer relationships	36,120	(29,022)	7,098
<b>Total intangible assets</b>	<b>\$ 90,601</b>	<b>\$ (46,002)</b>	<b>\$ 44,599</b>

	Acquisition Cost	Accumulated Amortization	Net Book Value
<b>December 31, 2022</b>			
Port terminal operating rights	\$ 53,152	\$ (15,832)	\$ 37,320
Customer relationships	36,120	(27,247)	8,873
<b>Total intangible assets</b>	<b>\$ 89,272</b>	<b>\$ (43,079)</b>	<b>\$ 46,193</b>

Following the completion of the Vimalcor acquisition in May 2023, the Company recognized an intangible asset of \$1,329, relating to the port-terminal-operating right to be amortized until January 2029.

Amortization expense for each of the years ended December 31, 2023, 2022 and 2021, amounted to \$2,923, \$2,773 and \$2,772, respectively.

The aggregate amortization of acquired intangibles will be as follows:

Description	Within One Year	Year Two	Year Three	Year Four	Year Five	Thereafter	Total
Port terminal operating rights	\$ 1,229	\$ 1,229	\$ 1,229	\$ 1,229	\$ 1,076	\$ 31,509	\$ 37,501
Customer relationships	1,775	1,775	1,775	1,773	-	-	7,098
<b>Total</b>	<b>\$ 3,004</b>	<b>\$ 3,004</b>	<b>\$ 3,004</b>	<b>\$ 3,002</b>	<b>\$ 1,076</b>	<b>\$ 31,509</b>	<b>\$ 44,599</b>

**Goodwill**

Goodwill resulted from acquisitions of businesses amounted to \$104,096 in all periods presented. As of December 31, 2023, the Company performed impairment tests on goodwill and concluded that no impairment should be recognized. Refer to Note 2 (aa) “Significant accounting judgments, estimates and assumptions”.

Goodwill totaling to \$22,142, \$40,868 and \$41,086 has been allocated to the Port Terminal Business, the Barge Business and the Cabotage Business, respectively, for all periods presented.

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**NOTE 12: OTHER NON-CURRENT ASSETS**

Other non-current assets as of December 31, 2023 and 2022, consist of the following:

	December 31, 2023	December 31, 2022
Prepaid expenses	\$ 352	\$ 13
Deposits in guarantee to free zone	393	359
Other	1,478	817
<b>Total</b>	<b>\$ 2,223</b>	<b>\$ 1,189</b>

**NOTE 13: INVENTORIES**

Inventories as of December 31, 2023 and 2022, consist of the following:

	December 31, 2023	December 31, 2022
Fuel in stock	\$ 2,892	\$ 3,254
Fuel in stock for sale	2,544	3,219
Stores, spares and others	5,083	3,995
<b>Total Inventories</b>	<b>\$ 10,519</b>	<b>\$ 10,468</b>

**NOTE 14: TRADE RECEIVABLES**

Trade receivables consisted of the following:

	December 31, 2023	December 31, 2022
Receivables from third party customers	\$ 37,609	\$ 49,309
Allowance for expected credit losses	(3,146)	(3,347)
<b>Total trade receivables</b>	<b>\$ 34,463</b>	<b>\$ 45,962</b>

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**A) Trade receivables from contracts with customers**

Trade receivables are amounts due from customers for services performed in the ordinary course of business. They are generally due for settlement immediately and therefore are all classified as current. Trade receivables are recognized initially at the amount of consideration that is unconditional unless they contain certain significant financing components, at which point they are recognized at fair value. The Company holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortized cost using the EIR method.

**B) Allowances**

Movement in the allowance for expected credit losses of trade receivables:

	<b>Amounts</b>
<b>Balance as at December 31, 2021</b>	<b>\$ (3,275)</b>
Allowance for expected credit losses	(320)
Utilized provision	248
<b>Balance as at December 31, 2022</b>	<b>\$ (3,347)</b>
Allowance for expected credit losses	(392)
Utilized provision	593
<b>Balance as at December 31, 2023</b>	<b>\$ (3,146)</b>

**NOTE 15: CASH AND CASH EQUIVALENTS AND RESTRICTED CASH**

Cash and cash equivalents and restricted cash consisted of the following:

	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Cash at banks and on hand	\$ 22,267	\$ 28,854
Restricted cash (Note 2v)	-	300
Short-term deposits	47,015	21,010
<b>Total</b>	<b>\$ 69,282</b>	<b>\$ 50,164</b>

Short-term deposits are comprised of deposits with banks with original maturities of less than 90 days.

Cash deposits and cash equivalents in excess of amounts covered by government-provided insurance are exposed to loss in the event of non-performance by financial institutions. Navios Logistics does maintain cash deposits and equivalents in excess of government-provided insurance limits. Navios Logistics also seeks to reduce its exposure to credit risk by dealing with a diversified group of major financial institutions.

As of December 31, 2023 and 2022, restricted cash was nil and \$300, respectively, which related to amounts held in escrow accounts in relation to certain agreements.



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**NOTE 16: PREPAYMENTS AND OTHER CURRENT ASSETS**

Prepayments and other current assets consist of the following:

	Year Ended December 31, 2023	Year Ended December 31, 2022
Insurance claims receivable, net	\$ 1,005	\$ 419
VAT and other credits	1,230	2,881
Deferred insurance premiums	4,535	2,426
Advances to providers	4,926	1,287
Accrued interest receivable	4	193
Other	1,282	920
<b>Total</b>	<b>\$ 12,982</b>	<b>\$ 8,126</b>

**NOTE 17: ISSUED CAPITAL AND RESERVES**

**Share capital**

As of December 31, 2023, 2022 and 2021, the Company has issued

20,000 shares of common stock, with a par value of \$1.00.

Holders of each share of common stock have one vote for each share held of record on all matters submitted to a vote of shareholders. Dividends on shares of common stock may be declared and paid from funds available to the Company.

**Distributions**

On July 30, 2021, the Company declared and paid a pro rata dividend to its shareholders in shares of Grimaud, representing 100% of Navios Logistics' equity interest in Grimaud.

Dividends are recorded in the Company's consolidated financial statements in the period in which they are declared.

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**NOTE 18: INTEREST-BEARING LOANS AND BORROWINGS**

Interest-bearing loans and borrowings consist of the following:

	December 31, 2023	December 31, 2022	Interest Rate	Maturity
Notes Payable	\$ 2,592	\$ 5,152	LIBOR <sup>(3)</sup>	November 2, 2024 <sup>(1)</sup>
Seller's credit for the construction of six liquid barges	3,049	2,911	Fixed rate of 8.5%	November 16, 2025 <sup>(2)</sup>
2022 BBVA Facility	8,231	7,900	Fixed rate of 4.25%	July 1, 2025
2022 Term Bank Loan	-	1,400	SOFR plus 3.15%	May 18, 2025
2023 Term Bank Loan	11,500	-	SOFR plus 2.85%	December 21, 2027
Seller's credit agreement for the acquisition of the 2020 Fleet	5,000	5,000	Fixed rate of 5.00%	March 22, 2024
Santander Facility	1,262	1,211	Fixed rate of 4.20%	March 7, 2026
<b>Current portion of interest-bearing loans and borrowings</b>	<b>31,634</b>	<b>23,574</b>		
2025 Notes	500,000	500,000	Fixed rate of 10.75%	July 1, 2025
Notes Payable	-	2,525	LIBOR <sup>(3)</sup>	November 2, 2024 <sup>(1)</sup>
Seller's credit for the construction of six liquid barges	2,911	5,842	Fixed rate of 8.5%	November 16, 2025 <sup>(2)</sup>
2022 BBVA Facility	6,399	14,630	Fixed rate of 4.25%	July 1, 2025
2022 Term Bank Loan	-	4,900	SOFR plus 3.15%	May 18, 2025
2023 Term Bank Loan	28,500	-	SOFR plus 2.85%	December 21, 2027
Seller's credit agreement for the acquisition of the 2020 Fleet	-	5,000	Fixed rate of 5.00%	March 22, 2024
Santander Facility	1,652	2,914	Fixed rate of 4.20%	March 7, 2026
<b>Non-current portion of interest-bearing loans and borrowings</b>	<b>539,462</b>	<b>535,811</b>		
Less: deferred finance costs	(8,991)	(12,090)		
<b>Total interest-bearing loans and borrowings, net</b>	<b>\$ 562,105</b>	<b>\$ 547,295</b>		

(1) Includes 32 different drawdown events; the maturity date for each such drawdown event is on the 16<sup>th</sup> semi-annual installment payment date following the drawdown event.

(2) Includes six different drawdown events, corresponding to six different barges; the maturity date for each such drawdown event is on the 20<sup>th</sup> quarterly installment payment date.

(3) The Company pays interest based on the Secured Overnight Financing Rate ("SOFR") plus Credit Adjusted Spread ("CAS"), effective July 1, 2023.

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**2025 Notes**

On July 8, 2020, Navios Logistics and its wholly owned subsidiary Navios Logistics Finance (US) Inc. ("Logistics Finance" and, together with Navios Logistics, the "Co-Issuers") issued \$500,000 in aggregate principal amount of senior secured notes due 2025 ("the 2025 Notes"), at a fixed rate per annum of 10.75%. The net proceeds from the offering of the 2025 Notes were used to satisfy and discharge existing indebtedness and to pay certain fees and expenses related to the offering, with the balance used for general corporate purposes.

The 2025 Co-Issuers have the option to redeem the 2025 Notes in whole or in part, at any time on or after August 1, 2023, at a fixed price of 102.688%, and at par on or after August 1, 2024 plus in each case accrued and unpaid interest, if any. The Co-Issuers may also redeem all, but not less than all, of the 2025 Notes at a price equal to 100% of the principal amount plus accrued and unpaid interest, if any, upon certain changes in law that would trigger the payment of withholding taxes. Furthermore, upon the occurrence of certain change of control events, the Co-Issuers may be required to offer to purchase 2025 Notes from holders at a price equal to 101% of the principal amount plus accrued and unpaid interest, if any.

The 2025 Notes are senior secured obligations of the Co-Issuers. The 2025 Notes are fully and unconditionally guaranteed, jointly and severally, by all of the Company's direct and indirect subsidiaries, other than Logistics Finance. In December 2023, Makenita H, Elena H, Sarah H and the \$3,732 of cash collateral held in escrow account were released from the 2025 Notes and were replaced by the (1) Estefania H, (2) Valentina H and (3) Enrico H owned by certain subsidiary guarantors (such guarantors, the "Mortgaged Vessel Guarantors"). The 2025 Notes are currently secured by (i) the three vessels mentioned above and related assignments of earnings and insurance, together with a first priority lien on the capital stock of each Mortgaged Vessel Guarantor; and (ii) an assignment by way of security of the Vale port contract (collectively, the "Collateral").

The indenture governing the 2025 Notes contains restrictive covenants that limit, among other things, the ability of the Co-Issuers and their restricted subsidiaries to incur additional indebtedness, pay dividends and make distributions on common and preferred stock, make other restricted payments, make investments, incur liens, consolidate, merge, sell or otherwise dispose of all or substantially all of their assets, and enter into certain transactions with affiliates, in each case, subject to exclusions, and other customary covenants. The indenture governing the 2025 Notes also contains customary events of default.

As of December 31 2023 and 2022, deferred finance costs associated with the 2025 Notes amounted to \$7,629 and \$12,018, respectively. Finance costs associated with the 2025 Notes amounted to \$53,750, \$53,750 and \$53,601 for the years ended December 31, 2023, 2022 and 2021, respectively, and is included in the consolidated statement of profit/(loss) under the caption "Finance costs".

Subsequent to the year ended December 31, 2023, the Company repurchased \$21,500 of its 2025 Notes, for total cash of \$21,905 including accrued and unpaid interest to, but excluding, the repayment dates.

Following the above repurchases, \$478,500 in aggregate principal amount of the 2025 Notes is currently outstanding, which mature in July 2025.

**Notes Payable**

In connection with the purchase of mechanical equipment for the expansion of its dry port terminal, the Company entered into an unsecured export financing line of credit for a total amount of \$41,964, including related fixed finance costs of \$5,949, available in multiple drawings upon the completion of certain milestones ("Drawdown Events"). The Company incurs the obligation for the respective amount drawn by signing promissory notes ("Notes Payable"). Each drawdown is repayable in 16 consecutive semi-annual installments, starting six months after the completion of each Drawdown Event. Together with each Note Payable, the Company pays interest based on six-month SOFR plus CAS. The unsecured export financing line is fully and unconditionally guaranteed by Ponte Rio S.A. As of December 31, 2023, the Company had drawn the total available amount and the outstanding balance of Notes Payable was \$2,592.

Finance costs associated with the Notes Payable amounted to \$471, \$556 and \$608 for the years ended December 31, 2023, 2022 and 2021, respectively, and is included in the consolidated statement of profit/(loss) under the caption "Finance costs".

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***Other Indebtedness***

On March 25, 2022, the Company entered into a \$5,000 loan facility with Banco Santander S.A. (the “Santander Facility”) for general corporate purposes. The Santander Facility bears interest at a rate of 4.20% per annum, is repayable in twelve equal quarterly installments with final maturity on March 7, 2026 and is secured by assignments of certain receivables. As of December 31, 2023, the Company had drawn the total available amount and the outstanding balance was \$2,914.

On March 23, 2022, the Company entered into a \$25,000 loan facility with Banco Bilbao Vizcaya Argentaria (the “2022 BBVA Facility”) which was drawn down in two tranches. The first tranche of \$17,000 was drawn down on March 22, 2022 and the second tranche of \$8,000 was drawn down on September 22, 2022. The 2022 BBVA Facility was used to repay existing debt with BBVA, and for general corporate purposes. The 2022 BBVA Facility bears interest at a rate of 4.25% per annum, is repayable in quarterly installments with final maturity on July 1, 2025 and is secured by assignments of certain receivables. As of December 31, 2023, the outstanding balance was \$14,630.

On February 28, 2022, the Company entered into a \$7,000 term loan facility (the “2022 Term Bank Loan”). The 2022 BBVA Facility was used to repay existing debt with BBVA, and for general corporate purposes. The 2022 Term Bank Loan bore interest at a rate of the SOFR plus 315 basis points. The 2022 Term Bank Loan was repayable in twelve quarterly installments beginning on August 18, 2022, with a final balloon payment of \$2,800 on the last repayment date. In December 2023, the Company repaid the outstanding balance of the 2022 Term Bank Loan in full. 3.15

On December 20, 2023, the Company entered into a \$40,000 loan facility (the “2023 Term Bank Loan”) in order to refinance existing debt under the 2022 Term Bank Loan and for general corporate purposes. The 2023 Term Bank Loan bears interest at a rate of SOFR plus 285 basis points. The 2023 Term Bank Loan is repayable in sixteen quarterly installments of \$2,875, beginning three months after the drawdown date and the remaining eight installments in an amount of \$1,500, with a final balloon payment of \$5,000 on the last repayment date. The facility was fully drawn as of December 31, 2023. As of December 31, 2023, the unamortized deferred finance costs associated with the 2023 Term Bank Loan amounted to \$1,362. 2.85

In December 2020, the Company entered into a \$13,475 seller’s credit agreement for the construction of six liquid barges to be made available by way of credit in six equal tranches. Each drawdown is repayable in 20 quarterly installments starting from the delivery date for each barge. The seller’s credit for the construction of the six liquid barges bears interest at a fixed rate of 8.5% per annum. As of December 31, 2023, the Company had drawn the total available amount and the outstanding balance was \$5,960. Finance costs associated with the seller’s credit agreement for the construction of six liquid barges amounted to \$619, \$838 and \$1,071 for the years ended December 31, 2023, 2022 and 2021, respectively, and is included in the consolidated statement of profit/(loss) under the caption “Finance costs”.

In the fourth quarter of 2020, Navios Logistics entered into a purchase agreement with an unrelated third party for the acquisition of the 2020 Fleet. Navios Logistics completed the acquisition on March 22, 2021, which included a \$15,000 seller’s credit agreement. The seller’s credit agreement bears interest at a fixed rate of 5.0% per annum. As at December 31, 2023, the outstanding balance under the seller’s credit agreement was \$5,000. Finance costs associated with the seller’s credit agreement for the acquisition of the 2020 Fleet amounted to \$278, \$475 and \$584 for the years ended December 31, 2023, 2022 and 2021, respectively, and is included in the consolidated statement of profit/(loss) under the caption “Finance costs”.

In connection with the acquisition of Hidronave S.A. on October 29, 2009, the Company assumed a \$817 loan facility that was entered into by Hidronave S.A. in 2001, in order to finance the construction of the pushboat Nazira. The loan facility bore interest at a fixed rate of 600 basis points. In September 2021, the outstanding balance was repaid in full. 6.0

In connection with the loan obligations described herein and other long term liabilities, the Company is subject to certain covenants, commitments, limitations and restrictions. The Company’s secured credit facilities require compliance with maintenance covenants such as value-to-loan ratio covenants, based on charter-free valuations, of not less than 125% and minimum liquidity of \$1,250.

The Company was in compliance with all covenants as of December 31, 2023.

The annualized weighted average interest rates of the Company’s total interest-bearing loans and borrowings were 10.36%, 10.15% and 9.96% for the years ended December 31, 2023, 2022 and 2021, respectively.

As of December, 2023 and 2022, an amount of \$22,892 and \$23,179 is included under the caption “Trade and other payables” in the Company’s statement of financial position related to accrued interest from its interest-bearing loans and borrowings (see Note 19 “Trade & other payables”).

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The interest-bearing loans and borrowings arising from financing activities were as follows:

	2023	2022	2021
<b>At January 1,</b>	<b>\$ 547,295</b>	<b>\$ 542,350</b>	<b>\$ 540,591</b>
Proceeds from Seller's credit agreement for the construction of six liquid barges	-	-	2,246
Proceeds from the credit agreement for the acquisition of the 2020 Fleet	-	-	15,000
Proceeds from 2025 Notes, net of deferred finance costs	-	-	-
Proceeds from long term debt, net of deferred finance costs	-	37,000	-
Proceeds from 2023 Term Bank Loan	40,000	-	-
Repayment of 2022 Notes	-	-	-
Repayment of long-term debt and payment of principal	(23,205)	(31,206)	(13,525)
Repayment of notes payable	(5,011)	(4,830)	(5,261)
Accretion of Notes payable / unwinding of discount	(73)	44	(119)
Term bank loan additional deferred finance cost	-	-	(91)
Amortization of deferred finance cost	4,461	3,937	3,509
Term bank loan additional deferred finance cost	(1,362)	-	-
<b>At December 31,</b>	<b>\$ 562,105</b>	<b>\$ 547,295</b>	<b>\$ 542,350</b>

The maturity table below reflects future payments of the long-term interest-bearing loans and borrowings and interest outstanding as of December 31, 2023, for the next years and thereafter, based on the repayment schedule of the respective loan facilities (as described above).

Year	Amount in thousands of U.S. dollars
2024	\$ 89,430
2025	551,207
2026	7,546
2027	11,699
<b>Total</b>	<b>\$ 659,882</b>

**NOTE 19: TRADE & OTHER PAYABLES**

Trade and other payables as of December 31, 2023 and 2022, consist of the following:

	December 31, 2023	December 31, 2022
Trade payables	\$ 22,591	\$ 19,125
Accrued expenses	7,890	7,448
Accrued interest expense	22,892	23,179
Tax payable	8,332	7,651
Other payable	782	480
Professional fees payable	423	971
Related Parties (Note 21)	4,168	1,319
Deferred lease revenue	1,108	1,171
<b>Total</b>	<b>\$ 68,186</b>	<b>\$ 61,344</b>

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**NOTE 20: LEASES**
**Company as a lessee**

The Company has lease contracts for land and offices used in its operations. Leases of land generally have an average lease term of 42.3 years with extension option attached, while office lease agreements generally have lease terms between 0.5 and 4.8 years.

The Company also has certain leases of offices with lease terms of 12 months or less and other low value office equipment. The Company applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases.

As a result of the Vimalcor acquisition, completed in May 2023, the Company currently has the right of use to a plot of land in the Port of Montevideo, and recorded a right-of-use asset at an amount equal to the lease liability amounting to \$1,502. The concession expires in January 2029.

Set out below are the carrying amounts of right-of-use assets recognized and the movements during the period:

	Land	Office buildings	Liquid Barges	Total right of use assets
<b>Balance as at January 1, 2021</b>	<b>\$ 6,780</b>	<b>\$ 495</b>	<b>\$ -</b>	<b>\$ 7,275</b>
Lease reassessment	369	-	-	369
Additions	-	1,105	-	1,105
Depreciation expense	(157)	(589)	-	(746)
<b>Balance as at December 31, 2021</b>	<b>\$ 6,992</b>	<b>\$ 1,011</b>	<b>\$ -</b>	<b>\$ 8,003</b>
Lease reassessment	539	-	-	539
Additions	-	335	2,683	3,018
Depreciation expense	(170)	(542)	-	(712)
<b>Balance as at December 31, 2022</b>	<b>\$ 7,361</b>	<b>\$ 804</b>	<b>\$ 2,683</b>	<b>\$ 10,848</b>
Lease reassessment	527	-	-	527
Additions	1,502	2,271	8,007	11,780
Depreciation expense	(433)	(684)	(1,551)	(2,668)
<b>Balance as at December 31, 2023</b>	<b>\$ 8,957</b>	<b>\$ 2,391</b>	<b>\$ 9,139</b>	<b>\$ 20,487</b>

An analysis of the lease liabilities is as follows:

	2023	2022	2021
<b>At January 1,</b>	<b>\$ 11,761</b>	<b>\$ 8,751</b>	<b>\$ 7,856</b>
Lease reassessment	527	539	369
Additions	14,811	3,018	1,105
Accretion of interest	1,384	717	678
Payments	(3,814)	(1,264)	(1,257)
<b>At December 31,</b>	<b>\$ 24,669</b>	<b>\$ 11,761</b>	<b>\$ 8,751</b>
Current	\$ 4,046	\$ 1,677	\$ 1,095
Non-current	\$ 20,623	\$ 10,084	\$ 7,656

The maturity table of the undiscounted cash flows of the lease liabilities is presented below:

	Less than 1 year	Between 1 and 5 years	Over 5 years	Total
<b>Lease Liability</b>	<b>\$ 4,669</b>	<b>\$ 16,677</b>	<b>\$ 24,891</b>	<b>\$ 46,237</b>

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The table below presents the Company's fixed and variable lease payments for the years ended December 31, 2023, 2022 and 2021:

	Year Ended December 31, 2023	Year Ended December 31, 2022	Year Ended December 31, 2021
Fixed lease payments	\$ 3,814	\$ 1,264	\$ 1,257
Variable lease payments	1,725	1,308	845
<b>Total</b>	<b>\$ 5,539</b>	<b>\$ 2,572</b>	<b>\$ 2,102</b>

The table below presents the components of the Company's lease expense for the years ended December 31, 2023, 2022 and 2021:

	Year Ended December 31, 2023	Year Ended December 31, 2022	Year Ended December 31, 2021
Depreciation expense of right-of-use assets	\$ 2,668	\$ 712	\$ 746
Finance expense on lease liabilities	1,384	717	678
Expense relating to short-term leases	3,755	4,058	5,887
<b>Total</b>	<b>\$ 7,807</b>	<b>\$ 5,487</b>	<b>\$ 7,311</b>

The Company had total cash outflows for leases of \$7,569 in 2023 (\$5,322 in 2022 and \$7,144 in 2021). The Company also had additions to right-of-use assets of \$11,780 in 2023 (\$3,018 in 2022 and \$1,105 in 2021) and additions to lease liabilities of \$14,811 in 2023 (\$3,018 in 2022 and \$1,105 in 2021).

The Company has certain lease contracts that include extension options. Management exercises judgment in determining whether these extension options are reasonably certain to be exercised, see Note 2(aa).

#### *Eight Liquid Barges*

On April 28, 2022, the Company entered into a five year leasing contract for eight liquid barges to be delivered from the fourth quarter of 2022 through the second quarter of 2023. The lease contract is payable by 60 consecutive monthly payments of \$26 each, commencing with the delivery date of the applicable barge. At expiration, the Company will have the ability to exercise the purchase option of these barges or extend the term of the leasing contract.

In December 2022, two of the eight liquid barges were delivered. The Company recorded a right-of-use asset at an amount equal to the lease liability amounting to \$2,683. The lease with respect to each barge delivered is repayable in 60 consecutive monthly payments of approximately \$26 each. The agreement for the two leases matures in the fourth quarter of 2027.

During the first quarter of 2023, three additional liquid barges were delivered. The Company recorded a right-of-use asset at an amount equal to the lease liability amounting to \$4,010. The lease with respect to each barge delivered is repayable in 60 consecutive monthly payments of approximately \$26 each. One of the agreements matures in the fourth quarter of 2027 and two in the first quarter of 2028.

During the second quarter of 2023, the remaining three liquid barges under the lease contract were delivered. The Company recorded a right-of-use asset at an amount equal to the lease liability amounting to \$3,997. The lease with respect to each barge delivered is repayable in 60 consecutive monthly payments of approximately \$26 each and mature in the second quarter of 2028.

As of December 31, 2023, the outstanding lease liability of the Eight Liquid Barges was \$9,146 and have an average lease term of 4.2 years.

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*Twelve Jumbo Barges*

In September 2023, the Company entered into a five-year leasing contract for the construction of the Twelve Jumbo Barges. The obligation under the lease contract is payable in 60 consecutive monthly payments of \$11 for each barge, commencing on the delivery date of the applicable barge. Upon the expiration of the contract, the Company will have the ability to exercise the purchase option for any of the twelve barges at a cost of \$350 per barge. Upon delivery of each barge under the leasing contract, the Company will recognize a lease liability based on the net present value of the remaining charter-in payments including the purchase option to acquire the barge at the end of the lease period. For further information see Note 10 "Tangible fixed assets and assets under construction".

In November 2023, the first barge under the leasing contract was delivered. The Company recorded a lease liability amounting to \$758. The lease with respect to the barge delivered is repayable in 60 consecutive monthly payments of approximately \$11 and mature in the fourth quarter of 2028.

In December 2023, another three barges under the leasing contract were delivered. The Company recorded a lease liability amounting to \$2,273. The lease with respect to each barge delivered is repayable in 60 consecutive monthly payments of approximately \$11 each and mature in the fourth quarter of 2028.

As of December 31, 2023, the outstanding lease liability of the Twelve Jumbo Barges was \$3,017.

During the first quarter of 2024, the remaining eight barges under the Twelve Jumbo Barges contract were delivered.

**Company as a lessor**

The Company through its subsidiaries entered into time charter agreements with aggregate hire receivables (contracted revenues), comprising lease revenue and service revenue. There are no significant variable lease payments in relation to these agreements. At the end of the reporting period, undiscounted lease receipts and the transaction price allocated to the remaining service performance obligations, from the inception date, over the lease term, were as follows:

	<b>Amount</b>
2024	\$ 106,049
2025	51,547
2026	12,522
2027	2,797
<b>Total</b>	<b>\$ 172,915</b>

In February 2017, two self-propelled barges of the Company's fleet, Formosa and San Lorenzo, were sold for a total amount of \$1,109 in cash. The sale price was to be received in installments in the form of lease payments through 2023. The barges could be transferred at the lessee's option, at no cost, at the end of the lease period. In October 2021 and November 2021, the Company received the final installments of San Lorenzo and Formosa.



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**NOTE 21: RELATED PARTY DISCLOSURES**

At December 31, 2023 and 2022, the amounts due to affiliate companies were as follows:

	December 31, 2023	December 31, 2022
Peers Business Inc. (Other related party)	\$ -	\$ (10,000)
Navios Shipmanagement Inc. (Other related party)	(4,168)	(1,319)
<b>Total</b>	<b>\$ (4,168)</b>	<b>\$ (11,319)</b>

Amounts due to affiliate companies do not accrue interest and do not have a specific due date for their settlement apart from the Navios Holdings Loan Agreement (as defined herein) which was repaid as of December 31, 2021, and the Promissory Note (as defined herein).

*The Navios Holdings Loan Agreement:* On April 25, 2019, Navios Logistics agreed to lend Navios Holdings \$50,000 on a secured basis (the “Navios Holdings Loan Agreement”). The secured credit facility included an arrangement fee of \$500 and initially bore fixed interest of 12.75% for the first year and 14.75% for the second year. On December 2, 2019, Navios Logistics agreed to increase the amount available under the Navios Holdings Loan Agreement by \$20,000. Following this amendment, as a result of various factors, (a) the interest rate on the Navios Holdings Loan Agreement decreased to 10.0%, and (b) the maturity of the Navios Holdings Loan Agreement was extended to December 2024.

On June 24, 2020, Navios Logistics entered into a deed of assignment and assumption with its wholly owned subsidiary, Grimaud in which Navios Logistics assigned the Navios Holdings Loan to Grimaud. On June 25, 2020, Grimaud agreed to amend the Navios Holdings Loan Agreement to amend the interest payment date in respect of the Navios Holdings Loan and to allow a portion of the total interest payable in respect of the Navios Holdings Loan to be effected in common shares of Navios Holdings. On July 10, 2020, Navios Holdings issued 2,414,263 shares of common stock to Grimaud and paid Grimaud \$6,381 in satisfaction of the interest payable in respect of the Navios Holdings Loan Agreement as of that date. Effective as of May 2021, and upon the release of certain collateral, the facility bore interest of 13.0% per annum.

On June 30, 2021, Grimaud entered into a supplemental agreement (the “Supplemental Navios Holdings Loan Agreement”), whereby Grimaud and Navios Holdings agreed to amend the Navios Holdings Loan Agreement so that the Navios Holdings Loan Agreement could be repaid or prepaid in full through the issuance of shares of common stock of Navios Holdings (the “Shares”) to Grimaud. The effectiveness of the Supplemental Navios Holdings Loan Agreement was subject to, and contingent upon, a prepayment by Navios Holdings of the Navios Holdings Loan Agreement in the amount of \$7,500 in cash and the effectiveness of a registration statement of Navios Holdings registering the resale of 9,301,542 Shares, among other conditions. On July 13, 2021, the Shares were transferred to Grimaud and the Navios Holdings Loan Agreement was repaid in full. Subsequently, Grimaud entered into a 10b-5 sales agreement for the sale of the Shares. As of July 30, 2021, the date on which the shares of Grimaud were distributed as dividend to the shareholders of the Company, Grimaud had sold 752,000 shares of common stock of Navios Holdings and generated net proceeds of \$3,704. Following the July 30, 2021 dividend, the Company recognized a loss of \$24,149 in its consolidated statement of profit/(loss) for the year ended December 31, 2021 under the caption “Loss from mark to market and disposal of financial asset”.

As of December 31, 2021, the full amount outstanding under the Navios Holdings Loan Agreement was repaid. For the years ended December 31, 2023, 2022 and 2021, interest income related to Navios Holdings Loan Agreement amounted to nil, nil and \$4,222, respectively, and is included in the consolidated statement of profit/(loss) under the caption “Finance income”.

*Administrative expenses:* On August 29, 2019, Navios Logistics entered into an assignment agreement with Navios Corporation (“NC”) and Navios Shipmanagement Inc. (“NSM”), whereby the administrative services agreement originally entered into between Navios Logistics and Navios Holdings on April 12, 2011, first assigned to NC on May 28, 2014 and subsequently amended on April 6, 2016 and January 1, 2022 (extending the term of the agreement to January 1, 2027), was assigned from NC to NSM. Since the assignment, NSM continues to provide certain administrative management services to Navios Logistics. NSM is reimbursed for reasonable costs and expenses incurred in connection with the provision of these services. Total administrative expenses charged for the years ended December 31, 2023, 2022 and 2021 amounted to \$2,910, \$1,431 and \$1,144, respectively.

*Lodging and travel services:* Navios Logistics obtains lodging and travel services from entities all partially owned by Claudio Pablo Lopez, Navios Logistics’ Vice Chairman. Total charges were \$25, \$8 and \$nil for the years ended December 31, 2023, 2022 and 2021, respectively. Amounts payable amounted to less than \$0.1 million and nil 0 as of December 31, 2023 and December 31, 2022, respectively.

*Promissory note:* On July 30, 2021, the Company issued a \$20,000 promissory note to Grimaud (the “Promissory Note”). On July 30, 2021, Grimaud entered into an assignment agreement with Peers Business Inc. (“Peers”), whereby the Promissory Note was assigned to Peers. In February 2023, the Company paid the remaining balance of \$10,000 in full and there is no remaining outstanding balance on the Promissory Note as of December 31, 2023.

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Navios Logistics has entered into an agreement with NSM with effect as of October 1, 2023, for the leasing of its global office spaces (see Note 20 “Leases”). The agreement has a term of five years with fees of \$35.6 per month for the first year of the contract increasing thereafter 5% per annum for the second, third, and fourth years, and 3% for the fifth year. The Conflicts Committee of Navios Logistics has approved the transaction.

In October 2023, Navios Logistics agreed to charter-in the Navios Vega, a 2009-built Ultra-Handymax vessel, following her modification to a ship-to-ship transhipper vessel, from Navios Maritime Partners L.P. for a period of five years at a rate of \$25.8 net per day. This transaction was negotiated by, and unanimously approved by, the conflicts committee of Navios Logistics. Navios Vega was delivered to the Company in February 2024.

**Shareholders’ agreement**

Pursuant to a shareholders’ agreement (the “Shareholders’ Agreement”) entered into in January 2008 in connection with the original combination of the Uruguayan port business and the upriver barge business, Grandall Investments S.A. (“Grandall”) (an entity owned and controlled by Lopez family members, including Claudio Pablo Lopez, the Company’s Vice Chairman) had certain rights as shareholders, including certain rights of first offer, rights of first refusal, tag along rights, exit options and veto rights. Pursuant to an amendment dated June 17, 2010, the shares of common stock held by Navios Holdings, upon the Company becoming subject to the reporting requirements of the Securities Exchange Act of 1934, as amended (the “Exchange Act”) will be converted into shares of Class B Common Stock, with each share of Class B Common Stock entitling its holder to twenty five votes per share. Navios Holdings has currently waived such conversion provision. If and when the conversion occurs, it will permit Navios Holdings to control Navios Logistics even if it does not hold a majority economic interest.

Pursuant to an Assignment and Succession agreement dated December 17, 2012, Peers Business Inc., a Panamanian corporation assumed all rights and obligations of Grandall under the Shareholders’ Agreement.

On November 19, 2019, Navios Holdings entered into a shareholders agreement with Peers granting certain protections to minority shareholders in certain events.

**Employment agreements - compensation of key management personnel**

The Company has an employment agreement with one management employee who is a non-controlling shareholder of the Company. This agreement stipulates, among other things, severance and benefit arrangements in the event of termination. In addition, the agreement includes confidentiality provisions and covenants not to compete. The agreement renews automatically for successive one-year periods until either party gives 90 days’ written notice of its intention to terminate the agreement. The agreement calls for a base salary equal to \$340 per year, plus annual bonuses and other incentives, provided certain performance targets were achieved. Under the agreements, the Company accrued compensation expenses relating to its key management employees totaling \$340, \$1,060 and \$900 for the years ended December 31, 2023, 2022 and 2021, respectively and is included in the consolidated statements of profit/(loss) under the caption “Administrative expenses.”

Pursuant to the assignment agreement with NC and NSM, the latter provides certain administrative management services to Navios Logistics including the compensation of its directors and members of the Company’s senior management who are not employees of the Company. This compensation is included in the administrative expenses charged which for the years ended December 31, 2023, 2022 and 2021 amounted to \$2,910, \$1,431 and \$1,144, respectively.

**NOTE 22: FAIR VALUE MEASUREMENT**

The following methods and assumptions were used to estimate the fair value of each class of financial instrument:

**Cash and cash equivalents:** The carrying amounts reported in the consolidated financial position for interest bearing deposits approximate their fair values because of the short maturity of these investments.

**Restricted cash:** The carrying amounts reported in the consolidated financial position for interest-bearing deposits approximate their fair values because of the short maturity of these investments.

**Trade receivables:** The carrying amounts reported in the consolidated financial position for trade receivables approximate their fair values.

**Trade and other payables:** The carrying amounts reported in the consolidated financial position for trade payables approximate their fair values.

**Notes Payable:** The Notes Payable are floating-rate obligations and their carrying amounts approximate their fair value as indicated in the table below.

**Interest-bearing loans and borrowings:** The book value has been adjusted to reflect the net presentation of deferred financing costs. The outstanding balance of the floating-rate loans continues to approximate the fair value of such loans, excluding the effect of any deferred finance costs. The 2025 Notes, the 2022 BBVA Facility, the Santander Facility, the seller’s credit for the construction of six liquid barges and the seller’s credit agreement for the acquisition of the 2020 Fleet are fixed-rate borrowings and their fair value was determined based on quoted market prices.

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The estimated fair values of the Company's financial instruments are as follows:

	December 31, 2023		December 31, 2022	
	Book Value	Fair Value	Book Value	Fair Value
2025 Notes (Note 18)	\$ (492,371)	\$ (495,385)	\$ (487,982)	\$ (483,350)
Notes payable, including current portion (Note 18)	\$ (2,592)	\$ (2,592)	\$ (7,677)	\$ (7,677)
Other long-term indebtedness, including current portion (Note 18)	\$ (67,142)	\$ (68,504)	\$ (51,708)	\$ (51,708)

**Fair value measurements**

The estimated fair value of financial instruments that are not measured at fair value on a recurring basis, categorized based upon the fair value hierarchy, are as follows:

Level I: Inputs are unadjusted, quoted prices for identical assets or liabilities in active markets that the Company has the ability to access. Valuation of these items does not entail a significant amount of judgment.

Level II: Inputs other than quoted prices included in Level I that are observable for the asset or liability through corroboration with market data at the measurement date.

Level III: Inputs that are unobservable.

**Fair Value Measurements at December 31, 2023**

	Total	Level I	Level II	Level III
2025 Notes (Note 18)	\$ (495,385)	\$ (495,385)	\$ -	\$ -
Notes payable, including current portion <sup>(1)</sup> (Note 18)	\$ (2,592)	\$ -	\$ (2,592)	\$ -
Other long-term indebtedness, including current portion <sup>(1)</sup> (Note 18)	\$ (68,504)	\$ -	\$ (68,504)	\$ -

**Fair Value Measurements at December 31, 2022**

	Total	Level I	Level II	Level III
2025 Notes (Note 18)	\$ (483,350)	\$ (483,350)	\$ -	\$ -
Notes payable, including current portion <sup>(1)</sup> (Note 18)	\$ (7,677)	\$ -	\$ (7,677)	\$ -
Other long-term indebtedness, including current portion <sup>(1)</sup> (Note 18)	\$ (51,708)	\$ -	\$ (51,708)	\$ -

- 1) The fair value of the Company's debt is estimated based on currently available debt with similar contract terms, interest rates and remaining maturities and takes into account the Company's creditworthiness.

There were no changes in valuation techniques during the year. For the years ended December 31, 2023 and 2022, there were no transfers between levels.

**NOTE 23: PROVISIONS**

Movement in the provisions is analyzed below:

	Amount
<b>Balance as at January 1, 2022</b>	<b>\$ 561</b>
Arising during the year	208
Utilized	(36)
<b>Balance as at December 31, 2022</b>	<b>\$ 733</b>
Arising during the year	55
Utilized	(146)
<b>Balance as at December 31, 2023</b>	<b>\$ 642</b>

See also Note 2(w).

Provisions included in the Company's consolidated financial statements for all periods presented are mainly related to labor claims.

**NOTE 24: EARNINGS/(LOSS) PER SHARE (EPS)**

Basic and diluted net earnings/(loss) per share are computed using the weighted-average number of common shares outstanding. The computations of basic and diluted earnings per share for each of the years ended December 31, 2023, 2022 and 2021, are as follows:

	<b>Year Ended December 31, 2023</b>	<b>Year Ended December 31, 2022</b>	<b>Year Ended December 31, 2021</b>
Profit/(loss) attributable to Navios Logistics' stockholders	<u>\$ 13,781</u>	<u>\$ (4,442)</u>	<u>\$ (66,379)</u>
Weighted average number of shares, basic and diluted	<u>20,000</u>	<u>20,000</u>	<u>20,000</u>
Net earnings/(loss) per share from continuing operations: Basic and diluted	<u>\$ 0.69</u>	<u>\$ (0.22)</u>	<u>\$ (3.32)</u>

At December 31, 2023, 2022 and 2021, the Company had no dilutive or potentially dilutive securities; accordingly there is no difference between basic and diluted net earnings per share.

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**NOTE 25: COMMITMENTS AND CONTINGENCIES**

**Legal**

In September 2023, the Company entered into a five-year leasing contract for the construction of the Twelve Jumbo Barges to be delivered no later than the end of the first quarter of 2024. As of December 31, 2023, the Company paid an amount of \$1,283 relating to the deposit for the construction of the twelve barges constructed pursuant to the Twelve Jumbo Barges contract, which is included under the caption “Assets under construction” in its consolidated statement of financial position. As of December 31, 2023, four of the barges under the Twelve Jumbo Barges were delivered to the Company. For further information see Note 10 “Tangible fixed assets and assets under construction”, Note 20 “Leases” and Note 26 “Financial Management”.

In October 2023, Navios Logistics entered into a five-year leasing contract for the construction of the Six Jumbo Barges to be delivered no later than the end of the second quarter of 2024. The contract for the Six Jumbo Barges has similar terms to terms of the lease contract for the Twelve Jumbo Barges (as described above). As of December 31, 2023, the Company paid an amount of \$637 relating to the deposit for the construction of the six barges constructed pursuant to the Six Jumbo Barges contract, which is included under the caption “Assets under construction” in its consolidated statement of financial position. For further information see Note 10 “Tangible fixed assets and assets under construction” and Note 26 “Financial Management.”

In October 2023, Navios Logistics agreed to charter-in the Navios Vega, a 2009-built Ultra-Handymax vessel, following her modification to a ship-to-ship transhipper vessel, from Navios Maritime Partners L.P. for a period of five years at a rate of \$25.8 net per day. This transaction was negotiated by, and unanimously approved by, the conflicts committee of Navios Logistics. Navios Vega was delivered to the Company in February 2024.

Navios Logistics has issued a guarantee and indemnity letter that guarantees the performance by Corporation Navios S.A. (a consolidated subsidiary) of all its obligations to Tecnologia Em Movimentacao S.A. (“TMSA”) up to \$8,854. This guarantee expires upon completion of the contract.

Navios Logistics has issued a guarantee and indemnity letter that guarantees the performance by Petrolera San Antonio S.A. (a consolidated subsidiary) of all its obligations to Vitol S.A. up to \$12,000. This guarantee expired on March 28, 2024 and expects to be renewed under similar terms and conditions.

On July 22, 2016, the Company guaranteed the compliance of certain obligations related to Edolmix S.A. and Energías Renovables del Sur S.A. (entities wholly owned by the Company) under their respective direct user agreements with the Free Zone of Nueva Palmira, for the amounts of \$847 and \$519, respectively.

The Company is subject to legal proceedings, claims, and contingencies arising in the ordinary course of business. When such amounts can be estimated and the contingency is probable, management accrues the corresponding liability. While the ultimate outcome of lawsuits or other proceedings against the Company cannot be predicted with certainty, management does not believe the costs, individually or in aggregate, of all such proceedings, claims and contingencies will have a material adverse effect on the Company’s consolidated financial position, results of operations or cash flows.

There are no material legal proceedings, claims, and contingencies for the years presented.

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**NOTE 26: FINANCIAL MANAGEMENT**

The Company's activities expose it to a variety of financial risks including fluctuations in future freight rates, time charter hire rates and port terminal rates, and fuel prices, credit and interest rate risk. Risk management is carried out under policies approved by management. Guidelines are established for overall risk management, as well as specific areas of operations.

**a. Capital management**

The capital structure of the Company consists of net debt and equity. The Company's objectives when managing capital are:

- to safeguard the Company's ability to continue as a going concern so that it can continue to provide returns to its shareholders and benefits for other stakeholders;
- to enhance the ability of the Company to invest in future projects by sustaining a strong financial position and high borrowings capacity;
- to provide an adequate return to its shareholders; and
- to maintain and improve the Company's credit rating.

The Company reviews its capital structure and the capital structure of its subsidiaries on a quarterly basis. As part of this review, management makes adjustments to it in the light of changes in economic conditions and the risk characteristics relating to the Company's activities. In order to maintain or adjust its capital structure, the Company may repay existing bonds, secured term loans and revolving credit facilities, sell assets to reduce debt or inject additional capital into its subsidiaries. Management believes that such an approach provides for an efficient capital structure and an appropriate level of financial flexibility.

The Company monitors its capital structure on the basis of the net debt ratio.

The net debt ratio is calculated as net debt divided by net debt plus total equity ("total capital"). The net adjusted debt ratio is calculated as net debt divided by net debt plus total equity as adjusted for the market value of the fleet ("total adjusted capital"). Net debt is calculated as the total of Interest-bearing loans and borrowings (Note 18 "Interest-bearing loans and borrowings"), Trade and other payables (Note 19 "Trade & other payables") and lease liabilities (Note 20 "Leases"), less cash and cash equivalents (Note 15). Total equity comprises all components of equity.

Certain of the Company's debt agreements, at the subsidiary level, contain value-to-loan clauses which could require the Company, at its option, to post additional collateral or prepay a portion of the outstanding borrowings should the value of the vessels securing borrowings under each of such agreements decrease below their current valuations. In addition, the financing agreements impose operating restrictions and establish minimum financial covenants (see Note 18 "Interest-bearing loans and borrowings"), including limitations on the amount of total borrowings and secured debt, and provide for acceleration of payment under certain circumstances, including failure to satisfy certain financial covenants. Failure to comply with any of the covenants in the financing agreements could also result in a default under those agreements and under other agreements containing cross-default provisions.

**b. Market risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, currency risk and other price risk, such as equity price risk and commodity risk. Financial instruments affected by market risk include loans and borrowings, deposits, debt and equity investments. The sensitivity analyses in the following sections relate to the position as at December 31, 2023 and December 31, 2022.

The Company is exposed to certain risks related to interest rate, foreign currency, fuel price inflation and time charter hire rate fluctuation. Risk management is carried out under policies approved by executive management.

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**i. Interest rate risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to the risk of changes in market interest rates relates primarily to the Company's interest-bearing loans obligations with floating interest rates.

**Debt instruments:** As of December 31, 2023 and December 31, 2022, the Company had a total of \$571,096 and \$559,385, respectively, in long-term indebtedness. The debt is dollar denominated and bears interest at a fixed rate except for the Notes Payable and the 2023 Term Bank loan that bear interest at a floating rate.

Interest rates on the 2025 Notes, the 2022 BBVA Facility, the Santander Facility, the seller's credit for the construction of six liquid barges and the 2020 Fleet are fixed and, therefore, changes in interest rates do not affect their fair value, which as of December 31, 2023 was \$495,385, \$14,630, \$2,914, \$5,960 and \$5,000, respectively, and as of December 31, 2022 was \$483,350, \$22,530, \$4,125, \$8,753 and \$10,000, respectively, but do not affect the related finance costs.

Interest rates on the Notes Payable and the 2023 Term Bank loan is at a floating rate and, therefore, changes in interest rates would affect their interest rate and related finance cost. As of December 31, 2023, the amount outstanding under the Company's floating rate loan facilities was \$42,592. See Note 18 "Interest-bearing loans and borrowings".

*Sensitivity analysis - exposure to interest rates*

For the purposes of market risk analysis, the Company uses scenarios to assess the sensitivity that variations in operations impacted by the SOFR rates may generate in their results. The probable scenario represents the amounts of debt recognized at floating rate.

The other scenarios were constructed considering an appreciation of 25% and 50% on market interest rates.

The following are the possible impacts on the results in the event of these scenarios occurring:

	Carrying amount	December 31, 2023 Effect on Profit and Equity Possible increase through maturity (Ä 25%)	Remote increase through maturity (Ä 50%)
<b>SOFR</b>			
Interest-bearing loans and borrowings	(42,592)	(2,140)	(4,280)

	Carrying amount	December 31, 2022 Effect on Profit and Equity Possible increase through maturity (Ä 25%)	Remote increase through maturity (Ä 50%)
<b>LIBOR/SOFR</b>			
Interest-bearing loans and borrowings	(13,977)	(355)	(710)

**ii. Foreign currency risk**

The Company's operating results, which are reported in U.S. dollars, may be affected by fluctuations in the exchange rate between the U.S. dollar and other currencies. For accounting purposes, U.S. dollar is the functional and reporting currency. Therefore, revenue and expense accounts are translated into U.S. dollars at the exchange rate in effect at the date of each transaction.

The Company's subsidiaries in Uruguay, Argentina, Brazil and Paraguay transact part of their operations in Uruguayan pesos, Argentinean pesos, Brazilian reais and Paraguayan guaranies; however, all of the subsidiaries' primary cash flows are U.S. dollar denominated.

For the years ended December 31, 2023, December 31, 2022 and December 31, 2021, approximately 51.6%, 59.9%, and 50.6% respectively, of Company's expenses were incurred in currencies other than U.S. dollars. Transactions in currencies other than the functional currency are translated at the exchange rate in effect at the date of each transaction.

Differences in exchange rates during the period between the date a transaction denominated in a foreign currency is consummated and the date on which it is either settled or translated are recognized in the statement of financial position. A change in exchange rates between the U.S. dollar and each of the foreign currencies listed above by 1.00% would change the Company's profit for the year ended December 31, 2023 by \$957. A change in exchange rates between the U.S. dollar and each of the foreign currencies listed above by 1.00% would change the Company's profit for the year ended December 31, 2022 by \$948. A change in exchange rates between the U.S. dollar and each of the foreign currencies listed above by 1.00% would change the Company's profit for the year ended December 31, 2021 by \$728.

**iii. Inflation and Fuel Price Increases:**

The impact of inflation on prices in the South American countries in which the Company operates and the effects of the current war in Ukraine and the Gaza strip may not be fully neutralized by equivalent adjustments in the rate of exchange between the local currencies and the U.S. dollar. Specifically, for the Barge and Cabotage Businesses, the Company negotiated, and will continue to negotiate, fuel price adjustment clauses; however, in some cases, prices that the Company pays for fuel are temporarily not aligned with the adjustments that it obtains under its freight contracts.

**c. Credit Risk**

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss.



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## Concentration of Credit Risk

### Accounts Receivable & Contract Assets

In each of its businesses, Navios Logistics derives a significant part of its revenues from a small number of customers. The Company expects that a small number of customers will continue to generate a substantial portion of its revenues for the foreseeable future. For the year ended December 31, 2023, its largest customers, Vale International S.A. ("Vale") and YPF SA ("YPF") accounted for 21.1% and 11.0%, respectively, of its revenues, and its five largest customers accounted for approximately 49.9% of its revenues, with no such customer (other than Vale and YPF) accounting for greater than 10% of its revenues. For the year ended December 31, 2022, its largest customers, Vale and YPF accounted for 21.0% and 13.2%, respectively, of its revenues, and its five largest customers accounted for approximately 55.5% of its revenues, with no such customer (other than Vale and YPF) accounting for greater than 10% of its revenues. For the year ended December 31, 2021, its largest customers, Vale and YPF accounted for 23.4% and 10.1%, respectively, of its revenues, and its five largest customers accounted for approximately 53.6% of its revenues, with no such customer (other than Vale and YPF) accounting for greater than 10% of its revenues. In addition, some of its customers, including many of its most significant customers, operate their own vessels and/or barges as well as their own port terminals. These customers may decide to cease or reduce the use of the Company's services for various reasons, including employment of their own vessels or port terminals as applicable. The loss of any of significant customers, including large take-or-pay customers, or the change of the contractual terms of any one of the Company's most significant take-or-pay contracts, or any significant dispute with one of these customers, could materially adversely affect Navios Logistics' financial condition and results of operations.

### Cash deposits with financial institutions

Cash deposits in excess of amounts covered by government-provided insurance are exposed to loss in the event of non-performance by financial institutions. Although the Company maintains cash deposits in excess of government-provided insurance limits, the Company minimizes exposure to credit risk by dealing with a diversified group of major financial institutions.

Management is of the opinion that the credit risk on liquid funds is limited as counterparties are institutions with high credit-ratings assigned by credit rating agencies. Management continuously monitors the credit-rating of each of the counterparties and maintains the majority of its liquid funds with the Company's lenders which are investment grade financial institutions.

The Company did not recognize any expected credit loss on the above as the amount of credit loss is insignificant.

### Effects of inflation:

The economic environment and factors in Argentina were determined to be highly inflationary as of December 31, 2023. Nevertheless, the Company does not consider inflation to be a significant risk factor to the cost of doing business in the foreseeable future as the functional currency of the Company's Argentinian subsidiary is the U.S. dollar. In addition, the day-to-day operations of the Company's Argentinian subsidiary are dependent on the economic environment of the Company's U.S. dollar currency.

## d. Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or another financial asset and arises because of the possibility that the Company could be required to pay its liabilities earlier than expected.

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions. Due to the dynamic nature of the logistics industry, the Company manages liquidity risk by maintaining adequate reserves, banking facilities and reserve revolving credit facilities by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

The table below summarizes the maturity profile of the Company's financial liabilities based on contractual undiscounted payments as of December 31, 2023:

	Less than a year	1-2 years	2-3 years	3-4 years	More than 5 years	Total
Interest-bearing loans and borrowings (Note 18)	\$ 89,430	\$ 551,207	\$ 7,546	\$ 11,699	\$ -	\$ 659,882
Lease liabilities (Note 20)	4,669	4,504	4,337	4,295	28,432	46,237
Twelve Jumbo Barges	1,982	-	-	-	-	1,982
Six Jumbo Barges	1,594	-	-	-	-	1,594
Trade and other payables (Note 19)	68,186	-	-	-	-	68,186
<b>Total</b>	<b>\$ 165,861</b>	<b>\$ 555,711</b>	<b>\$ 11,883</b>	<b>\$ 15,994</b>	<b>\$ 28,432</b>	<b>\$ 777,881</b>

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**NOTE 27: SUBSEQUENT EVENTS**

Brundir S.A. (an entity wholly owned by the Company), entered into an agreement with COFCO to acquire 36% of the equity in TGU for a purchase price of \$6,100. The closing of the transaction was on April 8, 2024.

Subsequent to the year ended December 31, 2023, the Company repurchased \$21,500, of its 2025 Notes. For further information see Note 18 “Interest-bearing loans and borrowings”.

During the first quarter of 2024, the remaining eight barges under the Twelve Jumbo Barges contract were delivered. See note 20 “Leases”.

In March 2024, the Company entered into an agreement, with an unrelated third party, to acquire 12 secondhand barges for a total consideration of \$ 3,960, expected to be delivered within the second quarter of 2024 and has the option to acquire 4 additional secondhand barges at similar terms.

In April 2024, Navios Logistics entered into a five-year leasing contract for the construction of eight barges to be delivered no later than the end of the third quarter of 2024 (the “Eight Jumbo Barges”). The contract for the Eight Jumbo Barges has similar terms to terms of the lease contract for the Twelve Jumbo Barges and Six Jumbo Barges (as described above).

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NAVIOS SOUTH AMERICAN LOGISTICS INC.

By: /s/ Georgios Akhniotis  
Georgios Akhniotis  
Chief Executive Officer

Date: April 29, 2024